

# L-Università ta' Malta

## **Faculty of Arts**

**Translation, Terminology and Interpreting Studies** 

**Doctoral Thesis** 

## The Use of Comparable Corpora on (General) Terms and Conditions as a Pedagogical Tool in Translation Training between English and Italian

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#### Abstract

Legal translation is hallmarked by many peculiarities revolving around language intricacies, particular lexical phrases or formulae, and system-specificity issues. Translating a legal text entails not only finding equivalent terms or phrases from a source language to a target language, but also verifying correspondences between the source and target legal systems. The literature has long highlighted the benefits and usefulness of corpus-based approaches to legal terminology in order to discern the meanings and usages of terms in context and find possible equivalents in another language. At present, there is a spectrum of legal corpora dedicated to court-related topics and legislation, but there is no corpus composed of private legal documents such as contracts or agreements. This research project wishes to bridge this gap by providing a corpus related to the domain of (general) terms and conditions of web hosting services, together with a model for its use in the translation classroom. The subcorpora (one in British English and the other one in Italian) are created for legal translation purposes and legal translation training, as well as for legal language skills improvement and legal system specificity awareness. Terms of web hosting services are focused on in view of the increased necessity for companies and individuals to be present and sell online after the Covid-19 pandemic. The questions that this research project wishes to address are the following: 1) How and to what extent can English and Italian comparable corpora of terms and conditions of web hosting services cater for the needs of legal translators, legal translation students, legal practitioners and scholars interested in legal language? 2) Can such corpora be considered qualitatively reliable and useful to deliver accurate translations of terms of (web hosting) services? 3) Can they be used as (supplementary) language tools in translator training (and translation practice)? 4) Do they help produce translations that are accurate, native-like and that resemble authentic legal language, at least in the field tackled by the research project (i.e., web hosting services)? This research project is also aimed at teaching translation students how to find equivalent terms, phrases, legal formulae and clauses. In practice, the research project highlights how equivalent legal words, phrases and terminology can be sourced by carrying out simple and/or advanced searches in the corpora via the Sketch Engine interface, and how these can be performed in translation training. The research project also explains how similarities and discrepancies in the two legal systems can be tackled thanks to corpus analysis and the consultation of legal dictionaries, statutes and the case-law of both legal systems. The hypothesis on the usefulness of corpus searches in translator training is then corroborated through the analysis of the results of two practical sessions carried out with Master's students in Translation Studies. The research project findings

prove the usefulness and reliability of corpus consultation to source acceptable equivalents, propose authentic, or native-like, phrases, raise system-specificity awareness and deepen legal language knowledge, thus greatly improving legal translation skills.

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## Introduction

Publicly available legal corpora (e.g., the BoLC, the BAILII, the BNC-Law, or the BLaRC, just to mention a few) generally address court decisions and/or legislation. On the other hand, there are currently no corpora dedicated to corporate documents such as contracts and agreements at the disposal of translators and scholars. Researchers have long lamented the lack of such databases, which are not accessible due to their private nature (Biel 2018, p. 29, Pontrandolfo 2019, p. 14). Therefore, privacy reasons and confidentiality hinder the consultation of freely available corpora consisting of private legal texts. In a fast-paced globalised era such as the current one, this has been counterproductive, as corporate documents are increasingly widespread among international law firms and businesses because of the constantly growing international (business) relations. Hence, scholars, translators and legal practitioners do not have access to any consolidated contract-based language reference tool to tap into. To some extent, European multi-language databases are easily found online and are at the disposal of academics, professionals and the public. However, the literature has often warned against the pitfalls of such language resources, especially as far as the legal field is concerned (Durán Muñoz 2012, p. 78 and 89, Genette 2016, p. 89). The major drawback lies in the system-specificity of legal language, which is mostly country-dependant.

This research project aims to bridge the current gap in a specific subsection of legal corpora and provide useful language reference tools for legal translators, students, scholars and linguists. In particular, it envisages the creation, implementation and consultation of two corpora, or databases, of English and Italian private legal texts related to web hosting services. The purpose of this research is to explore and apply them in legal translator training. To this aim, English and Italian comparable corpora of (general) terms and conditions of web hosting services have been built and uploaded to the Sketch Engine platform<sup>1</sup>. This research focuses on verifying how the corpora can be consulted by students in Translation Studies to improve legal language skills, deliver accurate and native-like legal translations, increase legal language awareness and, possibly, foster the acknowledgement of legal system peculiarities.

As mentioned, the corpora are composed of terms pertaining to the subdomain of web hosting services. This type of private legal documents is focused on because the Covid-19 pandemic, and

https://auth.sketchengine.eu

1

the related growth of online commerce, made the creation of the corpora particularly relevant. The outbreak of the coronavirus has forced many businesses, even micro-enterprises, to establish an online presence to face the challenges of lockdown measures and survive the harsh economic downturn. Hence, both legal and natural persons found themselves in a position to create and develop websites and, consequently, to sign contracts with web hosting providers. As a result, nowadays these types of documents abound on the Internet. At the same time, they are rich in legal terminology characterising many corporate documents and mirroring the legal principles of the common law and civil law traditions.

The research questions that this project wishes to address are the following:

<sup>1.</sup> How and to what extent can English and Italian comparable corpora of terms and conditions of web hosting services cater for the needs of legal translators, legal translation students, legal practitioners and scholars interested in legal language?

<sup>2.</sup> Can such corpora be considered qualitatively reliable and useful to deliver accurate translations of terms of (web hosting) services?

<sup>3.</sup> Can they be used as (supplementary) language tools in translator training (and translation practice)?

<sup>4.</sup> Do they help produce translations that are accurate, native-like and that resemble authentic legal language, at least in the field tackled by the research project (i.e., web hosting services)?

On the basis of the research questions posed above, this research project shows how to build and analyse the corpora for legal translation purposes, and how they can be consulted and used as language resources for legal language improvement, legal translator training, and to raise system-specificity awareness. The corpora are intended for academics, students in Translation Studies, translators, lawyers, legal practitioners and legal language learners. This project could pave the way for further implementations which may encompass other private legal documents and/or languages.

This research is divided into five main chapters. Given the length of some of the instances discussed, many sample phrases, clause extracts and glossaries are reported in appendices which are presented and organised on the basis of the chapter they belong to.

Chapter 1 focuses on a literature overview and outlines the reasons for and characteristics of the research project. It is divided into three parts. In the first part, it describes the usefulness of corpora and of corpus consultation for sector-based language learning, as well as for technical translator

training and translation practice. It sheds light on various types of corpora: comparable vs parallel, online vs offline, and DIY (do-it-yourself). As regards offline corpora, three ways of composition are presented: manual, automatic and semi-automatic. The chapter also expands on some limitations that relate to corpora, such as representativeness, content, and the user's acquaintance with the corpus interface or with corpus analysis techniques. It addresses the advantages and disadvantages of multilingual databases as alternative tools to corpora. It then discusses how the web may be considered a corpus and can be navigated for language learning and translation purposes, provided that advanced search techniques are applied. The second part of the first chapter deals with legal language and corpus-based legal translation. The features hallmarking the 'language of the law' are discussed in detail and the chapter also poses and answers the highly disputed question as to whether legal translators should (only) be lawyers. It dwells on legalese, the most archaic and intricate form of legal language, and describes its features. Also, the chapter considers the relevance of system specificity in legal translation, which makes it particularly arduous as translators must not only account for terms or words to render from a source language to a target language, but they also need to take into account the source and target legal systems of reference, and address possible mismatches. Finally, the usefulness and reliability of legal corpora for legal translations are presented. In this part of the chapter, the relevance of the size and content of legal corpora is addressed, together with the effectiveness of comparable corpora for legal translations. The third and last part of the first chapter deals with and expands on the research project: it discusses the scope of the research; the existing gap; the reasons why terms of web hosting services are focused on, and it explains why the research presents both quantitative and qualitative elements.

Chapter 2 gives a detailed account of the methods followed to build the English and Italian subcorpora of terms and conditions of web hosting services. It also describes the translator training application, i.e., the organisation of the lessons and the students' backgrounds (in terms of knowledge of legal language and legal translation, and experience in corpus consultation).

It is divided into six sections. The first section explains in detail the reasons why manual document searches and manual corpus compilation were preferred over fully or semi-automated modes for the creation of the two corpora. The second part describes the creation of the English sub-corpus, i.e., the search strings googled to retrieve representative documents; the document 'cleaning' procedure and the webpages discarded, as well as the dimension and content of the final corpus obtained. The third part addresses the building of the Italian sub-corpus and follows the same procedures and methodologies of the first part, although it produces slightly different results. The fourth section discusses possible copyright issues arising from the corpus compilation and consultation, and how

these are tackled. In this regard, Appendix 1 reports the companies' names and websites whose terms of web hosting services are retrieved from the Internet and which compose the two subcorpora. The fifth part describes the upload process of the sub-corpora to the Sketch Engine platform and provides practical reasons why this interface is preferred over other online or offline tools. Information on Sketch Engine corpus analysis functions are also provided in Appendix 2. The sixth section of the second chapter introduces the applications of the two sub-corpora in translator training and describes two trial lessons with students in Translation Studies. Firstly, it addresses the organisation of the first lesson: how the participants were contacted and what the first 'translation package' consisted of. The 'translation package' was sent to the participants via email and consisted of materials useful for the first lesson, i.e., a research project information letter (reported in Appendix 3), a consent form (shown in Appendix 4), the first set of clauses (described in Appendix 5), a questionnaire (a blank sample is shown in Appendix 6), and a Sketch Engine quick registration guide (reported in Appendix 7). The questionnaire aimed at assessing the participants' background knowledge of legal language as well as their experience in legal translation and corpus consultation (the related data and figures are reported in Appendix 8). The questionnaire also included questions regarding the language resources consulted by the students to translate a first set of English and Italian clauses (details on the students' language tools are described in Appendix 9). The Sketch Engine quick registration guide was sent to allow full access to the research project corpora. The first lesson was organised into two parts: the first part introduced the basic Sketch Engine functions; the second one focused on the students' shortcomings and the ways to tackle them by consulting the two sub-corpora. The basic Sketch Engine functions are summarised in a user's manual sent to the students after the first lesson (see Appendix 10). The second part of the sixth section deals with the organisation of the second lesson, during which the students translated a second set of clauses (reported in Appendix 11) by only consulting the corpora in the Sketch Engine platform and monolingual or bilingual dictionaries.

Chapter 3 provides an in-depth analysis of the differences and similarities between the common law and the civil law systems. In particular, it explores how some of the principles of the two legal traditions are mirrored in terms of web hosting services and what legal consequences they produce. Therefore, the chapter shows how to tackle discrepancies or equivalence mismatches in legal translation with the help of both corpus analysis and English and Italian statutes or case-law. To this aim, it presents and discusses in detail the relevant legal implications of some terminology and clauses composing the English and Italian terms of web hosting services. Appendix 12 reports a list of the main clauses composing the English and Italian terms of web hosting services. The chapter is divided into several parts, each one addressing a specific clause. It starts with an introduction of the content, organisation and layout of the terms of web hosting services in both English and Italian. It tackles the clauses of the terms of web hosting services that produce specific (either similar, or different) legal effects in the two legal systems. Extracts of equivalent or apparently equivalent clauses are reported in tables and discussed in detail by highlighting their similarities or discrepancies, as well as the way to tackle them from a legal translation perspective. The Italian codice civile ('civil code'), judgements of the Italian Corte di Cassazione, the English and Welsh case-law and statutes, as well as legal dictionaries are often referred to, in support of the comparative analyses and in addition to targeted corpus-based consultation. In particular, the following clauses are touched upon: definitions and premises; headings; the parties' obligations and responsibilities; the provision of the service, price and payment; contract term and termination; confidentiality; privacy policy; intellectual property rights; limitation of liability; representations and warranties; indemnification; amendments; assignment and sub-contracting; non-solicitation; force majeure, and the so called 'boilerplate clauses', i.e. standard clauses generally written at the end of contracts. Boilerplate clauses tend to have little reference to the contract specific subjectmatter, but present relevant implications from a legal perspective.

Together with clauses, some common law and civil law institutions (or codes of law) are focused on when they present recurrent issues which may give rise to mistranslations. For example, terms such as 'termination', 'cancellation' and 'withdrawal' are discussed extensively by providing several explanations sourced from the English and the Italian case-law and statutes. Also, the meanings and legal implications of 'damage', 'damages' and 'losses' are described in detail, as well as the English 'rescission' *vis-à-vis* the Italian false cognate '*rescissione*'.

Although some equivalent terminology and principles can be easily found in the two sub-corpora, as in the cases of confidentiality, intellectual property rights, privacy policy, amendments and non-solicitation clauses, this chapter warns against drawing parallelisms *tout court*. The analyses carried out, in fact, highlight that sometimes it is non-recommendable, if not impossible, to force equivalences, as the two legal systems present too many divergences in certain subject-matters. Examples in this regard are the English 'frustration', and the system of 'equity' and 'tort law'. In support of these argumentations, examples sourced from the two sub-corpora and quotations from the English and the Italian case-law are provided.

The importance of choosing a governing law and jurisdiction consistently is also discussed in the chapter. Common law principles applied in a contract ruled by Italian law could, in fact, lead to

contract avoidance or voidness, as some common law principles may not be recognised by Italian law.

The third chapter also focuses on unfair terms, which can be negotiated separately and individually according to the Italian legal system, but not according to the English one. Discrepancies in this regard (and possible mistranslations) are, hence, brought to the fore. Appendix 13 contains many instances of (near) equivalent clauses, whose legal (dis)similarities are discussed at length in the chapter.

The chapter ends with some considerations regarding the challenges legal translators are confronted with, especially when contracts mention and apply legal principles borrowed from other legal traditions.

Chapter 4 carries out language comparative analyses of the English and Italian sub-corpora and shows how it is possible to source equivalent terms, lexical phrases, legal formulae, and clauses. The chapter presents several tables reporting clause extracts with corresponding terms and phrases, as well as samples of 'real' language in use. As both sub-corpora are composed of authentic texts (i.e., they are not one the translation of the other), the terms and nomenclature contained are considered authentic in either language.

The chapter is divided into four parts. The first part is dedicated to sourcing Italian equivalents of English terms and phrases in the Italian sub-corpus. In particular, the first part focuses on the nomenclature used to refer to the parties involved, the services offered, and contract-specific terminology. As regards the parties involved, the chapter explores the ways in which the customer and the company are referred to in both languages. As concerns the services offered, noun phrases, prepositional and adverbial phrases, and verb phrases (past participles) are analysed in context and equivalents are proposed. Service-related noun phrases include, for example, 'standard form'; 'annual/yearly fee', and 'one-off charge'; service-specific prepositional and adverbial phrases include 'as is', 'with immediate effect' and 'for free'; the service-related past participles analysed are 'incurred' and 'borne'. Appendices 14, 15 and 16 provide more instances of phrases in context concerning the services provided.

The first part of the chapter also investigates the recurrent legal formulae or phrases that specifically characterise contracts and terms of web hosting services. In this respect, contract-related verb phrases, noun phrases, and prepositional and adverbial phrases are addressed. Some of the contract-

related verb phrases are the following: 'enter into'; 'acknowledge and agree', and 'have no liability'. The contract-specific noun phrases analysed are, amongst others, the following: '(contract) end', 'contract duration', and 'other rights and remedies'. Finally, the contract-based prepositional and adverbial phrases tackled are, for instance, 'indefinitely', 'with reasonable care and skill', and 'in accordance with good (industry/trade) practice'. Appendices 17 and 18 contain more detailed instances of English contract-related terminology and their Italian equivalents.

The second part of the fourth chapter is dedicated to the corpus-based translation into English of Italian legal formulae and lexical phrases related to contracts and terms of web hosting services. In order to find equivalents, the English sub-corpus is consulted. In particular, the second part addresses prepositional and adverbial phrases, noun phrases, verb phrases, adjectival phrases, gerund and present participle phrases. The contract-related prepositional and adverbial phrases explored are, amongst others: 'in capo a' (back-translation: 'on the head of'); 'senza con ciò assumere' (back-translation: 'without hereby assuming'), and 'al netto di' (back-translation: 'net of'). Examples of the contract-specific noun phrases are the following: 'corrispettivo' (back-translation: 'consideration'); 'maggior danno' (back-translation: 'additional damage'), and 'interessi di mora' or 'interessi moratori' (back-translation of both: 'default interest'). Contract-related verb phrases are, for instance, '(non poter) avanzare alcuna richiesta/pretesa' (back-translation: 'cannot put forward any request'), and 'assumere obbligazioni di mezzo e non di risultato' (back-translation: 'to assume obligations of actions not results). The following adjectives and adjectival phrases related to contracts are also addressed: 'esatto (adempimento)' (back-translation: 'exact (performance)'); 'corretto e puntuale' (back-translation: 'correct and punctual'). Finally, contract-specific gerund and past participle phrases are, amongst others, as follows: 'subiti e/o subendi' (back-translation: sustained and/or being sustained), and 'vigenti' (back-translation: 'being in force'). Appendix 19 reports a glossary of the contract-specific formulae sourced from the Italian sub-corpus and translated into English via corpus analysis.

The third and last part of the fourth chapter explores and lists equivalent clauses in English and in Italian. Similar clauses addressing the following subject-matters or topics are tackled: relationship between the parties; conclusion of the contract; general scope of the terms of service; changes to the terms of service; customer's service competence and/or knowledge; controls over the customer's activities; customer's personal data management; customer's prohibited actions; customer's service misuse; service payment; payment of a deposit; service end and contract expiry; service suspension, and non-retrievability of customer's data. Appendix 20 shows samples of equivalent clauses divided by subject-matter.

Chapter 5 discusses a possible corpus-based translation application. To this aim, it presents trial lessons carried out with Master's students in Translation Studies. It investigates whether the English and Italian sub-corpora can be useful in translator training. Therefore, the chapter is aimed at exploring whether the corpora can be consulted effectively by translation students to help deliver accurate and native-like legal translations in either a first or a second language. For these purposes, the chapter describes two trial lessons delivered remotely. Before the first lesson, the students were prompted to translate two clauses dealing with terms of web hosting services (one from Italian into English, the other one from English into Italian). To perform their task, they could consult any language resource they felt comfortable with. Then, they were asked to submit their translations before the first lesson, in order to allow enough time for corrections. During the first lesson, they had the possibility to understand their shortcomings, tackle them and see how the clauses could be translated two different sets of clauses (still one from Italian into English, and the other one from English into Italian). This time they could only consult the two sub-corpora and monolingual or bilingual dictionaries.

The fifth chapter is divided into four sections and focuses on the students' translations and the results obtained. The first section of the fifth chapter addresses the first clause and discusses the students' proposed translations into English; the second section still tackles the first clause, but presents the students' translations into Italian. The third section focuses on the second clause and the related students' renderings into English, whereas the fourth and last section addresses the translations into Italian of the second clause.

The students' proposed target phrases were evaluated in light of corpus evidence and on the basis of targeted Internet searches. In particular, for the translations into English, the Onecle and the LawInsider contract databases were consulted, whereas for the translations into Italian, the .gov.it Italian government and the CNEL (*Consiglio Nazionale dell'Economia e del Lavoro*, National Council for the Economy and Labour) domains were referred to. Based on the evidence obtained, the students' proposed translations were given an 'S' (satisfactory), 'I' (in need of improvements), or 'U' (unsatisfactory) mark. Sometimes, an 'S/I' mark was also given, as some equivalents could be accepted in a legal system, but not in the other one. Appendices 21 and 25 report the students' first translations into English (Appendix 21) and into Italian (Appendix 25) with the related marks; Appendices 22 and 26 the corpus-based analyses for translation purposes (translations into English, Appendix 22, and into Italian, Appendix 26); Appendices 23 and 27 the web-based searches in

support of the marks, and Appendices 24 and 28 the overall percentage values of the marks of the first translations into English (Appendix 24) and into Italian (Appendix 28). Hence, Appendices 29 and 33 show all the students' second translations into English (Appendix 29) and into Italian (Appendix 33) with the related marks; Appendices 30 and 34 the corpus-based analyses for translation purposes; Appendices 31 and 35 the web-based searches carried out to confirm or correct the students' translations, and Appendices 32 and 36 the overall percentage values of the marks of the second translations into English (Appendix 32) and into Italian (Appendix 36).

This research project is relevant and innovative as it envisages the creation and consultation of legal corpora composed of terms of web hosting services and discusses ways to tackle and translate them by developing mixed approaches to translator training. Terms of service are a specific category of contracts, and so far no legal corpora focussing on corporate documents have been the subject of extensive research (Biel 2018, p. 29, Pontrandolfo 2019, p. 14).

## Aim of the research project

The aim of this research project is, hence, to build and use English-Italian comparable corpora of corporate documents (terms of web hosting services) for translator training purposes. Therefore, their usefulness and effectiveness are tested in a classroom observation study, whose organisation is outlined in Chapter 2, and whose results are described at length in Chapter 5.

This research project provides a novel contribution to the scientific community as it shows that legal corpora built by following rigorous methods can become reliable and useful tools in translator training. A prerequisite, however, is that translators are equipped with the necessary corpus consultation competences.

Corpus consultation can be carried out for legal translation purposes and it may be integrated with in-depth analyses of statutes and courts decisions. This research project aims to address the complexity of the language of the law and meet the challenges of translating texts belonging to different legal systems. It combines the fields of corpus-based translation with translator training, showing how it is possible to build and consult legal corpora for translator training purposes. It highlights the processes and rigorous procedures followed to do so, hopefully serving as a model for similar studies.

## **CHAPTER 1**

### LITERATURE REVIEW

## 1.1 Corpora and corpus-building

According to John Sinclair (1991), a corpus is 'a collection of naturally occurring language texts, chosen to characterize a state or variety of a language' (ibid., p. 171). Other scholars define it as a 'collection of authentic texts gathered in electronic form according to a specific set of criteria' (Bowker, Pearson 2002, p. 9). Corpora, in fact, show real language usage in context (Farr 2008, p. 36) and may serve the purpose of analysing language evolution and change over time (Cuskley et al. 2014, online). They also help notice the nuances of a second or sector-based language (McEnery, Xiao, 2010, p. 367). For these reasons, they are considered helpful in language learning and are used as a reference tool in translator training and translation practice (Bernardini 2022, pp. 490-492, O'Keeffe et al. 2007, p. 19, Zanettin 2012, pp. 77-78, see also Vigier Moreno 2016, pp. 104-110 and 2019, pp. 94-101).

Corpora are analysed and consulted by means of an interface, or platform, which generates concordance lines (Zanettin 2012, p. 9 and 14). Concordance lines are also referred to as 'concordances' (Gatto 2014, p. 23, Sinclair 1991, p. 42, Zanettin 2012, p. 143 and 2015, p. 437). Each concordance is a string of text containing the searched term, called 'node' or 'node word' (Gatto 2014, p. 24, Sinclair 1991, p. 170, Zanettin 2012, p. 124). The node word is generally shown at the centre of the text in a user-friendly way, designed to allow further language analysis (Gatto 2014, p. 24).

Corpus interfaces usually list collocations. Sinclair (1991, p. 170) defines collocations as 'the occurrence of two or more words within a short space of each other in a text'. The literature often explains collocations by quoting that butter goes rancid whereas bread goes stale if they 'go bad' (Baker 2011, p. 52, Palmer 1981, p. 77). In particular, 'rancid' collocates with 'butter', whereas 'stale' with 'bread', and not vice-versa. Therefore, collocation is concerned with the co-occurrence of lexical items or words (Clear 1993, p. 273, McEnery, Wilson 1996, p. 7).

Together with collocations, corpus platforms can show colligations. Colligation concerns the 'occurrence of a grammatical class or structural pattern with another one, or with a word or phrase'

(Sinclair 2003, p. 173). As Zanettin (2015) explains, colligational relations concern the collocation of word classes rather than simply words (ibid., p. 446). According to Römer (2005), in fact, 'what collocation is on a lexical level of analysis, colligation is on a syntactic level' (ibid., p. 13), as it is concerned with the co-occurrence of syntactic categories. For example, exploring noun pre- and post-modification relates to colligation, as in the case of verifying whether 'employment contract' is more frequent than 'contract of employment' (Giampieri 2018, p. 42).

Corpus consultation tools may also list lemmas. A lemma is 'a set of lexical forms having the same stem and belonging to the same major word class, differing only in inflection and/or spelling' (Francis, Kučera 1982, p. 1). In practice, a lemma is a headword, i.e., a word with its inflected forms (Anderson, Corbett 2017, p. 72). For example, if 'have' is considered a lemma, its inflected forms include 'have', 'has', 'had', and 'having' (Giampieri, Milani 2021, p. 50).

In many corpus platforms, the search for lemmas is performed by the asterisk, which can be used as a 'wildcard' character (Gatto 2014, p. 91). The wildcard character 'stands for any number of characters' (Zanettin 2012, p. 190). When used as a wildcard character, the asterisk can be written at the end of a word or portion of it to search for its inflected forms (e.g., the search for 'lap\*' will provide 'lap', 'lapping', 'laps', etc., Zanettin 2012, p. 124). Furthermore, it can be written between words to search for one word (or more, if the system so allows) within a phrase. For example, the search for 'who is a \* member of the' may provide a list of modifiers of 'member', such as 'founding', 'former', 'retired', etc. (Zanettin 2012, p. 57). Using the wildcard character appropriately and/or searching for a word as a lemma can lead to greater and more comprehensive results (Giampieri, Milani 2021, p. 50).

Corpora can be marked up with POS (Part of Speech) tagging (Bernardini, Ferraresi 2022, p. 216). According to this annotation function, each word is labelled on the basis of the grammatical class it belongs to (Anderson, Corbett 2017, p. 8, Gatto 2014, p. 17 and p. 33). Hence, nouns, verbs, adjectives and other grammatical words are categorised on the basis of their function.

When searching an annotated corpus, it is possible to look for grammatical words either before or after the node word or another word class. In some platforms, the search for grammatical words is quite straightforward (see, for example, the Sketch Engine platform, Kilgarriff et al. 2004). In other interfaces, users may have to develop technical skills in order to apply POS labelling (see, for example, the Leeds platform, Wilson et al. 2010, or the CORIS/CODIS corpus, Rossini Favretti 2000).

Some corpora also allow a KWiC (Key Word in Context) search (Sinclair 1991, p. 32, Zanettin 2012, p. 124, Zanettin 2015, pp. 445-446). According to this visualisation format, and depending on the software or platform used, the words in the proximity of the node word are marked in different colours. The colours may depend on either their grammatical function or their distance from the node word. In this way, the KWiC format helps notice collocations or colligations in the proximity of the node word. This is possible thanks to the colours given to the words or categories of words in the proximity of the node word, if the software or platform so allows.

Another interesting function many corpus platforms or corpus software programmes are equipped with is the possibility to list N-grams. According to Tony McEnery and Andrew Hardie (2012), N-grams are 'recurring sequences of n words' (McEnery, Hardie 2012, p. 110). N-grams are also referred to as multi-word units, clusters or lexical bundles (ibid., p. 123, see also O'Keeffe et al. 2007, p. 61). They are, in practice, recurrent sets of words which may be fragmentary, i.e., syntactically incomplete, but still linguistically meaningful (O'Keeffe et al. 2007, p. 61). Examples are 'as a result' or 'to be able to' (ibid.).

A last useful corpus option is the possibility to extract keywords. Keywords are words 'whose frequency is unusually high in comparison with some norm' (O'Keeffe et al. 2007, p. 12). They are words which are more frequent in a given corpus than in another reference corpus (McEnery, Hardie 2012, p. 245), and whose difference in frequency is 'statistically significant' (ibid.).

When a corpus platform or software is equipped with the above-mentioned functions, the results are more precise and reliable.

## 1.1.1 Concordancers

A concordancer is a corpus analysis tool (Zanettin 2015, p. 442). It is a software programme, or interface, which generates concordances. It can either be offline (or 'stand-alone'), or online (Zanettin 2015, p. 442). In their research, McEnery and Hardie (2012) distinguish among four 'generations of concordancers' (ibid., p. 37, also quoted in Zanettin 2015, p. 438). Addressing them in detail would go beyond the scope of this research project. However, suffice it to mention that fourth-generation concordancers are web-based, since they use a common browser as an interface (McEnery, Hardie 2012, p. 59, Zanettin 2015, p. 439). This means that they are accessible by everyone, from any personal computer. Furthermore, they are generally equipped with annotation,

lemmatisation and other linguistically relevant functions (Zanettin 2015, p. 439). Fourth-generation concordancers are particularly welcomed by researchers as they do not pose any copyright issue. As pointed out by McEnery and Hardie (2012, p. 59), in fact, these types of concordancers only allow to see a small portion of text around the node word, making it impossible to trace back or identify the original document. Therefore, these concordancers do not represent a copyright violation (ibid.).

## 1.2 Types of corpora

There are several types of corpora. This section tackles parallel, comparable, online, offline, and DIY corpora.

## 1.2.1 Parallel and comparable corpora

Parallel and comparable corpora are two different types of corpora (Sinclair 1991, p. 23). In parallel corpora, users consult source texts translated into several languages. Hence, parallel corpora are composed of source texts and the corresponding target texts (Gatto 2014, p. 16, Milizia 2010, p. 467, Zanettin 2012, pp. 152-154).

In comparable corpora, users consult original texts written in several languages dealing with the same topic and/or within the same sector. In other words, comparable corpora are composed of various sub-corpora 'created according to similar design criteria' (Fantinuoli, Zanettin 2015, p. 3).

Although the above differences may seem clear-cut, the literature highlights that such distinctions and terminology have become 'somewhat unstable' (Zanettin 2012, p. 149). Uses of parallel and comparable corpora are often combined (Bernardini, Ferraresi 2022, pp. 209-210, McEnery, Xiao 2007, p. 4) and the differences between them are not as straightforward as they previously were. A case in point are, for instance, European multilanguage databases and many corpora that are built as a result of the activity of EU Institutions (Fantinuoli, Zanettin 2015, pp. 3-4). Furthermore, some comparable corpora are argued to contain not only source texts, but also translations (ibid., p. 4). They are considered comparable as a whole, on grounds of an 'assumed similarity' of content (ibid., p. 4).

Irrespective of the type of corpora one wishes to consult, the advantages of both have been highlighted in the literature (Biel 2017, pp. 320-321, Milizia 2010, p. 467). For instance, they are beneficial when addressing complex technical texts (Fantinuoli, Zanettin 2015, pp. 8-9, Zanettin

2002a, pp. 10-11) and in order to cope with translation time constraints (Rura et al. 2008, p. 1).

Comparable corpora help 'raise awareness of TL [target language] conventions' (Biel 2010, p. 13) and develop critical thinking (Biel 2017, pp. 326-332). They are also claimed to be valuable when correcting and revising draft translations (Laursen, Pellón 2012, pp. 54-59). Laursen and Pellón (2012) posit that comparable corpora are helpful to develop the users' awareness of specific language (ibid., p. 66). Mitkov (2016) provides instances of how it is possible to extract multi-word expressions (and their related translations) from comparable corpora without using dictionaries or translation memories (ibid., pp. 289-293). Parallel corpora are also reported to help users, especially translators. For example, they allow the user to notice past translation choices (Zanettin 2002a, p. 11 and 2015, p. 441) and identify acceptable translation candidates (Moze, Krek 2019, p. 110). In this respect, Prieto Ramos (2020) argues that corpora of parallel texts are very practical for terminological decision-making (ibid., p. 278-279). Frankenberg-Garcia (2019) also reports the beneficial use of parallel corpora when splitting or joining sentences in translation practice (ibid., p. 1).

In light of the above, it can be argued that parallel and comparable corpora enhance translation skills and sector language learning.

### 1.2.2 Online corpora

Online corpora are ready-to-use collections of texts which are explored by means of an online interface (see, for example, the corpora mentioned in the works by Pastor, Alcina 2009, pp. 14-15, Pontrandolfo 2012, pp. 123-133, and Vogel et al. 2018, p. 1351). Two of the most renowned online corpora are the Corpus of Contemporary American English (the COCA, Davies 2008) and the British National Corpus (the BNC, Davies 2004). The Sketch Engine is another well-known platform (Kilgarriff et al. 2004). It is a service that contains various types of corpus software, both for corpus construction and corpus analysis, as well as several pre-loaded corpora (including, for instance, the BNC).

Online corpus users need to be acquainted with specific search syntax in order to run queries and obtain insightful results. However, many online corpus platforms or corpus software programmes present similar search syntax. Therefore, once users are acquainted with corpus analysis techniques, they should be able to look for words and obtain useful results in almost any online corpus interface. All the above-mentioned corpus platforms or software solutions, in fact, present similar

search methodologies. Dealing with the features and characteristics of these platforms or software would go beyond the scope of this research project; therefore, they are not addressed any further.

Despite the many advantages offered by corpus platforms or corpus software, the literature also discusses their drawbacks. For example, it is reported that online (general) corpora may not always address specific sectors or fields (Bowker, Pearson 2002, pp. 46-47, Gallego-Hernández 2015, p. 376, Zanettin 2002b, pp. 240-241 and 2015, pp. 439-440). Their usefulness and representativeness<sup>2</sup>, in fact, might be compromised (Biber 1993, pp. 243-244, McEnery et al. 2006, pp. 19-21). For instance, Frankenberg-Garcia (2015) highlights that a general (online) corpus would not help students find relevant and consistent collocations of very specific words such as 'microwave' in a scientifically-based field (ibid., p. 372).

## 1.2.3 Offline corpora

Both online and offline corpora can be created by the user. However, online corpora, as their noun suggests, are saved and consulted online, whereas offline corpora are saved on a computer (generally the user's) and consulted via specific software, without accessing the Internet. Such *ad hoc* software programmes are named 'concordancers' (Bernardini, Ferraresi 2022, p. 207, Gatto 2014, p. 18, Zanettin 2015, pp. 438-439). Offline concordancers, like online corpus platforms, generate concordance lines and collocations; they may be equipped with a KWiC visualisation format, POS tagging and/or lemmatisation. Examples of concordancers are AntConc (Anthony 2022) and TextSTAT (Hüning 2008).

Offline corpora can be '*ad hoc*' (Vigier Moreno 2016, p. 100, Zanettin 2002b, p. 239); 'on the fly' (Gallego-Hernández 2015, p. 376); 'DIY' (do-it-yourself') (Zanettin 2002b, p. 239 and 2015, p. 440), and 'disposable' (Zanettin 2002b, p. 242) as they are disposed of once a project is over.

## 1.2.4 DIY corpora

In technical translation, DIY (do-it-yourself) corpora are argued to be particularly useful resources (Frankenberg-Garcia 2015, p. 371, Zanettin 2015, pp. 440-441). A DIY corpus can either be built and/or consulted online or offline, and is composed and analysed by its user (Zanettin 2015, p. 440). Since it is generally created for sector-based translations and/or specific language purposes (Biel

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Corpus representativeness is addressed in a later section.

2018, p. 29), it tends to be small and is created rather quickly (ibid.), only to be normally disposed of once the project is over (Varantola 2002, pp. 185-186).

## 1.2.4.1. Advantages and disadvantages of DIY corpora

As already mentioned, DIY corpora have the advantage of being built for specific projects as they address *ad hoc* sector language needs. Online DIY corpora can be uploaded to a specific web interface, such as the Sketch Engine for consultation and/or later integration. Offline DIY corpora have the obvious advantage of being consulted offline. This means that, once composed, they are not Internet-dependent; they can be analysed without accessing the web, as long as the user always has them available.

Both online and offline DIY corpora are considered useful and rewarding in the long run, as they can be integrated over time (Aston 2009, p. ix-x, Varantola 2002, p. 185). For these reasons, they are a valuable reference tool for technical and/or in-house translators (Gallego-Hernández 2015, p. 379, Wilkinson 2006, online), as well as for those who wish to deepen their knowledge of sector-specific language, or work within a specific field or for the same clients (Zaretskaya et al. 2016, p. 264). Nevertheless, in order to enjoy the advantages of both offline and online corpora, users must be computer literate. In addition, DIY corpus users must first compile a corpus before analysing it.

In order to create a DIY corpus, it is necessary to know how to source relevant and reliable documentation from the web (Frankenberg-Garcia 2015, p. 371, Vigier Moreno 2019, pp. 98-99, Vigier Moreno, Sánchez Ramos 2017, pp. 262-263). In this regard, sourcing pertinent documents and suitable parallel texts on the Internet is not an easy task (Marín 2017, p. 21, Vigier Moreno, Sánchez Ramos 2017, pp. 262-263). The literature warns against the pitfalls of web surfing for document retrieval (Sánchez-Gijón 2009, pp. 113-114). Online documentation tends to be 'of doubtful quality' (Sánchez-Gijón 2009, p. 114) regarding language usage and subject matters (ibid.). For these reasons, it is claimed that sourcing parallel texts from the Internet and composing corpora is time-consuming (Aston 2009, pp. ix-x, Frankenberg-Garcia 2015, p. 377, Zanettin 2002b, p. 245). Scholars who carried out research and trial lessons report that building a corpus is perceived as daunting by those with little experience (see Bianchi 2012, p. 36, Frankenberg-Garcia 2015, pp. 375-377).

In light of the above, users need not only corpus consultation skills, but also corpus compilation competences (Zanettin 2015, p. 441). In this respect, Varantola (2014) provides a detailed list of

competences that should be developed in order to first build, and then consult a corpus (ibid., pp. 69-70). Such duality of approaches is often mirrored in translator training programmes. According to a first approach, namely 'corpus use for learning to translate' (Beeby et al. 2009, p. 1), the lecturer pre-compiles a corpus which is then consulted by students. In this way, students learn how to 'navigate' the corpus (Zanettin 2001, p. 179) and develop analytical skills. Thanks to corpus analysis, they also explore and evaluate hypotheses about a second or technical language (Zanettin 2014, p. 187). Therefore, learning becomes a discovery process (ibid., p. 187). According to the second approach, namely 'learning corpus use to translate' (Beeby et al. 2009, p. 1), students compose their own corpus and consult it afterwards. This means that they do not only develop corpus analysis skills, but also corpus compilation competences. The first approach is evidently less time-consuming, whereas the second is more thorough and comprehensive, as it develops students' autonomous learning (Vigier Moreno 2019, p. 95). Their learning process, in fact, shifts from 'teacher-centredness' to 'student-centredness' (Vigier Moreno 2019, p. 95). Nonetheless, the second approach may be perceived as 'overwhelming' by some users and it could 'distract' them if they are too inexperienced (Giampieri 2020, p. 46). For this reason, the literature often highlights the importance of providing comprehensive training to corpus users (Frankenberg-Garcia 2015, pp. 376-377, Giampieri, Milani 2021, p. 58, Vigier Moreno 2019, p. 101).

Given the above, composing a corpus requires attention and utmost care, as well as knowledge of the subject matter (Giampieri 2020, p. 47). However, as highlighted on the previous pages, the difficulties encountered at the beginning are greatly outnumbered by the advantages of consulting a specialised corpus in the long run.

For example, an advantage of compiling DIY corpora, as well as offline corpora in general, lies in the fact that technical language does not need a large corpus to be represented (Williams 1999, p. 516, Zanettin 2015, pp. 439-440). Therefore, the painstaking retrieval of online parallel texts (Aston 2009, pp. ix-x, Zanettin 2002b, p. 245) is not a long process to cope with. *Ad hoc* DIY corpora (and *ad hoc* offline corpora) reach a 'saturation point' (Jensen et al. 2012, p. 24, see also the work by Marín 2017, pp. 24-25) beyond which additional documents do not add any new content or meaning (Jensen et al. 2012, p. 24).

## 1.3 Corpora for translator training and translation practice

Research has highlighted the benefits of corpus consultation in language teaching (Cappelli 2016, p. 34, O'Keeffe et al. 2007, pp. 31-57), as well as in translator training and translation practice

(Anderson, Corbett 2017, p. 8, Frankenberg-Garcia 2015, pp. 375-377, Zanettin 2012, pp. 200-202). The literature, in fact, abounds with works dedicated to corpus-based studies for technical translations. In this respect, Varantola (2014) posits that 'modern translation competence also includes corpus linguistic knowledge' (ibid., p. 69). Frankenberg-Garcia (2015) claims that corpora are useful for both novice and experienced translators as they help cope with technical or unfamiliar terminology (ibid., p. 352). In his work, Zanettin (2001, pp. 177-178) argues that a corpus of journal articles can be consulted to deliver accurate, native-like translation work. Stewart (2012) finds that students in Translation Studies can consult the COCA (Corpus of Contemporary American English, implemented by Davies 2008) to cope with the difficulties of translating tourism texts into a second language (ibid., pp. 13-17). Pavesi (2014, p. 29) builds and addresses a corpus of film scripts (in original and translated versions) in order to study how the language of films has evolved over time. Business correspondence, and in particular business letters and emails, are also tackled by linguists and scholars (see the Enron database, Mautner, Rainer 2015). The field of medicine is addressed extensively (O'Neill 1998, p. 69) (see the UFAL corpus https://ufal.mff.cuni.cz and the recent SketchEngine Covid-19 open research corpus https://app.sketchengine.eu) (Wang et al. 2020). As far as the legal field is concerned, Biel (2017, p. 323), Milizia (2010, p. 467), Vigier Moreno (2016, pp. 110-111 and 2019, p. 101), and Vigier Moreno and Sánchez Ramos (2017, p. 271) report the usefulness of corpus consultation in both legal translator training and translation practice. For example, in her research paper, Biel (2017) proposes two approaches: corpus consultation to translate, and corpus study to reflect on the translation process (ibid., p. 316). In their trial lesson with translators and lawyers, Giampieri and Milani (2021, pp. 58-60) highlight how online legal corpora can be queried in order to fine-grain legal terminology search and find acceptable translation options.

Given that translating into a foreign language is nowadays accepted (Stewart 2012, p. 9), corpora serve the specific purpose of increasing the translator's self-confidence (Vigier Moreno 2019, p. 101) and 'make more informed translation decisions' (Vigier Moreno 2016, p. 104). Hence, they are increasingly consulted together with standard translation tools, such as dictionaries, both in the classroom and in translation practice (Frankenberg-Garcia 2015, p. 352, Prieto Ramos 2020, p. 280, Zanettin 2014, p. 179).

# 1.3.1 Corpora as pedagogical tools in specialised translation

With regard to the use of corpora as pedagogical tools in the translator training classroom, Machniewski (2006) suggests three different areas where corpora can be successfully applied. Firstly, parallel corpora allow users to understand how professional translators address certain translation issues, whereas comparable corpora help pinpoint the differences between the language of the source texts. Secondly, both parallel and comparable corpora develop translation skills, and help to reduce the interference of the translators' first language in cases where they translate into a second language (see also Granger 2003, p. 19). Thirdly, they can be valuable tools, especially in the translation revision process.

In their comprehensive study, Anne O'Keeffe and Michael McCarthy (2022) explore the many applications and implications that corpora can have in language teaching and learning; among others, there are chapters dedicated to translation (ibid., pp. 485-498), grammar teaching materials (ibid., pp. 358-370), and second language acquisition (ibid., pp. 328-340). Their study is relevant because it pinpoints the several areas where corpora can be beneficial. In this respect, Römer (2022) investigates the phraseological elements of language and shows the relevance of studying its patterned nature for pedagogical purposes (ibid., pp. 235-242). In her observations, she finds that simple fixed formulaic phrases progress to more abstract ones as learners' proficiency increases. An example in this regard is the phrase 'make a decision' which, at a more advanced level, becomes 'make the right decision', or 'make certain decisions' (ibid., p. 238). Corpora, hence, are crucial tools that learners (and translators) can use to become fluent in a second language.

Kübler (2003) analyses several types of corpora in the translation of specialised texts. In particular, the author carries out observation studies with undergraduate and post-graduate students (ibid., pp. 26-27) and prompts them to create term bases in various areas, such as astronomy, gastronomy, computer science, etc. (ibid., p. 27). The main objective of Kübler's (2003) analysis is to let learners create and consult specialised corpora in varied subject areas. In the findings, the author posits that if specialised corpora help compose bilingual glossaries and term bases, general corpora are useful to verify and understand how specialised (or sector-based) a term is (ibid., p. 41). Also, learning how to compose and consult corpora can equip students with the technological skills that are necessary in sectoral translation (ibid., p. 42).

For these reasons, corpus analysis is a technique that is increasingly taught in academic settings (see Rodríguez Inés 2010, Zanettin et al. 2014, Frankenberg-Garcia 2015). Zanettin (2015), in fact, posits that specialised corpora provide details on the lexical, syntactic and rhetorical aspects of a text type or genre (ibid., p. 441). Hence, Gavioli and Zanettin (2000) remark that corpora are useful when addressing phraseology in the medical field. In technical and medical translator training, for example, corpora are considered useful (see Sánchez Cárdenas Faber 2016, Hoste et al. 2019),

because, among others, corpus analysis increases students' confidence (Vigier Moreno 2019, p. 101). Pan (2021) carried out an assessment of trainees' corpus-based translations in the medical field. The author found that corpus analysis helps develop critical thinking as well as the students' awareness of medical terminology (ibid., pp. 278-279). In particular, specialised corpora let trainees self- and peer-monitor their work, as well as reflect on their translation choices (ibid., p. 279). According to Laviosa (2002), corpora help sharpen students' awareness 'of the nature of translation as a particular type of mediation' (Laviosa 2002, p. 107), as they allow users to develop a critical approach to possible 'translational solutions' (Laviosa 2002, p. 108), also through contrastive analyses (Pan 2021, p. 279).

As far as the tourism sector is concerned, as previously mentioned, Stewart (2012) shows how students can overcome their translation difficulties by consulting the COCA (Davies 2008) and online dictionaries (ibid., pp. 13-17). In particular, some of the students' recurrent shortcomings revolve around false cognates, influences from their L1, (wrong) usages of words in context, and (in)frequent collocations (ibid.). In these cases, corpora help dispel doubts about the best translation options. Gandin (2016) discusses the benefits of consulting both parallel and monolingual corpora for translation purposes in the tourism sector (ibid., p. 68). In particular, the author posits that thanks to corpora, it is possible to notice the nuances of the language of tourism and its peculiar writing conventions (ibid., p. 69).

In culinary arts, Esbrí Blasco (2015) reports the findings of students' corpus-based (and non-corpusbased) learning activities related to the cooking domain. To this aim, she explored lexical items and metaphorical expressions related to culinary actions, food odours, tastes, appearance and texture; dairy products, vegetables, meat, seasonings, cooking utensils, kitchen utensils and tableware (ibid., p. 74). In her conclusions, the author finds that, amongst others, corpora are useful in teaching specifical lexical items as well as a second language structure and use (ibid., p. 75). For these reasons, cognitive linguistic methods should be integrated in the traditional second language classroom, as they foster the comprehension and retention of specific terminology in the long run (ibid., p. 75). Hence, it can be posited that such benefits can also improve translators' skills.

With regard to the financial sector, Xing (2022) carried out an observation study on undergraduate students. The author assessed the quality and speed of both corpus-based and non-corpus-based financial translations (ibid., pp. 9-10). The paper's findings show the significant difference in the performance of the two groups of students, where those consulting a financial corpus clearly outperformed the others. It is argued that corpus consultation improves the students' learning of

sector-based language. Also, corpus analysis standardises translators' behavioural patterns, and, hence, it is an effective way to improve students' translation competences (ibid., p. 11). The Hong Kong Financial Services Corpus (HKFSC) is another interesting example of a sectoral corpus that can be used for pedagogical purposes. It was developed by the Research Centre for Professional Communication in English of The Hong Kong Polytechnic University. It comprehends texts related to the financial services offered in Hong Kong. Several scholars have based their studies and research on this corpus (see Cheng, Leung 2012, Li, Qian 2010). Cheng and Leung (2012), for example, explore the different phraseological variations (e.g., n-grams) in the financial and engineering sectors (ibid., pp. 624-634). To do so, they consult the HKFSC (Hong Kong Financial Services Corpus) and the HKEC (Hong Kong Engineering Corpus). In their findings, they draw interesting implications for pedagogical purposes, especially when addressing phraseological variation (ibid., p. 634). In the same way, Li and Qian (2010) consult the HKFSC to create word lists that can be exploited in the second language classroom.

As mentioned, in the field of engineering, the Hong Kong Polytechnic University implemented the Hong Kong Engineering Corpus (HKEC) to benefit engineering academics, students and professionals. The HKEC is aimed at helping users learn the language of the engineering field, with a particular focus on the patterns of usage of technical words and phrases. Thanks to its usefulness, several scholars have referred to and applied the HKEC for teaching purposes (see Cheng, Leung 2012, Radina et al. 2019). Radina et al. (2019), for example, identified frequently used lexical verbs in written engineering texts; they determined whether such verbs are relevant in the engineering industry, and, hence, whether they are technical or non-technical. To do so, they explored whether such recurrent verbs are mentioned in the HKEC (ibid., pp. 464-470). Winder et al. (2017) composed and assessed an annotated corpus of learner English which provides writing support for first-year students in Engineering. The corpus is aimed at creating an automated system which gives feedback on students' writing before they submit assignments for marking. In particular, the authors developed a learner error tag set with 53 different tags based on the students' most frequent errors (ibid., pp. 2-4). In this way, the students' autonomous learning and critical awareness in error detection and correction are fostered (ibid., p. 7).

The world of business correspondence is investigated thanks to the Enron corpus (Mautner, Rainer 2015). Enron is the largest corpus of authentic emails written by the senior managers of the Enron company in the years 2000s. Enron was involved in a fraud scandal and its data were made publicly available. Given the authenticity of the language of this corpus, Siricharoen and Wijitsopon (2020) undertake a comparative analysis of the lexical bundles used in the Enron corpus. Examples are

expressions such as 'let me know', 'keep in touch', 'by the end of the', or 'in the near future' (ibid., 57-63). The pedagogical implications of their study are manifold. On the one hand, the high frequency of lexical bundles in business correspondence highlights the importance of teaching them; on the other hand, business multi-words could be studied in terms of form and function to help students write business correspondence more effectively and naturally (ibid., p. 54). As far as the translator training aspect is concerned, there are varied approaches that can be followed by consulting the Enron database; Giampieri and Labruzzo Foreshaw describe some (2021, pp. 111-115). For example, they propose translating business emails from Italian into English by consulting the Enron corpus.

As far as audiovisual translation is concerned, a milestone is represented by the Pavia Corpus of Film Dialogue (PCFD, Pavesi 2005 and 2014). It is a parallel and comparable corpus composed of original films in both Italian and English, together with the dubbed versions into Italian of the latter. The corpus was compiled by the University of Pavia (Italy) to analyse original and translated film dialogues. So far, many papers have been written by drawing on this corpus for linguistic, translation and pedagogical purposes (see Bruti 2009, Freddi 2012, Pavesi 2014). Other studies focus on DIY corpora of films. Wood-Borque (2022), for example, created a corpus of films on the basis of the students' preferences that the author surveyed (ibid., p. 133). The aim of this study was not only to foster students' participation in ESL classes (Wood-Borque 2022, p. 135), but also to enhance comprehension and, hence, language skills (ibid.). In this way, translation skills are also developed.

As concerns the legal sector, an entire section will be dedicated to corpora for legal translation (see § 1.6.3).

#### **1.4 Corpus Limitations**

As argued on the previous pages, corpora can bring manifold advantages for both the translator and the sector language learner. Nonetheless, they have some weaknesses, which have been discussed at length by scholars.

## 1.4.1 Representativeness

The most debated issue revolves around corpus representativeness. A corpus is defined as 'representative' when it sufficiently mirrors its genre or sub-genre (Bernardini, Ferraresi 2022, p.

208, Biber 1993, p. 243, McEnery et al. 2006, pp. 4-5). One may argue that the larger the corpus, the more representative it is. However, this is not necessarily true. As argued before, in fact, offline corpora tend to reach a 'saturation point' (Jensen et al. 2012, p. 24) beyond which any additional text does not add new words or significant meaning to the corpus (ibid., p. 24). This corroborates the fact that the texts compiling an offline and a DIY corpus must be carefully selected. Therefore, another weakness (or challenge) lies in the document selection process itself which, as explained above, must be very precise and to the point.

# 1.4.2 Corpus content

Another undesirable aspect of corpora revolves around the fact that a corpus 'can only tell us what is or is not present' in it (Bennet 2010, p. 3). Consequently, 'conclusions about language drawn from a corpus have to be treated as deductions, not as facts' (Hunston 2002, p. 23). This is strictly connected with corpus representativeness. The more representative the corpus, the more chances there are for the user to find relevant information and meaningful, consistent results.

#### 1.4.3 Contextualisation

By consulting a specialised corpus, users are more likely to find contexts specific to the special domain or sector in question, whereas by consulting a general corpus, they are likely to find a wider range of contexts, hence a wider range of contextualised, 'general' meanings. Therefore, in translator training and translation practice, specialised corpora are helpful and insightful in order to understand specific word usages in a given passage. In the work by Milizia (2010, pp. 468-473), for example, sector-based terms, lexical phrases and word meanings are disambiguated thanks to corpus consultation. Also, in her research paper, Giampieri (2021, pp. 5-6) explores how and to what extent corpus analysis can compensate for the lack of knowledge of sector-specific language. In particular, the analysis of word usages in context allows translation students to choose the best translation options (Giampieri 2021, p. 17). In another paper (Giampieri and Milani 2021, pp. 55-56), the authors argue that exploring word usages in online legal corpora helps lawyers and professional translators dispel doubts.

# 1.4.4 Users' lack of experience or knowledge

Another limitation concerning corpus-driven studies and corpus-based translation is the fact that corpus analysis is not a widespread practice. Corpora are often unknown to trainers, scholars,

students and translators (Frankenberg-Garcia 2015, pp. 353-354, Gallego-Hernández 2015, p. 381, Gutiérrez Florido et al. 2016, pp. 245-250, Mikhailov 2022, pp. 238-239). This is argued in the research papers by Biel (2018, pp. 27-28); Giampieri and Milani (2021, p. 58); Vigier Moreno (2019, pp. 95- 97), and Zaretskaya et al. (2016, pp. 263-264). According to some scholars, '[c]orpora and related tools appeared to be the least popular technologies' among translators (Zaretskaya et al. 2016, p. 263). Mikhailov (2022) posits that 'the main obstacle to their becoming a standard tool for translators is currently the inertia of both the industry and universities' (ibid., p. 224). To reverse this situation, scholars and lecturers should keep on deepening their research activities in corpus-driven teaching and translation.

## 1.4.5 Terminological and Multilingual databases as alternatives

Given the drawbacks and limitations of using and consulting corpora, some scholars suggest resorting to terminological databases (Frankenberg-Garcia 2015, p. 354, Prieto Ramos, Orozco Jutorán 2015, p. 110) and/or multilingual European terminological resources (Killman 2017, p. 861). Others, however, report that the multilanguage databases or multilingual resources found online are not always reliable (Durán Muñoz 2012, p. 78, Giampieri, Milani 2021, pp. 56-57). Marie Genette (2016), for example, argues that online terminological databases should only be consulted by proficient users of the languages and of the field in question to identify mistakes and be able to question the translations proposed (ibid., p. 82). Durán Muñoz (2012), moreover, posits that even terminological resources implemented by institutions and/or field experts do not always fulfil translators' needs (ibid., p. 89). Therefore, the researcher believes that corpora are highly valuable and reliable language resources. Perhaps, they could be used in conjunction with other tools to compensate for their shortcomings (Bowker, Pearson 2002, p. 14, Frankenberg-Garcia 2015, p. 374, Jensen et al. 2012, p. 21).

### 1.5 The web as corpus

There are many reasons why the use of the web as corpus has been harshly criticised by scholars but, at the same time, it has also been praised.

## 1.5.1 Disadvantages of the web as corpus

Some linguists consider the web as an 'open-ended repository' (Zanettin 2015, p. 442), whereas others as a 'gargantuan, inexhaustible entity' (Gatto 2014, p. 2) whose search results are 'ranked according to algorithms which escape the user's control' (ibid., p. 75). For example, search and display functions of general search engines such as Google are not completely controlled by the user (Zanettin 2015, p. 442 and 445). Results are not displayed in a manner which allows further linguistic analysis (Gatto 2014, p. 75, Zanettin 2015, p. 445), because standard search engines find 'contents, not linguistic forms' (Ferraresi 2009, online). Hence, Google is defined as a 'poor concordancer' (Sharoff 2006, p. 64) as '[i]t provides only limited context for results of queries' and is not useful for 'linguistically complex queries' (ibid). There is also an inconsiderate number of duplicates, and results are unstable (Zanettin 2018, online), given that information changes rapidly and new data is added constantly (Hoenen et al. 2020, p. 89). In commercial search engines there is neither lemmatisation, nor POS tagging; there are limits on the number of queries, and results are for pages, not for instances (Kilgarriff 2007, p. 147). Furthermore, web information and documents are often misspelt, inaccurate and/or influenced by non-native speakers' mistakes (Gatto 2014, p. 43). Hence, 'Googleology is bad science' (Kilgarriff 2007, p. 147) and the web should not be approached too naively if one wishes to carry out linguistic or terminological research for academic or professional purposes. For example, 'webidence' (Gatto 2014, p. 87), i.e., the process by which search results are considered 'as a source of evidence of 'attested usage" (ibid.), should be addressed mindfully. It is reported, instead, that many web surfers search for words impulsively (Sánchez-Gijón 2009, p. 114). In this way, inexperienced users may be led astray by inconsistent or incorrect results (Gatto 2014, p. 79). This often happens, for example, when students refer to automatically translated web pages, without bothering to check them for language accuracy.

## 1.5.2 Advantages of the web as corpus

Despite the criticism presented above, the usefulness of the web as corpus is indisputable for many reasons (Gatto 2014, p. 74). The first one is its authenticity; the web is an endless resource of authentic texts, which is of paramount importance in second language learning or teaching (ibid., p. 74), as well as in translator training and translation practice (Cirillo 2018, online). Secondly, and most importantly, the web has now become the primary source of documentation either when translating texts (see the survey by Prieto Ramos 2020, pp. 281-283), or when composing corpora (Hoenen et al. 2020, pp. 92-94, Zanettin 2012, pp. 61-62; see also the trial lessons by Cirillo 2018, online, Vigier Moreno 2019, pp. 94-101). In this respect, the literature argues that translators

constantly use web-based resources (Gallego-Hernández 2015, p. 381, Prieto Ramos 2020, p. 281-283) and consult the web to search for translation candidates (Enríquez Raído 2014, pp. 22-23).

# 1.5.3 Advanced search techniques

In light of the drawbacks, but also of the advantages of the web as a language resource, scholars suggest surfing the Internet cautiously and applying advanced search techniques (Corpas Pastor, Seghiri 2009, pp. 83-84, Gatto 2014, p. 84, Krüger 2012, pp. 515-518, Zanettin 2012, pp. 57-58).

Firstly, they advise using double quotation marks in order to search for specific phrases or expressions on Google. For example, the query "contract termination" retrieves pages with these words in this exact order (Giampieri 2018, p. 39). The use of the asterisk allows users to search for any unspecified word within a phrase (Gatto 2014, p. 91, Krüger 2012, p. 519, Zanettin 2012, p. 57 and p. 124, Zanettin 2018, online), especially if quotation marks are applied. For instance, to retrieve and understand the verbs that collocate with 'agreement', it is possible to search for "to \* an agreement" (Giampieri 2019, p. 114). In this way, the web can be used for collocational and colligational searches. However, it should be reminded that in Google the asterisk represents any word or combination of words; hence, some 'noise' may be present. The Boolean OR operator is triggered by the word OR, or by the | symbol, and the NOT operator by the – symbol. Domain restrictions are applied by using the command site:. In this way, influences from non-native speaking contexts are eschewed and searches can be narrowed down. For example, as far as the legal field is concerned, the search for "\* virtue \*" site:.justice.gov.uk helps find by virtue of, which is a formulaic expression (or multi-word, O'Keeffe et al. 2007, p. 63) used in legal texts. Unwanted domains can be ruled out by writing -site: before the specific domain. It is also possible to narrow down the search to a specific file type with the *filetype*: command. Pdf files, for example, are generally considered more authoritative and reliable than web pages or other document types (Gatto 2014, p. 153). Therefore, if the command *filetype:pdf* is written in the search field of a commercial search engine such as Google, pdf documents are obtained.

In practice, advanced search techniques offer the possibility to carry out 'pattern searches' (Zanettin 2018, online), as opposed to pure content or single word(s) retrievals (ibid.). Furthermore, advanced searches can be useful in translator training and translation practice in order to revise translated texts (ibid.).

## 1.5.4 Composing an offline corpus: manual vs automatic search

Once the advantages and drawbacks of the web as corpus are taken into consideration, it is possible to use the web for document retrieval, i.e., as a source for DIY corpora. First of all, however, surfers should be warned against 'cognitive overload' (Sánchez-Gijón 2009, p. 114), which occurs when they perform unlimited searches because every new hit seems to provide an answer to their translation issues (ibid.). In this respect, translators should remember that specialised corpora 'can be quite limited and still enjoy terminological representativeness' (Jensen et al. 2012, p. 24). Hence, depending on the translation project, it is likely that even small corpora can provide insightful results and help cope with the challenges of specialised texts (Vigier Moreno, Sánchez Ramos 2017, p. 263, see also the trial lesson by Cirillo 2018, online).

## 1.5.4.1 Manual corpus compilation

Manual corpus compilation (Zanettin 2012, pp. 69) is obviously the most time-consuming process (Gatto 2014, p. 138, Zaretskaya et al. 2016, p. 264 and p. 267). However, it is also very precise and accurate. The user must, in fact, select each and every document from the web (Corpas Pastor, Seghiri 2009, p. 85). Advanced search techniques should be applied in order to find relevant and representative parallel texts (Gallego-Hernández 2016, pp. 178-180) and eschew unrepresentative documents. As with all technical translations, knowledge of the field is a pre-requisite (Byrne 2006, pp. 5-6), otherwise it would not be possible to appreciate the differences in the documents retrieved, analyse their content critically and assess their reliability.

According to the literature, the texts composing a corpus should be between 10 and 50 (i.e., 5,000 – 40,000 words) (Zanettin 2002b, p. 244). In the research study by Cirillo (2018, online) a dozen documents sufficed (10,000 words approximately). For her corpus-based analysis of land contracts, Dani (2019) compiled English and Italian comparable corpora with 10 documents each (21,900 words in the English, and 17,820 in the Italian) (ibid., p. 26). Giampieri (2021, p. 12) proposed a corpus of approximately 50 texts (nearly 19,000 words), which helped students dispel doubts, understand word usages in context and deliver a legal translation assignment satisfactorily (ibid., p. 21-22).

Once enough documents are downloaded from the web, they must be converted to text-only format for offline consultation, because some offline concordancers can only address files in txt format (Corpas Pastor, Seghiri 2009, p. 85, Gatto 2014, p. 16, Zanettin 2012, p. 111). Text conversion can be performed manually, or by using dedicated software. Once all texts are converted, the corpus is ready and can be consulted via an offline concordancer such as AntConc (see the trial lesson by Vigier Moreno 2019, p. 98), or TextSTAT (see the case study by Cirillo 2018, online). Addressing offline concordancers goes beyond the scope of this research project, therefore they are not dealt with any further.

In other cases, documents can be uploaded to online interfaces, such as the Sketch Engine platform, and consulted there (see the trial lesson by Gallego-Hernández 2016, pp. 182-185). This makes the process easier and shorter, as no document conversion is required.

### 1.5.4.2 Automatic or semi-automatic corpus compilation

There are software programmes that allow users to build DIY corpora in a matter of seconds, depending on the Internet connection speed. One of these software solutions is BootCaT (Baroni, Bernardini 2004). BootCaT performs an automatic construction of a corpus by inserting a few keywords (called 'seeds'). The seeds are combined together to form tuples (which are, hence, combinations of seeds). Tuples are searched on the web and documents (and webpages) containing them are downloaded and converted into txt format. It is possible to restrict the search to a specific domain and/or to a precise document type. In this way, Internet data can be particularly accurate.

BootCaT also allows the user to build a corpus semi-automatically. This is helpful if the keywords are few and/or the search is focused on a set of web domains. With BootCaT semi-automatic search, users are firstly asked to manually save web results pages in html format, then to upload them to the system. Afterwards, the documents are converted into text files which are saved automatically in a separate folder.

All BootCaT-created corpora can be consulted by means of an offline concordancer such as AntConc, or can be uploaded to online platforms for consultation such as the Sketch Engine interface.

Sketch Engine allows users to build a corpus automatically or manually. The two functions can be combined. A corpus is composed automatically by inputting a set of keywords in the system. In this way, the corpus is built on its own and is consulted via the online platform, in the user's area. Alternatively, as previously described, the user can upload self-retrieved files to the system and

enjoy the user-friendly platform to consult the DIY corpus, always by accessing the user's area of the Sketch Engine platform (Mikhailov 2022, p. 236; see the trial lesson carried out by Gallego-Hernández 2016, pp. 182-185).

# 1.6 Legal Language

Legal language is considered difficult, archaic, formulaic and pedantic (Bhatia 1997, pp. 208-210, Tiersma 1999, pp. 203-210, Tiersma, Solan 2012, p. 32, Williams 2004, p. 112). For this reason, it is perceived as a difficult technical language, which has to be grappled with by translators, lawyers, scholars and alike.

# 1.6.1 Should only lawyers be legal translators?

It is generally assumed that legal translation should be performed by professionals trained in languages and law (Prieto Ramos 2011, p. 13), or at least by those with a good grasp of comparative law (De Groot, Van Laer 2008, p. 1, Prieto Ramos 2021, p. 177). Other scholars argue that what is actually desirable is a situation where both groups (translators and lawyers or legal practitioners) interact. It is claimed that translators without proper training in the legal field may overlook relevant details, whereas legal experts may find linguistic aspects as daunting or insurmountable (Giampieri, Milani 2021, p. 48). The research paper by Giampieri and Milani (2021), for example, highlights how the interaction between translators and lawyers during a trial lesson was successful in order to search for and assess acceptable translation choices (ibid., p. 58). As far as the medical sector is concerned, O'Neill (1998) claimed that 'the ideal situation would be for the medical professional who translates to be edited by a linguist, and the linguist translating medical work to be edited by a medical professional' (ibid., p. 76). In much the same way, it would be recommendable for translators who undertake a career in the legal domain to cooperate with lawyers or legal practitioners.

Many scholars, in fact, report that the majority of translators are not lawyers (Chromá 2016, p. 75), and students in Translation Studies have little training in legal matters (Vigier Moreno 2016, p. 102). On the other hand, lawyers are increasingly confronted with linguistic and second language issues (Ewald 2008, p. 240), especially in a globalized era such as the current one (Jacometti, Pozzo 2018, pp. 8-10, Sierocka et al. 2018, pp. 65-76). Sometimes, lawyers even draft international documents in a sparse style or with debatable contents, without caring too much about system specificity (Jacometti, Pozzo 2018, p. 198, see also the issues raised by De Nova 2007, online).

Given that translation skills are claimed to have shifted from knowing the right words to using the right tools (Martin 2011, online, cited by Vigier Moreno 2016, p. 105), mastering technological competences may help translators and lawyers better cater for their requirements. This has been brought to the surface by both academic surveys and case studies (Enríquez Raído 2014, pp. ix-x, Gallego-Hernández 2015, p. 380, Prieto Ramos 2020, pp. 279-281, Vigier Moreno 2016, p. 102 and 2019, p. 96), as well as by literature research (Andrades Moreno 2013, p. 4, Biel 2008, p. 30, Monzó Nebot 2008, pp. 245-246). Giampieri (2021) highlights how undergraduate students can deliver a satisfactory short legal translation assignment by resorting to corpus consultation, even if they have little or no prior knowledge of the subject matter in question (ibid., pp. 20-22). It is claimed, in fact, that online resources and corpora can help meet language challenges as the former compensate for the shortcomings of the latter (Frankenberg-Garcia 2015, p. 354).

# 1.6.2 Legalese

Legal translation is considered complex. It has its own peculiarities and system specificity.

#### 1.6.2.1 Legal language peculiarities

The most intricate part of the 'language of the law' (Coulthard, Johnson 2007, p. 35) is referred to as legalese. It is considered difficult and archaic because of a variety of reasons. The lexical density of legal discourse, for instance, is a challenge for the layperson and is mainly due to 'the greater number of frequent lexical words' (Coulthard, Johnson 2007, p. 44). Moreover, polysemy (Alcaraz Varó 1994, p. 84, Tiersma, Solan 2012, p. 30) and the abundance of near-synonyms (Phillips 2003, p. 154, Stubbs 1996, p. 109) make legal language particularly problematic (Bhatia 1997, p. 209, Tiersma, Solan 2012, p. 380). Polysemous terms, in fact, have a specific meaning in legal contexts, but a different one in everyday language (Alcaraz Varó, Hughes 2002, p. 17). Some authors refer to these words as 'sub-technical' (Marín, Rea 2014, p. 61). Scott (2017), for example, mentions 'consideration' and 'construction', which mean 'payment' and 'interpretation', respectively, in legal contexts (ibid., p. 45). There are also many binomial and trinomial expressions used to achieve allinclusiveness (Bhatia 2013, p. 108). Examples are 'advice and consent' (Gustafsson 1984, p. 123), or 'by and between', and 'terms and conditions' (Alcaraz Varó, Hughes 2002, p. 9). Binomials and trinomials are instances of fixed, or 'inflexible', collocations of the language of the law (Scott 2017, p. 45). The challenge posed by multinomial expressions also lies in the fact that they are composed of 'synonyms as 'redundant' words' (Scott 2017, p. 46), which may not find equivalents in other

languages. Complex prepositions such as 'by virtue of', or 'for the purpose of' (Biel 2015, p. 147, Johnson, Coulthard 2010, p. 10) also characterise the majority of legal documents. A rich system of deixis (Biel 2015, p. 157; Galdia 2009, p. 40) gives rise to anaphoric and cataphoric references (see the exhaustive list provided by Salvatore Claudio Abate 1998, pp. 14-16, which includes, amongst others, 'thereinto', 'theretofore', 'thereof', etc.). Deixis, anaphora and cataphora inhibit the smooth reading of a legal text.

Other characteristics of legal discourse are embeddings and syntactic discontinuities, which are used for reasons of inclusiveness and precision (Bhatia 2013, p. 112, Tiersma 1999, p. 143). Also, an excessive sentence length (Williams 2004, p. 113) makes legal documents intricate. Furthermore, there is a high recurrence of the passive voice (Cao 2007, p. 94, Tiersma 1999, p. 75, Tiersma 2020, pp. 269-271), applied as a persuasive element (Currie Oates et al. 2018, p. 421), or to de-emphasise actors and conceal concepts. Although it may seem inconsistent with the strict function of legal texts, vagueness is also present, especially in verbal modality (e.g., 'shall' replacing 'must' to express obligations instead of future actions) (Tiersma 1999, p. 85 and p. 105, Tiersma, Solan 2012, pp. 316-317, Williams 2005, p. 201). According to some scholars, vagueness is necessary in order to make legal texts accurate and flexible (Christie 1964, p. 911), as well as to allow judges to carry out justice freely (Endicott 2000, pp. 190-191). Other difficulties encompassing legal language are deliberate ambiguity (Scott 2018, pp. 376-377) and linguistic indeterminacy (Scott 2017, p. 47), which translators must address consistently. According to Susan Šarčević (1997), in fact, legal translators must take both legal and linguistic decisions (ibid., pp. 112-113). Furthermore, nouns are frequently used instead of verbs or adjectives. This is referred to as 'nominalization' (Johnson, Coulthard 2010, p. 10, Tiersma 1999, p. 77), which is a syntactic process whereby '[t]he head noun of the nominalized noun phrase is normally related morphologically to a verb either as a derived deverbal noun (e.g. *integration* [instead of] to *integrate*) or as (...) deadjectival nouns (...) as in (...) the safety and security of their peoples [instead of] their peoples are safe and secure' (Mattiello 2010, p. 132). Legal English is characterised by a wide variety of legal formulae, also referred to as formulaic expressions, lexical phrases, pre-fabricated patterns or multi-words (see O'Keeffe et al. 2007, p. 63, Williams 2004, p. 121). Examples are 'arising out or in connection with', and 'at the material time' (Giampieri 2021, p. 13, Giampieri, Milani 2021, p. 54). Identifying and tackling legal formulae is not easy. As remarked by Alcaraz Varó and Hughes (2002), and Prieto Ramos (2014) 'the translator who has taken the trouble to recognize the formal and stylistic conventions of a particular original has already done much to translate the text successfully' (Alcaraz Varó, Hughes 2002, p. 103 cited in Prieto Ramos 2014, p. 263). Once recognized, such conventions or formulae should not be rendered literally, but the translator must propose corresponding formulae in the target language. In this respect, corpus consultation may come in handy (see Giampieri 2021, pp. 21-22). Finally, legal language is hallmarked by Law Latin and Law French (i.e., Latin and French words or expressions) (Tiersma 1999, pp. 25-30), which may be abstruse for many English-speaking lawyers and, even more, for the layperson. Examples in this respect are '*inter partes*' or '*inter alia*' (as far as Latin is concerned) and 'in *lieu* of' or 'in default of' (as concerns French).

Conceived in this way, legal language is referred to as *legalese*: a jargon which does not only characterize the language of the law, but is also 'abstruse and alien to 'outsiders' in the legal discourse community' (Williams, Milizia 2008, p. 2215). According to some authors, legal language is intricate because lawyers do not have any particular communicative purpose; instead, they use linguistic quirks to remark their legal fraternity (Tiersma 1999, p. 52). On the other hand, others claim that it is the need for inclusiveness and preciseness which make legal discourse particularly complex (Bhatia 2013, p. 102, Coulthard, Johnson 2007, p. 40). Given the above, legal texts are challenging *per se*, especially if they are to be translated into another language (Prieto Ramos 2011, p. 13).

## 1.6.2.2 System specificity

What makes legal translation peculiar vis-à-vis all other types of technical translation is its systemspecificity (De Groot, Van Laer 2008, p. 1, Jacometti, Pozzo 2018, p. 13, Scott 2018, pp. 377-378). Scott (2018), for example, tackles the constraints which typically encompass legal translation. Amongst others, she mentions 'the lack of correspondence between legal systems and concepts' (Scott 2018, p. 377). This means that legal words and terms are system-bound (Scott 2017, p. 50, Pommer 2008, p. 18), i.e., they refer to specific institutions (or law codes, Hédoin 2021, p. 75) or to a precise set or system of rules and regulations which may not be tackled in the target legal system (and language), or which could be addressed differently. For this reason, legal translators must find equivalences (and/or assess the degree of equivalence, if any) between the terms of the source text (and legal system) and those of the target text (and legal system) (Jacometti, Pozzo 2018, p. 12, Schwarz 1977, p. 21). A clear example is the Trust, which is a common law institution that is absent in the Italian civil law system. In this case, scholars suggest adopting the foreign terminology (Jacometti, Pozzo 2018, p. 122, Longinotti 2009, p. 28). Giampieri (2016) also provides the interesting example of the Italian 'risoluzione del contratto' (ibid., p. 446). The term 'risoluzione' should be rendered as 'cancellation' in the North-American system when ending a contract by default or non-performance of the other party; otherwise, it should be translated as 'termination' (Section 440.2106 of the Uniform Commercial Code, UCC, see also Giampieri 2016, p. 451). By

contrast, in the English and Welsh common law system, the terms 'cancellation' and 'termination' seem to be used interchangeably (Giampieri 2016, p. 452). For instance, the Explanatory Notes to the Consumer Rights Act (2015)<sup>3</sup> clearly refers to a contract 'termination' in case of a failure to perform. However, the statute also reads that the consumer is reserved the right to 'cancel' the contract if s/he decides not to perform, in which case a 'termination fee' is applied (ibid.).

Graziadei (2015) warns against the belief that the more different two languages are linguistically, the more difficult it is to translate one language into the other (ibid., p. 26). He argues, in fact, that this is not necessarily the case, especially if two languages share the same legal system (ibid., p. 26). The example provided above also confutes such a belief.

Given that legal translators are generally not lawyers (Chromá 2016, p. 75), and that translation students are not always trained in legal matters (Vigier Moreno 2016, p. 102), the above-mentioned issues may become relevant and the resulting shortcomings ought to be compensated for. Therefore, it is crucial that translators gain, at least, a good understanding of the subject-matter in question (Schwarz 1977, p. 21, Stolze 2013, pp. 66-69). In this respect, Prieto Ramos (2020) reports that many translators tend to 'develop their knowledge of specialised sources for translation-oriented legal analysis through professional practice or continuous education' (ibid., p. 306). The importance of field specialisation is also highlighted by Scott (2017), who argues that translators must produce texts which mirror not only the content, but also the standards and style of the source texts: 'if the source text consists of dense, unreadable legalese then (...) it should stay that way in the target text' (ibid., p. 49). This, of course, increases the challenges of legal translation.

#### 1.6.3 Corpora for legal translation

## 1.6.3.1 The growing importance and use of legal corpora

The importance of corpora for analysing the language of the law has been claimed by many scholars. Bondi and Diani (2010, pp. 8-9), Milizia (2010, p. 467), and Vigier Moreno and Sánchez Ramos (2017, p. 260), for example, carried out linguistic research and presented case studies on parallel or comparable legal corpora. Giampieri (2019) posits that the web as corpus can be useful to understand the nuances of legal discourse and 'bring recurrent patterns to the surface' (ibid., p.

3

See https://www.legislation.gov.uk/ukpga/2015/15/section/63/notes?view=plain.

109). There are several research papers with case studies and trial lessons focussing on corpusbased legal translator training (Giampieri, Milani 2021, p. 47, Vigier Moreno 2016, pp. 104-110 and 2019, pp. 94-101). Biel (2018) highlights the relevance of corpora in legal translation practice, reminding that corpus-based research in the legal field is tackled less than in the academic field (ibid., p. 27). Prieto Ramos (2021) reports that corpus-driven approaches are helpful to address the issues of institutional legal translation (ibid., p. 181), and Vigier Moreno (2019) argues that corpusassisted legal translation is more efficient than the traditional consultation of parallel texts thanks to the search options of corpus software or platforms (ibid., p. 101).

## 1.6.3.2 Comparable corpora for legal translation

As stated above, comparable corpora are claimed to be very insightful in translator training and translation practice (Cirillo 2018, online, Prieto Ramos 2021, p. 179), because they can 'confirm translation hypotheses' (Zanettin 1998, p. 621). They also provide reliable solutions to translation problems as they are a useful resource of equivalent terms (Makowska 2016, p. 62). Some scholars, in fact, posit that they help discover the linguistic context of similar words (Biel 2008, p. 31). Thanks to comparable corpus analysis, Seracini (2020) presents and discusses examples of 'translationese' (i.e., 'bad' rendering) in EU documents (ibid., p. 53), where interferences from a source language in the form of calques prevail over the target language naturalness (Prieto Ramos 2021, p. 179).

Comparable corpora foster the comparison of patterns of word usages in various languages (Zanettin 2012, p. 12 and 2014, p. 187). Therefore, they contribute to raising awareness on language conventions (Biel 2010, p. 13), which is particularly helpful when dealing with legal texts. In this respect, Byrne (2006) remarks that 'technical translation involves detailed knowledge of the source and target cultures, target language conventions, text type and genre conventions' (ibid., p. 7).

### 1.6.3.3 The size of legal corpora

One of the main features of legal corpora is that they tend to be small (Biel 2010, p. 4, Vigier Moreno, Sánchez Ramos 2017, p. 263, Vogel et al. 2018, p. 1351). This is due to a variety of reasons. Firstly, legal documents generally present privacy issues that other documents do not pose (Biel 2010, p. 4 and 2018, p. 29). Secondly, they may be compiled for specific projects and kept private (Vogel et al. 2018, p. 1351). Thirdly, they need not be large to be representative (Bhatia et al. 2004, p. 207, Giampieri, Milani 2021, p. 59). Zanettin (2015), for instance, claims that 'sometimes a

translator may be better off, corpus-wise, with a smaller but more specialized corpus relating to a specific translation task to be performed' (ibid., p. 439). Legal language, in fact, is so conservative that it does not require large corpora to analyse its linguistic features (Bhatia et al. 2004, p. 207). Case studies and trial lessons corroborate the conviction that legal corpora can be small and still be useful in translator training and translation practice (Dani 2019, p. 26, Giampieri 2021, p. 12, Vigier Moreno 2016, p. 107 and 2019, p. 94, Vigier Moreno, Sánchez Ramos 2017, p. 263).

# 1.6.3.4 The content of legal corpora

In her research, Biel (2018) reports that '[r]eady-made corpus tools for legal translators are still underdeveloped for national (intersystemic) legal translation' (ibid., p. 29). As a matter of fact, there are avenues that legal corpus-based research has not explored yet. The literature has largely tackled court-related topics (Vogel et al. 2018, p. 1340, see also the research papers by Vigier Moreno 2016, pp. 114-119 and Vigier Moreno, Sánchez Ramos 2017, pp. 263-267), or EU documents (see the work by Milizia 2010, pp. 468-470). In this respect, Pontrandolfo (2019) argues that 'the majority of legal corpora are institutional ones (...): collections of texts produced, for example, at the EU, UN, or WTO' level (ibid., p. 14). However, little has been experimented on legal corpora as far as corporate and private documents are concerned. 'Private documents' are also referred to as 'private legal texts' by Prieto Ramos (2014, p. 263).

The literature has long highlighted how difficult it is to access and publish corporate and private documents (e.g., contracts and agreements) due to confidentiality issues (Biel 2018, p. 29, Pontrandolfo 2019, p. 14, Vigier Moreno, Sánchez Ramos 2017, p. 261). Giuliana Dani (2019), for example, carries out cross-linguistic analyses of English and Italian land contracts. To do so, she compiles two comparable corpora of land agreements retrieved from English and Italian websites (ibid., p. 26). However, her corpora are composed of sample documents, not authentic texts because, she posits, 'creating a corpus of authentic contracts would be unfeasible due to the confidentiality of the information included in them' (ibid., pp. 26-27). As a matter of fact, legislation is often over-represented (Biel 2010, p. 4, Biel 2018, p. 29, Pontrandolfo 2019, p. 14, Prieto Ramos, Guzmán 2021, p. 255), whereas other genres, such as contracts and agreements are underrepresented (Biel 2018, p. 29). Biel (2018) argues that: '[t]he existing corpora tend to be skewed towards legicentrism, that is, they are composed of legislation mainly, and it is still quite rare to find corpora with private legal documents due to their confidential nature' (ibid., p. 29). In this respect, Vogel et al. (2018) posit that many legal corpora are compiled only in view of specific research

projects and are not publicly available (ibid., p. 1351).

A taxonomy of legal corpora has been attempted by various scholars (Biel 2018, pp. 29-30, Pontrandolfo 2012, pp. 123-133, Vogel et al. 2018, pp. 1351-1355). The legal corpora available on publicly accessible platforms are, for instance, the BoLC (Bononia Legal Corpus, Rossini Favretti et al. 2007); the BAILII (British and Irish Legal Information Institute); the Academic Law and Political Science sub-corpus of the COCA (Corpus of Contemporary American English, Davies 2008); the BNC (British National Corpus) Law extract and the BLaRC (British Law Report Corpus), both available on the Lextutor platform (Cobb 2004). All the above corpora do not tackle corporate documents such as contracts, agreements, terms and conditions of sale/service, etc. Hence, as of today, there are still no corpora on 'private legal texts', or corporate documents (as intended by Prieto Ramos 2014, p. 263). Nonetheless, contracts are considered "bread and butter' activities for lawyers and legal translators' (Harvey 2002, p. 178 cited in Prieto Ramos 2014, p. 264). They are, in fact, highly recurrent in international settings and are increasingly drawn up by international lawyers (Jacometti, Pozzo 2018, p. 59 and p. 198), sometimes with unaddressed translation issues (ibid.). Anglo-American contracts, in fact, are drafted by non-native speakers with the aim of using a neutral, common language (Jacometti, Pozzo 2018, p. 198). Nonetheless, it is apparent that contract drafters do not care too much about the system-specificity of some terms and phrases (ibid.). At the same time, the literature reports that students and translators are not always trained in legal studies (Vigier Moreno 2016, p. 100 and 2019, p. 93), but acquire knowledge through practice and/or lifelong education (Prieto Ramos 2020, p. 291). Therefore, there seems to be a gap in the literature which this research project wishes to bridge.

#### 1.7 The research project

# 1.7.1 Scope of the research

Given that translators and students in Translation Studies are not always properly exposed to the language of the law (Vigier Moreno 2016, p. 100 and 2019, p. 93) and that international contracts tend to present language and/or system-specificity issues (Jacometti, Pozzo 2018, pp. 58-59), a reference database of private legal documents may be useful and beneficial.

Legal texts that are increasingly drawn are (online) terms and conditions of sale/service. They contain aspects related to the international exchange of goods and services which have become particularly relevant, especially in view of the key role played by the Internet during and after the

Covid-19 pandemic. Furthermore, general terms and conditions of sale/service are compulsory by law in international trade and commerce. The Directive on Electronic Commerce (Directive 2000/31/EC)<sup>4</sup> states the following: '[c]ontract terms and general conditions provided to the recipient must be made available in a way that allows him [the consumer] to store and reproduce them' (Art. 10, Par. 3).

Hence, the aim of this research project is to bridge the gap in legal corpora and provide a reference comparable database of English and Italian terms and conditions of web hosting services. This project could pave the way to further implementations which may encompass other private legal documents and/or languages.

# 1.7.1.1 Web Hosting Services

The main reason why web hosting services were chosen as the scope of this research project can be found in the fact that the Covid-19 pandemic forced many consumers to buy online. According to the European Commission's Consumer Condition Survey (2021 edition)<sup>5</sup>, in fact, 71% of the EU27 citizens bought products and services online in 2020. As a result, online shopping played a key role and many companies (either already existing or new), and individuals, strived to be present online in order to cope with the lockdown measures and overcome the economic difficulties generated by the pandemic. Therefore, web hosting services increased substantially in order to satisfy the rising demand for more e-shops.

Furthermore, general terms and conditions of web hosting services, as all terms of service, are rich in terminology and legal institutions (or law codes) which are found in the Commercial Law and Contract Law of both the civil law and common law systems. Important legal institutions which are found in terms of web hosting services are, for example, the following ones: rights and obligations of the parties; modification of the contract; cancellation and termination of the contract; liabilities of the parties; indemnification; representations and warranties; force majeure; governing law and jurisdiction; severance and survival of the agreement; waivers, and many others. Many legal principles and sets of rules are present in both the civil and common law tradition; some of them are 'borrowed' from the other system, whereas others can only be found in one. Hence, translations

<sup>4</sup> 

Directive on Electronic Commerce 2000/31/EC. *Directive of the European Parliament and of the Council of 8 June 2000 on certain legal aspects of information society services, in particular electronic commerce, in the Internal Market.* [Online] Available: <u>https://eur-lex.europa.eu/legal-content/EN/ALL/?uri=celex%3A32000L0031</u>.

<sup>5</sup> 

See https://ec.europa.eu/info/sites/default/files/ccs ppt 120321 final.pdf.

from one language into the other might be challenging. For this reason, the implementation of comparable corpora could enhance understanding and comparisons of the different languages and of the two legal systems.

## 1.7.2 Qualitative and quantitative research

As this project is aimed at implementing and consulting English and Italian corpora of (general) terms and conditions of web hosting services at the disposal of scholars, translators, students in Translation Studies, lawyers, legal practitioners and legal language learners, and given that legal corpora tend to be rather small (Bhatia et al. 2004, p. 207, Biel 2010, p. 4, Vogel et al. 2018, p. 1351), it can be assumed that the research project is mainly qualitative. Small corpora, in fact, are generally compiled for qualitative rather than quantitative work, as claimed by Corpas Pastor (2004, p. 236) and Gallego-Hernández (2015, p. 376). Nonetheless, many scholars are used to undertaking corpus-based studies and developing both qualitative and quantitative approaches. In this respect, the research papers by Bianchi (2012, p. 32), Fest (2015, p. 50), Marín and Rea (2014, pp. 67-68), and Zanettin (2013, p. 31) are enlightening. Zanettin (2013) claims that small-scale qualitative work is useful in order to corroborate the findings of large-scale quantitative studies, because 'quantitative and qualitative approaches are radically intertwined in corpus-based translation studies, and they are not mutually exclusive' (ibid., p. 31). Boulton (2011) shares the same opinion and posits that qualitative and quantitative studies must be integrated with one another in order to obtain a wider perspective on the study carried out and on the results obtained (ibid., p. 71). Fest (2015), in fact, explores the extent to which a corpus-driven study can be combined with quality content-focused analysis in order to provide new insights into research (ibid., pp. 48-51). Marín and Rea (2014) successfully include corpus-based analysis in qualitative research in the study of legal terminology (ibid., pp. 67-68).

Therefore, this research project develops and investigates small-scale legal corpora by means of a qualitative approach with occasional quantitative elements. In particular, it explores whether DIY legal corpora can be used successfully in the translator training classroom. To this aim, the next chapter focuses on the compilation of two legal corpora of (general) terms of web hosting services (one in English, the other one in Italian) and on the methodologies applied and steps followed to source the documents online and create the two corpora.

## **CHAPTER 2**

#### METHODOLOGY

In order to identify the most appropriate texts to include in the corpus, searches were carried out to source documents accurately from the Internet. For example, googling exact strings of words within given domains (e.g., '.uk' and '.it') made it possible to narrow down the documentation to terms and conditions of web hosting services of native-speaking providers. In this way, it ensured the precision and reliability of the texts downloaded.

#### 2.1 Why a manual corpus compilation

The two corpora were built manually and not automatically or semi-automatically because, amongst others, an automatic (or semi-automatic) corpus compilation would have not made it possible to verify any prohibition in the use of the website materials. It would have also made it difficult to eschew terms of service governed, for example, by Scottish law, as far as the English corpus is concerned. It would have not been possible to detect 'alien' terms, 'calques', or wrong 'borrowings' from another language and legal system. For these reasons, each document and webpage had to be read carefully before saving it.

The texts composing the corpus had to be cautiously examined and clearly understood in order to grasp the structures and contents of the terms of web hosting services in both English and Italian. A careful analysis of each of the documents composing the two sub-corpora helped carry out a qualitative analysis of the legal language strategies developed and of the different institutions (or law codes) applied in the texts of both sub-corpora. Therefore, in order to produce a consistent and well-written chapter on the study of the common law and civil law principles of English and Italian terms of web hosting services, as well as another comprehensive chapter dedicated to a comparative corpus analysis for legal translation purposes, it was necessary to select the documents manually and read each of them.

#### 2.2 The English Corpus

## 2.2.1 The search queries

As regards the English corpus, the following search queries were googled, one search at a time:

- 1) "terms and conditions of" "web hosting" site:.uk
- 2) "terms of service" "web hosting" site:.uk
- 3) "terms of" "web hosting" site:.uk

The first query (i.e., "terms and conditions of" "web hosting" site:.uk) allowed the retrieval of the exact phrase 'terms and conditions of together with the words 'web hosting' in UK domains. During the search, it was noticed that many terms and conditions of web hosting services were abbreviated ToS (Terms of Service). Hence, the second query was "terms of service" "web hosting" site:.uk and it allowed the retrieval of relevant webpages. The third and last query (i.e., "terms of" "web hosting" site:.uk) helped obtain more results, as the search was not limited to 'service' or 'conditions'. In all queries the phrase 'web hosting' allowed the finding of websites offering this specific service.

## 2.2.2 Building the corpus: saving or discarding webpages

Every webpage of each Google results page was analysed in depth and, if found interesting and relevant, it was downloaded and saved onto the PC. The pages were saved in html, pdf and txt format. Subsequently, all html and pdf files were converted manually into txt to be further processed.

#### 2.2.2.1 Discarding webpages

As mentioned above, each webpage was read carefully. The webpages were analysed according to the following criteria: types of services offered; permission or prohibition to use or reproduce the information published online; place/country of origin; content, and grammar accuracy. In light of the set criteria, the following webpages were discarded: those which did not actually offer web hosting services, but other services, such as telecommunication services and the like; those which prohibited the use and reproduction of the material published on the website; those whose terms of service were found to be identical to others already downloaded; those which did not belong to a UK-based company, despite having a .uk domain; those belonging to Scottish companies which referred to and applied Scots law (as the latter differs substantially from the laws of England and Wales), and those which presented too many relevant grammar mistakes (e.g., 'You are agree to'; 'We offers'), as they would have set a bad language example. Some mistakes, however, were considered acceptable, especially as far as legal principles are concerned. Making mistakes in providing the right names or nomenclature of institutions was considered linguistically relevant as it mirrored authentic language and real-life situations. A recurrent example was the interchangeable use of the terms 'cancellation' and 'termination' when referring to a consumer's right to withdraw from a contract within a 'cooling off' period following the purchase. In this sense, The Consumer Contracts (Information, Cancellation and Additional Payment) Regulations 2013<sup>6</sup> refers to a consumer 'right to cancel' a contract within 14 days after the purchase without providing any reason. Therefore, according to UK Law, the term to use should be 'cancel', not 'terminate'. At the same time, however, at common law the act of withdrawing from any contract is generally referred to as a 'termination without cause' or 'termination for convenience'<sup>7</sup>. Given the great deal of mixed uses of these terms, it was found linguistically relevant to keep both terminology in the corpus.

In this respect, it should be pointed out that the European Directive 2011/83 on consumer rights<sup>8</sup> mentions, instead, a 'right of withdrawal' when referring to the consumer's right to change his/her mind. Exploring the similarities or differences in the terminology used in the UK Statute and in the European Directive would go beyond the scope of this research project. Nonetheless, it was considered relevant to point out this aspect.

# 2.2.2.2 Building the corpus

Once the unwanted documents were discarded, the remaining ones were saved onto the computer. Manual document retrieval was preferred over an automatic or semi-automatic mode (either via a software solution such as BootCaT or via the Sketch Engine platform). The reason was that manual search helped reading and choosing the documents one by one. It also made it possible to select them according to their content and discard those considered non-relevant or 'problematic', as defined above.

6

https://www.legislation.gov.uk/uksi/2013/3134/contents/made.

<sup>7</sup> 

In this respect, see the case *Interboro Packaging Corp. v. Fulton County Schools* (2006), where it is argued that: 'the phrase 'termination for convenience' is treated as the functional equivalent of a provision allowing 'termination without cause". In *Harris Corp. v. Giesting Associates, Inc.* (2002), it is also stated that a 'termination for convenience' clause is 'not ambiguous because the meaning of the phrase is plain on its face insofar as it permits termination without cause'. 8

See https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=celex%3A32011L0083.

Once retrieved, the documents were further processed before being uploaded to the Sketch Engine platform. In particular, the html and pdf formats were converted into txt to be edited and anonymised. Conversion from pdf into txt often entailed character recognition errors, which were properly addressed. Then, the txt files needed to be cleared of irrelevant information and sensible data. Linguistically unimportant details were, for example, website addresses and html instructions. Sensitive information was represented by companies' names, physical and e-mail addresses, register numbers and websites. Service providers' names were replaced by 'XX', whereas their phone numbers or addresses by a series of dots ('...').

The text files also needed to be cleared of unknown characters resulting from the conversion of the html and pdf files into txt. The conversion, in fact, altered some characters such as double quotation marks, which were re-written as single quotation marks. Furthermore, the terms of service collected often included other information, such as licence use, privacy policy, special terms and conditions, and details dedicated to other website services which did not relate to web hosting. Therefore, such extra information had to be removed. Finally, all texts had to be reformatted, due to unwanted line breaks resulting from the file conversions.

The text cleaning process described above was considerably time-consuming. At the end, the txt files were uploaded to the Sketch Engine platform, with the resulting English corpus being composed of 39 text files (7,924 word types; 196,442 tokens). The number of files and words were considered satisfactory because adding more files did not particularly increase the number of word types. Hence, a 'saturation point' had been reached.

#### 2.3 The Italian Corpus

## 2.3.1 The search queries

As for the Italian corpus, the following search queries were googled, one search at a time:

1) "*termini e condizioni di*" "web hosting" site:.it (back-translation: "terms and conditions of" "web hosting" site:.it)

2) "servizi web hosting" (back-translation: "web hosting services")

3) "*termini di*" "web hosting" filetype:pdf (back-translation: "terms of" "web hosting" filetype:pdf). As can be seen, the last two search queries differ quite substantially from the ones used to compose the English corpus. An in-depth explanation is now provided. The first query mirrors the one used to build the English corpus. Nonetheless, it did not yield substantial results. Many web hosting providers were found either to be part of a franchising network or affiliates of a foreign parent company. Therefore, despite being based in Italy, they adopted standard terms of service that were literal translations from English. Hence, most of them referred to common law principles instead of Italian law, or presented translations that were inconsistent with the Italian legal system. An example is the following: 'XX non garantisce o rappresenta che i servizi saranno interrotti, senza errori o completamente sicuri' (back-translation: 'XX does not represent or warrant that services will be uninterrupted, error-free or completely safe'). In this sentence, the typical common law institution of 'representations and warranties' comes to the fore. Such principle implies a series of contractual and pre-contractual guarantees offered by one party to the other (Chapter 3 better clarifies these aspects). In particular, the verb 'represent' is a polysemous term meaning 'to guarantee pre-contractually' in the legal language of the common law system. In the Italian civil law system, instead, 'representations and warranties' are not tackled in the same way and 'representations' do not carry the same legal meaning and do not generate similar consequences. Since it is unaddressed (or addressed differently) in the Italian legal language, the verb 'rappresenta' (back-translation: 'represents') is, hence, pointless. Another example is the following: 'nessuna parte sarà responsabile dall'altro per qualsiasi profitto perduto, o qualsiasi perdita indiretta, speciale, incidentale, consequenziale o punitiva' (back-translation: 'either party shall not be liable for any loss of profit, or indirect, special, incidental, consequential or punitive loss). This sentence clearly highlights the common law institutions of damages, such as indirect, special, incidental, consequential and punitive. Although, to some extent, similar principles can be found in the Italian civil law system, a 'perdita punitiva' (back-translation: 'punitive loss') is not specifically addressed (see Chapter 3). Hence, this phrase does not have any meaning in Italian. A last interesting example, which actually reveals only a careless or inaccurate translation from English, is the following sentence concerning the services offered: 'il servizio viene fornito "così com'è" (back-translation: 'services are offered 'as they are"). The phrase 'così com'è' is clearly a calque from the English 'as is', which is frequently used by English web hosting providers when referring to the services offered 'as they are'. Italian service providers tend to express the concept with the following, more articulated, words: 'il servizio è offerto nello stato di fatto e di diritto in cui si trova' (back-translation: 'services are offered in the existing condition and state of law'). All these peculiarities were noticed during the accurate reading of the Italian terms of service.

In light of the above-mentioned examples, searching for terms of web hosting services in the Italian language was not an easy task. Each page, in fact, had to be read carefully in order to eschew

incorrect calques from English and unauthentic texts, i.e., literal translations of original English terms of service which did not take into account the Italian institutions (or law codes) and legal system. The aim of the search and selection process was to source and retrieve terms of service written in Italian, possibly by native speakers, according to Italian law. For this reason, the documents were assessed from both a linguistic and a legal perspective. It was considered useless to retrieve Italian terms of service which contained 'alien' terminology and/or were drafted according to a national legal system which was not Italian, as the examples above clarify. This happened either because some terms of service had been machine translated with no post-editing, or because they were a bad (or literal) translation from English.

For these reasons, the second query was 'broader' (i.e., "*servizi* web hosting", back-translation: "web hosting services"), and less restrictive. For example, the domain restriction was not considered relevant, as the word '*servizi*' would lead, in any case, to websites written in Italian. In this way, each website was firstly read and analysed as a whole in order to assess its overall authenticity or genuineness. Afterwards, if considered authentic, the terms and conditions of service were eventually downloaded. Unfortunately, this query mostly led to web pages dedicated to forums or marketing/commercial sites describing or talking about web hosting services. Therefore, another search query was needed and it had to be more specific.

The third search query was, hence, the following: "*termini di*" "web hosting" filetype:pdf (backtranslation: "terms of" "web hosting" filetype:pdf ). Also in this case, the domain restriction was not considered relevant, as the words '*termini di*' would lead to websites written in Italian. However, the pdf file type restriction was added because pdf files are considered authoritative and possibly containing Italian web hosting terms of service. Fortunately, this intuition was correct and many genuine terms of service were downloaded in pdf format.

A final document provided by the Chamber of Commerce of Turin under the Creative Common Licence was retrieved and added to the corpus. This document was considered interesting as it proposed sample clauses of general terms of web hosting services.

# 2.3.2 Building the corpus: saving or discarding webpages

As with the English corpus, some documents were discarded, while the remaining ones were manually converted into txt format to be further processed.

#### 2.3.2.1 Discarding webpages

In addition to the painstaking selection process described above, webpages and pdf files were discarded in the following circumstances: if the provider did not offer web hosting services but others, such as telecommunication services and the like; if the service provider prohibited any reproduction of the material or information published online; if the service provider was not based in Italy (that was the case, for example, of Swiss-Italian written websites retrieved as a result of the second and/or third query); finally, if some terms of service were found to be practically identical to others already downloaded.

No webpage or pdf file presented any particular grammar or orthographical mistake. In addition, terms of service with some mistaken legal concepts were not discarded, but kept in the corpus, as they mirrored authentic legal language mistakes. An example is the following phrase, referring to the dissemination of sensible data by the customer: 'il contratto verrà rescisso unilateralmente senza preavviso' (back-translation: 'the contract will be annulled unilaterally without notice'). The phrase in question mistakenly mentions the Italian 'rescissione' (back-translation: 'annulment' or 'voidability'), which can actually be invoked only in case of a 'lesione ultra dimidium' (backtranslation: 'loss of half or greater value') when entering into a contract in state of need or emergency (Chapter 3 further clarifies this circumstance). This is clearly not the case in the abovementioned situation, albeit the term is frequently misused in the language of Italian contracts. The correct verb should have been 'risolto' instead of 'rescisso': 'il contratto verrà risolto senza preavviso' (back-translation: 'the contract shall be terminated without notice'). This particular aspect is tackled thoroughly in Chapter 3 and particularly in § 3.9.5.1. Allowing some common terminology errors in the corpus helps mirror real-life situations and makes the language of the corpus authentic. At the same time, it does not affect the quality and reliability of the corpus as this error type is outnumbered by correct corpus evidence.

### 2.3.2.2 Building the corpus

Before being uploaded to the Sketch Engine platform, the html and pdf formats were converted into txt. Then, the txt files were further processed and were cleared of irrelevant information and sensible data. Linguistically unimportant details were, for example, website addresses and html instructions.

Also, all words ending in an accented vowel (i.e., à, è, é, ì, ò, ù) had been turned into unknown

characters and were converted back. Furthermore, the terms of service collected often included other information, such as licence use, privacy policy, special terms and conditions, and details dedicated to other website services which did not relate to web hosting. Therefore, such extra information was removed. Finally, all texts had to be reformatted, due to unwanted line breaks resulting from the file conversion.

The text cleaning process described above was particularly time-consuming. At the end of the process, the Italian corpus was composed of 24 text files (6,876 word types; 154,500 tokens). Despite being smaller than the English, the Italian corpus was considered large enough to be representative of its *genre*. In fact, adding more files to the corpus did not consistently change the number of word types. For example, by downloading and converting three additional terms of web hosting service in Italian (composed overall of 3,141 word types, almost half of the already existing corpus, and 23,563 tokens), the resulting new corpus accounted for 7,577 word types (i.e., only approximately 700 additional word types). For this reason, the Italian corpus composed of 24 files was considered to have reached a 'saturation point'. According to Zanettin (2012, p. 47), in fact, 'as new texts are added the same words, phrases and textual structures are repeated more often and more frequently, until very few new features are added when a new text is added'.

In light of the above, the Italian corpus was considered large enough and 'representative'. Nonetheless, as posited by Zanettin (2012, p. 46), representativeness is an 'elusive concept', and how to measure it is not clearly understood (Bernardini et al. 2006, p. 16). Therefore, rather than focusing on numbers and measurements, it is sometimes more sensible to establish according to whom a corpus should be 'representative' (Zanettin 2012, p. 46) and, hence, targeted. For the purposes of this research project, both the English and Italian corpora can be considered highly targeted and specialised (ibid., p. 47), given that they are composed exclusively of general terms of web hosting services. For this reason, they also present a high degree of comparability (Zanettin 2012, p. 48).

# 2.4 Copyright issues

Copyright issues were dealt with during the corpus compilation process. As mentioned above, the websites or pdf files prohibiting any reproduction of the materials published online were discarded. The Maltese Copyright Act was also diligently taken into account. According to the Act, any use of material which enjoys copyright must always be authorised, unless a case falls within a few

exceptions, according to which there is no need for authorization from the copyright holder. In particular, Chapter 415, letter (h) of the Maltese Copyright Act 2000<sup>9</sup> provides that no authorization from the copyright holder is necessary in the following circumstance:

(h) the reproduction, translation, distribution or communication to the public of a work for the sole purpose of illustration for teaching or scientific research only to the extent justified by the noncommercial purpose to be achieved, and as long as the source, including the author's name, is, unless this is impossible, indicated.

According to this exception, a non-commercial use (which scientific research encompasses) would not make any copyright holder's authorization necessary. As far as the mention of the author's name is concerned, Appendix 1 provides a full list of all the sources, and reports the companies' names and websites of each file uploaded to the corpus.

# 2.5 The Sketch Engine Platform

# 2.5.1 Corpus upload

After accessing the Sketch Engine platform via the University of Malta institutional account, the system offered the possibility to consult the already existing corpora available online or to create a new corpus. In the latter case, the button 'New Corpus' was clicked to create a new corpus and give it a name. The next option allowed the researcher to choose whether to create a multilingual or monolingual corpus. In this case, the second option was selected. Then the system offered the possibility to automatically search for documents on the web or to upload the user's own texts. The second option was chosen for the reasons stated above and the txt files of the English corpus were uploaded. In this way, in a matter of a few seconds, the English corpus of (general) terms of web hosting services was available on the platform.

After creating the English corpus, the same procedure was followed to compose the Italian corpus of (general) terms of web hosting services. From this moment on, language queries, single or multiple word search, lemmatisation, POS search and many other functions could be used in order to study and analyse the legal language, the formulae and the legal institutions applied in the English and Italian terms of web hosting services.

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See https://wipolex.wipo.int/en/text/355524.

## 2.5.2 Why Sketch Engine

The reasons why the Sketch Engine platform was preferred over stand-alone (or offline) concordancers can be summarised as follows: firstly, as a fourth-generation concordancer, the texts composing the corpora uploaded to the Sketch Engine platform did not pose any copyright issue. As a matter of fact, for each word queried, the Sketch Engine platform only shows portions of the source text and does not allow the user to access it entirely. Secondly, as an online concordancer, it was considered particularly practical, especially in view of future consultations by the academic community. Thirdly, it presents a user-friendly interface, and it is equipped with many linguistically relevant functions which go beyond the simple (or multiple) word search or collocation listing of some offline concordancers. A detailed description of the Sketch Engine corpus analysis functions is reported in Appendix 2.

#### 2.6 Application in Translator Training

In order to test the effectiveness and usefulness of the corpora for translator training, this research project envisages the organisation and implementation of trial lessons with Master's students in Translation Studies. The next sessions describe the translation application and the organisation of the lessons. The students' performances and the results obtained are reported and discussed in detail in Chapter 5.

Forty-six Italian students participated in two 2-hour trial lessons delivered remotely on 10<sup>th</sup> and 17<sup>th</sup> March 2022. The students were enrolled in a Master's course in Translation Studies at an Italian University. The lessons focused on teaching how to consult the English and Italian sub-corpora for legal translation purposes. Also, they aimed at helping the participants become acquainted with the Sketch Engine platform and use its functions effectively.

Before and during the lessons, the students translated clauses sourced from terms of web hosting services in both English and Italian. More specifically, before the first lesson, they translated an Italian and an English clause by using any language resource they were acquainted with. During the first lesson, they were taught how to consult the two sub-corpora in the Sketch Engine platform and translate the clauses. The translations were then discussed in class. After the first lesson, they were sent a summary of the corpus analyses carried out, a corpus-based translation of the two clauses and

a basic Sketch Engine user's manual with instructions on how to consult the interface for translation purposes. During the second lesson, they translated two other clauses (one into English, the other one into Italian) by consulting only the two sub-corpora and monolingual or bilingual dictionaries.

## 2.6.1 Contacting the participants

As mentioned, in order to test the quality, effectiveness and applicability of the corpora implemented, two trial lessons with Master's students took place. The lessons focused on corpus-based and non-corpus-based translations of ToS clauses from Italian into English and vice-versa.

To organise the lessons, in December 2021 the researcher contacted an academic (prof. Anesa) at the University of Bergamo, Italy, and requested the permission to carry out the practical part of this research project, i.e., the delivery of trial lessons to Master's students. The reason why Master's students were opted for is due to the fact that they had already undergone substantial training in translation and, some of them, in the legal field. The University of Bergamo was chosen due to previous academic liaisons between the researcher and the students' lecturer, Prof. Patrizia Anesa, Associate Professor of English at the Department of Languages, Literature and Foreign Cultures, who kindly proposed the researcher to carry out the trial lessons with her students.

Prof. Anesa was sent an information letter with full details on the research project, the scope of the trial lessons, information on how the lessons would be carried out, the contact details of the researcher and of the researcher's supervisor, and details of the anonymity of the data collection and processing (see Appendix 3 containing the information letter).

On 11<sup>th</sup> January 2022, prof. Anesa published the information letter on the department notice board and sent it to all the Master's students via email. In this way, the students received full information on the translation research project and the related trial lessons.

In her email and notice, prof. Anesa asked the students to express their interest by the beginning of February 2022 and to contact the researcher via email. By the set deadline, forty-six students showed their interest in participating in the research project.

# 2.6.2 The first translation package

Soon after the deadline, the interested participants received the first 'translation package' via email:

a participant's consent form (see Appendix 4); a translation assignment (Appendix 5); a questionnaire (Appendix 6), and a Sketch Engine ('SE') quick registration guide (Appendix 7). The consent form, the translation assignment and the questionnaire had to be sent back to the researcher by 28<sup>th</sup> February 2022.

The participant's consent form reminded the participants of their right to participate in the lessons or refuse to participate at any stage of the research, the fact that they would not be entitled to any compensation, that participating would not entail any known risks, that their personal details would be processed exclusively for the purposes of the research activities, and that their details would be deleted at the end of the project. The students were also informed that the expected benefits would be an increased understanding of corpus consultation for legal translation, in particular, for the translation of web hosting terms of service. The form had to be signed, scanned and sent back to the researcher together with the first translation assignment.

The first translation assignment consisted of two texts, one in Italian to be translated into English and the other one in English to be translated into Italian. Both texts were sourced from the terms and conditions of web hosting services composing the two sub-corpora. The students had not been informed of the specific subject-matter of the texts and of their respective governing law. This was aimed at giving them more freedom in the approach to the task. The Italian text was 34 words long and the English 56. The reason why the two texts did not have exactly the same length is due to the fact that finding extracts from a ToS clause which could be understood thoroughly without a context was not straightforward. At the same time, the texts had to contain enough sector-based terminology and be representative of their type. Therefore, the two clauses were chosen on the basis of their comprehensibility out of the contract context and their content in terms of legal terminology.

The participants were prompted to translate the texts by using all the translation tools they were acquainted with (see Appendix 5 for the instructions given to students). They had to submit their translation work approximately two weeks before the first lesson (scheduled on 10<sup>th</sup> March 2022), in order to give the researcher enough time to correct the translations and prepare the first lesson accordingly.

The questionnaire was aimed at investigating the students' background knowledge of the legal field and their experience in legal translation and corpus consultation. It also focused on the language resources used to translate the English and Italian clauses of the first translation assignment. For these purposes, the questionnaire was divided into three parts. The first part contained questions regarding the students' knowledge of the legal field, the second part focused on the students' corpus knowledge, and the third part explored the students' language resources consulted to translate the first clauses from and into English. In practice, the questions of the first part were aimed at investigating whether the students had received any training in legal language and/or in legal translation, either in the course of their studies or professionally. The second part aimed at understanding the students' acquaintance with corpus consultation as well as with online or offline concordancers. The third and last part asked to list the monolingual and/or bilingual dictionaries and other language resources consulted, e.g., multi-language platforms, online forums, machine translation tools and Google simple or advanced searches. Hence, the first two parts of the questionnaire concerned the students' background knowledge and experience, whereas the third part dealt with the resources used to specifically complete the translations assigned. The overall purpose of the questionnaire was to understand the students' skills and preparation for the tasks to perform and, at the same time, explore whether their language tools were satisfactory for the type of work envisaged. The main results of the questionnaire are discussed in the next sections.

An SE quick registration guide was also sent together with the first 'translation package'. It was aimed at enabling access to the Sketch Engine platform via the students' standard institutional login procedure. In this way, the participants could consult the English and Italian ToS sub-corpora from their own SE account during and after the first lesson. The SE interface allows users to share corpora with other users by entering their email addresses in a specific 'share' section (see Appendix 7).

## 2.6.3 The participants

Before the first lesson, all students submitted their translation assignments, the consent form and the questionnaire. This section addresses the first two parts of the questionnaire and focuses on the students' background knowledge of legal language, as well as on their previous experience in legal translation and in corpus consultation. The students' language resources consulted to complete the first translation assignment are tackled in the next section.

Table 1 reports the main results concerning the students' previous knowledge and experience in legal language, legal translation, and corpus consultation. For more data and details, see Appendix 8.

Table 1. The students' background knowledge of and experience in legal language, legal translation, and offline and online corpora

ΤΟΡΙΟ	No.	of	% (out of
IOPIC		nts	<b>46</b> )
1) LEGAL KNOWLEDGE			
-Have you ever received any training in the legal field?			
No	20		43.48%
Yes (where? Please indicate here below):	26		56.52%
At university		18	39.13%
University summer school		4	8.70%
-If Yes, for how long? (Specify the months or years)			
One semester	13		28.26%
An academic year	5		10.87%
2 weeks	5		10.87%
-Have you received any training in legal translation?			
No	31		67.39%
Yes: (where? Indicate here below):	15		32.61%
At university		8	17.39%
University summer school		4	8.70%
-If Yes, for how long? (Specify the months or years)			
The current academic year	9		19.57%
2 weeks	5		10.87%
-Do you translate legal texts?			
No	44		95.65%
Yes	2		4.35%
2) CORPUS KNOWLEDGE			
-Have you ever consulted a corpus online?			
No	35		76.09%
Yes (which ones? Specify the corpus/platform here below):	11		23.91%
Sketch Engine		8	17.39%

-Have you ever consulted a corpus offline?			
No	27		58.70%
Yes (with which tool? Specify:)	19		41.30%
With AntConc		19	41.30%

As can be seen from Table 1 above, the majority of the students (almost 57%) had received previous training in the legal field before participating in the research project. In particular, they had been trained during regular academic curriculum courses (39%) or in summer schools organised by their university (9%) for a semester (28%), a full academic year (11%), or two weeks (11%) (for more information, see Appendix 8).

Also, the majority of the students had not undertaken any training in legal translation (over 67%). The rest had attended specific academic modules (17%) or academic summer schools (9%), for either an academic year (20%), or two weeks (11%). Also, almost all students (96%) asserted that they were not used to translating legal texts.

As regards corpus knowledge, only 24% stated that they had acquired experience in consulting online corpora and, in particular, in using the Sketch Engine platform (17%). As concerns offline corpora, 41% asserted to have analysed corpora offline with the AntConc offline concordancer.

From an overview of the students' background knowledge, it can be argued that they had received some training in legal language. This was considered beneficial, although their experience in legal translation was limited. As far as corpus knowledge is concerned, it was apparent that only a minority had received any training. This, however, was not problematic, given that the Sketch Engine platform is a user-friendly tool that does not require much time to master.

# 2.6.4 The language resources consulted

As already mentioned, the students translated the first clauses by using any language resource they felt comfortable with. Table 2 reports the language resources the students resorted to (each student could select multiple answers). See Appendix 9 for more details.

Table 2. Summary of the language resources consulted by the students for the first translation assignment

Language resources	No. of students	% (out of 46)
-Monolingual dictionaries	38	82.61%
-Bilingual dictionaries	41	89.13%
-Online multi-language platforms:	44	95.65%
Context Reverso	4	0 86.96%
Linguee	14	4 30.43%
-Online forums:	27	58.70%
Wordreference (forum)	24	4 52.17%
Proz		3 6.52%
-Machine Translation	8	17.39%
Reverso		5 13.04%
-Other online resources:	12	26.09%
Sector articles in the source language		1 2.17%
Sector articles in the target language	,	3 6.52%
Webpages dealing with the specific topic in the source language		5 10.87%
Webpages dealing with the specific topic in the target language	, ,	3 6.52%
-Google simple search	28	60.87%
-Google advanced search	12	26.09%

As can be seen, almost all the students consulted both monolingual and bilingual dictionaries (83% and 89%, respectively). Many relied on online multi-language platforms, such as Context Reverso (87%) and Linguee (30%). Online forums also played an important role, such as Wordreference (52%). Some students resorted to machine translation tools, such as the Reverso interface (13%). Others read sectorial articles or *ad hoc* webpages in either the source or target language (26%). The same percentage of students performed Google advanced searches, whereas almost 61% preferred simple searches.

From an analysis of the language tools used, it can be argued that the students did not resort to many *ad hoc* resources. Sectorial articles or websites, and Google advanced search techniques, for example, can help narrow down searches and obtain specific terminology in context. General online multilingual platforms or forums, however, do not always allow the retrieval of sector-specific

terms or understand their usages in (a legal) context. As a matter of fact, given the multifaceted nature of the language of the law and its strict connection with the legal system of the source and target language, 'general' language resources such as general bilingual dictionaries or non-sector-based forums can actually be misleading.

#### 2.6.5 The first online lesson

In order to comply with the University's standard lesson organisation and timetables, the students participated in two lessons delivered remotely. The first one took place on 10<sup>th</sup> March 2022 and the second on 17<sup>th</sup> March 2022. Each lesson was two hours long. The lessons were carried out via the Google Meet interface and were delivered online due to Covid-19 restrictions which were still in place in some Italian universities at the time of the trial lessons. The lessons were not recorded for reasons of privacy and for the confidential nature of the research activities.

#### 2.6.5.1 First part of the lesson

The first lesson was organised in two parts. During the first part, the students were taught SE basic functions. For example, they were shown how to carry out searches for single or multiple words, lemmas, word pairs, collocations and colligations, and they became familiar with the use of the asterisk as a wildcard character. These searches were carried out on the Brown open corpus of general English in the SE platform. Brown was preferred over other corpora in order to keep the students' focus on the SE functions, rather than on the content and results of the legal corpora. After this initial presentation, the students were sent a basic SE user's manual in pdf format that had been prepared by the researcher. They were also sent a link to a video which showed the same basic functions. In this way, they could review corpus analysis functions and procedures on their own. Appendix 10 provides the web links to the pdf manual and to the video.

#### 2.6.5.2 Second part of the lesson

In the second part of the first lesson, the students' translations were discussed and their shortcomings were catered for by consulting the English and Italian ToS corpora in the SE platform. In practice, each students' target phrase and translation issue were tackled via corpus analysis. The participants were shown how to address their mistranslations or inaccuracies by searching for simple or multiple words, lemmas, word pairs, collocations and colligations in the SE interface.

Finally, as already mentioned, the participants had received instructions on how to access the SE platform and how to consult the two sub-corpora (see Appendices 7 and 10). In this way, they could carry out corpus analyses on their own, deal with their shortcomings and search for translation equivalences after the first lesson.

#### 2.6.6 Assessment methods applied

As mentioned, during the first lesson the students' translations were discussed and analysed. Target terms were considered satisfactory when the function of the target language fulfilled the function of the source language (Ordudari 2008, online), also with regard to source and target legal principles. Translations were considered unsatisfactory when they contained shortcomings such as lexical errors, due to wrong word choices or wrong collocations; syntactical issues, due to an incorrect word order; influences from the students' first language (Hansen 2009, p. 321) (e.g., inappropriate or wrong literal translations), and grammatical mistakes *per se* (e.g., the omission of the definite article, Seidlhofer 2004, p. 220).

In light of the above, translation options were marked satisfactory ('S'), if a target term was correct and in use in the target language and legal system; in need of improvement ('I'), if there were minor lexical or syntactical issues which did not hinder (legal) comprehension, or if the terminology proposed was not frequent; satisfactory or in need of improvement ('S/I'), when the proposed term was acceptable in some legal systems, but unacceptable or inappropriate in others, and unsatisfactory ('U'), if the term/word did not make any sense, was incomprehensible in the context, was a mistranslation, showed no frequency in the corpora or in any contract database, or if there were major grammatical issues (or influences from the translator's first language) that made it incomprehensible to a native reader of the target language and/or of the target legal system.

Therefore, assessment methods were applied on the basis of literature definitions or findings (Hansen 2009, p. 321, Ordudari 2008, online, Seidlhofer 2004, p. 220), consolidated legal writing conventions sourced from both authentic contracts and terms of service, as well as definitions and legal principles derived from the English and Italian case-law and statutes. In particular, the students' proposed target phrases were evaluated in light of corpus evidence and of targeted Internet searches. The latter were carried out in the Onecle and the LawInsider contract databases for the translations into English, whereas for the translations into Italian, the .gov.it Italian government and

the CNEL (*Consiglio Nazionale dell'Economia e del Lavoro*, National Council for the Economy and Labour) domains were consulted. Also, legal principles, terminology and definitions were sourced from judgements and decisions of the UK Supreme Court, the Italian *Corte di Cassazione* and other relevant courts or tribunals. Legal dictionaries, academic works, theses and papers in the legal domain, consumer rights acts and other relevant statutory documents were also consulted. In this way, the reliability, accuracy and objectivity of the assessment methods were ensured.

#### 2.6.7 Organisation and delivery of the second lesson

On 17<sup>th</sup> March 2022, the students participated in the second online lesson. The lesson was dedicated to the second translation assignment. The students had two hours at their disposal to translate the Italian and English clauses by consulting the ToS corpora in the Sketch Engine platform and a monolingual or bilingual dictionary. The reason why the second translation assignment was carried out during the second lesson was due to the fact that, in case of technical difficulties with the SE interface, the participants could ask for help and receive immediate advice.

As stated, the students could use bilingual or monolingual dictionaries, which were, for example, the online Hoepli and/or the Sansoni bilingual dictionaries, and the Collins and/or the Cambridge monolingual dictionaries<sup>10</sup>. Appendix 11 provides the clauses to translate. The students were prompted to submit their translations either at the end of the lesson or, in any case, no later than 24<sup>th</sup> March 2022. After that deadline, they were informed they would receive feedback on their translations, as well as a corpus analysis for reference purposes and a corpus-based translation.

#### 2.6.8 The corpus as a pedagogical tool and the translator training programme

As mentioned, the first part of this research project envisages the creation and upload of two ToS corpora (as described in this chapter). The second part revolves around analyses in both the legal principles and linguistic aspects of the documents composing the corpora (addressed in the next two chapters). The third and last part concerns the application of the corpora in translator training (dealt with in the last chapter of this research project). In this way, the two ToS corpora can be considered experimental, as their effectiveness is assessed in a trial observation study with Master's students in Translation Studies. Thanks to the trial lessons, it is possible to verify to what extent the corpora

<sup>10</sup> 

Hoepli: https://dizionari.repubblica.it; Sansoni: https://dizionari.corriere.it; Collins: https://www.collinsdictionary.com; Cambridge: https://dictionary.cambridge.org/.

may be useful and can be adopted in translator training programmes. In particular, the following assumptions can be tested: whether students' translations improve thanks to corpus consultation; whether the students' awareness of legal language (and principles) can be raised thanks to exposure to corpus evidence and patterns of legal language; whether users can become more acquainted with the language and legal principles of terms of service, and, hence, whether the experimental lessons are replicable. Hopefully, the rigorous methodologies described in this chapter will be followed and reproduced in other research projects or academic investigations in translator training.

In light of the above, the next chapter describes how the two sub-corpora can be consulted in legal translation to dispel doubts about and address the differences among the principles of the common law and civil law tradition. This is a relevant aspect to consider when tackling and translating legal texts.

#### **CHAPTER 3**

# COMMON LAW AND CIVIL LAW: TACKLING LEGAL SYSTEM DIFFERENCES IN THE CORPUS-BASED TRANSLATION OF TERMS OF WEB HOSTING SERVICES

This chapter is dedicated to an in-depth analysis of the differences and commonalities of the common law and civil law systems and how these are mirrored in terms and conditions of web hosting services (ToS). It focuses on the relevant legal implications of some of the clauses that characterise the English and Italian sub-corpora and it sheds light on how it is possible to address discrepancies or equivalence mismatches in legal translation which may be overlooked especially by inexperienced translators and students in Translation Studies.

#### 3.1 Clauses of English and Italian ToS: an Introduction

Before engaging in the analysis of the clauses of the terms of web hosting services in either English or Italian, it is important to describe the structure and content of the terms of service in both languages. This section analyses and comments on the headings (or clause titles) of the terms of web hosting services composing the English and Italian sub-corpora. In order to better grasp the differences and similarities among the clauses in the two languages, Appendix 12 lists the main clause titles characterising the English and Italian ToS.

It is interesting to explore whether and to what extent the clause contents and legal effects are analogous or different. To this aim, the next sections focus on the legal principles referred to and applied in English and Italian terms of (web hosting) services. Similarities and discrepancies are brought to the fore, and the main features of the common law and civil law traditions are unveiled and discussed. In this way, translation students and professional translators can make more informed decisions when tackling terms of service, as well as contracts and agreements. Appendix 13 reports all the equivalent clauses discussed in this chapter and presents others. The appendix can be used as a reference guide for translation students, lawyers, scholars, as well as anyone interested in the subject-matter.

#### 3.2 Definitions and Premises

As regards the clause title 'definitions', it is possible to notice that in English ToS there is a clause type which is titled 'definitions', 'interpretations' or 'nomenclatures', and in Italian ToS, a corresponding clause is named '*definizioni*'.

It is worthwhile mentioning that definitions generally characterise common law contracts, where the parties have more freedom to define and describe specific elements, facts and people (Jacometti, Pozzo 2018, pp. 73-74). In civil law systems, instead, the parties automatically apply statute and code definitions. Hence, they do not find it necessary to define circumstances or persons every time they enter into a contract, because the law already provided for them. The fact that a list of '*definizioni*' is present in Italian ToS is probably due to the increasing influence of the common law drafting style (Jacometti, Pozzo 2018, p. 75). This tendency has been harshly criticised by some Italian scholars who claim that providing definitions systematically reduces the possibility of interpretation by judges in case of ambiguity and/or disputes, as the only interpretation given to words and facts is the one decided by the parties (Castronovo 2017, p. 2).

Table 3 below reports some sample phrases sourced from the 'definitions' clauses of the English and Italian sub-corpora.

Clause (English ToS)	Clause (Italian ToS)	Back-translations
In these Terms the following	DEFINIZIONE DELLE	DEFINITIONS OF THE
definitions apply: *Customer*	PARTI CONTRATTUALI 2.1	CONTRACT PARTIES 2.1 The
Means any person to whom XX	Lo stipulando contratto	agreed contract is entered into
supplies Goods & Services;	viene a concludersi tra la	between the offering company,
*Goods & Services* Refers to	proponente azienda XX,	XX, whose address is, VAT
both physical Items and also IT	corrente in, P. IVA di	hereinafter referred to as XX and
services, hosting or design	seguito denominata	the user signing the order form,
together with web-design and	semplicemente XX e l'utente	whose personal data are reported
bespoke programming which	sottoscrivente il modulo	in the order/activation form.
XX is to supply to the	d'ordine, le cui generalità	
Customer.	sono indicate nel modulo	
	d'ordine/attivazione.	

Table 3. 'Definitions' clauses in English and Italian ToS

Although the Italian ToS contain definition clauses, it is evident that their content is slightly different from the English. The Italian clause of Table 3 above, in fact, emphasises the act of entering into a contract, instead of strictly defining who is who and who does what.

Also, Italian ToS include clauses named '*premesse*' (back-translations: 'recitals', 'preamble', or 'premises'), which the English ToS do not have. By searching for 'recitals' or 'preamble' in the English sub-corpus, in fact, no results are found. If the word 'premises' is queried in the English sub-corpus, it is possible to retrieve some concordances. However, the meaning of the word 'premises' is 'location' or 'site'. The following phrase sourced from the English sub-corpus clarifies this aspect: "Site' means the premises or location at which Service is or is to be provided under this Contract'. On the contrary, the Italian '*premesse*' refers to recitals written at the beginning of ToS, as Table 4 below shows.

Clause (Italian ToS)	Back-translation
Premesse e Allegati.	Recitals and Annexes.
Premesso che il servizio oggetto del contratto	Whereas the service that is the subject-matter
viene offerto dalla società fornitrice attraverso	of this agreement is offered by the supplying
la rete internet con le modalità descritte nel	company through the Internet according to the
presente contratto.	methods described in this agreement.
1.2 Le premesse e gli eventuali allegati	1.2 The recitals and any annexes are expressly
costituiscono parte integrante e sostanziale del	incorporated into this agreement.
presente contratto.	

Table 4. '*Premesse*' in Italian ToS

As can be seen, premises are aimed at setting the characteristics of the services offered.

#### 3.3 Headings

There are some common law clauses that, over the years, have entered and modified the content of existing Italian clauses. In this way, common law institutions (or principles) have been progressively included in Italian contracts, irrespective of possible discrepancies between the two legal systems. Some of these clauses are referred to as 'boilerplate', and are added at the end of contracts ('boilerplate clauses' are addressed in a later section of this chapter). Other clauses are placed at the beginning, such as 'headings'.

'Headings' are declaratory clauses which state that all contract headings (or titles) are for reference purposes only and do not affect the meaning and content of the contract clauses. The word 'headings' can be rendered as '*rubriche*' (back-translation: 'rubrics') in Italian. Table 5 reports an example of this clause sourced from the English and Italian ToS.

Table 5. 'Headings' clauses in English and Italian ToS

Clause (English ToS)	Clause (Italian ToS)	Back-translations
Headings. Headings used in the	Rubriche. Le rubriche degli	Headings/Rubrics. The
Agreement are inserted for	articoli delle condizioni	clause/article headings of the
convenience only and are not	contrattuali hanno il solo	contract terms have the only
intended to be part of, nor to	scopo di facilitare i	purpose to facilitate
affect the meaning or	riferimenti e non hanno per	references and do not have
interpretation of any of the terms	loro stesse un valore	any contractual value or
of, the Agreement.	contrattuale o un significato	particular meaning.
	particolare.	

In Italian, the 'headings' clause seems of little relevance, and Italian contracts do not generally mention it. The Italian mechanism of interpretation of a contract relies on specific principles established by the civil code, i.e., the one resulting from the contract wording (art. 1363 of the Italian civil code), and the other one relying on the actual behaviour of the parties (art. 1362). Hence, such a clause is redundant in contracts governed by Italian law. Nonetheless, nowadays this clause has been frequently inserted in many international contracts (Fontaine, De Ly 2008, pp. 201-202).

# 3.4 The Parties' Obligations and Responsibilities

Both the English and Italian ToS address the parties' obligations. English clauses referring to the parties' obligations are often titled 'supplier's (or client's) responsibilities'; 'supplier's obligations', or 'duties'. In Italian, they are referred to as '*obblighi delle parti*', or '*obblighi del cliente/di XX*'. Table 6 below provides some sample clauses.

Table 6. 'Supplier's and Client's Responsibilities' clauses in English and Italian ToS

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translations
1	Supplier's Responsibilities.	XX garantisce al Cliente la	XX guarantees the supply
	The Supplier is responsible	fornitura e l'utilizzo dei	and use of the Services 24/7

	for providing the client with	Servizi 24/7/365 in	all year round in accordance
	the following: 1. Webspace	conformità a quanto	with the technical data and
	capable of hosting their site	previsto dalle Specifiche	the contract.
	for reasonable usage as	tecniche e nel Contratto.	
	detailed in the Hosting		
	Agreement. 2. Technical		
	support as defined under the		
	Hosting Level document.		
2	Customer Responsibilities.	Obblighi del Cliente. Il	Customer's Obligations. The
	15.1 The Customer will: (a)	Cliente si impegna a fornire	Customer undertakes to
	provide XX with all co-	in formato elettronico, a	provide all texts and
	operation, information,	proprie spese, tutto il	pictures, at his/her own
	documentation and assistance	materiale testuale e	expense and in electronic
	reasonably required for the	fotografico occorrente per	format, necessary for the
	provision of the Services.	l'adempimento del servizio	service provider to perform
		da parte del Fornitore.	the service.

As could be expected, there are no particular legal differences in the two legal systems as regards the clauses providing for the parties' obligations.

The 'Supplier's and Client's Responsibilities' are also discussed in the next chapter (see, for example, § 4.1.2, Table 39, dealing with the customer's duties to backup data, and § 4.1.3, Table 62, focusing on the service provider's obligation to perform activities with skill and care; see also Appendix 14).

### 3.5 Provision of the Service, Price and Payment

The clauses titled 'Provision of the Service', 'Price', and 'Payment' are obviously present in both subcorpora. In Italian, they are called '*Attivazione ed erogazione del servizio*', '*corrispettivo*' and '*modalità di pagamento*'.

The service provision, price and payment clauses neither entail nor produce different legal effects in the two legal systems. For this reason, they are not tackled in this chapter, but are addressed extensively in the next chapter (for example, § 4.1.2 and Appendices 14, 15 and 16, dedicated to service-specific formulae).

#### 3.6 Contract Term and Termination

The contract duration or term is addressed in both ToS. In English, these clauses are titled 'duration', 'term' and/or 'term and duration'. In the Italian sub-corpus, they are referred to as '*durata*' and '*rinnovo e cessazione del contratto*'.

The contract duration (or contract term) is discussed in detail in the next chapter; in particular, in the sections dedicated to contract-specific terminology (see § 4.1.3, Tables 66 and 73). The words 'duration' and 'term', in fact, do not pose any specific translation or legal interpretation challenge, apart from the polysemy in the word 'term'. Therefore, they are not addressed further in this chapter.

Of a different kind is the word 'termination', which implies different principles of the common law and civil law systems, and triggers different legal consequences. Almost the same can be said of the word 'cancellation', especially in light of the Consumer Contracts (Information, Cancellation and Additional Payments) Regulations 2013<sup>11</sup>. The next sections shed light on these two relevant, but controversial terms.

### 3.6.1 Termination and Cancellation in the common law system

The common law systems of the UK and of the USA tackle contract 'termination' and 'cancellation' in different ways. According to the North-American Uniform Commercial Code (UCC)<sup>12</sup>, in fact, "[c]ancellation' occurs when either party puts an end to the contract for breach by the other', whereas "[t]ermination' occurs when either party (...) puts an end to the contract otherwise than for its breach'<sup>13</sup>. Hence, the word 'cancellation' should be used when referring to default in contracts governed by the law of the United States of America. On the contrary, the law of England and Wales apparently makes no difference between the two terms and uses them interchangeably<sup>14</sup>. For

11

12

<sup>[</sup>Online] Available:

https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment\_data/file/226625/bis-13-1111the-consumer-contracts-information-cancellation-and-additional-payments-regulations-2013.pdf.

Available: https://www.uniformlaws.org/acts/ucc.

<sup>13</sup> 

UCC 440.2106

<sup>14</sup> 

See the case *Ralston Builders (Renfrewshire) Limited v. Barbara Adams* (2009), where it is discussed that 'on a material breach there is not an automatic termination or cancellation or the contract. The 'innocent party' may or may not continue with performance of the contract'. See also *Slessor v. Vetco Gray UK Ltd&C* (2006), where it was stated that 'this same approach is to be found in clause B20 which deals with 'Cancellation or Termination' of a contract by a

example, the Explanatory Notes to the Consumer Rights Act<sup>15</sup> (2015) (henceforth 'CRA') explain that 'the phrase 'decides not to conclude or perform' includes where a consumer cancels a contract (and is charged a so-called 'termination fee')' (Section 63, par. 308). As can be noticed, the words 'cancel' and 'terminate' bear the same meaning and produce similar legal effects. In the case in point, they refer to the withdrawal from a contract<sup>16</sup>. Section 63, par. 311 further refers to 'rights of withdrawal ('cancellation rights')'. Hence, the three terms ('termination', 'withdrawal' and 'cancellation') are considered equivalent. By contrast, in Section 19, par. 103, the notes set forth the consumer's right to 'treat the contract as terminated for breach' and Section 95, par. 530, highlights that '[i]f late delivery, consumer to nominate a further delivery period. Consumer may terminate contract if second failure'. In these two last examples, the word 'terminate' clearly relates to a breach of a contract, not a withdrawal.

In other English statutes, the terms 'cancellation' and 'termination' are given different meanings and, hence, they produce different legal consequences. For instance, the Consumer Contracts (Information, Cancellation and Additional Payments) Regulations (2013) ('CCR') provides for the consumer's 'right to cancel' as follows: '[t]he consumer may cancel a distance or off-premises contract at any time in the cancellation period without giving any reason, and without incurring any liability' (Section 29, par. 1). This definition refers to the consumer's right of withdrawal. Paragraph 3, in fact, further sets that '[p]aragraph (1) does not affect the consumer's right to withdraw an offer made by the consumer to enter into a distance or off-premises contract, at any time before the contract is entered into, without giving any reason and without incurring any liability' [emphasis added]. It is apparent that the words 'cancel / cancellation' and 'withdraw / withdrawal' concern the same situation, i.e., the turning down of an offer by the customer (i.e., a 'withdrawal') or the ending of a contract (i.e., a 'cancellation') within a given time. Section 30, in fact, sets the cancellation period as follows: 'the cancellation period ends at the end of 14 days after the day on which the contract is entered into'. On the other hand, the word 'terminate' is used in a paragraph titled '[e]ffects of withdrawal or cancellation on ancillary contracts', and it refers to the ending of ancillary contracts in case a consumer 'withdraws an offer' (par. 38). As can be noticed, in English statutes the distinction between these terms is somehow blurred.

customer because of default by any party to the Agreement'. Another clear example is the case *Newland Shipping and Forwarding Ltd v. Toba Trading FZC* (2014), where it is asserted that 'In principle, a contractual right to cancel or terminate a contract (these terms generally being interchangeable) arises when the contract says it arises'. According to the wording used in these cases, it is evident that 'cancellation' and 'termination' are considered equivalent.

<sup>[</sup>Online] Available: https://www.legislation.gov.uk/ukpga/2015/15/notes.

<sup>16</sup> 

See Schedule 2, Part 1, par. 4 of the Consumer Rights Act 2015, dealing with unfair terms. [Online]. Available: <u>https://www.legislation.gov.uk/ukpga/2015/15/schedule/2/enacted</u>.

In light of the mixed use of the words 'cancellation' and 'termination' by English legal drafters, difficulties in addressing and translating the related legal principles might be expected. As a matter of fact, a 'termination' clause can be considered similar to the Italian '*clausola di recesso*' (back-translation: 'withdrawal clause'), when it refers to the right of a party to change his/her mind and end the contractual relationship within a given period, or a '*clausola risolutiva espressa*' (back-translation: 'express termination clause'), which regulates the ending of a contract in case of default or other reasons established by the parties. At the same time, however, the term 'cancellation' may also refer to a clause setting aside a contract for breach or default (hence, it would be a '*clausola risolutiva espressa*'), and, according to some English statutes, it may also allow the contract withdrawal (and it would be a '*clausola di recesso*'). Table 7 below summarises the similarities between the institutions of 'termination' and 'cancellation' in the English system and their possible rendering according to Italian law.

Clause Title (English)	Clause Title (Italian)	Back-translations and explanations
Termination	Recesso	Withdrawal (when referring to the right to end a contract because of 'second thoughts').
	Clausola Risolutiva Espressa	Termination Clause / Termination for breach (when ending a contract for breach, default or other stated reason).
	Recesso	Withdrawal (e.g., in distance or off- premises contracts, according to the UK CCR).
Cancellation	Clausola Risolutiva Espressa	Termination Clause / Termination for breach (when ending a contract for breach or default, especially according to the North-American UCC).

Table 7. 'Termination' and 'Cancellation' clause headings in English and Italian ToS

In light of the English statute definitions (given in either the CCR or the CRA), the ToS composing the English sub-corpus use the lemma 'withdraw' very sparingly (14 occurrences; 0.18%).

Furthermore, the word 'withdraw(al)' mainly refers to 'services' or 'products', not 'contracts', 'agreements', 'terms of service', or 'offers'. The lemma 'cancel' is more frequent (296 occurrences; 3.74%). This is also visible in clause headings. Nonetheless, the lemma 'terminate' is used regularly when referring to the possibility to both 'withdraw' from or 'cancel' a contract within a given time, as well as end it for breach or other reasons stated by the parties (e.g., the death, winding-up or liquidation of the company or customer). The term, in fact, produces 462 hits (5.8%) in the English sub-corpus. This is apparently in contrast with statute definitions, as the words 'cancellation' and 'termination' should be used in different circumstances. Table 8 below summarises and clarifies which circumstances and reports some sample phrases where the lemmas 'cancel' and 'terminate' are (wrongly) used interchangeably.

No.	Clause (English ToS)
1	9.2 The contract may be <u>terminated</u> by the Customer giving 3 months' notice () 9.3 ()
	the contract may not be <u>cancelled</u> except by agreement in writing of both parties.
2	The Client can exercise their right to <u>cancel</u> by contacting XX through our support site
	() Consequences of <u>Termination</u> *13.1* Termination of the Agreement is without
	prejudice to the rights and duties of either party accrued prior to termination.
3	Where the Customer is a <b>Consumer</b> , the Customer is entitled to <u>terminate</u> the Agreement
	within 14 days starting from the day after The Customer receives the Order Confirmation.
4	In the event that the Customer is a consumer, they may be entitled to terminate this
	Contract at any time.
5	Clients that have purchased the Services as Consumers have the right to cancel the
	Agreement within 14 days at no additional cost.

Table 8. The lemmas 'terminate' and 'cancel' in English ToS clauses

As can be seen in line 1 of Table 8 above, the clause firstly refers to the customer's right to 'terminate' (instead of 'cancel', i.e., 'withdraw from') the contract at his/her own will, but it then mentions the fact that the contract can be 'cancelled' by written notice. The same occurs in line 2, where the 'right to cancel' is clearly stated, but it is followed by provisions regarding the consequences of 'termination'. In line 3 and 4, the service provider tries to apply the CCR nomenclature, as it identifies a 'customer' as a 'consumer', but it then uses the word 'terminate' instead of 'cancel'. Line 5 contains correct wording.

### 3.6.2 Termination and Cancellation in the Italian legal system

According to the Italian legal system, the right to withdraw an offer or cancel a contract within a given time in case of second thoughts is referred to as '*recesso (unilaterale*)' (back-translation: 'unilateral withdrawal') (art. 1373 of the Italian civil code). In addition, the Legislative Decree 21/2014 provides for the rights of consumers in off-premises and distance contracts and allows 14 days to withdraw from a contract without giving any reason. The Italian ToS composing the Italian sub-corpus comply with these provisions (and nomenclature) rigorously. Hence, all Italian clauses refer to a '*diritto di recesso*' (back-translation: 'right of withdrawal'), as shown in Table 9 below.

No.	Clause (Italian ToS)	Back-translations
1	<u>Recesso</u> 13.1. Il Cliente qualificabile come	Withdrawal 13.1. The Customer identifiable
	'consumatore' ai sensi dell'art. 3 del D.lgs.	as a 'consumer' under art. 3 of the Legislative
	206/2005 (cd. 'Codice del Consumo'), può	Decree 206/2005 (referred to as 'Consumer's
	esercitare il <u>diritto di recesso</u> nelle forme e	Code'), may assert the right of withdrawal in
	modalità previste dagli artt. 52 e seguenti	the forms and methods established by art. 52
	del Codice del Consumo entro il termine	and following of the Consumer's Code within
	di 14 (quattordici) giorni dalla data di	the term of 14 (fourteen) days from the date of
	perfezionamento del Contratto senza	formation of the Contract without any penalty
	alcuna penalità e senza indicarne le	and without giving any reason.
	ragioni.	
2	Pertanto il Cliente ha diritto di <u>recedere</u>	Hence, the Customer has the right to withdraw
	senza alcuna penalità e senza specificarne	without any penalty and without giving any
	il motivo, entro il termine di 14 giorni	reason, within 14 days starting from the date
	decorrenti dalla data di acquisto dei	of purchase of the services.
	servizi.	

Table 9. 'Recesso' in Italian ToS clauses

### 3.6.3 Comparison between the Italian and the English legal systems

On the basis of the argumentation provided above, Table 10 reports equivalent clauses dealing with the right of 'withdrawal' (and of termination / cancellation) in both sub-corpora. See Appendix 13 for more instances and longer clause extracts.

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translations
1	Termination &	Le parti convengono che il	The parties agree that the
	Cancellations 27.1 Either	cliente potrà <u>recedere</u>	customer may withdraw
	party may terminate the	<u>unilateralmente</u> dal contratto	unilaterally from the contract
	Agreement at any time by	a norma dell'art. 1373	under art. 1373 of the civil
	giving at least 30 days'	codice civile mediante	code by written notice to the
	written notice to the other	<u>comunicazione scritta</u> al	provider ().
	party ().	fornitore ().	
2	When purchasing a service	Ai sensi e nei limiti di cui al	In accordance and under the
	or buying a product as a	D. Lgs. n. 21/2014 sul	Legislative Decree n.
	consumer () the	' <u>Diritto di Recesso</u> ', l'utente	21/2014 on the 'Right of
	Consumer Contract	ha diritto di esercitare il	Withdrawal', the user has the
	Regulations 2013 would	diritto di recesso entro 14	right to withdraw within 14
	ordinarily apply, giving	giorni lavorativi dalla	working days from the
	you the <u>right to cancel</u> any	sottoscrizione del contratto.	signing of the contract. ()
	Contract within 14	() Il <u>diritto di recesso</u> è	The right of withdrawal is
	working days (starting the	esclusivamente riservato al	conferred upon the customer
	day following the	cliente definibile quale	who is a 'consumer'.
	Acceptance Confirmation).	'consumatore'.	
3	XX may terminate this	XX potrà in qualsiasi	XX may withdraw from this
	agreement at any time, for	momento <u>recedere</u> dal	contract at any time by
	any reason, by providing	presente Contratto mediante	written notice to be sent to
	written or electronic mail	<u>disdetta</u> scritta da inviarsi	the customer's latest address
	notice of termination to	con preavviso di almeno	at least 30 days in advance
	your primary Web site's e-	trenta giorni ().	().
	mail contact address ().		

Table 10. 'Cancellation' or 'Termination' clauses (meaning 'Withdrawal') in English and Italian ToS

As can be noticed, the nomenclature used in English ToS is varied and not always consistent with statute definitions.

The 'notice of termination' and 'written notice' are the equivalent of '*comunicazine scritta*' (back-translation: 'written communication') (line 1) or '*disdetta*' (line 3) (see also § 4.1.3.2, Table 67, and Appendix 17).

### 3.6.4 Anticipatory Breach and Repudiation

At common law, a breach of contract can also be 'anticipatory'. This occurs when a party refuses (or communicates his/her inability) to comply with the contract obligations before performance is expected (i.e., before s/he provides the service or the goods). Hence, an 'anticipatory breach', also referred to as 'repudiation', is a clear refusal to perform the contract before performance is due<sup>17</sup>. If a party repudiates a contract, it means that he/she is not intending to perform the contract in the future. The injured party may affirm the contract and await performance or terminate it and claim damages<sup>18</sup>.

Table 11 below reports extracts of clauses sourced from the English ToS mentioning 'repudiation'. There are no instances of 'anticipatory breach' in the English sub-corpus.

No.	Clause (English ToS)
1	Delivery and Completion Dates () No delay (unless material) shall entitle the Buyer to
	reject any delivery or performance or any other Order from the Buyer or to repudiate the
	Contract or the Order.
2	Delivery () Where the Order is to be delivered in instalments, each delivery shall
	constitute a separate contract and failure by the Centre Owner to deliver any one or more
	of the instalments in accordance with these Conditions or any claim by the Customer in
	respect of any one or more of the instalments shall not entitle the Customer to treat the
	Order as a whole as <u>repudiated</u> or cancelled.

Table 11. 'Repudiation' in English ToS

From the sentences above, it is evident that any failure or delay in the performance of the contract by the provider must not be considered as an intention to repudiate the contract. Hence, in these circumstances, contract repudiation is ruled out.

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In the case *EMFC Loan Syndications LLP v. The Resort Group Plc* (2021), the following explanatory definition is provided: 'Repudiation occurs when a party to a contract evinces an intention no longer to perform his principal obligations under the contract concerned. The test for repudiation involves asking whether there has been an express refusal to perform or, if not, whether the actions of the party concerned are such as to lead a reasonable person to conclude that he no longer intended to be bound by the terms of the contract. (...) [I]n order to be a renunciation, the renunciation must be 'made quite plain'. In such a circumstance, the injured or innocent party may affirm the contract and await performance, or accept the breach, terminate the contract before the other party's performance becomes due, and claim damages'.

<sup>18</sup> 

See the case *Koshy v. Deg-Deutsche Investitions Und Entwicklungsgesellschaft Mbh* (2006), where the remedies in case of repudiation are stated as follows: 'whether to accept the repudiation of a contract or to affirm the contract (...); or whether (...) to opt for (...) damages for the loss suffered by that breach'.

In the Italian legal system, there is no such institution as an 'anticipatory breach' or 'repudiation'. The only principle contemplated in similar circumstances is the actual breach or non-performance of the contract. Therefore, according to Italian law, the aggrieved party must await the other party's non-performance before terminating the contract and/or claiming damages (Falvo 2019, p. 26). In the Italian ToS, there are obviously no references to any sort of 'repudiation' or 'anticipatory breach'. There are, instead, references to a '*disdetta anticipata*' or '*recesso anticipato*' (back-translation of both: 'anticipated termination / withdrawal'), which, however, refer to the customer's right to withdraw from the contract before the contract ends. There is no mention of a possible (anticipated) termination for breach. As regards English renderings, it would be tempting to translate '*disdetta anticipata*' or '*recesso anticipato*' as 'early termination'. However, 'early termination' may both refer to an early withdrawal and an early termination for breach<sup>19</sup>. Therefore, to some extent, these two terms may be false cognates. Table 12 clarifies this aspect.

Clause (English ToS)	Clause (Italian ToS)	Back-translations
(A) Early Termination. Customer	Recesso anticipato 13.1. Le	Anticipated termination /
acknowledges that the amount of	parti convengono che il	withdrawal 13.1. The parties
the fee for Services is based on	cliente potrà recedere	agree that the customer may
Customer's agreement to pay the	unilateralmente dal contratto	unilaterally withdraw from
fee for the entire Initial Term	a norma dell'art. 1373	the contract under art. 1373
(). In the event XX terminates	codice civile mediante	of the civil code by written
the Agreement for Customer's	comunicazione scritta al	communication to the
breach of the Agreement (), or	fornitore inviata a mezzo di	supplier to be sent by
Customer terminates the service	lettera raccomandata con	registered post with
() for XX's breach, the unpaid	avviso di ricevimento.	acknowledgement of receipt.
fees () are due seven (7)		

Table 12.	<b>Early</b>	termination'	in English	and Italian ToS
	2		0	

<sup>19</sup> 

The different meanings (and legal consequences) associated with the English 'early termination' may also be the result of the parties' freedom at common law to decide the meanings and contents of contractual clauses. See, for example, the varied meanings and legal consequences of 'early termination' clauses in the LawInsider contract database: <u>https://www.lawinsider.com/clause/early-termination</u>. See also the case *Croydon London Borough Council v. Kalonga* (2022), where it was affirmed that 'Section 146 of the LPA [Law of Property Act 1925] is all about, and only about, early termination by reason of breach of covenant or condition by the tenant'. However, in the same case, it is stated that 'a fixed term tenancy provides contractual security of tenure at least for the duration of the term, subject (...) to any other provisions for early termination (such as a break clause) which the tenancy agreement might contain.' A 'break clause' is explained as 'the most common means whereby a fixed-term tenancy may be terminated earlier than by effluxion of time, other than by forfeiture.' Hence, 'early termination' corresponds to both a termination for breach and a withdrawal.

business	days	following
termination	n of the Ag	reement.
(B) In the	event that	t the Centre
Owner acc	epts early	termination
by the	Customer	of any
preliminary	y work, th	e Customer
shall pay	the Centre	• Owner for
the prelin	ninary wo	ork if any
carried o	out prior	to such
terminatior	n on a pro i	ata basis.

In the examples above, the 'early termination' in A) is a termination in case of breach of contract, whereas in B), it is probably a premature withdrawal. The Italian clause only refers to a '*recesso anticipato*' as a withdrawal from the contract before its natural or original end.

## 3.7 Confidentiality, Privacy Policy and Intellectual Property Rights

English and Italian clauses dealing with confidentiality, privacy and intellectual property rights are similar in terminology, contents, and in the legal effects they produce. Confidentiality clauses are generally referred to as 'confidentiality', 'confidential information' and 'nondisclosure' in the English sub-corpus, and their equivalent in the Italian sub-corpus is '*riservatezza*' (back-translation: 'confidentiality'). Privacy policy clauses are generally titled 'privacy policy' or 'data protection', and their Italian counterpart is '*tutela della privacy*' (back-translation: 'privacy protection'). Intellectual property rights clauses are called 'intellectual property right' or 'copyright' in the English ToS, whereas in Italian they are titled '*diritti d'autore*' (back-translation: 'copyright'), '*copyright*', '*proprietà intellettuale e utilizzo del materiale*' (back-translation: 'intellectual property right and use of the materials') and '*copyright e licenze*' (back-translation: 'copyright and licences').

### 3.7.1 Confidentiality

Table 13 shows equivalent English and Italian confidentiality clauses. More examples are listed in Appendix 13.

Table 13. 'Confidentiality' clauses in English and Italian ToS

Clause (English ToS)	Clause (Italian ToS)	Back-translations
CONFIDENTIAL	RISERVATEZZA 9.1 XX si	CONFIDENTIALITY. 9.1 XX
INFORMATION 15.1 (). All	impegna a non divulgare a	shall not divulge to third parties
material considered confidential	terzi nessuna informazione	any information related to the
by either party shall be	relativa agli apparati sotto	devices for which it provides
designated as confidential.	assistenza della quale	assistance and of which it may
Confidential Information shall	potrebbe venire a	become aware during the
not be disclosed to third parties	conoscenza durante	performance of its activities
and shall only be used as	l'espletamento della propria	().
needed to perform this	attività ().	
Agreement.		

As can be noticed, the English and Italian confidentiality clauses set the prohibition to divulge or disseminate confidential information. They are, hence, very similar as regards their contents and purposes. Also, no differences are noticed in the legal effects they produce.

# 3.7.2 Privacy Policy

As regards privacy policies, the two sub-corpora present clauses which produce similar legal effects. Table 14 below shows equivalent clauses sourced from the English and Italian ToS. See Appendix 13 for more examples.

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translations
1	Privacy Policy. The	Tutela della Privacy.	Privacy Policy/Protection. We
	Supplier and any third	Informiamo che i dati	inform that the personal data
	party associates shall use	personali trattati sono quelli	dealt with are those provided
	information provided by	da lei forniti a FORNITORE,	to PROVIDER to perform the
	the Client in relation to	per l'espletamento del	contractual relationship. ().
	this agreement in	rapporto contrattuale	The personal data processor
	accordance with the Data	definito. (). <u>Titolare del</u>	under the EU GDPR
	Protection Act 1998.	<u>trattamento dei suoi dati</u>	2016/679 is PROVIDER.
		personali, ai sensi del Reg.	
		UE 2016/679 GDPR è il	

Table 14. 'Privacy Policy' clauses in English and Italian ToS

		FORNITORE.	
2	For the purposes of any	Per effetto del	As a result of the formation of
	Personal Data processed	perfezionamento del presente	this contract and under the
	during the performance of	contratto e ai sensi di quanto	provisions of the EU
	the Services the Company	previsto dal Regolamento UE	Regulation 2016/679 and of
	shall be the Data Processor	2016/679 e dalla normativa	the regulations in force, the
	of that Personal Data and	vigente in materia, il Cliente,	Customer, as Owner of
	the Client shall be the Data	in qualità di <u>Titolare dei dati</u>	personal data (), appoints
	Controller.	personali (), nomina XX	XX as Responsible for the
		come <u>Responsabile del</u>	personal data processing.
		<u>trattamento dei dati</u>	
		<u>personali</u> .	

As can be seen, there are no discrepancies in the two sets of clauses dealing with privacy policy and customers' personal data. In line 1, the English and Italian clauses quote the statute applied, whereas in line 2, the clauses explain who the data processor and the data controller are. In this respect, the only difference in the English and Italian ToS regards the names given to the parties involved in data processing. The 'data processor' corresponds to the '*titolare del trattamento dati*' or '*responsabile del trattamento dati*' (back-translations: 'owner of data processing' and 'responsible for data processing'), i.e., the company, whereas the 'data controller' is the equivalent of the '*titolare dei dati personali*' (back-translation: 'owner of personal data'), i.e., the customer. Apart from this lexical aspect, no other relevant peculiarities come to the fore.

# 3.7.3 Intellectual Property Rights

The same considerations on clause equivalences and legal effects regard Intellectual Property Rights (IPR). Table 15 reports some examples (see also Appendix 13).

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translations
1	Intellectual Property Rights.	Sono conferiti ad XX tutti i	XX is granted all powers
	() 8.2 You retain all	poteri necessari allo scopo,	and authorities for the
	Intellectual Property Rights in	compresi quelli per	purposes of the contract,
	the software and materials	modificare i dati del titolare	including the power to
	that you provide to us and	del nome a dominio.	modify the customer's

Table 15. 'Intellectual Property Rights' clauses in English and Italian ToS

	you grant us a licence to such		personal data and domain
	Intellectual Property Rights to		name.
	the extent required for us to		
	perform our obligations		
	pursuant to this Contract.		
2	8.3 All Intellectual Property	Diritti d'autore, Copyright,	Copyright, Intellectual
	Rights in any works arising in	Proprietà Intellettuale e	Property and Use of the
	connection with the	Utilizzo del materiale 11.1 I	materials. 11.1 The
	performance of the Services	diritti d'autore sulle pagine	copyright on social
	by us (the "Works") shall be	dei social network o del Sito	networks' pages or on the
	our property, and we hereby	Web e su ciascuna parte di	website and on each part of
	grant to you a non-exclusive	esso realizzati dal	the same realized by the
	licence to such Intellectual	Fornitore, (), sono di	Provider, (), belong
	Property Rights for the sole	esclusiva pertinenza del	exclusively to the Provider.
	purpose of receiving the	Fornitore. () Il Fornitore	() The Provider grants the
	benefit of the Services.	conferisce al Cliente i pieni	Customer full rights to use
		diritti di utilizzazione	such materials for
		economica sui suddetti	commercial purposes.
		materiali.	

As can be noticed, there are no particular differences in the language and legal implications of the clauses dealing with IPR. Both English and Italian clauses, in fact, mention the granting (from the customer to the company, line 1) of an IPR licence to perform the contract and, at the same time, the granting (from the company to the customer, line 2) of a non-exclusive IPR licence to access the services.

### 3.8 Limitation of Liability

The clauses concerning the (company's) limitation of liability are very articulated and imply several legal principles, with evident differences in the two legal systems. The clause heading 'limitation of liability' is the equivalent of '*limitazione della responsabilità*' in Italian.

Limitation of liability clauses list the cases and circumstances where a party (generally the seller or provider) is not considered liable for any damage or loss. These clauses tend to be all-inclusive and very detailed. Some principles are common in both legal systems, whereas others are not addressed

by Italian law, and some are even against Italian mandatory rules.

For example, common law clauses allow the exclusion of liability in many cases and events, with the exception of fraud and fraudulent misrepresentation. As defined in *The People's Law Dictionary*, 'fraud is intended to employ dishonesty to deprive another of money, property or a right' (Hill, Thompson Hill 2002, p. 180). A fraudulent misrepresentation is, hence, a wilful misstatement of facts (misrepresentation is addressed in a later section of this chapter).

The Italian civil code establishes that any understanding or covenant excluding a party's liability for 'dolo o colpa grave' ('fraud or gross negligence') is void (art. 1229, par. 1). Hence, a party acting with gross negligence is always considered liable, according to Italian law. The People's Law Dictionary defines gross negligence as 'carelessness which is in reckless disregard for the safety or lives of others, and is so great it appears to be a conscious violation of other people's rights to safety. It is more than simple inadvertence, but it is just shy of being intentionally evil' (Hill, Thompson Hill 2002, p. 189). Similar definitions are given in the Italian legal system<sup>20</sup>. Also, according to Italian law, any covenant or understanding which excludes liability in case of noncompliance with 'ordine pubblico' (public order's rules, e.g., physical injuries) is void (civil code, art. 1229, par. 2). As far as consumer contracts are concerned, the Italian jurisprudence has interpreted the second paragraph of art. 1229 extensively and has included 'negligence' (in particular, even 'colpa lieve', back-translation: 'light negligence') (Di Marzio 2016, p. 5). This means that any covenant excluding the company's liability for 'colpa', or even 'colpa lieve', is void in Italian consumer contracts. Negligence is often mentioned and excluded in many common law limitation of liability clauses. Hence, according to the Italian legal system, (consumer's) contracts limiting a party's liability for negligence are void, whereas at common law they are valid and enforceable.

Table 16 reports some clauses sourced from both sub-corpora dealing with the company's limitation of liability. Appendix 13 shows longer extracts. Other important common law and civil law institutions and principles are underlined. They are dealt with in separate sections as their implications are relevant.

<sup>20</sup> 

See the decision No. 2260/70 of the *Corte di Cassazione* and the Italian civil code, art. 935, 1900 and 2236. In its decision No. 50078/17, the *Corte di Cassazione* defines '*colpa grave*' as a '*deviazione ragguardevole rispetto all'agire appropriato*' (back-translation: 'substantial deviation from an appropriate behaviour').

**Clause (English ToS) Clause (Italian ToS) Back-translations** No. 1 You also agree that XX will Il Cliente prende atto ed The Customer acknowledges not be liable for any accetta (...) di non poter and agrees  $(\ldots)$  that s/he shall indirect, special, incidental, avanzare nei confronti di XX not have any claim against or consequential damages alcuna richiesta di XX for indemnification, of any kind (including lost indennizzo, di risarcimento damages or claims of any profits) regardless of the del danno o pretesa di alcun kind. form of action whether in genere. contract, tort (including negligence), or otherwise (...). LIMITATION 2 OF Limitazioni di Limitation of Liability (...) In LIABILITY (...) XX shall Responsabilità. (...) In tutti i all cases above-mentioned, not in any circumstances be XX shall not be liable for any casi sopra elencati, XX non liable to the Controller risponderà di alcuna perdita, loss. damage or injury whether in contract, tort danno o lesione subiti e/o howsoever suffered or (including for <u>negligence</u> subendi dal Cliente e/o da sustained by Customer and/or and breach of statutory third parties, be them direct, terzi, siano essi diretti o duty howsoever arising), indiretti, indirect. foreseeable prevedibili or 0 misrepresentation (whether *imprevedibili*, (...). unforeseeable, (...). innocent or negligent), restitution or otherwise. for: 3.2.1 any loss (...). 3 The total liability of the XX si impegna XX shall exclusively pay Provider (whether in esclusivamente al double the price paid by contract, tort or otherwise) versamento in Suo favore del Customer to purchase the under or in connection with del corrispettivo service. doppio this Agreement (...) shall pagato per l'acquisto del not exceed the total Fees servizio.  $(\ldots)$  paid or payable by the Customer in respect of the provision of this service.

Table 16. 'Limitation of Liability' clauses in English and Italian ToS

As previously mentioned, in accordance with the jurisprudence's interpretation of art. 1229 of the

Italian civil code, the exclusion of liability in case of negligence in consumer contracts is prohibited. As can be seen in the table above, no Italian clause mentions it. At common law, instead, negligence can be excluded. This is clear in the English clauses of line 1 and 2 above.

Also, as can be inferred from the first line, there are many types of 'damages' (i.e., indirect, special, incidental or consequential), which are not addressed in the Italian legal system. According to the Italian civil code, in fact, the losses which can be compensated for are only those that are directly connected to the damage (art. 1223). Therefore, there must always be a connection between a damaging event and a loss. The next section tackles the various types of 'damages' in both legal systems.

In the second line, the expression 'breach of statutory duty' refers to the violation of any law provision. This phrase is relevant because the word 'statutory' could be supposed to originate from 'statute', meaning 'by-laws', and, hence, translated as '*statutario*' (i.e., deriving from '*statuto*'). The Italian equivalents of the phrase are, instead, 'violazione delle vigenti disposizioni di legge', 'violazione della vigente normativa' and 'violazione delle leggi vigenti' (back-translations: 'infringement of existing law provisions' and 'infringement of existing laws'), which are present in the Italian sub-corpus. Therefore, 'statutory' is a false cognate in some circumstances.

The expression 'in contract, tort (or otherwise)' (line 2 and 3) regards the application of contract law or tort (i.e., extra-contractual) law at common law. They are discussed in a later section. Line 3 also reports the maximum amount of liability, which poses no particular challenge.

#### 3.8.1 Damage and Damages

As noticed, the first line of Table 16 above mentions 'damages' (English column) and '*risarcimento del danno*' (Italian column). The majority of the limitation of liability clauses of the common law system addresses and implies the institution of 'damages'. At common law, 'damages' are a form of financial compensation in case of 'damage' or 'loss'. The uncountable noun 'damage' finds a synonym in 'harm' or 'loss', and is not the same as 'damages' (Law 2015, p. 169, Parastatidou et al. 2021, p. 27), although the two terms are often mistakenly considered interchangeable (some examples of mistaken nomenclature are reported in Table 17). The English case-law has provided clear definitions, such as the following: 'the two things [*damage and damages*] are quite different. Damages are the financial compensation for the damage, whatever it is that is sustained' [emphasis added]; 'the closest synonym of 'damage' is 'harm'', and 'the natural and ordinary meaning of

'damage' means sufficient harm or loss'<sup>21</sup>. Despite the above clear-cut definitions, contract drafters often use the two terms inappropriately. Table 17 below reports some clauses with an incorrect use of the terms.

No.	Clause (English ToS)
1	INDEMNIFICATION AND LIABILITY *17.1 By You:* You shall indemnify Us from any
	and all <u>damages</u> , liabilities, costs, losses, expenses or legal fees.
2	You agree to be liable for any <u>damages</u> or loss of service which results in <u>damages</u> to XX.

Table 17. 'Damages' instead of 'Damage' in English ToS

As can be seen in both line 1 and 2 above, the word 'damages' is a synonym of 'loss' and 'injuries'. Hence, it should be referred to as 'damage'.

As regards the various types of 'damages' at common law, in *Hadley v. Baxendale* (1854), a distinction was made between 'direct damages' and 'indirect damages'. The former are defined as losses that are fairly and reasonably contemplated by the parties when entering into the contract. The latter are losses which require knowledge of special circumstances outside the ordinary course of things, which, however, are known to the parties. In *Earl's Terrace Properties Ltd v. Nilsson Design Ltd* (2004), in fact, it is mentioned that 'indirect damages are those which are only loosely connected with the damage in question (...) [t]he damage can be physical or economic'.

There are also other distinctions at common law, for example between 'consequential damages' and 'special damages'. In the case *Star Polaris LLC v HHIC-Phil Inc* (2016), the English High Court provided a definition of 'consequential damages' that includes financial losses resulting from physical damage. In particular, 'consequential losses' include losses above and beyond the cost of repair and replacement of physical damage. As regards 'special damages', *The People's Law Dictionary* defines them as 'damages claimed and/or awarded in a lawsuit which were out-of-pocket costs directly as the result of the breach of contract' (Hill, Thompson Hill 2002, p. 386). Therefore, they may include costs of repairs, medical bills, or loss of wages. Table 18 reports a definition of 'consequential losses' sourced from the English ToS.

<sup>21</sup> 

These definitions are sourced from the following cases: *Royal Brompton Hospital National Health Service Trust v. Watkins* (2000); *Royal Brompton Hospital National Health Service Trust v. Hammond and Others and Taylor Woodrow Construction* (2002), and *Wink v. Croatio Osiguranje DD* (2013), respectively.

#### Clause (English ToS)

'Consequential Loss' shall for the purposes of this clause mean (i) pure economic loss; (ii) losses incurred by any client of the Customer or other third party; (iii) loss of profits (whether categorised as direct or indirect); (iv) losses arising from business interruption; (v) loss of business revenue, goodwill or anticipated savings; (vi) losses whether or not occurring in the normal course of business, wasted management or staff time and; (vii) loss or corruption of data.

As can be noticed, the list is fairly comprehensive.

Sometimes limitation of liability clauses also mention 'punitive damages'. In the case *Cassell & Co Ltd v. Broome* (1972), punitive damages are defined as 'a sum sufficient as punishment', whose purpose is that of 'punishment or deterrence'. According to *The People's Law Dictionary*, in fact, they are 'awarded in a lawsuit as punishment and example to others for malicious, evil or particularly fraudulent acts' (Hill, Thompson Hill 2002, p. 339). For this reason, they are also referred to as 'exemplary damages'<sup>22</sup>.

Table 19 reports a limitation of liability clause excluding the various types of 'damages' where 'punitive damages' are mentioned.

Table 19	Various	types of	'Damages'	in English	ToS
----------	---------	----------	-----------	------------	-----

Clause (English ToS)
In no event shall we be liable for any lost data or content, lost profits, business interruption or for
any indirect, incidental, special, consequential, exemplary or punitive damages arising out of or
relating to the materials or the services provided by us.

It should be questioned whether such a restrictive clause would limit the power of the court to award any kind of damages to an affected party. Although worthwhile mentioning, this chapter does not explore this possibility.

# 3.8.2 Damages in the Italian civil code

The Italian civil code (art. 1223) establishes that 'il risarcimento del danno per l'inadempimento o

<sup>22</sup> 

Definition given in the lawsuit Cassel & Co Ltd v. Broome (1972).

per il ritardo deve comprendere così la perdita subita dal creditore come il mancato guadagno, in quanto ne siano conseguenza immediata' (back-translation: 'damages for non-performance or late performance must consider the creditor's loss suffered and the lost profits directly flowing from/connected to it'). No other definitions are provided in the civil code. Hence, the Italian legal system does not contemplate several types of 'damages'. The only 'damages' tackled are 'risarcimento danni' (or 'risarcimento del danno', back-translation of both: 'compensation for damage/losses'), whereas the equivalent of 'damage' is 'danno' (back-translation: 'injury/loss/harm').

In view of the absence of a definition of 'indirect damages' in the civil code, the Italian *Corte di Cassazione* has gradually admitted and included '*danni indiretti*' (back-translation: 'indirect losses'), provided that they are somehow connected to the wrong by a cause-and-effect relation. The following decision clarifies this aspect: '*il rapporto fra illecito ed evento può anche non essere diretto ed immediato se* (...) *il primo non si sarebbe verificato in assenza del secondo*<sup>'23</sup> (back-translation: 'the relation between the wrong and the [harmful] event may also not be direct or immediate if (...) the former would have not occurred without the latter').

As far as 'punitive damages' are concerned, there used to be no equivalent in the Italian legal system. A recent decision of the Italian *Corte di Cassazione*, however, mentioned and admitted '*danni punitivi*' (back-translation: 'punitive losses') over and above standard compensatory damages<sup>24</sup>. The decision settled a dispute between an Italian and a North American company.

In addition to the peculiarities mentioned above, Italian 'damages' clauses mention not only the '*risarcimento del danno*', but also a '*risarcimento del maggior danno*' (back-translation: 'compensation for the additional damage'). This type of damage is also addressed in the next chapter (see § 4.2.2, Table 82), which considers some lexical aspects and implications of this expression. In this section, it suffices to mention that it is used in clauses addressing monetary disbursements such as '*rimborso*' (back-translation: 'refund') and '*indennizzo*' (back-translation: 'indemnification/compensation') (refer to Table 82, Chapter 4, and Table 20). At common law, there is no straightforward equivalent of '*maggior danno*'.

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<sup>23</sup> 

Decision No. 5913/2000 of the Corte di Cassazione.

Decision No. 16601/2017 of the Corte di Cassazione.

Table 20. 'Damages' in English and Italian ToS

Clause (English ToS)	Clause (Italian ToS)	Back-translation
1.3 () In no circumstances	(A) Resta salvo, in ogni caso,	(A) This is without prejudice
shall XX or its suppliers be liable	il diritto di XX di richiedere al	to XX's right to demand to
in contract, tort (including	Cliente il <u>risarcimento del</u>	Customer compensation for
negligence or breach of statutory	<u>maggior danno</u> e resta, altresì,	the additional damage and it
duty) or otherwise howsoever,	inteso che il Cliente non potrà	is also understood that
and whatever the cause thereof	avanzare nei confronti di XX	Customer shall have no
for: () 1.3.8 <u>any special</u>	alcuna richiesta di <u>rimborso</u> ,	claim against XX for any
indirect or consequential damage	<u>indennizzo</u> e/o <u>risarcimento</u>	refund, indemnification
of any nature whatsoever, arising	<u>danni</u> per il periodo di tempo	and/or damages for the time
directly or indirectly out of the	in cui non ha usufruito del	Customer used the Service.
provision by XX of the Services	Servizio.	
or the performance by XX of the		
Contract.	(B) Il Cliente () non potrà	(B) The Customer () shall
	avanzare nei confronti di	not have any other claim,
	quest'ultima alcuna ulteriore	either as damages or
	pretesa, né quale <u>risarcimento,</u>	indemnification on any other
	<u>indennizzo o ad altro titolo</u> .	ground whatsoever.

According to the Italian civil code (art. 1224), a 'maggior danno' (back-translation: 'additional damage') corresponds to an additional detriment suffered by a party because of the non-performance (generally the non-payment) by the other. The word 'rimborso' (see A in Table 20 above) is the equivalent of the English 'refund' and poses no particular legal interpretation challenges, although from a lexical perspective it might be mistakenly translated as 'reimburse' or 'reimbursement'. The word '*indennizzo*' (back-translation: 'indemnification/compensation') is discussed in detail in a later section dedicated to indemnification clauses.

In B) of Table 20 above, it is possible to notice that the Italian contract drafters resorted to vagueness, such as '*ad altro titolo*' (back-translation: 'on any other ground whatsoever') in order to imply any other form of compensation.

As can be noticed, there are a few discrepancies between the two legal systems, as far as 'damages' are concerned. The common law focuses on various forms of 'damages' by resorting to several definitions and by applying nuances, whereas the Italian civil law system is apparently simpler and

not particularly rich in subtleties.

### 3.8.3 Liquidated Damages

Slightly different from the above-mentioned types of damages are 'liquidated damages', which form a particular clause dealing with penalties in case of (early) termination, non-performance, or non-compliant performance of the contract (Law 2015, p. 169)<sup>25</sup>. Table 21 reports equivalent clauses in this respect.

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translation
1	In the event of termination	In caso di disdetta, recesso o	In the event of an unlawful
	of your use of the Service	risoluzione illegittimi da	termination, withdrawal or
	under this section, XX Web	parte del Cliente, XX è sin	cancellation by Customer, XX
	Hosting may at its sole	d'ora autorizzata a trattenere	reserves henceforth the right
	discretion retain any or all	le somme pagate dal Cliente	to withhold the amount paid
	amounts you have paid for	a titolo di <u>penale</u> , fatto salvo	by Customer as penalty
	use of the Service as	in ogni caso il risarcimento	without prejudice to any claim
	liquidated damages for	del maggior danno.	for additional damages.
	your actions.		
2	If you do not wish to	XX si riserva la facoltà di	XX reserves the right to
	continue with the service as	modificare i suoi prezzi in	modify its prices at any time,
	a result of the change to the	qualsiasi momento, a	provided that it will inform
	Terms and Conditions, you	condizione di informare il	the Customer online or via
	may terminate the Contract	Cliente con un avviso on line	email. In this case, the
	without penalty by giving	o via email. In questo caso,	Customer shall have one
	us written notice to reach	il Cliente avrà a disposizione	month from such
	us not less than seven (7)	un mese di tempo a partire	communication/notice to
	days before the date when	da detta informativa per	withdraw from this contract
	the alteration to our Terms	recedere dal presente	without any penalty.
	and Conditions is to take	contratto senza <u>penale</u>	
	effect.	alcuna.	

Table 21. 'Liquidated Damages	clauses in English and Italian ToS
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<sup>25</sup> 

Jonathan Law (2015, p. 169) defines 'liquidated damages' as follows: 'a sum fixed in advance by the parties to a contract as the amount to be paid in the event of a breach. They are recoverable provided that the sum fixed was a fair preestimate of the likely consequences of a breach, but not if they were imposed as a penalty'.

At common law, '[1]iquidated damages are a set amount of damages agreed by parties of a contract to become due as compensation in case of the breach of specific obligations under the contract'<sup>26</sup>. Therefore, liquidated damages clauses are applied in the event of contract non-performance or non-compliant performance. Penalties also address the contract non- or non-compliant performance. However, at common law these two institutions are different. Penalties are considered excessive. They are a fixed amount which does not take into account the actual party's harm or loss. For this reason, at common law, penalty clauses are void and of no effect<sup>27 28</sup>.

Deciding whether a clause refers to liquidated damages or penalty is a matter of interpretation left to the discretion of the judge. In the case *Dunlop Pneumatic Tyre Company v New Garage and Motor Company Ltd* (1915), in fact, it was stated that 'the question whether a sum stipulated is penalty or liquidated damages is a question of construction'. It is worthwhile noticing that the word 'construction' is a synonym of 'interpretation'. For this reason, it is polysemous as it has a different meaning in everyday language.

### 3.8.3.1 Liquidated damages in the Italian civil law system

In the Italian legal tradition, both penalties and liquidated damages clauses are referred to as '*clausole penali*' (back-translation: 'penalty clauses'). Hence, there is no distinction between the two. Furthermore, under Italian law, if a penalty clause is excessive in the amount, the affected party may ask a court to reduce it (art. 1384 of the Italian civil code) or, according to a more recent decision of the Italian *Corte di Cassazione*, to make it void<sup>29</sup>.

27

<sup>26</sup> 

See the Commission Decision (EU) 2017/2112 adopted by the UK:

https://www.legislation.gov.uk/eudn/2017/2112/adopted/data.xht?view=snippet&wrap=true.

See par. 5.14.1 of the 'Unfair contract terms guidance' (2015), which quotes: 'A requirement to pay more in compensation for a breach than a reasonable pre-estimate of the loss caused to the trader is one kind of sanction that is liable to be considered disproportionate. Such a requirement may be void to the extent that it amounts to a penalty under English common law'. [Online]. Available <u>https://www.gov.uk/government/publications/unfair-contract-terms-cma37</u>. See also the comment of Baron Diplock L.J in the case *Financing Ltd v. Baldock* (1963): 'this clause is void as a penalty clause' and the more recent *Blue-Sky Solutions Ltd v. Be Caring Ltd* (2021), where it is stated that 'clause 4.6 is a penalty clause and thus void'.

<sup>28</sup> 

A clear distinction between liquidated damages and penalties is provided by the House of Lords' decision in the case *Dunlop Pneumatic Tyre Company v New Garage and Motor Company Ltd* (1915), where it is stated that 'the essence of a penalty is a payment of money stipulated as *in terrorem* of the offending party; the essence of liquidated damages is a genuine pre-estimate of damage'. In the same case, the test for a penalty clause is defined as follows: 'it will be held to be penalty if the sum stipulated for is extravagant and unconscionable in amount in comparison with the greatest loss that could conceivably be proved to have followed from the breach'.

<sup>29</sup> 

Decision No. 13902/2016 of the Corte di Cassazione.

Nonetheless, a liquidated damages (or penalty) clause may challenge Italian mandatory rules if it sets a minimum amount. This would lead, in fact, to an *'irriducibilità della clausola penale'* (Citarella 2016, p. 56) (back-translation: 'irreducibility of the penalty clause'). The challenge lies in the fact that the judge's power to intervene and reduce its amount is hampered. For this reason, the *Corte di Cassazione* ruled that a court can still reduce the amount of a penalty clause, even if the parties set a minimum amount<sup>30</sup>.

Finally, with reference to Table 21 above, it can be noticed that the 'liquidated damages' mentioned in line 1 has a different meaning and implications from the 'penalty' in line 2. In the first line, in fact, both 'liquidated damages' and '*penale*' correspond to the amount of money that the customer has to pay in case of (an unlawful) termination of the contract. On the contrary, the second line states that if the provider changes the terms and conditions at its will, the customer has the possibility to withdraw from the contract without paying anything. Therefore, the two circumstances are slightly different, as the second case does not refer to the contract non-performance. The terms used in Italian, however, are the same, i.e., '*penali*'.

#### 3.8.4 In contract or in tort

The limitation of liability clauses reported in Table 16 mention the phrases 'in contract, tort' (line 1 and 2) and 'in contract, tort or otherwise' (line 3). Table 22 below reports another example.

Table 22. 'I	In contract	, tort' in	English ToS
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Clause (English ToS)
XX shall not be liable to the Customer (whether in contract, tort, including negligence and breach
of duty, or otherwise at law) for any: 7.2.1 Indirect or consequential loss; and/or 7.2.2 Loss of
profits, revenue or goodwill of the Customer.

The expression 'in contract, tort' is to be intended 'according to the law of contract and according to the law of tort' of the common law system. Therefore, it implies at least two separate complex institutions. The phrase 'or otherwise at law' refers to the rules of the common law system, as opposed to those of 'equity'.

<sup>30</sup> Decision No. 24458/2007 of the *Corte di Cassazione*.

As regards the first expression, listing and addressing the principles of contract law and tort law would go beyond the scope and purpose of this research. However, it suffices to mention that contract law consists of a set of rules originating from the case-law and statutes concerned with the formation, performance and ending of contracts. Contract law corresponds to the Italian discipline of contracts and obligations, which is addressed, amongst others, in a special section of the civil code called '*Libro Quarto*' (back-translation: 'Fourth Book'). By contrast, tort law is mainly concerned with extra-contractual obligations arising, for example, from civil wrongs. It would be tempting to compare tort law principles with those of the Italian '*responsabilità extracontrattuale*', also called '*responsabilità civile*' or '*responsabilità aquiliana*' (back-translation of all: 'extra-contractual liability'), regulated by art. 2043 of the civil code, or even with some institutions of the Italian criminal law (e.g., '*reati*', 'criminal offences'). Nonetheless, scholars warn against making such parallelisms, as the common law and civil law systems have their own peculiarities and *tout court* comparisons may lead to misinterpretations (Valori 2008, p. 4).

Once definitions and (dis)similarities are made clear, an acceptable equivalent of the simple phrase 'in contract, or tort' can be found in Italian ToS clauses mentioning '*responsabilità contrattuale e extracontrattuale*' (back-translation: 'contractual and extra-contractual liability'). It is possible to accept such an equivalence as it only concerns a phrase. Table 23 below reports an example (see also Appendix 13).

Clause (English ToS)	Clause (Italian ToS)	Back-translation
XX will not be liable to the	Limitazione della	Limitation of liability. ()
Client <u>in contract, tort</u> ,	responsabilità. () L'utente	The user acknowledges and
misrepresentation or otherwise	riconosce ed accetta che il	agrees that the provider shall
(including negligence), for any	fornitore non potrà in alcun	not in any circumstances be
indirect or consequential loss or	caso essere considerato	held liable – either
damage ().	responsabile - <u>né a titolo</u>	contractually or extra-
	<u>contrattuale, né a titolo</u>	contractually - towards the
	<u>extracontrattuale</u> - nei	user (or third parties) for any
	confronti dell'utente (ovvero	direct or indirect damage ().
	di terzi) per qualsiasi tipo di	
	danno diretto o indiretto ().	

Table 23. 'In contract, or tort' clauses in English and Italian ToS.

As can be seen from Table 23 above, the expression 'in contract, tort' finds an equivalent in 'a titolo

*contrattuale, a titolo extra-contrattuale*'. As mentioned, this equivalence is justifiable as it concerns the translation of the single phrase 'in contract or tort', without referring to complex legal principles or consequences.

### 3.8.5 At law or in equity

The expression 'at law' reported in Table 22 is generally used in court documents, memos and briefs, where lawyers claim remedies 'in equity or at law' for their clients. In this way, they try to obtain compensatory measures according to the common law system or the system of equity. This section briefly describes the differences between these two important historical systems.

The law of England and Wales consists of a body of rules evolved through centuries of judgments delivered in courts or defined by legislation. This is known as the 'common law', which is based on legal precedents developed from cases. Another source of law is 'equity', which supplements the laws of England. At the dawn of the common law system, if justice was unattainable through the courts, claimants could petition the King. In particular, they could appeal to the Lord Chancellor, who was the King's most senior advisor and the 'keeper of his conscience'<sup>31</sup>. The Lord Chancellor could act on the King's behalf. Hence, equity developed out of the jurisdiction of the Lord Chancellors, and of the judges acting on their behalf, to issue specific forms of remedy. Therefore, a two-court system evolved: the one of the common law, with rigid rules, and equity, administered by the Court of Chancery and based on fairness and flexibility.

Typical remedies at common law are damages and restitution (i.e., the giving back of what was received), whereas typical remedies in equity are specific performance and injunctive relief or injunction (i.e., judge's orders to do or not to do). Nowadays, for equitable remedies to be granted, claimants need to show that their rights have been infringed, and that equity can provide an alternative remedy to damages (which is the standard remedy at law) (Gambaro, Sacco 2000, pp. 98-102).

The Italian system does not contemplate such a distinction. Consequently, the phrase 'at law or in equity' finds no equivalences of any kind.

31

See the speech by Right Honourable Lord Robert Buckland KC MP at the University College London Conference on the Constitution on 17 June 2021: 'Now as you know, the office of the Lord Chancellor has evolved and changed over many, many centuries. While it is something of a personal relief that the title 'Keeper of the King's Conscience' is no longer in the job description, the office continues to have a hugely important constitutional role'. [Online] Available: https://www.gov.uk/government/speeches/lord-chancellor-speaks-at-ucl-conference-on-the-constitution.

Finally, Tables 16 and 23 mention 'misrepresentation', which are dealt with in detail in the next section, dedicated to 'representations and warranties'.

#### 3.9 Representations and Warranties

In a 'representations and warranties' clause, the parties list a series of facts that they declare to be true at the time of entering into the contract, as well as a series of obligations that they must comply with once the agreement is signed. The clause headings in English are generally 'warranties', 'warranties and obligations', or 'representations and warranties'. Their Italian equivalents are '*limitazione della garanzia'*, '*garanzie e responsabilità*', '*dichiarazioni e assunzioni di responsabilità*', or '*dichiarazioni e garanzie*' (see also Appendix 3).

In order to better grasp the meanings and legal implications of this relevant clause, we must firstly focus on the two separate institutions of 'representations' and 'warranties'.

At common law, a representation is 'a statement of fact made by the representor to the representee on which the representee is intended and entitled to rely as a positive assertion that the fact is true'<sup>32</sup>. Hence, the statement must be an assumption upon which the representee bases his/her judgement and decision whether to sign an agreement or not. Therefore, a representation is a pre-contractual affirmation made to induce a person to enter into a contract.

Very different from 'representations' are 'terms' and 'warranties'. According to *The People's Law Dictionary*, a 'term' is 'a specified condition or provision' of a contract (Hill, Thompson Hill 2002, p. 407). The same are 'warranties', which are 'promissory terms' composing a contract (Atiyah 1995, p. 180, Garzia 2015, p. 15). Therefore, warranties are commitments or 'undertakings' by the parties (Garzia 2015, p. 15).

Representations and warranties clauses are particularly frequent in 'sale and purchase agreements' (Garzia 2015, pp. 6-7) whereby a company sells its assets, or shares, to another one. In these cases, a complex series of guarantees, or promises, regarding the business good standing is mandatory.

<sup>32</sup> 

Definition provided in the cases *Raffeisen Zentralbank Osterreich AG v Royal Bank of Scotland Plc* (2010); *Cassa di Risparmio della Repubblica di San Marino SpA v Barclays Bank Ltd* (2011), and *Vald. Nielsen Holding A/S Newwatch Ltd v. Baldorino & Ors* (2019).

Some common law scholars consider 'representations and warranties' clauses as redundant and excessive, especially if they establish principles which are generally taken for granted, such as the fact that the contract obligations are valid, binding and enforceable between the parties (Cordero-Moss 2014, p. 12). In this way, they argue, such clauses tend to diminish the importance of common law principles and of the applicable law.

Given their different nature, in the event of a breach of (or non-compliance with) 'representations' or 'warranties', the common law applies different remedies, which are discussed below.

#### 3.9.1 Misrepresentation

A false representation is referred to as a 'misrepresentation'. In particular, a misrepresentation is 'a false statement of fact, past or present. It includes a statement that the representor holds an opinion, intention or belief<sup>33</sup> (see Law 2014, p. 195). Such a false statement is not a promise.

Common law distinguishes among three types of misrepresentations: fraudulent, negligent and innocent. A fraudulent misrepresentation is a false statement of facts which is made knowingly or recklessly<sup>34</sup>. The second type of misrepresentation, negligent misrepresentation, occurs when the false statement is made carelessly, as the person making it has no reasonable grounds for believing it was true. This means that the representor's statement is made without duty of care<sup>35</sup>. Finally, innocent misrepresentation occurs when the representor has reasonable grounds for believing that the false statement was true; hence, the misrepresentation is 'blameless'<sup>36</sup>.

33

Definition given in the case Axa Sun Life Services PlC v Cannon & Anor (2007).

<sup>34</sup> 

In the case *Soutzos v. Asombang & Ors* (2010), it was asserted that 'the tort of fraudulent misrepresentation (or deceit) is committed where a person makes a false representation, knowing it to be untrue or being reckless as to whether it is true, and intending that the representee should act in reliance on it, and the representee does so rely and suffers loss as a result'.

<sup>35</sup> 

In the case Andre Caston v. PBI Gordon Corporation (2014), it was argued that 'the tort of negligent misrepresentation occurs when a party justifiably relies to his detriment on information prepared without reasonable care by one who owed the relying party a duty of care'. A similar statement is mentioned in the case Royal Bank of Scotland PlC v. James O' Donnel and Ian McDonald (2014): 'the legal basis for negligent misrepresentation is the ordinary common law duty of care'.

<sup>36</sup> 

In this respect, the UK *Social Security and Child Support Commissioner* (1994) stated that 'the essence of innocent misrepresentation is honest belief in the truth of the misrepresentation: if there is no honest belief then the misrepresentation may become fraudulent. However blameless a representor may be (...) a blameless misrepresentation is nevertheless an innocent misrepresentation' - Appeal Tribunal on a Question of Law. Decision of The Social Security Commissioner; CIS/674/1994. [Online] Available: <u>https://www.rightsnet.org.uk/pdfs/cmmr\_upload/cis/cis6741994.doc</u>.

#### 3.9.1.1 Remedies

According to the Misrepresentation Act (1967)<sup>37</sup>, the remedies in case of misrepresentations vary depending on their type (see the Misrepresentation Act 1967 and Law 2014, p. 301). In the event of fraudulent misrepresentation, the party suffering loss obtains the contract rescission as well as damages. In case of negligent misrepresentation, the court can award damages together with the contract rescission, whereas in case of innocent misrepresentation, the court can award damages in lieu of rescission (Section 2(2) of the Misrepresentation Act 1967).

Rescission is an equitable remedy which sets aside a contract and can be invoked in case of misrepresentation, mistake, fraud, duress, undue influence, and minors signing binding agreements. Rescinding a contract means putting the parties back to their initial position, as if the contract never took place. Therefore, the parties' considerations (e.g., payments) must be returned (Goldman, Sigismond 2014, p. 245). Rescission cannot be allowed in case of contract affirmation (i.e., 'where the party seeking it has taken a benefit under the contract', Law 2014, p. 395); lapse of time; if it is not possible to restore the parties to their initial position ('*restitutio in integrum*', Law 2015, p. 169), or if third parties acquired rights under the contract (Chen-Wishart 2018, pp. 225-229, Law 2014, p. 395).

In order to reduce the probability of a contract rescission (and/or a claim for damages) for misrepresentation, a party can exclude any reliance on representations or pre-contractual statements when entering into an agreement with another party. In these circumstances, however, common law prohibits the exclusion of fraudulent misrepresentation. Section 3 of the Misrepresentation Act (1967), titled '[a]voidance of provision excluding liability for misrepresentation', establishes that if a contract term excludes any liability or remedy for misrepresentation, such a clause is of no effect, unless it is reasonable (Misrepresentation Act, Section 3 and Unfair Contract Terms Act, Section 11)<sup>38</sup>. For example, in the case *Thomas Witter Ltd v TBP Industries Ltd* (1996), a contract clause

37

38

Misrepresentation Act 1967. [Online]. Available: https://www.legislation.gov.uk/ukpga/1967/7.

Misrepresentation Act 1967, Section 3: 'If a contract contains a term which would exclude or restrict (a) any liability to which a party to a contract may be subject by reason of any misrepresentation made by him before the contract was made; or (b) any remedy available to another party to the contract by reason of such a misrepresentation, that term shall be of no effect except in so far as it satisfies the requirement of reasonableness as stated in section 11(1) of the M1 Unfair Contract Terms Act 1977'. [Online] Available: <u>https://www.legislation.gov.uk/ukpga/1967/7</u>.

Unfair Contract Terms Act (1977), Section 11, par. 1 establishes that 'the requirement of reasonableness (...) is that the term shall have been a fair and reasonable one'. [Online] Available: https://www.legislation.gov.uk/ukpga/1977/50/section/11.

See also the case *S. Pearson & Son Ltd v Dublin Corporation* (1907), where it was established that liability cannot be excluded in case of fraudulent misrepresentation. In particular, Lord James of Hereford stated that 'fraud vitiates every

was declared vitiated as it excluded any type of misrepresentation.

#### 3.9.2 Breach of Terms or breach of Warranties and related remedies

As discussed, a false representation amounts to misrepresentation and, hence, to contract rescission and/or damages. On the other hand, a breach of a term (or of a warranty) amounts to a breach of contract, and, hence, to contract termination and/or damages. This means that in the latter case, the injured party may terminate the contract for the non-performance by the other and/or claim damages. However, terminating a contract does not restore the initial situation; therefore, the parties are not put back to their initial position<sup>39</sup> (Chen-Wishart 2018, p. 224).

#### 3.9.3 Representations or Terms?

In order to qualify a statement as a 'representation' or a 'term/warranty', courts must interpret the parties' intention and behaviours. This was expressed in the case *Willant Trust Ltd v. Revenue & Customs* (2014), where it is stated that 'a pre-contractual statement will only be treated as having contractual effect if the evidence shows that parties intended this to be the case. Intention is a question of fact to be decided by looking at the totality of the evidence'<sup>40</sup>.

#### 3.9.3.1 Sample clauses in English ToS

Clauses addressing representations, misrepresentations, terms and warranties are present in English ToS and refer to several different circumstances, as Table 24 shows. Appendix 13 reports more instances and longer clause extracts.

Table 24. 'Representations', 'Misrepresentations', 'Terms' and 'Warranties' mentioned in English ToS

No.	Clause (English ToS)
1	The Customer makes the following representations and warranties for the benefit of XX:

contract and every clause in it'.

39

In the case *Johnson v Agnew* (1980) it was made clear that termination ends the contract, so its future obligations are not to be expected. However, the accrued obligations are left intact. By contrast, rescission makes a contract as never existed, so the contract is extinguished *ab initio*, i.e., with retrospective effects. Before the *Johnson v Agnew* case, the term 'rescission' was often used interchangeably with 'termination', thus creating confusion.

<sup>40</sup> 

In that case, it is also stated that 'in deciding the question of intention, one important consideration will be whether the statement is followed by further negotiations and a written contract not containing any term corresponding to the statement. In such a case, it will be harder to infer that the statement was intended to have contractual effect'.

	Customer represents to XX and unconditionally guarantees that any elements of text,
	graphics, photos, designs, trademarks, or other artwork furnished to XX are owned by the
	Customer.
2	XX makes no warranty or representation of any kind in relation to the likelihood or
	otherwise of a particular domain name application being successful.
3	We hereby exclude all conditions, terms, representations (other than fraudulent
	representations) and warranties relating to the Services supplied under this agreement,
	whether imposed by statute or operation of law or otherwise, that are not expressly stated in
	these terms and conditions including, without limitation, the implied warranty of
	satisfactory quality and fitness for a particular purpose.

As can be noticed, the clause in the first line lists the guarantees that the customer makes to the company, i.e., the obligations that s/he must abide by.

The clause in line 2 is a disclaimer whereby the provider states that it cannot make any assurance regarding the success of the customer's domain name application.

In the clause in line 3, the provider excludes (or disregards) any affirmation, statement or promise ('conditions, terms, representations (...) and warranties') which have not become expressed terms of the contract. This means that the customer cannot invoke the contract rescission in case of misrepresentation. The only misrepresentations the provider will be liable for are obviously 'fraudulent misrepresentations'.

#### 3.9.4 (Mis)representations in the Italian legal system

Representations, or pre-contractual statements, have become increasingly important and addressed in the Italian legal system. Nonetheless, there is currently no clear-cut definition or general rule that governs all cases and circumstances. The Italian discipline of 'representation' is, in fact, sparse and applicable on a case-by-case basis. For example, the civil code lays down the basic principles ruling the parties' pre-contractual behaviour. Art. 1337 of the Italian civil code is titled '*trattative e responsabilità precontrattuale*' (back-translation: 'negotiations and pre-contractual liability') which establishes that during the negotiation and formation of a contract, the parties must act according to good faith. Also, art. 1338 sets that if a party was aware of any cause invalidating the contract, s/he must pay compensation to the other party for the damage suffered for relying on the validity of the contract. It is clear that these principles lay the foundations of pre-contractual statements and behaviour.

Misrepresentations are then tackled on a case-by-case basis, according to the contract subjectmatter. For example, false or inaccurate statements in insurance agreements result in contract avoidance (or voidability) when a party would have not signed the contract (or would have signed it under different conditions), had s/he known the truth. This occurs when the other party acted recklessly or with intentional misconduct (art. 1893, 1894 and 1898 of the Italian civil code). Also, in case of security trading agreements, financial intermediaries must abide by some disclosure obligations (art. 21 of the Legislative Decree 58/1998) in order to allow investors to make informed decisions<sup>41</sup>. In addition, the decision No. 26726/2007 of the Italian *Corte di Cassazione* established that the non-compliance with the intermediaries' information obligations were to be abided by before signing the contract. It amounts to contractual liability and results in the contract termination if the non-compliance occurred during the contract performance.

#### 3.9.4.1 Fraud and contract avoidance or voidability in the Italian legal system

Generally speaking, irrespective of whether a statement is 'pre-contractual' or not, in the event of 'dolo' o 'comportamento doloso' (back-translation: 'fraud' or 'wilful/fraudulent misconduct'), the Italian civil code sets forth the 'annullamento' (back-translation: 'avoidance') or 'annullabilità' (back-translation: 'voidability') of the contract (art. 1439 of the Italian civil code). Fraud is, in fact, a type of 'vizio del consenso' (back-translation: 'agreement defect') which sets the contract avoidance or voidability (art. 1427 of the civil code). However, the contract avoidance or voidability is possible provided that the other party would have not entered into the contract had s/he known the truth. Contract avoidance/voidability is also possible if a minor enters into an agreement (art. 428 and 1425 of the civil code). In many other cases, damages can be awarded to the party who suffered loss (see the above-mentioned art. 1338 of the civil code on the causes invalidating the contract, and the decision No. 26726/2007 of the Corte di Cassazione regarding financial intermediaries' disclosure obligations). However, the aggrieved party must invoke the contract 'annullamento' (back-translation: 'avoidance/voidability') within 5 years from the discovery of the 'vizio' (backtranslation: 'agreement defect') (or of the other reasons for avoiding the contract), otherwise his/her right expires for 'prescrizione' ('lapse of time') (art. 1442 or the Italian civil code). Also, the effects of contract avoidance/voidability operate ex-tunc, i.e., ab initio (from the start). This means that

<sup>41</sup> 

See also the decision of the Corte di Cassazione No. 10112 of 24/04/2018.

once an avoidance judgement is pronounced, the parties are put back to their initial position.

## 3.9.5 Representations and Misrepresentations in English and Italian ToS

As the Italian legal system does not provide for a general rule on 'representations', the near equivalent of a 'representations and warranties' clause heading is the Italian 'garanzie' (back-translation: 'guarantees/warranties'), or 'dichiarazioni e garanzie' (back-translation: 'statements and guarantees/warranties'). This type of clause has become frequent in many Italian *Contratti di Vendita di Partecipazioni* (i.e., Sale and Purchase Agreements), which address the selling and purchasing of a company's participations or asset (Garzia 2015, pp. 37-38)<sup>42</sup>. They are less common in supply agreements and/or in terms and conditions of sale/service, although references to these institutions and principles are found in the two sub-corpora. Also, 'misrepresentations' are generally referred to as 'dichiarazioni false' or 'dichiarazioni mendaci' (back-translation of both: 'fake statements') in the Italian sub-corpus. Table 25 below reports some clauses dealing with 'representations' and 'misrepresentations' in both ToS. See Appendix 13 for more instances.

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translation
1	REPRESENTATIONS AND	$(A) \qquad \underline{GARANZIE} \qquad \underline{E}$	(A) XX's Warranties and
	WARRANTIES 16.1 By	<u>RESPONSABILITÀ</u> DI XX.	Liabilities. XX guarantees
	You: You represent and	XX garantisce la continuità	continuity in the provision of
	warrant to Us that: 16.1.1 To	nell'erogazione del Servizio,	the Service ().
	the best of Your knowledge,	().	
	use of the Client Content		
	does not infringe the rights	(B) Informazioni e	(B) Information and technical
	of any third party. () By	specifiche tecniche -	data – warranty 2.1 XX's
	Us: We represent and	<u>garanzia</u> 2.1 L'obbligo di	obligation shall rely on the
	warrant to You that: 16.2.1	XX sarà basato sulle	Customer's declarations and
	We will provide our	<u>dichiarazioni e garanzie</u> del	warranties related to the
	Services in a professional	Cliente relative ai sistemi	hardware and/or programmes
	and workmanlike manner.	hardware e/o ai programmi	s/he will use (). The
	().	che intende utilizzare ().	Customer shall be fully and
		Di tali <u>dichiarazioni e</u>	solely liable for such

Table 25. 'Representations' and 'Misrepresentations' in English and Italian ToS

<sup>42</sup> 

See also the decision by the Court of Milan (Business Section) No. 5765 of 29/09/2020.

		garanzie il Cliente	declarations and warranties.
		assumerà piena ed	
		esclusiva responsabilità.	
2	5.3 You warrant that the use	Qualora il Cliente, al	In the event that the
	by us of the Materials in	momento	Customer, when providing
	connection with the	dell'identificazione abbia,	his/her personal data, had,
	provision of the Services	(), celato la propria reale	(), hidden his/her real
	will () not contain any	identità o <u>dichiarato</u>	identity or falsely declared to
	material which ()	<u>falsamente</u> di essere altro	be another person, () s/he
	misrepresents your identity	soggetto, () Egli prende	acknowledges and agrees that
	or affiliation with any	atto ed accetta che sarà	s/he shall be held liable, also
	person.	ritenuto, anche penalmente,	criminally, for fake
		responsabile per le	statements ().
		<u>dichiarazioni mendaci</u> ().	

The clauses in the first line deal with the parties' statements of facts (e.g., the customer's ownership of intellectual property rights or owned hardware) and obligations (e.g., the seller's obligation to provide an on-going service). The second line addresses customer's misrepresentations in the provision of a false identity.

Hence, 'representations and warranties' can be rendered as '*garanzie e responsabilità*', '*dichiarazioni e garanzie*' (see Table 25 above) and '*dichiarazioni e assunzioni di responsabilità*' (see Appendix 13).

## 3.9.5.1 The English 'Rescission' and the Italian 'Rescissione'

The English term 'rescission' is not the equivalent of the Italian '*rescissione*'. The former is a sort of contract avoidance in case of misrepresentation, mistakes, duress, or undue influence (see § 3.9.1.1), whereas the latter is allowed in case of '*lesione ultra dimidium*' (back-translation: 'loss of half or greater value') (art. 1447 of the Italian civil code). The contract '*rescissione*' (similar to 'avoidance') is granted by a court when a party signed a contract in state of danger or need, and, by entering into it, s/he suffered injuries or losses beyond half or greater value ('*laesio ultra dimidium*').

There is no equivalent of '*rescissione*' at common law, whereas a partial equivalent of a 'rescission' is a contract '*nullità*' ('voidness') or '*annullabilità*' ('avoidance'), according to Italian law. Describing

all the cases of a contract '*nullità*' ('voidness') or '*annullabilità*' ('avoidance') would go beyond the scope of this research project, although some parallelisms were drawn in § 3.9.4. In this section, the reasons for and the effects of a contract '*annullabilità*' are outlined. For example, a contract '*annullabilità*' can be invoked in case of minors entering into binding agreements, or in case of fraud. Similarly to a contract rescission, the '*annullamento*' of a contract cannot be obtained in case of lapse of time. Also, its effects put the parties back to their initial position. Despite these similarities, it is worthwhile reminding that establishing straightforward equivalences can be misleading. Therefore, the (dis)similarities between these institutions are not addressed further.

Finally, it is noticeable that albeit clearly defined by the Italian civil code, the term '*rescissione*' is often mistaken and misused in many Italian contracts<sup>43</sup>. In this respect, the Italian ToS are no exceptions and present phrases where the term '*rescissione*' is applied improperly. Table 26 below reports some examples.

No.	Clause (Italian ToS)	Back-translation	
1	Il Cliente non è autorizzato in nessun	The Customer is not authorised in any	
	caso alla divulgazione di informazioni	circumstance to divulge reserved information	
	riservate () senza la preventiva	() without prior authorisation by XX, in	
	autorizzazione da parte di XX, in questi	these circumstances the contract shall be	
	casi il contratto verrà <u>rescisso</u>	avoided unilaterally without notice.	
	unilateralmente e senza preavviso.		
2	XX si impegna a preavvisare il cliente,	XX undertakes to provide notice to the	
	con un anticipo di almeno 7 giorni	customer, at least 7 days before the avoidance	
	rispetto alla data in cui verrà <u>rescisso</u> il	date, in the event that it cannot, or it does not	
	contratto, nel caso non sia più in grado,	, want to renew the service.	
	ovvero non intenda rinnovare il servizio		
	al cliente.		

Table 26. Improper use	of '	'rescissione'	in	Italian ToS	

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See, for example, the mistaken nomenclature in Salvemini 2014, p. 15 and p. 47. Mistaking 'rescissione' for 'risoluzione' can be due to historical reasons. Art 340, par. 1 of Law No. 2248 of 20/03/1865 (Exhibit F) on public procurement imposed the contract 'rescissione' in case of fraud, gross negligence and contract breach: '[1]'Amministrazione è in diritto di rescindere il contratto, quando l'appaltatore si renda colpevole di frode o di grave negligenza, e contravvenga agli obblighi e alle condizioni stipulate' (back-translation: 'the public body has the right to avoid the contract if the contractor commits fraud or gross negligence and breaches the agreed obligations'). As can be seen, the term 'rescindere' was applied, amongst others, in case of contract non-performance. This nomenclature was later changed by the first edition of the Italian civil code (1942). The paragraph in question was then abrogated by art. 256 of the Italian Legislative Decree 163/2006. Therefore, for several years there had probably been some confusion between the two terms.

3	Qualora il Cliente intenda recedere dal	In the event that the Customer wishes to	
	presente accordo prima dello scadere	withdraw from this agreement before the	
	dello stesso dovrà corrispondere l'intera	natural expiry, s/he will have to pay the entire	
	quota economica di pertinenza anche per	fee as an avoidance penalty also for the period	
	il periodo contrattuale di servizio non	where the service was not used.	
	goduto, a titolo di <u>penale rescissoria</u> .		

The above clauses mirror authentic legal language and real-life situations, as the term '*rescissione*' is often used inappropriately in Italian contracts and mistaken for '*risoluzione*' (Salvadori 2016, p. 186, Salvemini 2014, p. 15). Under Italian law, a '*risoluzione del contratto*' (back-translation: 'contract termination') applies in case of a breach of contract (art. 1453 of the civil code), mutual consent (art. 1372), financial hardship (art. 1467), impossibility (art. 1463) and force majeure (art. 1467). It is evident that the clauses of lines 1 and 2 above refer to a contract breach (hence, the correct term is '*risolto*'), whereas the clause in line 3 concerns an early withdrawal (back-translation: '*recesso*') by the customer, and the term '*penale rescissoria*' should have simply been '*penale*' (back-translation: 'penalty').

#### 3.10 Indemnification

Indemnification clauses tackle the obligation of a party (generally the costumer) to indemnify and hold the other party (i.e., the company) free and harmless against any claim or liability that may arise because of his/her behaviour (see also § 4.1.3.1, Table 63). Indemnification clauses exclude liabilities on a party in certain circumstances and provide for payment (compensation) in case of losses or harm.

They characterise both the English and the Italian legal system, albeit with some relevant differences. As already mentioned, according to the Italian civil code, liability cannot be excluded in case of '*dolo*' ('fraud') or '*colpa grave*' ('gross negligence') (art. 1229). Also, the Italian jurisprudence has decided against the exclusion of negligence (in particular, '*colpa lieve*', back-translation: 'light negligence') in consumer contracts (Di Marzio 2016, p. 5). Therefore, Italian indemnification clauses cannot establish that a party holds a company free and harmless if the latter acted with fraud or gross negligence, or even 'light negligence' in consumer contracts. Furthermore, in this type of contracts, indemnification clauses must be approved in writing (art. 33 and 34 of the '*Codice del* 

Consumo'<sup>44</sup> and art. 1341 of the civil code).

An indemnification clause heading is generally '*manleva*' in Italian. Hence, the word 'indemnification' should not necessarily be translated literally, i.e., '*indennizzo*' or '*indennità*'. These terms have different meanings and imply a wide variety of situations, which may, or may not, be found in common law indemnification clauses. The next section clarifies this aspect.

#### 3.10.1 Indennizzo, indennità and manleva in the Italian legal system

An '*indennizzo*' is an amount of money given to a person who suffered some detriment (called '*pregiudizio*'). The detriment must not necessarily be the result of a wrong, but it may derive from actions undertaken in compliance with the law, where monetary relief is granted to those who suffer from it. The Italian civil code tackles the institution of '*indennizzo*' (back-translation: 'compensation', 'allowance', 'pay', or 'payment', depending on the circumstances) in several articles. A typical situation is the '*espropriazione per pubblico interesse*' (back-translation: 'expropriation for public interest') (art. 834), according to which land can be repossessed or expropriated by the Government for public use (e.g., the building of motorways). In such situations, no wrong is committed, but the land owner will suffer detriment. Therefore, s/he will be granted an '*indennizzo*' ('compensation'). Such compensation is not necessarily commensurate with the detriment suffered. This implies that the value of the detriment might be far higher than the compensation obtained.

The word '*indennità*' generally refers to monetary disbursements granted to workers or people on various occasions, such as business trips ('*indennità di trasferta*', art. 67 of the Presidential Decree 917/1986; equivalent of 'travel allowance' or 'travel expenses'); unemployment ('*indennità di disoccupazione*', art. 1-14 of the Legislative Decree No. 22/2015; similar to 'unemployment benefit' or 'unemployment allowance'); end of the employment ('*indennità di fine rapporto*', art. 2120 of the civil code, and art. 19 of the Presidential Decree 917/1986; corresponding to 'accumulated reserve pay', or 'severance pay/payment'); sickness ('*indennità di malattia*', art. 2087 of the civil code, equivalent of 'statutory sick pay'); disability ('*indennità di accompagnamento*', Law No. 18/1980, equal to 'attendance allowance'), and so on.

As can be noticed, there are several English terms that translate the Italian '*indennità*' or '*indennizzo*', such as 'compensation', 'allowance', 'benefit', 'pay' or 'payment', but not necessarily

44

Codice del Consumo. 2005. [Online]. Available: https://www.codicedelconsumo.it/.

'indemnity' or 'indemnification'.

### 3.10.2 Indemnification clauses in English and Italian

In the Italian sub-corpus, there are no instances of '*indennità*'. On the contrary. there are many occurrences of '*indennizzo*' in several clauses, amongst which are 'indemnification', 'representations and warranties' and 'limitation of liability' clauses. In particular, the word '*indennizzo*' does not refer to 'indemnification' in the strictest sense (as already mentioned, 'indemnification' corresponds to '*manleva*' in Italian), because '*indennizzo*' is the near equivalent of 'compensation' or, more in general, 'claim'. Table 27 below clarifies this aspect and reports some instances (see Appendix 13 for more examples).

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translation
1	Client Indemnity. The Client	Clausola di manleva. ()	Indemnification clause. ()
	will fully indemnify and	L'utente si impegna	The User undertakes in any
	keep XX and its Associated	comunque a <u>manlevare e</u>	case to indemnify and hold
	Companies, officers,	mantenere integralmente	harmless the supplier ()
	partners, employees and	<u>indenne</u> il fornitore () da	from any and all claim ().
	agents fully indemnified	ogni e qualsiasi richiesta,	
	from and against all actions,	().	
	demands, costs ().		
2	Indemnification. The Client	(A) Obblighi del Cliente.	(A) Customer's Obligations.
	agrees to use all the Supplier	() Il Cliente si obbliga a	() The Customer
	services and facilities at their	<u>manlevare e, comunque, a</u>	undertakes to indemnify and
	own risk and agrees to	<u>tenere indenne</u> XX da	hold XX free from any
	defend, indemnify, save and	qualsiasi azione, istanza,	action, demand, claim ().
	hold the Supplier harmless	pretesa ().	
	from any and all demands,		(B) Customer's obligations,
	liabilities, costs, losses and	(B) Obblighi, divieti e	prohibitions and liabilities.
	<u>claims</u> ().	responsabilità del Cliente.	The Customer is responsible
		La responsabilità per	for the use of the said
		l'utilizzo dei predetti	devices and of the Service.
		apparati e del Servizio è ad	The Customer agrees, now

Table 27. 'Indemnification' clauses in English and Italian ToS

esclusivo carico del Cliente	for then, to indemnify XX
il quale concorda, ora per	for any cost, charge, loss or
allora, nel tenere indenne	compensation that should be
XX, ora per allora, da	suffered because of the facts
qualsiasi conseguente costo,	above mentioned.
onere, danno o <u>indennizzo</u>	
che le medesima dovesse	
subire per i fatti sopra	
descritti.	

As can be noticed in the table above, the verb 'indemnify' or 'keep indemnified' can be rendered as '*tenere indenne*' or '*mantenere indenne*' (back-translation of both: 'hold/keep indemnified'), whereas the expression 'hold harmless' is the equivalent of '*manlevare*'.

The word '*indennizzo*' is found in the table above and, amongst others, in representations and warranties, and limitation of liability clauses (see the first line of Table 16 and clause B in the second line of Table 27 above). In particular, the word '*indennizzo*' in B) means 'compensation (for any wrong)'. The same can be said of '*pretesa di alcun genere*' in the first line of Table 16, which is the equivalent of 'damages of any kind' (mentioned on the corresponding English line).

Hence, the term '*indennizzo*' tends to be used in all-comprehensive lists mentioning losses, charges, fees and compensations for any claim. It is evident that the lexical meaning and the legal implications of the English term 'indemnification' are different from the ones of the Italian '*indennizzo*', as 'indemnification' refers broadly to the obligations to fully indemnify a wronged party against some alleged claims. Hence, to some extent, it could be stated that 'indemnification' and '*indennizzo*' are false cognates.

Apart from these linguistic peculiarities and the issue concerning negligence, there are no other relevant differences between an 'indemnification' and a '*manleva*' clause in the two legal systems.

## 3.11 Amendments, Assignment and Non-solicitation

The clauses concerning amendments to the contract, assignments or sub-contracting, and nonsolicitation have very similar contents and legal effects in both ToS. Amendments clauses are generally titled 'amendments' or 'changes to terms and conditions'. Their Italian counterparts are 'modifiche' (back-translation: 'changes') and 'modifiche dei servizi e variazioni alle condizioni contrattuali / alle condizioni dell'offerta' (back-translation: 'service modification and contract amendments / and amendments to the offer conditions'). Assignment clauses are referred to as 'assignment and sub-contracting' or 'links to third parties' in the English ToS. In the Italian sub-corpus, these clauses are referred to as 'cessione del contratto' (back-translation: 'transfer of contract'). Non-solicitation clauses are generally called 'non solicitation' or 'employee poaching' in the English ToS, whereas in Italian they are titled 'patto di non distrazione del personale' (back-translation: 'covenant on the prohibition of misappropriation of staff') (see Appendix 12 which reports the clause titles in the English and Italian ToS). The next sections shed light on the nuances among these types of English and Italian clauses. Appendix 13 reports more instances and longer clause contents.

## 3.11.1 Amendments

Clauses addressing amendments establish the possibility for a party (generally the provider) to modify the contract terms at its will. There are no particular differences in the (legal) language of the English and Italian clauses, as Table 28 below shows.

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translation
1	Amendments. These	Modifiche dei servizi e	Modifications of the
	Terms and Policies may	variazioni alle condizioni	services and amendments to
	be amended in any	dell'offerta. 11.1 Il Cliente	the conditions. 11.1 The
	respect at any time by XX	prende atto e accetta che ()	Customer acknowledges
	upon the posting of the	XX si riserva il diritto di	and agrees that () XX
	amended Terms and	modificare le caratteristiche	reserves the right to modify
	Policies on the terms of	tecniche del Servizio e di	the technical characteristics
	use section of the Service.	variare le condizioni	of the Service and amend
	Your continued use of the	dell'offerta in qualsiasi	the offer conditions at any
	Service will be deemed	momento e senza preavviso,	time and without notice,
	consent to any such	().	().
	amended Terms and		
	Policies.		
2	Amendments 18.1 No	Modifiche Art. 13.1 XX si	Amendments. Art. 13.1 XX
	variation or amendment	riserva il diritto di variare in	reserves the right to amend

Table 28. 'Amendments' clauses in English and Italian ToS

to the Agreement	qualsiasi momento le	at any time the conditions
(including any Order	condizioni indicate nel presente	indicated in this agreement
Confirmation) is effective	accordo ed i corrispettivi	and the considerations
unless confirmed in	applicabili al presente	applicable to this contract
writing by an authorised	contratto dandone	by giving notice by
representative of XX.	comunicazione via posta	electronic mail.
	elettronica.	

As can be seen, in both the English and Italian ToS, the company asserts its power to amend the contract without notice (line 1), or by written notice (line 2).

## 3.11.2 Assignment and Sub-contracting

Assignment and Sub-contracting clauses may prohibit the customer from transferring the contract and the related obligations to third parties. Alternatively, they may impose the compliance with some prerequisites before allowing the customer to assign it. They could also grant the company the right to assign the contract to third parties at any time.

The content and structure of this type of clauses is very similar in both languages. Nonetheless, scholars argue that the main principles governing assignment are implicit in the Italian legal tradition, as contracts cannot be transferred without the consent of the other party (art. 1406 of the Italian civil code providing for '*contratti a prestazioni corrispettive*'; back-translation: 'reciprocal consideration contracts') (De Nova 2007, online). Therefore, these clauses are superfluous in a contract ruled by Italian law (De Nova 2007, online). However, assignment and sub-contracting rights are mentioned in Italian ToS. Also, when asserting the right to assign a contract, it is common to incorporate the applicable law (such as the civil code) by reference, although redundant. Table 29 reports some examples in both languages.

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translation
1	Assignment and	Cessione del Contratto. Il	Transfer of the Contract.
	Subcontracting. The Client	Cliente non potrà trasferire a	The Customer shall neither
	may not assign the benefit	Terzi, in tutto o in parte, il	transfer the contract to third
	or delegate the burden of the	contratto, né i diritti e/o gli	parties, in whole or in part,
	Agreement nor sub-license	obblighi da esso scaturenti, se	nor the rights and/or the

Table 29. 'Assignment and Sub-contracting' clauses in English and Italian ToS

	any of its rights under the	non nel rispetto delle apposite	obligations arising thereof,
	Agreement (including to its	procedure descritte sul sito	except when so provided in
	Associated Company)	http://www.XX.org.	the procedures described on
	without the prior written		the website
	consent of XX.		http://www.XX.org.
2	Links to third parties. 11.1	Cessione del contratto. Il	Transfer of the contract. The
	The Company may	CLIENTE prende atto e	CUSTOMER expressly
	subcontract any of its	accetta espressamente che il	acknowledges and agrees
	services to a third party.	FORNITORE potrà cedere il	that PROVIDER may
		presente contratto a terzi. In	transfer this contract to third
		tal caso la cessione sarà	parties. In such a case, the
		efficace nei confronti del	transfer shall be effective
		CLIENTE dal momento della	towards the CUSTOMER
		sua notifica ex art.1407 c.c.	upon notice under art. 1407
			of the civil code.

In the first line of Table 29 above, the customer is prohibited from assigning the contract to third parties without the permission of the company, whereas in the second line, the company is entitled to do so.

As can be seen, not only do Italian clauses set forth the contract assignment, but they also refer to the Italian civil code to specifically incorporate this right (line 2).

## 3.11.3 Non Solicitation

A non-solicitation clause prohibits each party from inducing an employee or representative of the other party to leave his/her current employment. It may be argued that such a clause is irrelevant in terms of web hosting services, where a provider and a customer/consumer are the parties involved in a B2C transaction. Nonetheless, this type of clause is present in both English and Italian sub-corpora. Table 30 reports an example.

Table 30. 'Non-Solicitation' clauses in English and Italian ToS

Clause (English ToS)	Clause (Italian ToS)	Back-translation
EMPLOYEE POACHING 10.1	Patto di non distrazione del	Covenant of prohibition of
During the Contract and for six	personale. Il Destinatario	misappropriation of staff.

months after its expiry or	rinuncia espressamente, salvo	The User expressly waives,
termination, neither the Company	specifico accordo scritto, alla	save if specifically agreed
nor the Client shall, without the	possibilità di assumere alle	in writing, the possibility to
written consent of the other, solicit	proprie dipendenze o di far	employ or have employed,
or entice (either directly or	lavorare, direttamente o per	either directly or by third
indirectly) or attempt to solicit or	interposta persona, il	parties, XX's personnel
entice () any person who is	personale (dipendente o non	(either employed or not
employed by the other or has been	e/o in somministrazione) di	and/or hired on a contract
employed by the other during the	una qualunque delle aziende	basis) working in any of its
preceding six months, and who	di XX (). Tale rinuncia,	businesses (). Such
has been involved with the	(), cessa trascorsi 18	waiver () shall cease to
Services provided under this	(diciotto) mesi dal termine	apply after 18 (eighteen)
Contract, to terminate his or her	dei Servizi affidati al	months from the end of the
employment with the other party.	Destinatario.	provision of the Services.

As can be seen, both clauses establish the prohibition to induce any employee of the other party to leave or terminate the employment within a given period of time after the contract completion.

In Italian, the clause heading '*patto di non distrazione del personale*' ('employee poaching' in the English ToS) is also referred to as '*divieto di storno di dipendenti*' (Bellia 2013, p. 260), although this title is not mentioned in the corpus.

## 3.12 Force Majeure

Force majeure clauses set forth the circumstances or events which may prevent or hinder the performance of the contractual obligations. If these circumstances or events occur, there will be no liability on the non-performing party. Common law dictionaries describe force majeure as events of an 'irresistible compulsion or coercion' (Law 2015, p. 267) which are outside the parties' control<sup>45</sup>. Force majeure clauses generally 'excuse both delay and a total failure to perform the agreement' (Law 2015, p. 267).

Therefore, force majeure clauses set the conditions upon which the parties will not be considered liable for the non-performance or the late performance of their obligations. Generally speaking,

<sup>45</sup> 

The same definition of 'force majeure' is mentioned in the case Royal Bank of Scotland Plc v. Harrison (2008).

triggering events are acts of God or natural disasters, war, strikes, explosions and many others. An 'act of God' is defined by *The People's Law Dictionary* as 'a natural catastrophe which no one can prevent' (Hill, Thompson Hill 2002, p. 25, see also Law 2015, p. 14). Therefore, natural events such as storms, tornadoes, lightning, fire after lightning and floods are all acts of God according to common law<sup>46</sup>.

The English common law, however, does not define or expressly provide for force majeure, which operates only if contractually agreed. Therefore, the possibility for a party to rely on a force majeure event and be excused in case of contract non-performance depends on the inclusion of a force majeure clause in the contract. For this reason, force majeure clauses are all-inclusive and encompass as many circumstances as possible.

The effect of a force majeure clause is to allow the affected party to wait for some time in the hope that the impending event will soon end. If this does not occur within a given period of time, the contract will be terminated without any liability on the non-performing party.

## 3.12.1 Force Majeure and Frustration

In the absence of a force majeure clause, or if the force majeure clause does not provide for a particular unforeseen event, the parties must rely on the common law doctrine of 'frustration'. According to *The People's Law Dictionary*, frustration discharges a contract when an event makes it physically or commercially impossible, or illegal to perform, or when it transforms the obligation(s) into something different (Hill, Thompson Hill 2002, p. 93 and p. 182, Law 2015, p. 275). It is necessary that the supervening event was unforeseeable when the contract was entered into<sup>47</sup>.

In case of frustration, the Law Reform (Frustrated Contracts) Act (1943)<sup>48</sup> applies. According to this statute, if frustration is upheld by a court, the contract is immediately ended (or 'discharged', as quoted in the English statute); the parties are released from further performance and they are

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<sup>46</sup> 

See the cases William Barnet et al. v. New York Central and Hudson River Railroad Company (1918); Phyllis Davis, b/n/f v. The Country Club Inc. et al. Clifford Davis (1963), and Whetro v. Awkerman Emery (1970), where 'acts of God' were the reasons for contract termination without liability on the non-performing party.

In the case *Lauritzen A/A v. Wijsmuller BV* (1989), the institution of frustration is explained as follows: 'The essence of frustration is that it is caused by some unforeseen supervening event over which the parties to the contract have no control and for which they are therefore not responsible. (...) The doctrine has no application and cannot be invoked by a contracting party when the frustrating event was at all times within his control'.

<sup>48</sup> 

<sup>[</sup>Online] Available: https://www.legislation.gov.uk/ukpga/Geo6/6-7/40/contents.

restored to their initial position. Therefore, any amount paid before the frustrating event is recovered and the amounts still due are not to be payable. Also, if a party obtained some benefit from the contract performance, s/he will have to pay a reasonable amount to the other party (Law 2015, p. 275). Nonetheless, if some part of the contract can still be performed, the contract is held valid and that part must be performed<sup>49</sup>.

#### 3.12.2 Force Majeure in the Italian legal system

Force Majeure ('*forza maggiore*' in Italian) is not specifically defined by Italian laws. It is, however, assumed that a force majeure event is something which is impossible to withstand.

In case of hardship and exceptional or unforeseen events, the parties are released from their contractual obligations and may terminate their contract ('*risolvere il contratto*' according to the Italian civil code, art. 1467 and 1785). In case of impossibility to perform, the Italian civil code further establishes that no '*risarcimento del danno*' (back-translation: 'compensation' or 'damages') is due to the party who suffered loss from the contract non-performance (art. 1218).

The institution of 'frustration' is not addressed in the Italian legal system, as '*impossibilità sopravvenuta*' (back-translation: 'arisen/occurred impossibility') is regulated by the Italian civil code (e.g., art. 1218, 1256 and 1463), whereas unforeseen and extraordinary events are comprised in the institutions of '*forza maggiore*' and '*caso fortuito*'. A '*caso fortuito*' (back-translation: 'fortuitous event') is an unforeseeable event, either natural or man-made, which is generally listed in a force majeure clause. The institution of '*caso fortuito*' is mentioned in several articles of the civil code (art. 1007, 1017, 1492, 1694, 2051, 2052 and many others).

In case of a force majeure event, the parties are allowed to suspend their respective performances in the hope that the impending circumstance will end. The contract is finally set aside ('*risolto*') when the force majeure event cannot be overcome or mitigated. In this case, the parties are released from further performance and the contract is terminated ('*risolto*'). However, the parties are neither restored to their pre-contractual position, nor are they supposed to return what they received. In practice, the institution of '*forza maggiore*' is similar to the one of 'force majeure', but not to 'frustration'.

<sup>49</sup> 

In the case *Leiston Gas Co v. Leiston-cum-Sizewell UDC* (1916), Leiston Gas was to provide gas street lamps, light and extinguish them at set times. In the course of the contract term, the lighting of street lamps was prohibited due to the outbreak of the war, but the contract could not be frustrated as the contract also envisaged the supply and maintenance of the plant, which was still possible.

Table 31 reports equivalent clauses related to force majeure events. As can be seen, they are almost equivalent. See also Appendix 13 for more examples.

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translations
1	FORCE MAJEURE.	FORZA MAGGIORE,	FORCE MAJEURE,
	Neither party shall be liable	EVENTI CATASTROFICI	CATASTROHES/ACTS OF
	for any delay or failure to	E CASO FORTUITO. 9.1	GOD AND UNEXPECTED
	perform any of its	Nessuna delle due parti è	EVENTS. 9.1 Neither party
	obligations if the delay or	responsabile per guasti	will be liable for failures
	failure results from events	imputabili a cause di	attributable to fire, explosion,
	or circumstances outside its	incendio, esplosione,	earthquake, volcanic eruptions,
	reasonable control,	terremoto, eruzioni	landslides, cyclones, storms,
	including but not limited to	vulcaniche, frane, cicloni,	floods, hurricanes, avalanches,
	acts of God, strikes, lock	tempeste, inondazioni,	war, ().
	outs, accidents, war, fire,	uragani, valanghe, guerra,	
	().	().	
2	() If a default due to	() Se gli effetti di un caso	() If the effects of a force
	force majeure shall	di forza maggiore si	majeure event will continue for
	continue for more than 6	estenderanno per un	more than 90 days - starting
	weeks then the party not in	periodo superiore a 90	from the notice of the event to
	default shall be entitled to	giorni – a decorrere della	the other party - either party
	terminate this agreement.	notifica del caso di forza	shall withdraw from this
	Neither party shall have	maggiore occorso, all'altra	contract without allowances to
	any liability to the other in	parte – ciascuna parte	the other party.
	respect of the termination	potrà <b>recedere</b> dal	
	of this agreement as a	presente il contratto senza	
	result of force majeure.	diritto ad <b>indennizzo</b> ad	
		una od all'altra parte.	

Table 31. 'Force Majeure' clauses in English and Italian ToS

As can be noticed in Table 31, both the English and the Italian clauses tend to be all-inclusive (line 1). They also establish the parties' conduct in case of continuation of the force majeure event. In particular, both clauses allow them to await some time, but they eventually set the contract termination after a given period of time (line 2).

The Italian clause in line 2 is linguistically interesting as it contains frequent incorrect terminology. As a matter of fact, it wrongly mentions the possibility to 'withdraw' ('*recedere*') from the contract and it states the non-obligation for the party affected by the force majeure event to pay an 'allowance' ('*indennizzo*') to the non-affected party. The clause in question should have mentioned the right to 'terminate' the contract ('*risolvere il contratto*', as set forth by art. 1467 of the Italian civil code), as well as the absence of damages (financial compensation; '*risarcimento del danno*' according to art. 1218 of the Italian civil code) for the losses suffered by the non-affected party. Confusing '*risoluzione*' ('termination') with '*recesso*' ('withdrawal') and '*risarcimento*' ('damages') with '*indennizzo*' ('compensation' as a form of 'allowance') is frequent in the Italian legal language<sup>50</sup>. For this reason, the clauses reported in Table 31 can be considered representative.

In light of the argumentation above and of the clauses reported in Table 31, it can be asserted that English and Italian 'force majeure' clauses tend to be quite similar in both contents and legal effects. Different implications are envisaged in case of the common law doctrine of frustration, whereby the parties are put back to their initial, or pre-contractual position, as if the contract never existed. This finds no equivalence in the Italian legal system as far as unforeseen events are concerned. Putting the parties back to their initial position as if the contract was never signed would, in fact, recall the Italian principles of '*annullabilità*' (back-translation: 'avoidance' or 'voidability') and '*nullità*' (back-translation: 'voidness'), which apply in different circumstances. *Nullità*, for example, occurs according to articles 1418 and 1419 of the Italian civil code, i.e., if a contract is against mandatory rules, or if its subject-matter or cause are illegal. Discussing these cases further would go beyond the scope of this section; it is, however, worthwhile mentioning them in order to clarify how common law and civil law principles, or sets of rules, are different in certain circumstances, yet similar in others.

Finally, there are lexical aspects concerning force majeure clauses that are tackled in the next chapter.

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See, for example, the decision No. 38/2002 of the Italian *Corte di Cassazione*, whereby it is stated that even a referring judge (i.e., the appellant to the Court) confused the institution of '*indennizzo*' with the one of '*risarcimento*': '*il giudice rimettente abbia confuso i presupposti dei diversi istituti del risarcimento del danno e dell'indennizzo: contrariamente a quanto ritenuto dal rimettente, la funzione di integrale ed effettivo ristoro del danno appartiene all'istituto del risarcimento, mentre l'<i>indennizzo avrebbe funzione integrativa*' (back-translation: 'the referring judge has confused the principles of the institution of damages with the one of compensation: contrarily to what the appellant believes, the institution of damages serves the purpose of fully and effectively remedying a damage, whereas the institution of compensation serves a supplementary purpose').

#### 3.13 Boilerplate clauses: Severability, Entire Agreement, Survival, Notices, Waivers

English contracts contain several clauses referred to as 'boilerplate clauses' (Cordero-Moss 2011, pp. 1-4) ('*clausole di stile*' in Italian, De Nova 2007, online). This type of clauses includes, for instance, severability, survival, entire agreement, waiver and many others (see the last clauses listed in Appendix 3). They are generally found at the end of a contract and are standardised. *The People's Law Dictionary* defines them as 'apparently routine and often preprinted' (Hill, Thompson Hill 2002, p. 66), as they are 'stored in computer memory to be retrieved and copied when needed' (ibid.). For this reason, they are not necessarily related to the subject-matter of a specific contract and tend to be in favour of the contract provider. Furthermore, in international, non-common law settings, they may pose a challenge if their standardised content is against the principles of the legal system which governs the contract.

These clauses are increasingly inserted in Italian contracts, posing issues of interpretation and 'adjustment' to the civil law tradition. They are usually included in a final general clause titled '*disposizioni generali*', '*disposizioni finali*', or '*clausola generale*' (back-translation: 'general provisions', 'final provisions' and 'general clause', respectively) (see Appendix 3).

#### 3.13.1 Severability

The 'severability clause' establishes that if a clause of the contract is declared invalid or unenforceable, the remainder of the contract is considered valid. In practice, it establishes the 'severance' of invalid clauses from the contract in order to guarantee the validity and effectiveness of the remaining part of the contract.

In the Italian legal system, agreements are governed by the principle of partial nullity, according to which, to some extent, the voidness (or nullity) of a contract is left to the parties' will. In particular, art. 1419 of the Italian civil code establishes that an invalid clause makes the contract null if the parties would have not entered into the contract, had the invalid clause not been inserted (first paragraph of the article). In the second paragraph, it establishes that the invalidity of some clauses does not entail the invalidity of the whole contract if the invalid clauses can be replaced by '*norme imperative*' ('mandatory rules'). Therefore, the principle at the basis of the common law severability clause can be accepted in the Italian legal system provided that the contract clauses are not in contrast with Italian '*norme imperative*'.

Despite this peculiarity which is not to underestimate, Italian contracts have progressively and 'blindly' adopted the common law 'severability clause' and referred to it as '*clausola salvatoria*' (back-translation: 'salvation clause') or '*clausola di separabilità*' (back-translation: 'separation clause') (Lucchini Guastalla 2016, pp. 53-58).

In Italian ToS, severability clauses are comprised in a general and final clause called '*clausola* generale' ('general clause') or '*disposizioni finali*' ('final provisions'). Alternatively, they are named '*divisibilità*' (back-translation: 'severance'), or '*clausola salvatoria*'. Table 32 below reports some examples of severability clauses in both English and Italian (see Appendix 13 for more instances).

Clause (English ToS)	Clause (Italian ToS)	Back-translations
Severability: If any provision of	Disposizioni finali e	Final provisions and notices
this Engagement Agreement is	comunicazioni ()	() The ineffectiveness and/or
held invalid or unenforceable,	L'eventuale inefficacia e/o	invalidity, either full or partial,
the remainder of this	invalidità, totale o parziale,	of one or more clauses of these
Agreement shall remain in full	di una o più clausole delle	General Conditions shall not
force and effect. Where	presenti Condizioni Generali	imply the invalidity of the
possible, <u>the invalid or</u>	non comporterà l'invalidità	others, which will be deemed as
unenforceable provision shall	delle altre, le quali	fully valid and effective.
be interpreted in such manner	dovranno ritenersi	
as to be effective and valid	pienamente valide ed	
under applicable law.	efficaci.	

Table 32. 'Severability' clauses in English and Italian ToS

As can be seen, the English and Italian severability clauses are similar. However, the English clause establishes that 'the invalid or unenforceable provision shall be interpreted in such manner as to be effective and valid'. This principle could not be applied in Italy, as it would give too much power and freedom to the parties. The invalid provision, in fact, should be replaced by '*norme imperative*' (art. 1419, par. 2 of the Italian civil code).

Also, the Italian clause of Table 32 establishes that the ineffective or invalid clauses will not affect the validity of the remaining clauses of the contract, and there is no reference to mandatory rules or partial nullity. For these reasons, this clause challenges Italian law principles if it is governed by Italian law. This means that, if brought before a court, such a clause may be invalidated.

#### 3.13.2 Entire Agreement

Clauses named 'entire agreement' establish that the contract embodies the only understanding between the parties and no previous agreement, understanding or covenant is to be considered valid or will be enforceable. In practice, these clauses are aimed at isolating the contract from any external element or source (Cordero-Moss 2014, p. 18).

In Italy, this type of clause has raised some issues; in particular, with reference to art. 1362 of the Italian civil code. This article establishes that in the interpretation or construction of a contract, it is necessary to go beyond the literal meaning of words and understand (or deduce) the mutual intentions of the parties. In order to do so, the parties' general behaviour during and after the contract formation must be taken into account. In this regard, there are some scholars who claim that the common law entire agreement clause is not in contrast with these principles (Vinci 2012, pp. 38-43), especially in view of the rising importance of the parties' negotiating power and autonomy in the Italian legal system (Confortini 2018, pp. 413-419). On the other hand, others highlight the inappropriateness of such a clause in contracts regulated by Italian law, as the parties' mutual intention must always prevail over the contract wording (De Nova 2007, online).

Irrespective of the position one wishes to endorse, entire agreement clauses are frequently found in Italian contracts which refer to them as '*clausola di esaustività*' (back-translation: 'exhaustiveness clause') or '*clausola di completezza*' (back-translation: 'completeness clause') (Pellegrino 2018, p. 59 and p. 97)<sup>51</sup>. In the Italian sub-corpus, these clauses tend to be incorporated in a final general clause named '*disposizioni generali*' (back-translation: 'general provisions'). Table 33 below reports some examples of entire agreement clauses sourced from the English and Italian ToS; see Appendix 13 for more clause extracts.

Table 33. 'Entire agreement' clauses in English and Italian ToS

No.	Clause (English ToS)	Clause (Italian ToS)	Back-translations
1	ENTIRE AGREEMENT.	Disposizioni generali. Il	General provisions. This
	This Agreement contains	presente contratto annulla e	contract annuls and replaces
	the entire Agreement	sostituisce ogni altra	any other preceding

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See also the sample clause(s) on the LawInsider platform: <u>https://www.lawinsider.com/it/clause/clausola-di-completezza.</u>

	between the parties	precedente intesa	understanding between the
	relating to the subject	eventualmente intervenuta	SUPPLIER and the
	matter and supersedes any	tra il FORNITORE ed il	CUSTOMER in respect of the
	previous agreements,	CLIENTE in ordine allo	subject-matter hereof, and
	arrangements,	stesso oggetto, e costituisce	represents the integral
	undertakings or proposals,	la manifestazione integrale	manifestation of the
	oral or written.	degli accordi conclusi tra le	agreements made between the
		parti su tale oggetto.	parties on such subject-matter.
2	Entire / Whole Agreement.	Clausola generale 33.1. Il	General clause. 33.1. This
	() 15.2 This agreement,	presente contratto	contract replaces any
	therefore contains the	sostituisce ogni precedente	preceding understanding, even
	entire agreement between	intesa anche verbale tra le	oral, between the parties and
	the parties and accordingly	parti e costituisce l'unico	represents the only existing
	no <b>pre-contractual</b>	contratto esistente tra il	contract between the supplier
	statements shall add to or	fornitore e l'utente in	and the user in relation to the
	vary this agreement ()	relazione alle materie in	subject-matter dealt herewith,
	and unless such pre-	esso trattate, e comunque,	and, in any case, (), the
	contractual statement is	(), sono le pattuizioni	covenants of this contract
	either contained in this	contenute nel presente	shall prevail.
	agreement or annex to it,	contratto a prevalere.	
	you waive any rights you		
	may have to sue for		
	damages and/or rescind		
	this agreement. ().		

The English clause in the first line is representative of common law entire agreement clauses and it is similar to many others found in the English ToS. The English clause in the second line is slightly different as it contains plain English elements. As a matter of fact, the words 'whole' (which means and explains 'entire'), 'pre-contractual statements' (simplifying 'representations'), 'sue for' (instead of 'claim') and 'contained' (simpler than the more intricate 'incorporated') are used to make the text understandable to the layperson.

If we consider the English and Italian clauses of Table 33 as a whole, it is possible to notice that they are extremely similar in contents and, probably, in legal effects. However, as already mentioned, the Italian civil code rules contract interpretation, as it sets that it must result from both the contract wording (art. 1363) and the parties' behaviour (art. 1362). Therefore, this type of clause could be considered redundant (or even inapplicable) in contracts governed by Italian law.

## 3.13.3 Survival

The 'survival clause' generally establishes that certain contract obligations do not cease upon the contract expiry, but they continue for a specific period of time. In this way, this clause tends to safeguard a party's rights or privileges, such as non-competition, or the possibility of indemnification in case of third parties' claims.

The Italian civil code used to tackle the survival of entire collective agreements until a new one was signed (art. 2074). This article was abrogated by the *Regio Decreto Legge* (back-translation: 'Royal Law Decree') No. 721/1943, which suppressed the '*ordinamento corporativo*' (back-translation: 'corporative rules') in force during the Fascist period. Later, the *Corte di Cassazione* established that upon expiry, collective agreements would be regulated according to national law (decision No. 11602/2008). A further decision of the *Corte* (No. 25919/2016) stated that the application of collective agreements could not be extended upon their expiry, as it would limit the negotiation power of trade unions, which was against art. 39 of the Italian Constitution.

Nowadays, Italian contracts have borrowed the survival clause style from the common law tradition. This clause is generally referred to as '*clausola di ultrattività*' (back-translation: 'ultra-activity clause'). Hence, a '*clausola di ultrattività*' currently allows for some contract clauses to survive the contract's natural expiration or termination. Table 34 below reports examples of survival clauses sourced from the English and Italian ToS (see Appendix 13 for more instances).

Clause (English ToS)	Clause (Italian ToS)	Back-translations
Upon termination all the	Ultrattività. La presente	Ultra-activity. This clause, the
provisions of the Agreement	clausola, le altre clausole	other clauses of these
will cease to have effect, save	delle presenti Condizioni qui	Conditions hereinafter reported
that the following provisions of	di seguito indicate ()	() shall continue to be valid
the Agreement will survive and	continueranno ad essere	end effective between the
continue to have effect (in	valide ed efficaci tra le Parti	Parties and shall survive the
accordance with their terms or	anche dopo la cessazione	expiration or termination of the

Table 34. 'Survival' clauses in English and Italian ToS

otherwise indefinitely): Clauses	ovvero la risoluzione a	contract due to any reason or
1, 20.8, 22, 23, 25, 28, 30, 31,	qualsiasi causa dovute o a	attributable to any party: 1.
33, 34, 37, 38, 39, 40.	qualsiasi parte imputabile:	Definitions () 5. Service
	1. Definizioni (); 5.	activation and provision; () 9.
	Attivazione ed erogazione	XX's obligations and limit of
	del servizio (); 9. Obblighi	liabilities; 10. Customer's
	e limitazioni di	obligations and rights () 13.
	responsabilità di XX 10.	Withdrawal ()
	Obblighi e diritti ed Cliente	
	() 13. Recesso ()	

As can be seen, the survival clauses in English and Italian are similar. Both examples list the clause numbers and/or clause headings that will survive the contract expiry. The English clause even establishes the continuation of some obligations for an indefinite period of time ('or otherwise indefinitely').

Other survival clauses may set their survival within the clause itself, generally with the following wording: 'the provisions of this clause shall survive the termination of this agreement' (Italian equivalent: '*le disposizioni del presente punto rimangono valide anche successivamente alla scadenza del contratto*'; back-translation: 'the provisions of this clause shall remain in force even after the contract expiry'). These and other similar examples are present in both ToS and are reported in Appendix 13.

## 3.13.4 Notices

Notices clauses generally refer to the places (or addresses) where the parties wish to receive communications and where, once sent, they will be considered and treated as received and read.

Generally speaking, the Italian civil code (art. 47) establishes that the parties must indicate their '*domicilio*' (back-translation: 'domicile') as the place where notices related to specific documents or contracts should be sent. More precisely, the article in question establishes that '*[s]i può eleggere domicilio speciale per determinati atti o affari. Questa elezione deve farsi espressamente per iscritto*' (back-translation: 'it is possible to choose/indicate a special domicile for specific acts or business. Such a choice must expressly be made in writing'). Therefore, the 'notices' clause is redundant in an Italian contract, as the civil code already provides for its content.

Nowadays, however, Italian agreements tend to include 'notices' clauses mirroring the English drafting style. Consequently, they give details on the communication exchanges between the parties (see, for example, the suggestions and clause drafts by Beretta 2009, pp. 54-55). Table 35 reports an example sourced from the English and Italian ToS (see also Appendix 13).

Clause (English ToS)	Clause (Italian ToS)	Back-translations
Notices. Please note that any	Sede delle Comunicazioni.	Place of Communications. All
notice given by you to us, or by us	Tutte le comunicazioni al	notices to the Customer
to you, will be deemed received	Cliente relative al presente	related to this contractual
and properly served 24 hours after	rapporto contrattuale	relationship shall be sent by
an e-mail is sent or 24 hours after	potranno essere effettuate	XX either by hand, on the
posting on our website. In proving	da XX indistintamente a	website
the service of any notice, it will be	mano, sul sito web	https://www.XX.com, by
sufficient to prove, in the case of	https://www.XX.com,	electronic mail, () and,
an e-mail, that such e-mail was	tramite posta elettronica,	therefore, the above [notices]
sent to the specified e-mail address	() e, in conseguenza, le	will be deemed as known.
of the addressee.	medesime si	
	considereranno da questi	
	conosciute.	

As can be seen, both clauses are all-inclusive and detailed. An Italian contract drafter, however, could question whether such clauses are necessary in contracts regulated by Italian law.

#### 3.13.5 Waivers

A waiver is the relinquishment, or abandonment, 'giving up' of (asserting) a legal right (Hill, Thompson Hill 2002, p. 428, Law 2015, p. 659). Waiver clauses generally set the impossibility for a party to consider a waiver (i.e., the refraining from exercising a right) as a rule. An example of a waiver is the relinquishment of the right to sue a party in case of failure to perform. This clause makes sure that the remedies provided for in a contract will always be granted in accordance with the contract wording and not the parties' conduct (Cordero-Moss 2014, p. 19).

Waiver clauses are frequently used in common law contracts, whereas they generally do not

characterise Italian agreements. However, they have been increasingly addressed and included in Italian contracts. The doctrine often refers to them as 'Self Regulatory Agreement *di stampo anglosassone*' (back-translation: 'British-styled Self-Regulatory Agreements') (Zambon 2019, online).

In the Italian legal system, waiver clauses may pose a challenge when they assert that the nonenforcement (or non-assertion) of a right (e.g., the right to claim damages) in a given circumstance is not a waiver of such a right. In this way, waiver clauses exclude the possibility of acquiescence (or passive behaviour) (Cordero-Moss 2014, p. 19), which is recognised and provided for by Italian law. The Italian civil code, in fact, establishes that certain rights, such as the right to claim damages, expire after five years from the date of the damaging event (art. 2947). Therefore, the Italian legal system allows acquiescence and, to some extent, the non-assertion of a right does entail its loss. Consequently, in contracts governed by Italian law, waiver clauses should not mention or include certain circumstances.

Waiver clauses are rendered as '*tolleranza*' (back-translation: 'tolerance') in Italian ToS, or are part of a final general clause named '*clausola generale*' ('general clause'), or '*disposizioni finali*' ('final provisions'). Table 36 reports some sample clauses sourced from both sub-corpora (see Appendix 13 for more instances).

Clause (English ToS)	Clause (Italian ToS)	Back-translations
Waiver. No failure of either party	TOLLERANZA. Il fatto che XX	Tolerance. The fact that XX in
to enforce at any time or for any	non si avvalga in un	any given moment does not
period any term or condition of	determinato momento di una	enforce any of these terms and
the Contract shall constitute a	qualsiasi delle presenti	conditions and/or tolerates the
waiver of such term or of that	condizioni generali e/o tolleri	non-performance by the other
party's right later to enforce all	un inadempimento dall'altra	party of any obligation of these
terms and conditions of the	parte a una qualunque delle	general terms and conditions
Contract.	obbligazioni rientranti nelle	shall not be interpreted as a
	presenti condizioni generali	waiver by XX of any of the
	non può essere interpretata	said terms.
	come una rinuncia da parte di	
	XX ad avvalersi in seguito di	
	una qualsiasi delle suddette	

Table 36. 'Waiver' clauses in English and Italian ToS

 -	
condizioni.	

As can be seen, the Italian clause reported in Table 36 poses challenges as it denies acquiescence. Hence, if the related contract is governed by Italian law and a party brings claims before an Italian court, such a clause may be declared invalid.

## 3.14 Governing Law and Jurisdiction

Clauses establishing the governing law and jurisdiction are obviously present in English and Italian ToS. The Italian equivalent of 'governing law' or 'applicable law' is '*legge applicabile*', and of a 'jurisdiction' clause is '*foro competente*'. Table 37 below reports instances of these clauses in both languages (see also Appendix 13).

Clause (English ToS)	Clause (Italian ToS)	Back-translations
GOVERNING LAW AND	Legge applicabile e Foro	Applicable law and competent
JURISDICTION This	competente 22.1. Il presente	Court. 22.1. This agreement is
Agreement shall be governed	contratto è interamente	entirely subjected to and
by and construed in accordance	soggetto e regolato dalla	regulated by Italian Law. 22.2.
with the law of England and the	Legge Italiana. 22.2. Tutte le	All controversies that should
parties hereby submit to the	controversie che dovessero	be arise in relation to the
exclusive jurisdiction of the	sorgere in relazione	interpretation/construction
English courts.	all'interpretazione e/o alla	and/or the validity and/or
	validità e/o all'esecuzione e/o	execution and/or termination
	alla risoluzione del presente	of this contract shall be settled
	contratto saranno devolute	exclusively by the Court of
	all'esclusiva ed inderogabile	().
	competenza del Foro di ().	

Table 37. 'Governing Law and Jurisdiction' clauses in English and Italian ToS

As can be noticed, the English and Italian clauses dealing with the applicable law and competent court are extremely similar. The only peculiarity is that Italian clauses refer to the court of a particular city ('*Foro di*...'; back-translation: 'Court of...'), whereas English clauses refer to 'English courts' in general.

As mentioned, a contract may pose challenges if it contains clauses with elements of the common

law tradition (such as the 'boilerplate clauses'), but it is regulated by Italian law.

## 3.15 Unfair Terms

According to the Unfair Contract Terms Guidance<sup>52</sup> (2015) ('UCTG') and the Consumer Rights Act<sup>53</sup> (2015) ('CRA'), a term is considered 'unfair' 'if, contrary to the requirement of good faith, it causes a significant imbalance in the parties' rights and obligations under the contract to the detriment of the consumer' (art. 62, par. 4 of the CRA, and page 19 of the UCTG). This is also the definition provided for by art. 3(1) of the European Unfair Terms Directive (Council Directive 93/13/EEC)<sup>54</sup>.

If a term or a clause is declared 'unfair' by a court, it is not binding to the consumer (art. 62 of the CRA). More specifically, it is invalid and of no effect (see, for example, the flowchart in UCTG, p. 18). However, the remainder of the contract continues to produce binding effects (art. 67 of the CRA quotes: 'the contract continues, so far as practicable, to have effect in every other respect').

The UCTG also clarifies that Part 2 of the CRA (titled 'Unfair Terms') applies to all consumer contract terms, also the ones specifically agreed on by the user. The statute, in fact, quotes: 'including those that have been individually negotiated by the consumer and trader, not just to those contained in standard form contracts' (par. 1.18).

In addition, the 'Unfair Contract Terms Act'<sup>55</sup> (1977) ('UCTA') establishes that contract terms have no effect if they restrict a party's liability or remedies in case of misrepresentation<sup>56</sup> (art. 8). Article 16 further sets that a term is void if it excludes or limits liability in case of death or personal injury of a party and if it is unfair or unreasonable<sup>57</sup>. A key aspect of this statute is the provision

<sup>52</sup> 

Available: <u>https://www.gov.uk/government/publications/unfair-contract-terms-cma37</u>. 53

Available: www.legislation.gov.uk/ukpga/2015/15/pdfs/ukpga\_20150015\_en.pdf.

<sup>54</sup> 

Available: <u>https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX%3A31993L0013</u>. 55

Available: https://www.legislation.gov.uk/ukpga/1977/50.

<sup>56</sup> 

Art. 8 of the Act, titled 'Avoidance of provision excluding liability for misrepresentation', quotes: 'If a contract contains a term which would exclude or restrict (a) any liability to which a party to a contract may be subject by reason of any misrepresentation made by him before the contract was made; or (b) any remedy available to another party to the contract by reason of such a misrepresentation, that term shall be of no effect'.

<sup>57</sup> 

Par. 1 establishes the following: 'Where a term of a contract (...) purports to exclude or restrict liability for breach of duty arising in the course of any business (...) that term (...) (a) shall be void in any case where such exclusion or restriction is in respect of death or personal injury; (b) shall, in any other case, have no effect if it was not fair and

establishing that being aware of any unfair term does not imply accepting risks ('the fact that a person agreed to, or was aware of, the term or provision shall not of itself be sufficient evidence that he knowingly and voluntarily assumed any risk', par. 3 art. 16).

### 3.15.1 Unfair terms in the Italian legal system

Italian law regulates unfair terms quite differently. In the Italian legal system, the civil code establishes that general terms and conditions are enforceable on a party if such a party knew them, or ought to have known them, when signing the contract. Furthermore, art. 33 of the '*Codice del Consumo*' (back-translation: 'Consumer's Code', i.e., the *Decreto Legislativo* No. 206/2005) provides a definition of '*clausole vessatorie*' ('unfair terms') in line with the definition expressed in the European Unfair Terms Directive and the English CRA. In par. 1, in fact, it sets forth that '*[s]i considerano vessatorie le clausole che, malgrado la buona fede, determinano a carico del consumatore un significativo squilibrio dei diritti e degli obblighi derivanti dal contratto'* (back-translation: 'oppressive/unfair clauses are those which, despite good faith, imply a significant detriment to the consumer and a significant unbalance of the contractual rights and obligations').

The *Codice* then lists specific unfair clauses which are to be considered void *per se*, together with others that may not be void, provided that they are '*oggetto di trattativa individuale*' (back-translation: 'individually negotiated') (art. 34 par. 4). In these specific cases, the burden of proof lies on the company or business. In practice, this means that the consumer has to acknowledge the 'allowed' unfair terms by signing a dedicated section at the end of the contract.

Hence, differently from the provisions of the English UCTA, CRA and UCTG, the Italian *Codice del Consumo* and the EU Unfair Terms Directive allow the negotiation and approval of certain 'unfair' terms.

In light of the above, there are both similarities and (substantial) differences between the two 'unfair terms' laws, which are obviously mirrored in terms of web hosting services.

## 3.15.2 Unfair terms in English and Italian ToS

After analysing the different statute provisions of both the English common law and the Italian civil law systems, it is interesting to explore how unfair terms are addressed in the English and Italian

ToS. Table 38 reports some instances (see also Appendix 13).

Clause (English ToS)	Clause (Italian ToS)	Back-translations
8. Limitation of Liability. ()	CLAUSOLE VESSATORIE	UNFAIR TERMS In
8.4. The Customer	Ai sensi e per gli effetti di	accordance with and subject to
acknowledges that the	cui agli artt. 1341 e 1342	art. 1341 and 1342 of the
provisions of clause 8 satisfy	c.c. il Cliente, dopo averne	Italian civil code, the
the requirements of	presa attenta e specifica	Customer, having carefully
reasonableness specified in the	conoscenza e visione,	read and understood them,
Unfair Contract Term Act 1977	approva ed <u>accetta</u>	expressly agrees and accepts
and that it shall be estopped	<u>espressamente le seguenti</u>	the following clauses: 3.
from claiming to the contrary at	clausole: 3. Accettazione,	Service acceptance, duration,
any future date in the event of	Durata, Rifiuto Attivazione	refusal, activation; 4. Service
any dispute with XX	Servizio; 4. Caratteristiche e	functionality and
concerning XX liability.	Funzionalità del Servizio	characteristics ()
	()	

Table 38. 'Unfair terms' clauses in English and Italian ToS

As can be seen, the English ToS do not provide a heading for unfair terms clauses, as their content tends to be expressed in (limitation of) liability clauses. In particular, the English clause of Table 38 highlights the fact that all contractual terms are reasonable, as defined by the UCTA and, hence, are not void according to statutory definitions. On the contrary, the Italian clause states the acceptance by the customer of specific, 'individually negotiated' unfair clauses, as laid down by the civil code and the *Codice del Consumo* (see Appendix 13 for further examples).

#### 3.16 Challenges

As mentioned throughout the chapter, some common law principles have been increasingly borrowed and have entered the Italian legal tradition, sometimes with little, other times with major 'adjustments'. Examples are the 'representations and warranties', 'waiver', 'survival', 'severability', 'entire agreement', and 'limitation of liability' clauses (see De Nova 2007, online). As seen, these and other clauses pose challenges if used in a contract governed by Italian law. As a matter of fact, if the parties 'borrow' and refer to non-Italian institutions (or law codes) in their contract and have it regulated by Italian law, the risk of contract (or clauses) voidness or voidability is very high, due to contrasts with Italian mandatory rules or legal principles applied automatically (De Nova 2007,

online).

In light of the above, over the years, Italian doctrine and jurisprudence have tried to adapt 'foreign' institutions to the Italian legal tradition<sup>58</sup>. In this respect, the doctrine has developed the term '*flusso giuridico*' (back-translation: 'legal flow'), or '*circolazione e mutazione di modelli giuridici*' (back-translation: 'circulation and mutation of legal systems') (Sacco 1993, pp. 475ff, Romano 2009, p. 25) to describe the tendency of a legal system to encompass and include institutions (or principles) and elements of another<sup>59</sup>.

At the same time, however, scholars have warned against a *tout-court*, or non-critical, acceptance of foreign institutions in the Italian legal system. Some have advocated a more stringent regulation and interpretation of non-domestic sets of rules, as well as of '*contratti alieni*' (back-translation: 'alien/foreign contracts') (De Nova 2006, p. 349, Romano 2009, p. 26), which are increasingly drawn up by national law firms (e.g., share purchase agreements). Others have highlighted that common law typical 'miscellaneous clauses' or 'boilerplate clauses' (e.g., survival, entire agreement, and waiver clauses) are the equivalent of the Italian '*clausole di stile*' (back-translation: 'style clauses'). As already discussed, these are generally inserted in contracts not by volition or request of the parties, but by decision of their lawyers (or of the person drawing up the contract for them) for reasons of custom or practice (Cordero-Moss 2014, p. 91). Therefore, according to some scholars, these clauses should be ineffective in the Italian legal system, because they do not arise from the express statement of the parties (see De Nova 2007, online). Hence, they should actually pose no challenges.

#### 3.17 Conclusion

This chapter was aimed at exploring the similarities and differences in the institutions (or law codes) characterising the common law and the civil law systems and how they are mirrored in English and Italian terms of web hosting services. To this aim, it explored how terms of services can be compared from a legal perspective and translated via corpus analysis. In doing so, it highlighted the importance of consulting authoritative sources such as the case-law and statutes.

This chapter confirmed that corpus-based legal translation is effective and can be relied on, even

<sup>58</sup> 

See, for example, the decision No. 16601/2017 of the *Corte di Cassazione* on '*danni punitivi*' ('punitive damages'). 59

See also Stein (2009, pp. 1-4) who describes how legal systems change over time and are subject to the influences of other legal systems.

when the source and target legal systems are different. Querying the two sub-corpora, in fact, helped carry out the translation process smoothly, as they not only provided instances of (near) equivalents, but also of similar clauses with peculiar legal effects. Thanks to corpus analysis, nuances between the two legal systems were brought to the surface; hence, it was possible to understand the legal implications of several clauses. Knowing the subject-matter was necessary in order to cope with legal systems (dis)similarities. It is hoped that this chapter showed a way to conduct legal terminology searches and how to meet legal translation challenges.

The next chapter is dedicated to an in-depth analysis of the English and Italian sub-corpora to obtain equivalents of sector-specific and contract-related words, lexical phrases (e.g., noun phrases, verb phrases, adjectival phrases, etc.), and clauses.

#### **CHAPTER 4**

# A COMPARATIVE CORPUS ANALYSIS OF TERMS AND CONDITIONS OF WEB HOSTING SERVICES FOR TRANSLATION PURPOSES

This chapter consists of a comparative analysis of the English and Italian sub-corpora of terms and conditions of web hosting services with a view to exploring how and if it is possible to obtain equivalents in legal formulae, lexical phrases, sentences and clauses. In order to do so, recurrent formulaic expressions and phrases are sourced from the English and Italian terms of service (ToS), and service- and contract-specific formulae are retrieved. To find equivalents of English phrases and expressions, the Italian sub-corpus is consulted, and to find equivalents of Italian phrases, the English sub-corpus is analysed.

The first section of this chapter focuses on English to Italian corpus-based translated terminology characterising terms of web hosting services. Hence, it highlights the parties involved, the services offered and the related noun phrases, prepositional and adverbial phrases, and verb phrases used. The section that follows deals with the English to Italian corpus-based translated terminology and phrases that specifically pertain to the domain of contracts (and ToS). This section addresses the verb phrases, noun phrases, and prepositional and adverbial phrases that characterise English contracts and agreements. The next section of this chapter tackles the Italian to English corpusbased translated terminology and phrases hallmarking contracts. This section and the previous one are separate and distinct as the lexical or grammatical phrases of legal language (and of a specific legal system) may vary greatly from one language (and legal system) to another one. Therefore, the section dedicated to English terminology translated into Italian presents phrases that characterise the English legal language and legal system. On the other hand, the section addressing Italian terminology translated into English hallmarks the Italian language and legal system. Finally, the last section of this chapter describes equivalent ToS clauses that are sourced from both sub-corpora. Whereas the first sections of this chapter highlight equivalences at the word or phrase level, the last section presents equivalences among entire English and Italian clauses. Some repetitiveness in terms of single words may, however, occur.

#### 4.1 English to Italian corpus-based translations

This section addresses the English legal phrases and formulae characterising the sector under investigation (i.e., web hosting services), as well as contracts. It explores how they can be translated into Italian via corpus analysis. and focuses on the terminology that describes the parties involved and the services offered, together with sector- and contract-related noun phrases, prepositional phrases, adverbial phrases, and verb phrases. Words and formulae are searched for in the English sub-corpus. Italian equivalents, if any, are sourced from the Italian sub-corpus.

Equivalent phrases and clauses are reported in tables; when clause extracts are too long, they are listed in appendices. In particular, as far as the services are concerned, Appendix 14 reports the Italian equivalents of the word 'service(s)' and its collocations; Appendix 15 lists the Italian equivalents of some English service-related verb phrases, whereas Appendix 16 contains a glossary of service-specific formulae sourced from the English sub-corpus and translated into Italian via corpus analysis. As concerns contracts, Appendix 17 shows English noun phrases with their Italian equivalents, whereas Appendix 18 reports a glossary of the contract-specific formulae sourced from the English sub-corpus and translated into Italian via the English sub-corpus and translated into Italian via corpus analysis.

#### 4.1.1 The Parties involved

Firstly, it is useful to understand how the parties are referred to in web hosting terms of service. The English sub-corpus clearly refers to a 'Customer', 'Client', 'Subscriber', or 'you' on one side and a 'Service Provider', 'Host', 'Company', 'Developer', 'Centre Owner', 'XX' (which replaces the name of the company), or 'us' on the other side. In the Italian sub-corpus, the following terms are used: '*Cliente*' ('Client'), '*Richiedente*' ('Applicant'), '*Utente*' ('User'), and '*Intestatario/a del Servizio*' ('Service holder') on one hand, and '*Fornitore*' ('Supplier'), 'XX', and (in English) 'Provider', 'Service Provider' or 'Internet Presence Provider' on the other hand.

In the English sub-corpus, the parties are also identified as an 'individual' or a 'natural person', and a 'company', 'corporate entity', 'legal entity', and 'legal person'. The equivalent terms in the Italian sub-corpus are '*persona fisica*' ('physical person'), and '*persona giuridica*' ('legal person') or '*società*' ('company').

Sometimes, for reasons of all-inclusiveness, the service provider and its collaborators are listed as follows: 'the Developer, its employees, consultants, agents and authorised representatives', and 'the

Developer, its subcontractors, its agents, its clients, servants, officers and employees'. In Italian, the following persons or entities are listed: '*il fornitore nonché i soggetti ad esso collegati o controllati, i suoi rappresentanti, dipendenti o ausiliari*' (back-translation: 'the supplier as well as the persons connected to or controlled by it, its agents, employees or co-workers').

#### 4.1.2 The Services offered

In the English sub-corpus, the services provided are obviously 'web hosting services', together with secondary ones, such as 'ancillary services', 'backup service', 'broadband service', 'malware cleanup service', 'co-location services', 'customer service', 'development service', 'digital services', 'domain service', 'e-commerce service', 'email service', 'emergency service' and 'firewall service'. These terms are found by analysing the words in the proximity of 'service\*'. The Italian sub-corpus mentions 'servizi (web) hosting' ('(web) hosting services'); 'servizi aggiuntivi' ('additional services'); 'servizio backup' ('backup service'); 'servizio di assistenza' ('assistance service'); 'servizi telematici' ('online/telematic services'); 'servizio con spazio web' ('web space service'); 'servizio di posta elettronica certificata' ('legal mail service'); 'servizio di consulenza' ('consulting service'), and so on.

It is also interesting to understand which verbs are found in the proximity of the word 'service'. In order to find the verbs collocating with 'service\*', it is possible to use the Sketch Engine 'part of speech context' function and choose 'verb' as a part of speech. Alternatively, the Word Sketch function lists the verbs collocating with any node word (see Appendix 2 for more details on the Sketch Engine functions). In the English sub-corpus, services are 'performed', 'provided', 'offered', 'rendered', 'ordered' and 'purchased'. They can also be 'cancelled', 'suspended', or 'interrupted'. In the Italian sub-corpus, services are 'forniti' ('supplied'), 'erogati' ('provided'), 'offerti' ('offered'), 'acquistati' ('purchased'), and 'utilizzati' ('used'). They can also be 'interrotti' (interrupted'), 'sospesi' ('suspended'), or 'disattivati' ('de-activated').

Services are offered according to specific characteristics or features, which are often referred to as 'technical specifications'. In Italian, these correspond to '*specifiche tecniche*' (back-translation: 'technical specifications') or '*caratteristiche tecniche*' (back-translation: 'technical characteristics').

Table 39 below reports some sample phrases mentioning the services offered and their collocates. Appendix 14 lists more examples. Table 39. Equivalents of 'service(s)' and its collocates

No.	Phrases and formulae (English sub-corpus)	Equivalent or near equivalent (Italian sub-corpus)	Back-translation
1	A <u>data backup service</u> is available at an extra charge and XX is happy to supply a quote for <u>data</u> <u>backup services</u> .	Il <u>servizio di backup</u> deve essere necessariamente associato al servizio Hosting.	-
2	XX undertakes to () vary the <u>technical</u> <u>specification of Service</u> for operational reasons.	XX potrà modificare - per sopravvenute e comprovate esigenze tecniche, economiche e gestionali - le <u>specifiche</u> <u>tecniche</u> e i corrispettivi del Servizio.	specification and consideration of the service for unforeseen and proven

As can be seen from the first line of Table 39 above, 'services' can be preceded by 'data backup' ('*servizio di backup*' in the Italian sub-corpus). The phrase 'technical specification' ('*specifiche tecniche*', in the Italian sub-corpus) is also mentioned in the second line.

In the examples reported in Appendix 14, it is also interesting to see verbs collocating with 'service(s)', i.e., 'use', 'suspend', 'supply', 'provide' and 'perform'. The corresponding equivalents in the Italian sub-corpus are '*utilizzare*', '*sospendere*', '*fornire*' and '*erogare*'.

# 4.1.2.1 Noun phrases

The noun phrase 'standard form' refers to the order form filled in by the customer to obtain the service(s). An alternative to 'standard form' is 'order form'. In the Italian sub-corpus, it is possible to search for a literal translation of 'form', i.e., '*modulo*' and find the noun phrases '*modulo d'ordine*' (back-translation: 'order form') and '*modulo di adesione (al servizio)*' (back-translation: 'service adhesion form'). Table 40 reports some sample phrases.

	Phrases and formulae	Equivalent	or	near	
No.	(English sub-corpus)	equivalent	(Italian	sub-	Back-translation
		corpus)			

1	All terms and conditions appearing or referred to in the Order or otherwise stipulated by the Buyer shall have no effect, unless such Order is in the <u>Standard Form</u> .	Cliente del <u>modulo di</u> <u>adesione al Servizio</u> varrà	Filling and signing the service adhesion form by the Customer will be deemed as a contractual proposal.
2	If agreed, we will deploy the servers described in the <u>Order Form</u> in accordance with any agreed timelines.	Un sito web secondo le specifiche e le caratteristiche concordate nel ' <u>Modulo</u> <u>d'ordine</u> ' approvato dalle Parti.	A website according to the specific characteristics agreed on in the 'order Form' approved by the Parties.

Services are offered at a price. The price is called 'fee', 'annual fee', or 'yearly fee'. Some bilingual dictionaries may list '*canone*' as a translation option of 'fee'<sup>60</sup>. In the Italian sub-corpus, in fact, these nouns correspond to '*canone*'. Alternatively, corpus users may look for the cognate of 'annual' or 'yearly' (i.e., '*annuale*') in the Italian sub-corpus, and they would find '*canone annuale*', as shown in Table 41.

Table 41. Equivalents of 'annual/yearly fee'

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	The <u>Yearly Fee</u> for the service shall be paid by the Client in advance of the applicable Service.	Un <u>canone annuale</u> da saldare in un'unica soluzione.	A one-time annual fee to pay / A yearly fee to pay once.
2	The total amount paid by the Client for the <u>Annual</u> <u>Fee</u> .	Il corrispettivo per i servizi di manutenzione e di conduzione è rappresentato da un <u>canone</u> <u>annuale</u> , pari a ().	The consideration for the maintenance and management services is an annual fee equal to ().

As can be noticed in the first line, the English and Italian sentences express the fact that the annual

<sup>60</sup> See for example the Wordreference: <u>https://www.wordreference.com/enit/fee</u>.

fee is paid as a lump sum. Sometimes the fee can be settled at once instead of being paid periodically. Relevant terms in this respect are 'one-off charge', 'one-off payment' and 'one-off fee', which refer to the fee being paid once. The equivalents in the Italian sub-corpus are '*costo una tantum*' and '*corrispettivo una tantum*'. See Table 42 for some examples.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	XX connection fee (if applicable) - <u>One-off</u> <u>Charge</u> , paid at the time of activating your account.	<u>Costi una tantum</u> con carattere di irreversibilità, tra i quali servizi di consulenza e registrazione o trasferimento domini.	are consulting, domain
2	You will be required to make a <u>one-off payment</u> for the remaining cost.		

Table 42. Eq	uivalents of	'one-off charge',	'one-off payment'
	1		· · · · · · · ·

If a party changes his/her mind and wishes to withdraw from the contract, it is possible for the service provider to refund 'a pro-rata portion' of the fees, or it may refund them 'on a pro-rata basis'. Finding a corresponding term in Italian is not effortless. Some bilingual dictionaries propose '*proporzionale*' (back-translation: 'proportional') as a translation of 'pro-rata'<sup>61</sup>, but the Italian sub-corpus shows no hits of this term. Therefore, it is advisable to search for words in the proximity of 'pro-rata' in the English sub-corpus. In this way, the word 'refund' is noticed. If corpus users look for translations of 'refund' in the Italian sub-corpus, such as '*rimborsare*' (back-translation: 'refund') or '*restituire*' (back-translation: 'give back')<sup>62</sup>, the technical word '*rateo*' (back-translation: 'accrual') can be noticed in the proximity of the node word. In addition, the noun phrase '*canoni residui*' (back-translation: 'residual fees') may be found. Table 43 below reports some sample phrases.

<sup>61</sup> 

See, for example, the Hoepli or the Garzanti online bilingual dictionaries: <u>https://dizionari.repubblica.it/Inglese-Italiano/P/prorata.html</u>, <u>https://www.garzantilinguistica.it/ricerca/?q=pro%20rata</u>. Note: the Garzanti dictionary may only give access or provide results to registered users.

<sup>62</sup> 

The Garzanti Linguistica proposes, amongst others, '*rimborsare*' and '*restituire*' as translations of 'refund': <u>https://www.garzantilinguistica.it/ricerca/?q=refund%201</u>.

Table 43. Equivalents of 'a pro-rata portion', 'on a pro-rata basis' referring to refunding part of the fees paid

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	Client the pro-rata portion of the Pre-paid fees	XX potrà in qualsiasi momento disattivare il Servizio senza ulteriore avviso e rimborsare al Cliente il <u>rateo</u> dell'importo pagato.	XX may at any time deactivate the Service without further notice and refund to the Customer an accrual of the pre- paid fee.
2	The billing will be calculated <u>on a pro-rata</u> basis from that day.	Il termine di pagamento dei <u>canoni residui</u> () è entro 10 (dieci) giorni data fattura.	residual fees () is 10 (ten)

If services are interrupted or suspended for reasons attributable to the customer, they may be reactivated upon payment of extra costs. In those cases, a 'reactivation fee', or 'reactivation charge', is generally debited. In order to find an Italian equivalent, it is possible to look for the cognate '*riattivazione*' (back-translation: 'reactivation'). In this way, corpus users may find '*contributo di riattivazione*', '*tariffa di riattivazione*', '*canone di riattivazione*' and '*costi di riattivazione*' (back-translation: 'reactivation/fee/costs'). Table 44 below reports some examples in context.

Table 44. Equivalents of 'reactivation fe	e', 'reactivation charge'
-------------------------------------------	---------------------------

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
		Il Cliente ha la possibilità di	The Customer has the
	If a Client's account is	chiedere la riattivazione di un	possibility to ask for the
1	suspended there shall be	servizio sospeso per mancato	reactivation of a suspended
1	a £75 <u>reactivation</u>	pagamento (). La <u>tariffa di</u>	service for failure to pay
	charge.	<u>riattivazione</u> è dovuta a titolo	(). The reactivation fee is
		di contributo spese per	due as a monetary

		l'intervento di ripristino del	contribution to restore the
		servizio.	service.
2	XX reserves the right to add late fees and <u>reactivation fees</u> to unpaid invoices.	ragione, e a seguito	In case of Service re- activation due to Service suspension for any reason whatsoever, and upon payment, XX shall charge the re-activation fees to the Customer.

If the services are not satisfactory to the customer, some provider may offer a 'money back guarantee'. In the Italian sub-corpus, translators should look for '*garanzia*' (back-translation: 'guarantee') to find '*garanzia soddisfatti o rimborsati*' (back-translation: 'satisfied or refunded guarantee'). Table 45 reports an example.

Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
XX provides a Money Back	Per alcuni servizi in catalogo,	For some catalogue service, a
Guarantee on the hosting of	è prevista una <u>garanzia</u>	'satisfied or refunded'
The Website only.	<u>'soddisfatti o rimborsati'</u> .	guarantee is offered.

A 'support ticket' can be opened by a customer in case of technical issues or complaints. Finding an Italian equivalent is extremely simple, as the borrowing 'ticket' and 'ticket *di assistenza*' (back-translation: 'assistance ticket') are present in the Italian sub-corpus. Table 46 below shows some examples.

Table 46. Equivalents of 'support ticket'

	Phrases and formulae	Equivalent or near	
No.	(English sub-corpus)	equivalent (Italian sub- corpus)	Back-translation
1		Sarà possibile usufruire del supporto tecnico tramite	-

	contacted by raising a	<u>ticket di assistenza</u> che dovrà	an assistance ticket to be
	support ticket in your	essere aperto dalla	opened on the platform.
	Client Area.	piattaforma.	
	Complaint Procedure.	Reclami - Il Cliente potrà	Complaints – The Customer
	1	inviare i reclami relativi alla	may send complaints related
	Should you be unsatisfied	erogazione del Servizio agli	to the provision of the
2	with the service provided	indirizzi sopra riportati,	Service to the above
	by XX, you can open a	oppure potrà aprire un <u>ticket</u>	reported addresses, or by
	support ticket.	(vedi art.7).	opening a ticket (see art. 7).

Other interesting expressions are 'detrimental impact' and 'detrimental effect', which refer to negative consequences affecting people or things in case of service misuse by the customer. Bilingual dictionaries generally propose '*pregiudizievole*' as a translation of 'detrimental'<sup>63</sup>. Therefore, finding equivalent phrases in the Italian sub-corpus is not particularly demanding. As a matter of fact, the expression '*conseguenze pregiudizievoli*' (back-translation: 'detrimental consequences') is a full equivalent, as Table 47 shows.

Phrasesandformulae(English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
<ul> <li>(A) We reserve the right to suspend our provision of the Services to you if your use of the Services is having a <u>detrimental impact</u> on our other customers.</li> <li>(B) The Company cannot be responsible for search engines changing their functionality ()</li> </ul>		The user is the only responsible person for the use of the service, as well as for any detrimental consequences on the supplier and on third parties.
which may have a <u>detrimental</u>		

Table 47. Equivalents of 'detrimental impact', 'detrimental effect'

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See for example the Garzanti Linguistica: <u>https://www.garzantilinguistica.it/ricerca/?q=detrimental</u> and the Sansoni: <u>https://dizionari.corriere.it/dizionario\_inglese/Inglese/D/detrimental.shtml</u>.

effect on a website's ranking.	

Finally, a recurrent noun phrase is 'Acceptable Use Policy', often abbreviated 'AUP'. The Italian sub-corpus mentions '*Uso Accettabile del Servizio*' (back-translation: 'Service Acceptable Use'), although the acronym is borrowed from English. See Table 48 for some examples.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	amend this Agreement and the <u>AUP</u> and	presenti Termini e Condizioni di servizio, le condizioni	Conditions, the conditions laid down in the 'Acceptable Use of Service
2	If the Customer fails to comply with the <u>Acceptable Use Policy</u> outlined in Clause 8.1 XX shall be entitled to withdraw the Services and terminate the Customer's account without notice.	Il presente Contratto si risolve di diritto, (), qualora: 11.1.1 Il Cliente non ottemperi agli obblighi previsti nell'allegato i) ' <u>Uso</u> <u>Accettabile del servizio</u> ( <u>AUP)</u> '.	This Contract shall terminate by operation of law () in the event that: 11.1.1 The Customer does not comply with the obligations set forth in annex i) 'Acceptable Use of service (AUP)'.

Table 48. Equivalents of 'Acceptable Use Policy', 'AUP'

As can be seen in the first line of the table above, the 'Service Level Agreement' and its acronym are transferred (i.e., kept as such) in Italian.

# 4.1.2.2 Prepositional and adverbial phrases

Services are often offered 'as is', which means that they are sold and provided in the exact conditions they are found at the time of entering into the contract. In Italian, it might be difficult to find a perfect equivalent. Some online forums and online dictionaries, however, provide useful

insights<sup>64</sup> and propose '*nello stato di fatto e di diritto*' (back-translation: 'in fact and in law', or '*de facto* and *de jure*'), or '*come si trova*' (back-translation: 'as found'). The expression '*come si trova*' is not present in the corpus. However, it is possible to query the lemma '*trovare*' (back-translation: 'find') to obtain equivalent formulae in Italian. Table 49 reports some sample phrases sourced from the English and Italian sub-corpora.

Table 49. Equivalents of 'as is'

No.	Phrases and formulae (English sub-corpus)	Equivalent or near equivalent (Italian sub-corpus)	Back-translation
1	The service and any software provided to you by XX are provided on an ' <u>as is, as available</u> ' basis.	XX () fornisce al Cliente il Servizio Hosting Web <u>nello</u> <u>stato di fatto e di diritto in cui</u> <u>si trova</u> alla data della richiesta di attivazione.	Service on an 'in fact and in
2	The services and the work product of us are sold ' <u>as is</u> '.	I servizi XX vengono distribuiti <u>nei modi e alle condizioni in</u> <u>cui si trovano</u> alla data della richiesta di attivazione del servizio.	XX services are distributed in the manners and in the conditions as they are found on the date of the request of activation of the service.

The expression 'as is' is an example of how a dictionary (or an experts' forum) and a corpus can help find formulae which, otherwise, would be difficult to translate properly.

Once established, the terms of service can be modified by the service provider at any time and 'with immediate effect'. Also, services may be suspended in case of non-payment by the customer. If this happens, the suspension will be 'with immediate effect' and with or without a 'prior notice'. The Italian equivalent of 'with immediate effect' is '*con effetto immediato*', which is not arduous to find in the corpus, as it is its literal translation. The equivalent of 'without notice' is '*senza preavviso*', which can be retrieved by searching for renderings of 'notice' (i.e., '*avviso*' and '*preavviso*'). Table 50 below reports a sample phrase.

<sup>64</sup> 

See, for example, the ProZ technical translators' forum:<a href="https://www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/kudoz/english-to-italian/real-www.proz.com/

Table 50. Equivalents of 'with immediate effect'

Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
These Terms of Service and	XX () si riserva, sin da ora,	XX () reserves the right to
Privacy Policy may be	la facoltà di sospendere, <u>con</u>	suspend the service as of now,
modified at any time by XX	<u>effetto immediato e senza</u>	with immediate effect and
without prior notice and with	<u>preavviso</u> , il servizio per un	without notice, for an
immediate effect.	tempo indeterminato.	indefinite period of time.

As already mentioned, services are offered at a fee. However, fees are not charged for services that are gratuitous. In the English sub-corpus, it is possible to find the expressions 'for free', 'free', 'free of charge' and 'complimentary'. The expression 'free of charge' is generally translated as '*gratis*' in Italian. However, there are no occurrences of '*gratis*' in the Italian sub-corpus. Nonetheless, it might be helpful to search for a truncation of this word, i.e., '*grat*\*'. In this way, it is possible to retrieve the more elaborate prepositional phrase '*a titolo gratuito*' (back-translation: 'as a gratuity'), the adverb '*gratuitamente*' (back-translation: 'freely') and the adjective '*gratuito*' (back-translation: 'free'). Table 51 reports some examples.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	XX on a 30 day contract may reconnect for free.	XX si riserva il diritto di considerare qualsiasi richiesta <u>gratuita</u> o a pagamento previa notifica al Cliente.	XX reserves the right to consider any free-of-charge or for-a-fee request subject to notification to the Customer.
2	No refunds are given on services stated as ' <u>free</u> ', ' <u>free of charge</u> ', ' <u>complimentary</u> ' or of a similar description.	Le prestazioni offerte dalla XX <u>a titolo gratuito</u> sono ugualmente disciplinate da queste condizioni generali.	offered by XX for free are
3	Free domains () will be renewed with the hosting		This activity/service is offered gratuitously.

Table 51. Equivalent	s of 'for free', 'free',	'free of charge',	'complimentary'
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package free of charge for	
the life of the hosting	
package.	

In the first line of Table 51 above, it is possible to read '*gratuita o a pagamento*' (back-translation: 'for free or for a fee') in the Italian section. The phrase '*a pagamento*' and its synonym '*a titolo oneroso*' mean 'for a fee', which is present in the English sub-corpus. Table 52 proposes some examples in this regard.

Table 52. Equivalents of 'for a fee'

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	Additional services not listed herein will be provided on an hourly basis <u>for a fee</u> of $\pounds 40.00$ per hour.	L'assistenza Premium è <u>a</u> pagamento.	Premium assistance is payable.
2	Some search engines and directories offer expedited listing services for a fee.	· ·	

Some bilingual dictionaries may also suggest 'for a valuable consideration' and 'for a value' as synonyms of 'for a fee'<sup>65</sup>, but the English sub-corpus shows no evidence of these phrases.

Different from a service offered for free, is a service offered 'as a courtesy'. In this case, the company is not contractually obliged to offer such a service, but it offers it (generally for free) as a mark of politeness. By searching for '*cortesia*' (back-translation: 'courtesy') in the Italian sub-corpus, the following phrases are retrieved: '*di cortesia*' (back-translation: 'of courtesy') and '*a mero titolo di cortesia*' (back-translation: 'as a mere courtesy'), which are perfect equivalents. Table 53 reports some examples.

<sup>65</sup>See for example the Sansoni and Garzanti online dictionaries:https://dizionari.corriere.it/dizionario\_inglese/Italiano/O/oneroso.shtmlandhttps://www.garzantilinguistica.it/ricerca/?q=oner%C3%B3so.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	-	Il Servizio fornito da XX prevede un backup <u>di cortesia</u> <u>gratuito</u> .	-
2	<u>Please</u> note, that we are under no obligation to supply other Services.	<u>A mero titolo di cortesia</u> e quindi senza che così facendo assuma alcuna obbligazione nei confronti del Cliente.	As a mere courtesy and, hence, without any obligations towards the Customer.

Still related to fees are invoices, which are issued and paid periodically. The English sub-corpus mentions invoices paid 'monthly', 'quarterly', 'semi-annually', 'annually' or 'biennially'. The Italian sub-corpus does not use adverbs but adjectives such as '*semestrale*' ('semi-annual'), '*annuale*' ('annual'), and '*biennale*' ('biennial'), which modify the head noun '*fatturazione*' ('invoicing').

# 4.1.2.3 Verb phrases

Fees and costs are 'incurred' or 'borne' by a party. In the English sub-corpus, 'incurred' is more frequent than 'borne'. Other terms are 'payable by' and 'paid by'. Sometimes also the word 'responsibility' is used to highlight that a party has the duty to pay for the services offered or to perform some actions. The corresponding terms in the Italian sub-corpus are the past participle '*sostenuti*' (back-translation: 'borne/incurred') and the prepositional phrase '*a carico di*' (back-translation: 'at the expense/charge of'). The expression '*a carico di*' also refers to duties, responsibilities and obligations. Table 54 reports some examples in this regard (see Appendix 15 for more sample phrases).

No.	Phrases and formulae	Equivalent or near equivalent	Back-translation	
110.	(English sub-corpus)	(Italian sub-corpus)		
	Costs incurred by us in	I costi già <u>sostenuti</u> per la	The costs already incurred	
1	connection with	registrazione del nome a	for the domain name	
	registrations.	dominio.	registration.	

Table 54. Equivalents of 'incurred', 'borne', 'payable by', 'responsibility for'

2	All charges <u>payable by</u> you for the services.	Le spese per le suddette operazioni sono pertanto <u>interamente a carico del</u> Cliente.	The costs for the aforementioned activities are therefore entirely incurred by the Customer.
3	The Customer <u>assumes</u> <u>sole responsibility for</u> ensuring that the Service described in the Proposal meets its requirements before signing the Proposal.	La responsabilità per la scelta () delle applicazioni () è e resta <u>esclusivamente a carico</u> <u>del</u> Cliente.	The responsibility for the choice () of the applications () is and remains exclusively assumed/borne by the Customer.

As can be seen from Table 54 above, costs are 'incurred', 'borne' or 'payable', whereas obligations are 'assumed'. In Italian, the corresponding equivalents of these verbs are '*sostenuti*' and, more frequently and generally, '*a carico (di)*'. In some cases, the possessive adjective is used to impose obligations on a party (see, for example, Appendix 15, line 7: 'it will perform its obligations under these terms'). Hence, it can be argued that 'its obligations' is an equivalent of '*obbligazioni a suo carico*' (back-translation: 'obligations (assumed) by him/her).

### 4.1.2.4 Discussion

Despite some search difficulties, the two sub-corpora provide full or near equivalents of (legal) formulae and phrases related to web hosting services. Hence, corpus users and translators (either novice or professional) can consult these interfaces to find sector-based expressions and understand word usages in context. In this way, they can become acquainted with sector-specific language.

Appendices 14 and 15 present more terms and sample phrases related to the services offered. For summarising purposes, Appendix 16 reports a glossary of service-related formulae sourced from the English sub-corpus and translated into Italian via corpus analysis. The glossary could be used as a quick reference guide for translators and students in Translation Studies.

### 4.1.3.1 Verb phrases

Firstly, it is useful to grasp the use in context and the rendering of verb phrases referring to the entering into and execution of a contract. These are 'enter into (a contract / an agreement)' and 'perform (a contract / an agreement)'. In Italian, the former is generally translated as '*stipulare*', whereas the latter is rendered as '*adempiere*' o '*eseguire*', although nominalisation (i.e., the use of the head nouns '*adempimento*' and '*esecuzione*', meaning 'performance' and 'execution', respectively) is more frequent in the Italian sub-corpus. In the English sub-corpus, the verb 'stipulate' is not used to refer to the 'formation' of a contract between the parties, differently from its Italian cognate '*stipulare*'. On the contrary, 'stipulate' is a synonym of 'agree' (similar to the Italian '*concordare*'). Hence, to some extent, it could be argued that 'stipulate' and '*stipulare*' are false cognates. Table 55 clarifies these aspects and reports some sample phrases from both sub-corpora.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	Upon acceptance you <u>enter into</u> a contract with XX for the purchase of the particular Service.	Il presente contratto di fornitura di servizi viene <u>stipulato</u> tra l'azienda XX con sede in Partita IVA di seguito denominata semplicemente 'XX' e l'Utente.	This service supply contract is entered into between XX with registered office in, VAT hereinafter referred to as 'XX' and the User.
2	Web site set up charges are payable in 3 instalments unless otherwise <u>stipulated</u> .	Il costo di ciascun servizio è all'interno del sito web XX.com oppure quello <u>concordato</u> tra le parti.	The cost of each service is on the website XX.com or it is the one agreed on between the parties.
3	The Developer warrants to the Customer () (b) That it will <u>perform</u> its obligations under the Agreement with reasonable care and skill.	Esigere l'esatto <u>adempimento</u> delle obbligazioni ed il rispetto di tutti i termini e le condizioni previste nel contratto stesso.	Demand exact performance of the obligations and compliance with all terms and conditions envisaged in the contract.

Table 55. Equivalents of 'enter into', 'perform', 'stipulate'

4	The proper performance	Corretta	<u>esecuzione</u>	del	Correct	execution	of	the	
4	of this agreement.	contratto.			contract.				

As can be seen by analysing line 1 of Table 55 above, '*stipulare*' has an equivalent in 'enter into', whereas the verb 'stipulate' is best rendered as '*concordare*' in Italian, rather than '*stipulare*'. We will revert to 'proper performance' and '*corretta esecuzione*' in a later section.

Finally, the verb 'warrants' emerges from the third line. This lemma was discussed in detail in the previous chapter (see § 3.9).

Another recurrent verb phrase is 'acknowledges and agrees' or 'acknowledges and understands'. With these formulae, it is made clear that a party understands and agrees on the conditions set in a contract. Its Italian counterparts are as follows: '*prende atto ed accetta*', '*riconosce e prende atto*', and '*riconosce e conviene*'. Table 56 presents some sample phrases in both languages.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	The Buyer <u>acknowledges</u> <u>and agrees</u> that XX shall have no liability to the Buyer in respect of the positioning of the Buyer's Website.	accetta, che XX non è responsabile del contenuto delle informazioni	The Customer acknowledges and agrees that XX is not liable for the content of the information published by the Customer on the Internet.
2	Each party <u>acknowledges</u> <u>and agrees</u> that the other party retains exclusive ownership and rights in its trademarks, service marks, trade secrets, inventions, copyrights, and other intellectual property.	<u>atto</u> che tali spazi rimangono di piena proprietà ed esclusiva disponibilità del fornitore il quale si riserva di	Thecustomeracknowledgesandunderstandsthatsuchspacesaretheexclusiveownership oftheproviderwhichmaysharethemwith other customers.shareshare

Table 56. Equivalents of 'acknowledge and agree'

Formulaic and quite repetitive expressions may describe the act of offering something to a party, who accepts it. Examples from English-language contracts (but not from the English sub-corpus) are 'the Seller agrees to sell, and the Purchaser agrees to purchase', or 'the Company agrees to employ the Employee, and the Employee agrees to be employed by the Company'<sup>66</sup>. In Italian, these formulae are simply expressed with the relative clause '*che accetta*' (back-translation: 'which/who accepts'). Table 57 below reports an example sourced from the English and Italian sub-corpora.

Table 57. Equivalents of offers and acceptances of offers	Table 57. Ec	uivalents	of offers an	nd acceptances	of offers
-----------------------------------------------------------	--------------	-----------	--------------	----------------	-----------

Phrasesandformulae(English sub-corpus)	Equivalent or near equivalent (Italian sub-corpus)	Back-translation
The Customer <u>engages the</u> <u>Provider and the Provider</u> <u>agrees to provide</u> the Services.	Il Cliente conferisce, ora per allora, mandato senza rappresentanza ad XX, <u>che</u> <u>accetta</u> , di ().	The Customer grants, now for then, mandate on behalf of XX, which accepts, to ().

Other recurrent verb phrases in the English sub-corpus are 'use its reasonable endeavours', 'use best endeavour' and 'make (our) best efforts'. These expressions convey the full commitment of a party to perform the contractual obligations. Equivalent phrases in Italian are '*fare quanto possibile*' (back-translation: 'to do its best') and '*fare ogni ragionevole sforzo*' (back-translation: 'make any reasonable effort'). In some Italian sentences, the English phrase 'best effort' is used. Table 58 reports some examples.

Table 58. Equivalents of 'use its reasonable endeavours', 'use best endeavour', 'make (our) best efforts'

	Phrases and formulae	Equivalent or near	
No.	(English sub-corpus)	equivalent (Italian sub-	Back-translation
	(English sub-corpus)	corpus)	
	(A) XX will <u>use reasonable</u>	XX <u>farà ogni ragionevole</u>	XX will make any
1	endeavours to resolve	<u>sforzo</u> per prendere in carico	reasonable effort to deal
1	issues raised by the	quanto prima i problemi	with the problems
	Customer promptly.	comunicati dal Cliente.	communicated by the

 <sup>66</sup> Sourced from the www.onecle.com and the www.lawinsider.com platforms. See, for example:

 <u>https://www.lawinsider.com/clause/agreement-to-purchase</u>

 and

 <u>https://contracts.onecle.com/cardtronics/upton.emp.2001.06.01.shtml</u>.

	(B) We will <u>use our best</u> <u>endeavours</u> to produce and/or offer an alternative.		Customer.
2	We warrant that we <u>make</u> <u>our best efforts</u> to provide you with our Services.	<ul> <li>(A) I servizi sono erogati secondo la modalità <u>best</u> <u>effort</u>.</li> <li>(B) Il termine '<u>Best Effort</u>' indica un modo di offrire assistenza cercando di fare tutto il possibile per portare a termine un'operazione nel più breve tempo possibile.</li> </ul>	on a best-effort basis. (B) The term 'Best Effort' indicates a way to offer assistance by trying to do all that is possible to deal

Terms of service may also refer to annexes and other documents (such as the AUP, Acceptable Use Policy) that are 'incorporated' into the agreement and are equally binding. Finding Italian equivalents of 'incorporated into (the agreement)', and 'incorporated by reference in (this agreement)' is challenging, as the cognate verbs '*incorporato*' and '*incorporare*' show no hits in the Italian corpus. However, by analysing the words in the proximity of 'incorporated', it is possible to notice the verb phrase 'to form part of the contract'. The literal translation of 'to form part' is '*formare parte*', which could be searched for in the Italian sub-corpus. In this way, the expression '*formare parte integrante e sostanziale del presente contratto*' (back-translation: 'to form integral and substantial part of this contract') is found. Alternatively, the word '*allegat*\*' (back-translation: 'annex\*') and/or the acronym AUP could be queried in the Italian sub-corpus. In this way, the expressions '*facente parte integrante*' (back-translation: 'being integral part') and '*formano parte integrante*' (back-translation: 'form integral part') are retrieved. Also, another rendering of 'be incorporated into' is the verb phrase '*rinviare integralmente*' (back-translation: 'fully refer to'), which can be noticed by analysing the words in the proximity of '*integr*\*'. Table 59 reports some clause extracts in this regard.

Table 59. Equivalents of 'incorporated into (a contract)' referring to annexes or other documents

	Phrases and formulae	Equivalent	or	near	
No.	(English sub-corpus)	equivalent corpus)	(Italian	sub-	Back-translation

1	These Standard Terms of Business are deemed to form part of the Contract to which they are expressly incorporated.	<ul> <li>(A) Le premesse e gli allegati</li> <li><u>formano parte integrante e</u></li> <li><u>sostanziale</u> del presente</li> <li>contratto.</li> <li>(B) <u>Costituiscono parte</u></li> <li><u>integrante e sostanziale</u> del</li> <li>presente contratto.</li> <li>(C) <u>Sono parte integrante</u> di</li> </ul>	<ul> <li>(A) The premises and the annexes are/form an integral and substantial part of this contract.</li> <li>(B) Constitute/represent an integral and substantial part of this contract.</li> <li>(C) Are an integral part of</li> </ul>
		questo accordo.	this covenant.
2	XX'sAcceptableUsePolicy (the 'AUP'), whichis hereby incorporated byreferenceinthisAgreement.	'Uso Accettabile del servizio (AUP)', <u>facente parte</u> <u>integrante</u> del presente accordo.	'Service Acceptable Use' (AUP), which is an integral part of this agreement.
3	ThisAgreement,inconjunctionwiththeAddendumandallschedules,policiesandguidelinesincorporatedherein by reference.	Le procedure descritte sul sito () di cui il Cliente dichiara di aver preso visione e di accettare e <u>a cui si rinvia</u> <u>integralmente</u> .	The procedures described on the website () that the Customer declares to have seen and accepted and which are fully referred to.

As can be seen from Table 59, equivalents of 'be incorporated into' are '*fare / essere / formare / costituire parte integrante del*' and '*a cui si rinvia integralmente*'.

Verb phrases concerning the start or the beginning of a contract are 'commencing on', 'starting from', and the prepositional phrase 'from the date/day of'. These expressions refer to the date when the agreement commences or when some actions or events start taking place. An inexperienced legal translator may render them literally with the participle phrase '*iniziante il*'. However, no concordance line with this expression is found in the Italian sub-corpus. It is possible to by-pass this issue by searching for a word that could be mentioned in Italian equivalent phrases; e.g., '*data*' (back-translation: 'date'). As a matter of fact, when referring to the start date of a contract, Italian legal documents tend to use prepositional phrases such as '*dalla data*' (back-translation: 'since/from the date'). Hence, if '*data*' is queried in the Italian sub-corpus, interesting words can be noticed on

the left of the node word, such as '*a decorrere dalla data*' (back-translation: 'to take effect/to start from the date'); '*con decorrenza dalla data*' (back-translation: 'with effect from the date'); '*a partire dalla data*' (back-translation: 'to start/starting from the date'), and '*a far data dal*' (back-translation: 'from the date of'). Table 60 reports some equivalent phrases and clauses.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	Commencing on the Renewal Date.	<u>A partire dalla data</u> di rinnovo automatico.	Starting from the date of automatic renewal.
2	Starting onthe EffectiveDateoronanniversaryoftheEffectiveDate.	tale utilizzazione fino alla	date of such use until the
3	From the date of acceptance by XX of the Customer's offer.	<u>A far data da</u> lla conclusione del contratto.	From the date of the contract conclusion.

Table 60. Equivalents of 'commencing on', 'starting from', 'from the date of'

As discussed in the previous chapter, the verb phrase 'have/accept (no) liability' is frequent in legal English as it highlights the fact that a party will not be considered contractually responsible in case something (harmful) occurs (see § 3.8 dedicated to limitation of liability clauses). In this section, it is worthwhile addressing some lexical aspects. Finding corresponding phrases in the Italian subcorpus is not particularly demanding, given that a translation of 'liability' is 'responsabilità' (backtranslation: 'responsibility'). Hence, it suffices to search for 'nessuna responsabilità' (back-'alcuna translation: 'no liability/responsibility'); responsabilità' (back-translation: 'any liability/responsibility'), or simply 'responsabilità' in the Italian sub-corpus. The corresponding verb phrases 'non assumere alcuna responsabilità' (back-translation: 'not assume any liability') and 'declinare qualsiasi responsabilità' (back-translation: 'decline any liability') come to the fore, as reported in Table 61 below.

No.	Phrases and formulae (English sub-corpus)	Equivalent	or	near	
		equivalent	(Italian	sub-	<b>Back-translation</b>
	(English sub corpus)	corpus)			

1	<ul> <li>(A) We will <u>have no liability</u> to you for any loss of profit, loss of business, business interruption, or loss of business opportunity.</li> <li>(B) We <u>accept no liability</u> for any resulting loss.</li> </ul>	diretti o indiretti comunque subiti dal Cliente o da terzi in relazione al presente	XX shall have no liability for direct or indirect losses suffered by the Customer or Third Parties in respect of this contract.
2	XX () will <u>have no</u> <u>liability</u> in respect of the suspension or loss of a domain name.	<u>Nessuna</u> responsabilità potrà essere imputata ad XX in merito alla perdita di dati.	No liability shall be attributable to XX in respect of loss of data.
3	We shall <u>have no liability</u> for the contents of any communication transmitted.	XXdeclinaqualsiasiresponsabilitàinrelazioneaicontenutieadcomportamentoillegalepostoinesseredalClienti.	XX disclaims/declines any liability in respect of the contents and any other illegal behaviour of the Customer.

From the phrases above, it is possible to notice that 'XX has/accepts no liability' can be rendered as 'XX non assume alcuna responsabilità' (back-translation: 'XX accepts no liability'); 'nessuna responsabilità sarà imputata a XX' (back-translation: 'no liability shall be attributable to XX'), and 'XX declina qualsiasi responsabilità' (back-translation: 'XX disclaims/declines any liability').

In the phrases of Tables 56 and 61 above, the term 'liability' refers to a contractual 'responsibility'. The specific term 'responsibility' actually has a broader or different meaning, as it generally relates to a party's duties or obligations. In Italian, both 'liability' and 'responsibility' are translated as '*responsabilità*'. In some circumstances, a synonym of '*responsabilità*' is '*onere*' (back-translation: 'duty'), as a synonym of 'responsibility' can be 'duty' in English. Table 62 below reports some clarifying examples of clauses mentioning 'responsibility' and 'duty'.

No.	Phrases and formulae (English sub-corpus)	Equivalent	or	near	
		equivalent	(Italian	sub-	Back-translation
	(English sub corpus)	corpus)			

1	It is always the <u>responsibility</u> of the <u>Customer</u> to ensure that they have adequate backup procedures in place.	È sotto <u>responsabilità</u> del Cliente mantenere una copia di backup disponibile in caso di occorrenza.	It is the responsibility of the Customer to keep a backup copy available in case of need.
2	<ul> <li>(A) It is your <u>responsibility</u> to backup your web site and shopping facility including files and images.</li> <li>(B) We have no liability other than the <u>duty</u> to exercise the reasonable skill and care of a</li> </ul>	accetta () che XX non esegue copie dei dati e pertanto costituisce suo esclusivo <u>onere</u> effettuare, a propria cura e spese, il	and agrees () that XX does not make copies of data; hence, it is his/her exclusive responsibility/duty
	competent broadband service provider.		

As can be inferred from lines 1 and 2 of Table 62 above, 'responsibility', 'duty', and '*responsabilità*' and '*onere*' refer to a party's obligations, duties or expected behaviour.

It could be argued that, to some extent, a synonym of 'responsibility' is also the word 'accountability', which is often translated as '*responsabilità*'<sup>67</sup>. The term 'accountability', however, is not present in the corpus as it is not frequent in corporate documents<sup>68</sup>. According to the *Cambridge Online Dictionary*, in fact, it means 'being responsible for what you do and able to give a satisfactory reason for it', and tends to describe public managers or corporate directors' expected actions or tasks<sup>69</sup>.

As discussed in the previous chapter, a formula that expresses obligations on a party is 'to save and

67

68

See the Hoepli and Garzanti online dictionaries: <u>https://dizionari.repubblica.it/Inglese-Italiano/A/accountability.html;</u> <u>https://www.garzantilinguistica.it/ricerca/?q=accountability.</u>

If the word 'accountability' is searched for in the Onecle (<u>www.onecle.com</u>) or Lawinsider (<u>www.lawinsider.com</u>) contract databases, there are only 2,000 results (against 53,000 with 'liability' or 17,900 with 'responsibility'). Also, in the contexts, the word 'accountability' is used as a modifier in noun phrases such as 'accountability (reporting) system'; 'accountability Act', or 'accountability plan/program'. Therefore, its meaning is not the same as 'responsibility' or 'liability'.

<sup>69</sup> 

See also the many clarifying examples reported on the Cambridge Dictionary webpage: <u>https://dictionary.cambridge.org/it/dizionario/inglese/accountability</u>.

hold the (company) harmless' from claims or liabilities (see § 3.10). This section explains how it is possible to find equivalents from a lexical point of view. To find Italian equivalents of the phrase, it is possible to search for 'hold harmless' in a bilingual dictionary. The verb '*manlevare*' may be suggested<sup>70</sup>, so it can be looked for in the Italian sub-corpus. In this way, the equivalent phrase '*manlevare e tenere la società indenne da (responsabilità)*' can be retrieved, as Table 63 shows.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	The Client agrees to () defend, indemnify, <u>save and</u> <u>hold the Developer harmless</u> from any and all demands, liabilities, costs, losses and claims, including but not limited to legal fees against the Developer.	Il cliente si assume, ora per allora, ogni responsabilità in merito alle violazioni di cui sopra e si impegna a <u>manlevare e tenere indenne</u> <u>XX</u> da qualsiasi conseguenza pregiudizievole.	TheCustomershallhave/acceptentire/allliabilitynow for then foranyviolation/breachaforementionedandundertakestoindemnifyandhold XX harmless fromanydetrimentalconsequence.
2	You agree that You shall defend, indemnify, <u>save, and</u> <u>hold XX harmless</u> from any and all demands, liabilities, losses, costs, and claims, including reasonable attorneys' fees, asserted against XX.	<ul> <li>(A) <u>Manlevando e tenendo</u> <u>indenne XX</u> da qualunque responsabilità in caso di azioni giudiziarie, perdite o danni (incluse spese legali ed onorari).</li> <li>(B) Il Cliente () <u>manleva</u> <u>la stessa [XX] da</u> <u>qualsivoglia responsabilità</u> per danni subiti dal Cliente.</li> </ul>	<ul> <li>(A) Indemnifying and holding XX harmless from any liability resulting from actions, losses or damage (including legal fees and attorneys' fees).</li> <li>(B) The Customer () holds it [XX] harmless from any liability for the damage suffered by the Customer.</li> </ul>

<sup>70</sup> See, for example, the Wordreference: <u>https://www.wordreference.com/enit/hold%20harmless</u>.

## 4.1.3.2 Noun phrases

Table 63 above shows noun phrases such as 'legal fees' (first line) and 'reasonable attorneys' fees' (second line). Such fees refer to the costs of taking a matter to court ('legal fees') and the resulting lawyers' compensation for their work ('attorneys' fees'). These phrases can be rendered as '*ragionevoli costi e spese legali*' (back-translation: 'reasonable costs and legal fees') or '*spese legali e onorari*' (back-translation: 'legal fees and fees'), both present in the Italian sub-corpus. To find equivalents, corpus users need only search for '*ragionevoli*' (back-translation: 'reasonable'), or '*spese legali*' (back-translation: 'legal expenses/costs'). Table 64 reports sample phrases.

Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
The Client agrees that it shall defend, indemnify, save and hold the Developer harmless from any and all demands, liabilities, losses, costs and claims, including <u>reasonable</u> <u>attorney's fees</u> associated with the Developer's development of the Client's website.	Il Cliente si impegna a manlevare XX nella misura massima consentita dalla legge da e contro qualsiasi pretesa, danno, responsabilità, costo e spesa, inclusi i <u>ragionevoli costi e</u> <u>spese legali</u> derivanti o relativi alla registrazione e/o all'uso di un nome a dominio.	To the maximum extent permitted by law, the Customer undertakes to hold XX harmless from any claim, damage, liability, cost and fee, including legal costs and fees, arising from or related to the registration and/or the use of a domain name.

Table 64. Equivalents of 'reasonable attorney's fees'

If 'commencing on' and 'starting from' mark the beginning of a contractual relationship, the end is often expressed by nouns such as 'end', 'expiry' or 'expiration'. Another way to set the end of a contract is 'completion of the term'. Italian equivalents can be found by analysing word usages in context. For instance, an Italian equivalent of 'end' is '*scadenza*' (back-translation: 'deadline'). Also, the word 'anniversary' is often used to refer to a periodically occurring end date. Italian acceptable equivalents of 'anniversary' are '*momento*' (back-translation: 'moment'); '*frequenza*' (back-translation: 'frequenza' (back-translation: 'deadline'). The cognate of 'anniversary', '*anniversario*', is not a good translation option<sup>71</sup> and

<sup>71</sup> 

For example, by searching for 'anniversario' together with 'contratto' in Italian government's domains (search query:

it is not present in the Italian sub-corpus. Table 65 reports some examples; more instances are shown in Appendix 17.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	Contract <u>end date</u> .	<u>Scadenza</u> del contratto.	Contract end.
2	(A) After the <u>expiry</u> of the Initial Contract Term you may <b>terminate</b> the service.	(A) Alla <u>scadenza naturale</u> il contratto cesserà la sua efficacia ed il Servizio verrà disattivato.	(A) At the original/natural end the contract shall cease its efficacy and the Service shall be deactivated.
	(B) At the <u>end of the initial</u> <u>contract period</u> .	(B) Alla <u>scadenza naturale</u> del contratto.	(B) At the original/natural contract end.
3	UponterminationorexpirationofthisAgreement.	<u>Risoluzione o recesso</u> dello stesso.	Termination/Cancellation or withdrawal thereof.
4	Before the <u>anniversary</u> of your renewal date.	una durata pari al periodo	Contract shall have a duration

Table 65. Equivalents of 'end', 'expiry', 'expiration', 'completion of term', 'anniversary'

*<sup>&</sup>quot;anniversario* \* *contratto" site:.gov.it*), no hits are found. Also, the Treccani Italian encyclopedia mentions no relation between the two words, as *'anniversario'* generally refers to someone's birth or death. See: <u>https://www.treccani.it/vocabolario/anniversario/</u>.

del servizio.	

As can be seen from Table 65 above and Appendix 17, the terms 'expiry' and 'expiration' are often used together with or as alternatives to 'terminate' and 'termination' (lines 2 and 3 of Table 65). The latter refers to a contract discontinuance that is not its 'natural' or original end. As discussed in detail in the previous chapter, in Italian the word 'termination' is rendered as '*risoluzione*' (similar to 'cancellation') or '*recesso*' (similar to 'withdrawal'), depending on the circumstances (see § 3.6).

From Table 65 above (line 2) and Appendix 17, the expression 'end of the initial contract period' emerges. This formula is translated as '*scadenza naturale del contratto*' (back-translation: 'natural contract deadline/term').

Other contract-related noun phrases concern the contract duration, which is often referred to as 'contract term' and 'contract period' in legal English and in the English sub-corpus. It is clear that the words 'term' and 'period' are polysemous. In Italian, both 'contract term' and 'contract period' are '*durata del contratto*' (back-translation: 'duration of the contract'). Some bilingual dictionaries, in fact, suggest '*durata*' as a translation option<sup>72</sup>. Alternative renderings are '*scadenza*' and '*periodo contrattuale*'. Table 66 reports a few examples; more options are shown in Appendix 17.

No.	Phrases and formulae (English sub-corpus)	Equivalent or near equivalent (Italian sub- corpus)	Back-translation
1	The minimum contract term for hosting and technical support services is twelve months unless otherwise stated.	XX ha <u>durata minima</u> di 12	XX's service contract has a minimum duration of 12 months starting from the date of activation.
2	<u>Contract period</u> – the length of the contract you have chosen for your Hosting	del contratto. Il contratto	Duration,renewalandwithdrawalfromthecontract.The contracthas a

Table 66. Equivalents of 'contract duration', 'contract term', 'contract period'

<sup>72</sup> See the Garzanti Linguistica: <u>https://www.garzantilinguistica.it/ricerca/?q=term</u> and the Sansoni: <u>https://dizionari.corriere.it/dizionario\_inglese/Inglese/T/term.shtml</u>.

services.	salvo	diversa	pattuizione	duration	of	12	months,
	fra le	parti.		unless ot	herwi	ise a	greed by
				the partie	s.		

As can be inferred from Table 66 above, the 'minimum contract term' expresses the minimum duration of a contract (see line 1) and is rendered as '*durata minima*'. The minimum contract term can also be referred to as 'minimum length of the contract' and 'minimum contract period' (see Appendix 17).

Other interesting phrases are 'during your contract period' and 'throughout your contract period' (see Appendix 17). Italian equivalents are '*per tutta la durata del contratto*' and '*per tutto il periodo contrattuale*', which are present in the Italian sub-corpus (see Appendix 17). These equivalents can be found by analysing word usages in context and/or clauses with similar contents.

At the end of the contract period, a contract may be renewed automatically. This occurs unless a party wishes to exercise the right of withdrawal. In Italian, an 'automatic' or 'auto' 'renewal' is '*rinnovo tacito*' (back-translation: 'silent renewal') or '*rinnovo automatico*' ('automatic renewal'). Finding these renderings is possible by looking for '*rinnov\**' (back-translation: 'renew\*') in the Italian sub-corpus. Table 67 shows some clause extracts; more examples are reported in Appendix 17.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	Automatic Renewal. This agreement shall renew automatically on an annual basis, (), unless terminated either by You or by XX in writing.	Il/i Servizio/i <u>si rinnova/no</u> <u>tacitamente</u> alla sua/loro scadenza per <b>successivi</b> <b>periodi di</b> un anno, salvo <b>disdetta</b> inviata da una parte all'altra.	The Service(s) shall renew automatically at the expiry date for successive periods of a year, unless a notice of termination is sent by one party to the other.
2	ThisAgreementshallautomaticallyrenewforsuccessivetermsofthe	I	silent renewal for

Table 67. Equivalents of 'automatic renewal', 'auto renewal', 'automatically renewed'

	same length as the Initial	comunicarsi con un preavviso	unless terminated by way
	Term ('Renewal Term')	di almeno trenta giorni prima	of written notice to be sent
	unless XX or Customer	della scadenza a mezzo di	at least 30 days before
	provides the other with	lettera raccomandata A/R.	expiry by registered post,
	written notice of non-		return receipt.
	renewal.		
	Fixed term contracts will		The contract shall be
	be <u>renewed</u> automatically	Il contratto si considererà	deemed automatically
	for further periods of 12	<u>tacitamente rinnovato</u> di	renewed for further 12
	months at the end of the	ulteriori 12 (dodici) mesi,	(twelve) months, unless a
	term unless terminated in	fatta salva la facoltà di non	party wishes not to renew it
3	accordance with these	voler rinnovare alla scadenza,	at its expiry date, and
	terms and conditions.	da comunicarsi con <b>apposita</b>	communicates its intention
		comunicazione a mezzo	by means of a suitable
		lettera raccomandata all'altra	communication by
		parte.	registered letter to the other
			party.

Table 67 above sheds light on some relevant terminology and expressions, such as 'successive terms of (the same length as)' (line 2) and 'further periods of (12 months)' (line 3). In Italian, they can be rendered as '*successivi periodi di*' (lines 1 and 2) and '*ulteriori* (*12 mesi*)' (line 3).

Furthermore, the words 'written notice of non-renewal' (see line 2 of Table 67) and 'notice of termination' (see Appendix 17) are translated as '*disdetta*', '*comunicazione scritta*', and '*apposita comunicazione*' (refer to Table 67 and Appendix 17). The words 'terminate' and '(notice of) termination' were also addressed in the previous chapter (see § 3.6.3).

During the contract period, the parties must abide by their contractual obligations. If a contract obligation is not complied with, e.g., if the services are not offered according to the terms specified, or if invoices are not paid when due, a party is in breach of his/her contractual obligations. As suggested by most bilingual dictionaries, the 'breach', 'violation', 'default', 'non-performance' or 'non-observance' of an agreement is an '*inadempimento*' or '*violazione*'<sup>73</sup>, which are mentioned in the Italian sub-corpus. Furthermore, if a contract is breached, the party who did not comply with it is

<sup>73</sup> 

See, for example, the translation of 'breach' in the Hoepli: https://dizionari.repubblica.it/Inglese-Italiano/B/breach.html.

called 'defaulting party', whereas the party suffering from the breach is called 'injured' or 'aggrieved' party. This party may ask the defaulting party to 'remedy', 'cure', or 'correct' the breach. The Italian equivalent of a 'defaulting party' is '*parte inadempiente*', of an 'injured/aggrieved party' is '*parte lesa*' and the equivalent of the verb 'remedy' or 'cure' is '*sanare*'. In order to find these equivalents, it is necessary to analyse the words in the proximity of '*parte*' (back-translation: 'party') and '*inadempimento*' (back-translation: 'breach' or 'default') or its truncation (e.g., '*inademp\**'). Table 68 reports examples with some of these words in context (see Appendix 17 for more instances).

Table	68.	Equivalents	of	'breach/violation	of	the	agreement',	'fail	to	perform',	'remedy',
'defaulting/aggrieved party'											

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	We shall be entitled to suspend the Services and/or terminate this agreement forthwith without notice to you if () you <u>breach</u> any of these terms and conditions.	La Società si riserva la facoltà di non accettare l'ordine del Cliente e quindi di non concludere il contratto (solo a titolo esemplificativo) nei casi in cui: () b) il Cliente risulti <u>essere inadempiente</u> nei confronti di XX per precedenti forniture non pagate.	· ·
2	If XX terminates your account for a <u>violation of</u> <u>this agreement</u> , (), the Company shall not be required to refund to you any amounts.	XX, a sua discrezione e senza che l'esercizio di tale facoltà possa essergli contestata come inadempimento o <u>violazione</u> <u>del Contratto</u> , si riserva la facoltà di sospendere o interrompere il Servizio.	XX, at its own discretion and without being liable for the non-performance or violation of the Contract, reserves the right to suspend or interrupt the Service.
3	The <u>Defaulting Party fails</u> <u>to perform</u> or comply with any of its obligations under this agreement and (if capable of remedy) fails to <u>remedy such</u>	(A) XX potrà non concludere il Contratto () nei confronti del Cliente che risulti essere stato <u>inadempiente</u> in passato verso la stessa XX fintantoché non venga <u>sanato l'inadempimento</u> .	the Contract () with the

failure to the reasonable		(B) On condition that the
satisfaction of the	(B) A condizione che la <u>parte</u>	defaulting party tries in
Aggrieved Party.	<u>inadempiente</u> cerchi in tutti i	every way to avoid or
	modi di evitare o rendere note	communicate the causes of
	le cause di mancata esecuzione	failure of performance to the
	alla <u>parte lesa</u> .	injured party.

Strictly connected to the situations described above, are the noun phrases 'other rights or remedies' and 'all other remedies' which a party may be entitled to in case of contract non-performance or non-compliant performance by the other. Italian equivalents are '*altri strumenti (di tutela)*', '*ulteriori rimedi*', and '*ogni azione di rivalsa*'. To find these correspondences in the Italian sub-corpus, corpus users may focus their search on terms such as '*altri*' (back-translation: 'other'), '*ulteriori*' (back-translation: 'further'), or '*ogni*' (back-translation: 'each'). Another option would be to explore whether '*rimed*\*' (back-translation: 'remed\*') or '*risarc*\*' (back-translation: 'damag\*') collocate with '*altro*', '*altri*', '*ulteriore*', '*ulteriori*' and '*ogni*'. Table 69 reports some insightful examples.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	The rights and remedies provided by this agreement are cumulative and () may be exercised without excluding <u>any other rights</u> <u>or remedies</u> available in law.	Restaintesochelarisoluzionedidirittosopraindicataoperasenzapregiudizioperlealtreipotesidirisoluzione,eingeneraleperglialtristrumentiditutelaprevistidallalegge.	It is understood that the aforementioned termination of contract by law shall apply in all other cases of contract termination, and in general for all other remedies envisaged by law.
2	The Company's rights in Term 3.11 shall be in addition to and without prejudice to <u>all other</u> <u>remedies</u> available to the Company.	Contratto ai sensi dell'articolo 1456 c.c., salvi	XX may terminate the Contract under article 1456 of the civil code, without prejudice to other remedies by law.

Table 69. Equivalents of 'other rights and remedies', 'all other remedies', 'any other right or remedy'

-	rejudice to <u>any</u> <i>r</i> or remedy that it <u>r</u>	In ogni caso il forn riserva <u>ogni azio</u> rivalsa e/o risarcii comunque prevista legge.	<u>one di</u> toria o	In any case the s resort to any compensatory allowed by law.	supplier m remedy act	or
---	---------------------------------------------------------------	---------------------------------------------------------------------------------------------------------	--------------------------	-----------------------------------------------------------------------	-----------------------------	----

Remedies were also addressed in the previous chapter (see § 3.8.5, § 3.9.1.1 and § 3.9.2).

When a party does not comply with his/her contractual obligations, the other may suffer damage and/or lose profits. The expressions 'loss of profit' and 'lost profits' refer to the profits that a party did not make because something impeded it (e.g., because the other party did not perform the contract wholly or partly). These phrases have peculiar translations in Italian, such as 'mancati profitti' (back-translation: 'failing/missing profits'), or 'mancati introiti previsti' (back-translation: 'failing anticipated/envisaged profits') (both present in the Italian sub-corpus). According to the literature, also the expression 'lucro cessante' (Ashley et al. 2020, p. 25, Caggiano 2016, p. 248) (back-translation: 'ceasing gain') is a full equivalent of 'loss of profit' and 'lost profits', albeit not present in the Italian sub-corpus. In order to find corresponding terminology in the Italian sub-corpus, it is possible to search for 'profitt\*' (back-translation: 'profit\*'). In this way, corpus users can notice 'perdita di profitti' (back-translation: 'loss of profits') and 'mancato profitto' (back-translation: 'lost/failure of profit'). Table 70 below reports some phraseology in this regard.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	indirect, special, incidental, or consequential damages of	responsabile nei confronti di terze parti per () danni di qualsiasi tipo (a titolo	The Supplier is not liable to third parties for () damage of any kind (including without limitation: () loss of profits).
2	We shall not be liable for any <u>loss of profit</u> or income.	Il fornitore non sarà responsabile di () l'eventuale danno, anche	The supplier shall not be liable for () any loss, also economic, suffered by the

economico, dallo stes	sso u	iser for	lost pro	fits, use,
utente eventualmente sub	<i>ito</i> lo	oss of	data	or other
per <u>mancato profitto</u> , u	so, ii	ntangible	elements	5.
perdita di dati o di al	ltri			
elementi intangibili.				

The first line of Table 70 above mentions the various types of 'damages' that were analysed in detail in the previous chapter (see § 3.8.1).

Losses and damage are 'suffered', 'sustained' or 'incurred' by a party. It is possible to find these verbs in phrases such as 'damage suffered' and 'loss sustained or incurred'. Bilingual dictionaries may suggest '*subire*' as a translation of 'suffer'<sup>74</sup>. Therefore, equivalent phrases can be retrieved by searching for the lemma '*subire*' collocating with '*danno/i*' (back-translation: 'damage') in the Italian sub-corpus. In this way, the phrases '*danni subiti*' (back-translation: 'damage suffered') and '*danno o lesione subiti*' (back-translation: 'damage or injury suffered') are found. Table 71 reports some phrases in context.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
	XX shall not be liable for	Ĩ	XX shall not be liable for
1	any costs, charges or losses	alcuna <u>perdita, danno o</u>	any loss, damage or injury
-	sustained or incurred by the	<u>lesione subiti e/o subendi</u>	sustained and/or being
	Customer.	dal Cliente.	sustained by the Customer.
			XX shall not be liable under
		XX non risponde in nessun	any circumstances for the
	XX will not be responsible	modo dei <u>danni subiti</u> da	damage suffered by you
2	for any <u>damages</u> your	Egli e/o da Terzi, (), in	and/or by Third Parties,
	business <u>may suffer</u> .	conseguenza dell'utilizzo dei	(), as a consequence of
		servizi forniti.	the use of the services
			supplied.

Table 71. Equivalents of 'damage suffered', 'loss sustained'

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See the Garzanti Linguistica: <u>https://www.garzantilinguistica.it/ricerca/?q=suffer</u> and the Sansoni: <u>https://dizionari.corriere.it/dizionario\_inglese/Inglese/S/suffer.shtml</u>.

The expression '*subiti e/o subendi*' (first line of Table 71) was already noticed in limitation of liability clauses (§ 3.8, Table 16) and it is further addressed in a later section of this chapter (see § 4.2.5).

As discussed in the previous chapter (see § 3.12), there are cases in which the parties are not considered in breach of their contractual obligations due to unexpected circumstances beyond their control (e.g., naturally occurring disasters such as calamities and/or events due to human interventions such as national strikes). This chapter deals with the lexical aspects of force majeure clauses.

The party invoking a force majeure event is often referred to as 'the affected party', who, amongst others, will make his/her best efforts to 'mitigate' the effects of the force majeure event. In Italian legal discourse and in the Italian sub-corpus, 'force majeure' is '*forza maggiore*', and 'the affected party' is '*la parte colpita da un caso di forza maggiore*' (back-translation: 'the party struck/stricken/affected by a force majeure event') or, more generally, '*parte inadempiente*' (back-translation: 'defaulting party'). The verb phrase 'mitigate (the force majeure event)' is best rendered as '*rimozione (del caso di forza maggiore)*' (back-translation: 'removal of the force majeure event') or '*ripristino (del caso di forza maggiore)*' (back-translation: 'restoration of the force majeure event'). Finding equivalents in the Italian sub-corpus is possible by analysing the terminology used in force majeure clauses in both languages. Table 72 reports some sample phrases.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
	Force Majeure. Neither	<u>Forza maggiore</u> . L'utente	Force Majeure. The user
	party shall be liable for	conviene e concorda che il	acknowledges and agrees
	any delay or failure to	fornitore non potrà in nessun	that the supplier shall not in
	perform any of its	caso essere considerato	any circumstance be deemed
1	obligations if the delay or	responsabile nei confronti	liable towards the user or
1	failure results from events	dell'utente ovvero di terzi per	third parties for late
	or circumstances outside	il ritardo o il mancato	performance or non-
	its reasonable control	adempimento dei propri	performance of its
	including but not limited	obblighi dovuti a caso	obligations due to fortuitous
	to acts of God, strikes,	fortuito o forza maggiore.	events or force majeure.

Table 72. Equivalents of 'force majeure', 'affected party', 'non-affected party'

	lock outs, accidents.		
2	The <u>Affected Party</u> shall notify the <u>Non-affected</u> <u>Party</u> regularly in writing of the steps taken to <u>mitigate</u> the effect of the notified Force Majeure with its best estimate as to the period for which such suspension will continue.	La parte colpita da un caso di <u>forza maggiore</u> dovrà tenere l' <u>altra parte</u> costantemente informata per posta elettronica sui tempi previsti per la <u>rimozione o ripristino</u> del suddetto caso di forza maggiore.	The party affected by a force majeure event shall keep the other party constantly informed by electronic mail of the period necessary to mitigate the effect of the said force majeure event.

# 4.1.3.3 Prepositional and adverbial phrases

A contract can last 'indefinitely' or 'for an indefinite period of time'. The Italian equivalent is '*a tempo indeterminato*' (back-translation: 'with an undetermined/non-fixed term'). To find corresponding expressions in the Italian sub-corpus, it suffices to verify whether '*inde*\*' (back-translation: 'unde\*' or 'inde\*') collocates with '*tempo*' (back-translation: 'time'). Table 73 reports some sample phrases sourced from both sub-corpora.

Table 73. Equivalents of	'indefinitely', '	'for an indefinite	period of time'	referring to the contract
duration				

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	The agreement willcontinue in forceindefinitelyunlesscancelled or terminated inaccordance with Clause27.	L'offerta dei predetti servizi è <u>a</u> <u>tempo indeterminato</u> , salva la facoltà di XX di sospenderla o revocarla in qualsiasi momento.	The offer of the aforementioned services is for an indefinite period of time, unless XX wishes to suspend or revoke it at any time.
2	You further agree that this may be <u>for an indefinite</u> <u>period of time</u> .	L'offerta di ciascun Servizio è <u>a tempo indeterminato</u> .	The offer of each Service is for an indefinite period of time.

The opposite of a 'contract for an indefinite period of time' is a 'fixed term contract' which is mentioned in Table 67 (line 3). Its Italian equivalents are '*(contratto) a tempo determinato*' and '*contratto a termine*'<sup>75</sup> (back-translation of both: '(contract) with a determined/fixed term'), which are not present in the Italian sub-corpus.

Each party's performance must be carried out 'with reasonable care and skill' or 'with (a) duty of care'. These phrases inform about the carefulness a party must ensure in the performance of his/her obligations. In Italian, perfect equivalents are '*secondo diligenza professionale*' (back-translation: 'according to professional care'); '*con la prescritta diligenza*' (back-translation: 'with duly diligence'); '*con la massima diligenza*' (back-translation: 'with maximum diligence'); '*con la massima diligenza*' (back-translation: 'with maximum diligence'); '*con la massima diligenza*' (back-translation: 'with the best diligence'); '*con la massima cura e diligenza*' (back-translation: 'with maximum care and diligence'), and '(*avere*) *normale diligenza*' (back-translation: 'to have regular/standard diligence'). To find these equivalents, it is sufficient to search for the translation of 'care' in a general bilingual dictionary, which, amongst others, may propose '*diligenza*'<sup>76</sup>. Table 74 below reports some phrases sourced from both sub-corpora.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	The Company shallperform all activities withreasonable care and skill.	XX si impegna da parte sua a fare quanto possibile <u>secondo</u> <u>diligenza professionale</u> .	On its side, XX undertakes to do its best according to professional diligence.
2	We will provide our Services <u>in a professional</u> and workmanlike manner.	XX si impegna a garantire un <u>livello di professionalità</u> <u>adeguato</u> alla prestazione delle attività richieste, <u>secondo</u> <u>la regola d'arte</u> e comunque <u>con la prescritta diligenza</u> .	XX undertakes to guarantee a level of professionalism suitable for the performance of the requested activities, carried out in a workmanlike manner and with duly diligence.

Table 74. Equivalents of 'with reasonable care and skill', '(with a) duty of care'

<sup>75</sup> 

See, for example: <u>https://www.garzantilinguistica.it/ricerca/?q=fixed-term</u> or <u>https://dizionari.repubblica.it/Italiano-Inglese/C/contratto\_2.html</u>. 76

See, for example, the Hoepli: https://dizionari.repubblica.it/Inglese-Italiano/C/care.html.

		XX () può soltanto	XX () can only ensure
	We have a duty of care to	assicurare che <u>impiegherà</u>	complete duty of care to
2	ensure that all WHOIS	<u>tutta la sua diligenza</u> affinché	1 2
3	data is correct.	il nome a dominio sia	correctly register the
		validamente registrato.	domain name.

As can be noticed in Table 74 above, the expression 'in a workmanlike manner' (second line) refers to a party's duty of care. Its Italian equivalents are '*secondo la regola d'arte*' and '*(secondo) un livello di professionalità adeguato*' (both in the second line).

Contracts can be performed 'in accordance with good industry/trade practice' or 'according to custom and good practice', which relate to the compliance with long-established sector standards or practices. To find equivalents in Italian, it is possible to search for a translation of 'practice' and/or 'custom' in a bilingual dictionary which, amongst others, may propose '*consuetudine*'<sup>77</sup>. See Table 75 for some sample phrases.

No.	Phrases and formulae (English sub-corpus)	Equivalentornearequivalent(Italiansub-corpus)	Back-translation
1	<ul><li>(A) In accordance with good industry practice.</li><li>(B) Good trade practice.</li></ul>	Per scopi leciti e ammessi dalle disposizioni di legge di volta in volta applicabili, <u>dagli</u> <u>usi e consuetudini</u> .	For legal purposes allowed by statute provisions applied from time to time by uses and customs.
2	Implied by <u>custom,</u> practice or course of <u>dealing</u> .	Derivante dalle norme giuridiche vigenti o dalle <u>consuetudini o usi</u> .	Deriving from legal rules in force, custom or uses.

Table 75. Equivalents of 'in accordance with good (industry/trade) practice'

As can be inferred, 'custom' and 'good (trade/industry) practice' can be rendered as 'usi e consuetudini' in Italian.

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See the Garzanti Linguistica: <u>https://www.garzantilinguistica.it/ricerca/?q=custom</u> and the Sansoni: <u>https://dizionari.corriere.it/dizionario\_inglese/Inglese/C/custom.shtml</u>.

#### 4.1.3.4 Discussion

The (more or less) elaborate search techniques applied to find equivalents corroborate the fact that a literal or word-by-word translation is not the correct procedure to follow in the legal field (as in most of the fields). Legal translators should adopt several strategies to find acceptable translation options. These go from looking up words in dictionaries to 'playing with words', i.e., exploring if and how certain words collocate; analysing the words in the proximity of the node word, and understanding what a clause is about in order to find corresponding clauses and terminology in another language. Also, consulting online resources such as experts' forums might be advantageous, provided that the translation options suggested are corroborated by corpus evidence.

For summarising purposes, Appendix 18 contains a glossary of the English and of the corresponding Italian formulae tackled in this section. The glossary may be used as a quick reference guide for students in Translation Studies, legal translators and practitioners.

### 4.2 Italian to English corpus-based translations

### 4.2.1 Prepositional and adverbial phrases

A challenging Italian prepositional phrase is '*in capo a*' (literally: 'on the head of'), which generally refers to the obligations that a party must perform (e.g., '*obbligazioni in capo al cliente*', back-translation: 'obligations of the customer'), or the rights that s/he is entitled to (e.g., '*conservare in capo a sé diritti*', back-translation: 'to preserve rights for oneself'). This phrase may be difficult to translate as equivalents are not straightforward. To find correspondences in the English sub-corpus, it is necessary to look for 'obligation\*' or 'right\*' collocating with 'customer', 'client', 'XX', or 'company' within a span of 5 (or 10) words to the right and to the left. In this way, similar formulae are obtained. Table 76 reports some examples.

No.	Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
1	Senza che ciò faccia sorgere obblighi di alcun genere <u>in capo a</u> l Cliente.	Without any obligations of any kind of the Customer,	<ul><li>(A) Obligations of the Customer.</li><li>(B) The company () shall agree to be bound by and assume</li></ul>

Table 76. Equivalents of 'in capo a'

			your obligations under these terms and conditions.
2	Tutti i relativi diritti di utilizzazione si trasferiranno <u>in capo a</u> l Cliente.	All related rights of use will be transferred to the Customer.	We may transfer our rights and obligations under the Contract <u>to</u> another organisation or company.
3	Il Fornitore <b>conserva</b> <u>in</u> <u>capo a</u> sé ogni diritto allo sfruttamento commerciale del software sviluppato.	The Supplier keeps for itself any right related to the commercial use of the software developed.	<ul> <li>(A) The client retains the copyright to data, files and graphic logos provided by the client, and grants XX the rights to publish and use such material.</li> <li>(B) Or entitle you to any rights.</li> </ul>

In Table 76 above, it is possible to notice that '*in capo a*' is rendered by using the preposition 'of', or 'to' (lines 1 and 2). Some sentences make use of no preposition at all, as in 'retains the copyright to' or 'entitle you to' that are equivalent of the phrase '*conserva in capo a sé ogni diritto a*' (back-translation: 'keeps for himself any right to') (line 3). In some other cases, the possessive adjective is used (letter B, line 1). This is a clear example where Italian legal language proves to be much more formulaic and formal than English.

A long adverbial phrase that may be found in Italian contracts is '*senza (con ciò) assumere alcuna obbligazione nei confronti di*' (back-translation: 'without hereby assuming any obligation towards'). This expression rules out implied warranties and obligations from a party to the other. Finding a corresponding phrase in the English sub-corpus requires the reading of key words in context. For example, corpus users may search for 'obligation\*' and verify whether it collocates with 'assume', 'not' and 'without' within a span of 15 words to the left. Table 77 reports possible equivalents.

Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
<u>Senza con ciò assumere alcuna</u> <u>obbligazione nei confronti del</u> Cliente.	Without hereby assuming any obligation towards the Customer.	<ul> <li>(A) Any written materials</li> <li>provided by XX () shall not</li> <li>create any express or implied</li> <li>warranties, guarantee of</li> </ul>

Table 77. Equivalents of 'senza (con ciò) assumere alcuna obbligazione nei confronti di'

performance or <u>contractual</u>
obligation.
(B) Neither party has the right or
authority to, and <u>shall not</u> ,
assume or create any obligation
of any nature whatsoever.

As can be seen from Table 77 above, the Italian adverbial phrase is rendered with a standard, plain English phrase with a subject followed by a verb (e.g., '(either party) shall not assume or create any obligation', letter B).

The expressions '*nulla avrà a pretendere*' (back-translation: 'nothing shall be demanded/claimed') and '*nulla sarà dovuto*' (back-translation: 'nothing shall be owed/due') are used to assert that a party may not claim damages of any kind in case something (harmful) happens. In English, there is no straightforward equivalent. However, similar clauses can be retrieved from the English sub-corpus. For example, if the expression '*nulla avrà a pretendere*' concerns the impossibility for the customer to claim damages, corpus users may search for the words 'customer', 'user', or 'you', collocating with 'damages', 'damage', or 'claim' within a span of 15 words to the left and to the right. In much the same way, if '*nulla sarà dovuto*' refers to a premature withdrawal or termination by the customer and the impossibility to obtain a refund for the services already paid, corpus users may look for 'refund' collocating with 'withdrawal' or 'termination'. Table 78 reports some useful phrases sourced from both sub-corpora.

No.	Phrases and formulae	Back-translation	Equivalent or near equivalent
INO.	(Italian sub-corpus)		(English sub-corpus)
	Il Cliente <u>nulla avrà da</u>	The Customer shall have	(A) You shall have no claim for
	<u>pretendere</u> a titolo di	no claims for damages.	innocent or negligent
	risarcimento.		misrepresentation or negligent
1			misstatement based on any
1			statement in this Contract.
			(B) In <u>no</u> event shall <u>XX be</u>
			liable to the Customer for any

Table 78. Equivalents of 'nulla avrà a pretendere', 'nulla sarà dovuto'

			loss of business, loss of opportunity or loss of profits or for any other indirect or consequential loss or damage
			whatsoever.
2	accordo prima dello scadere dello stesso non ha diritto ad alcun rimborso per il periodo di servizio non goduto. ()	from this agreement before the end date s/he will not be entitled to any refund for the service it did not use. () Nothing shall be owed to the Customer, safe the amount	The Customer <u>will not be entitled</u> <u>to any refund of Fees</u> on termination.

As can be noticed, the expressions '*nulla avrà da pretendere*' (back-translation: 'nothing shall be demanded') and '*nulla sarà dovuto*' (back-translation: 'nothing shall be owed') are rendered in a more straightforward manner. English phrases are, in fact, composed of a subject ('you', 'the Customer' or 'XX') and a negative verb phrase, such as 'shall have no claims' or 'will not be entitled to'.

Another interesting Italian formula is 'al netto di' (back-translation: 'net of'). This phrase is used to state that a certain amount does not comprise a specific sum of money, such as taxes or expenses. Similar Italian expressions are the past participle phrases 'dedotte le (spese)' (back-translation: 'deducted/subtracted (the expenses)') and 'trattenuto' (back-translation: 'withheld'). To find equivalents in the English sub-corpus, it is necessary to understand the contexts where these expressions are used. For example, 'al netto dell'IVA' clearly refers to the VAT (value added tax) excluded from a calculation. In this case, corpus users may look for 'VAT' and notice the expression 'exclusive of VAT'. If a clause relates to a 'penale' (back-translation: 'penalty' or 'liquidated damages', that is an amount paid in case of a non-compliant contract performance), it would be wise to search for 'penalty' or 'liquidated damages' in the English sub-corpus, as discussed in the previous chapter (see § 3.8.3). For example, a clause may mention that the amount of money already paid by the customer will be retained (or 'withheld') as liquidated damages in case of early withdrawal from the contract or harmful actions by the customer. Table 79 reports equivalents of 'al netto di', 'dedotte

No.	Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalentornearequivalent(Englishsub-corpus)
1	Tutti i corrispettivi sono da intendersi, ove non diversamente indicato, <u>al</u> <u>netto dell'IVA</u> .	All payments are understood, unless otherwise indicated, exclusive of VAT.	<ul> <li>(A) All Charges are <u>exclusive</u> of VAT, unless specified.</li> <li>(B) The Price does <u>not</u> <u>include VAT</u>.</li> </ul>
2	<ul> <li>(A) Dall'importo oggetto</li> <li>di rimborso verranno</li> <li><u>dedotte le spese</u></li> <li><u>bancarie</u>.</li> <li>(B) Il corrispettivo</li> <li>versato dal Cliente <u>al</u></li> <li><u>netto delle spese</u> già</li> <li>sostenute dal Fornitore.</li> </ul>	<ul><li>(A) Bank fees will be deducted from the amount refunded.</li><li>(B) The amount of money paid by the Customer net of the fees/costs already paid to the Supplier.</li></ul>	They will be entitled to a pro rata refund at the time of cancellation <u>less any</u> <u>administrative fees</u> in force.
3	Il Cliente prende atto ed accetta che le somme pagate dal medesimo saranno <u>trattenute</u> da XX a titolo di penale.	The Customer acknowledges and agrees that the amounts paid by himself will be withheld by XX as liquidated damages.	XX Web Hosting may at its sole discretion <u>retain</u> any or all amounts you have paid for use of the Service as liquidated damages for your actions.

Table 79. Equivalents of 'al netto di', 'dedotte le', 'trattenuto'

The first line of Table 79 refers to prices exclusive of VAT. The second line concerns the premature withdrawal of the customer from the contract and his/her right to receive back the money already paid. In this case, '*al netto di*' and '*dedotte le*' are rendered by using the adverb 'less'. The third line deals with liquidated damages ('*penale*' in the Italian sub-corpus). As can be seen, the Italian passive form of the verb '*trattenere*' (back-translation: 'withhold') is rendered by using the active voice in the English sub-corpus ('XX may retain') when referring to penalties retained by the company in case of the customer's premature withdrawal or harmful actions. This was also noticed in the

previous chapter (§ 3.8.3, Table 21).

A prepositional phrase concerning services is 'alle tariffe ed alle condizioni contrattuali in vigore al momento di/del' (back-translation: 'at the prices and contractual conditions in force at the moment/time of'). To find equivalents in the English sub-corpus, it is possible to search for 'in force' or 'applicable' which, to some extent, also render the Italian '*in vigore*'. As the resulting English phrases contain the expression 'at the time that/of', corpus users may also look for 'at the time' or 'the then'. Table 80 reports some sample phrases.

No.	Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
1	In base alle <u>tariffe in</u> <u>vigore al momento</u> <u>dell</u> 'ordine.	Based on the fees in force at the time of the order.	<ul> <li>(A) <u>At the rate in force in</u> United Kingdom <u>at the time that</u> such payment falls due.</li> <li>(B) <u>Based on prices applicable</u> <u>at the time of purchase.</u></li> <li>(C) Our standard scale of charges <u>in force on the date of</u> your Order.</li> </ul>
2	<u>Alle tariffe applicate al</u> <u>momento del</u> rinnovo.	At the fees applied at the time of renewal.	At the then current XX prices.
3	<u>Alle tariffe ed alle</u> <u>condizioni contrattuali in</u> <u>vigore al momento del</u> rinnovo.	At the prices and contractual conditions in force at the moment/time of renewal.	According to the then current price applicable to the Services.

Table 80. Equivalents of 'alle tariffe ed alle condizioni contrattuali in vigore al momento di/del'

# 4.2.2 Noun phrases

As far as the noun 'corrispettivo' is concerned, some bilingual dictionaries may correctly propose

the term 'consideration' as a translation option<sup>78</sup>. In legal language, a '*corrispettivo*' is the price paid for the goods supplied or the services provided. Both '*corrispettivo*' and 'consideration' are polysemous terms. In non-legal contexts, '*corrispettivo*' is an adjective meaning 'corresponding'.

Despite the above, in some circumstances the noun phrase '*pagamento del corrispettivo*' (back-translation: 'payment of consideration') is rendered with the plain expression 'payment of the price/fees'. This is easily verifiable in the English sub-corpus by searching for 'payment' followed by any preposition in the first position to the right. Alternatively, corpus users may search for 'payment of'. In any case, translators should not necessarily render '*pagamento del corrispettivo*' literally. If corpus users search for 'consideration' together with the lemma 'pay', for example, they can find 'in consideration for payment of the price'. Table 81 below reports some phrases in context.

No.	Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
1	<u>Pagamento del</u> <u>corrispettivo</u> concordato nel preventivo.	Payment of consideration agreed in the quotation.	<ul> <li>(A) <u>Payment of the price</u> specified in the quotation.</li> <li>(B) <u>Payment of the fees</u>.</li> </ul>
2	Il Cliente prende atto ed accetta che il <u>pagamento</u> <u>del corrispettivo</u> per il Servizio prescelto potrà essere effettuato con una delle modalità indicate sul sito.	The Customer acknowledges and agrees that payment in consideration of the chosen Service must be made by the method indicated on the website.	<ul> <li>(A) 'The price' means the sums to be paid by the you to us <u>in</u> <u>consideration of</u> the provision of the services.</li> <li>(B) <u>In consideration for</u> payment of the Price, we will provide the Services in accordance with the provisions of this agreement.</li> </ul>

Table 81. Equivalents of 'corrispettivo'

As already noticed, if a party does not perform his/her contractual obligations, the other party may ask for financial compensation or damages. As outlined in the previous chapter, an Italian intricate formula is '*risarcimento del maggior danno*' (back-translation: 'compensation for the additional

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See for example the Hoepli: https://dizionari.repubblica.it/Italiano-Inglese/C/corrispettivo.html.

damage'), which a party may ask in case s/he suffered damage or losses (see § 3.8.2). This section addresses some lexical aspects and implications of '*maggior danno*', and explores how and if a '*maggior danno*' can be rendered in the English language. To do so, corpus users may search for 'additional' in the English sub-corpus. Unfortunately, no words similar to 'damage(s)' or 'compensation' come to the fore. If, however, the search focuses on 'any other' (which might be considered a synonym of 'additional'), interesting equivalents emerge. Table 82 below reports some findings.

Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
(Italian sub-corpus) Salvo in ogni caso il risarcimento del <u>maggior</u> <u>danno</u> , senza che il Cliente possa avanzare alcuna richiesta di rimborso, indennizzo e/o risarcimento danni.	Without prejudice [for the company] to compensation for additional damage and without allowing the Customer to claim for refunds, compensations and/or damages.	<ul> <li>(English sub-corpus)</li> <li>(A) <u>Any other damage</u> arising from your equipment or your business.</li> <li>(B) <u>Any other indirect or</u> consequential loss or damage whatsoever.</li> <li>(C) <u>Any other () loss or</u> damage.</li> </ul>
		(D) Without prejudice to <u>any</u> <u>other right or remedy</u> that it may have.

Table 82. Equivalents of 'maggior danno'

From the phrases above, it can be inferred that '*maggior danno*' is rendered as 'any other damage (whatsoever)'; 'any other loss or damage', and 'any other right or remedy'. The English expressions are forms of vague language and are not full equivalents. As already mentioned, English common law does not provide for any institution such as '*maggior danno*'. Remedies at common law and in the civil law system were tackled exhaustively in the previous chapter (see § 3.8.5, § 3.9.1.1 and § 3.9.2).

Another intricate noun is 'morosità' (back-translation: 'arrearage') which is a state of default that occurs when a party does not pay his/her debts when due and payment is still expected. Bilingual

dictionaries tend to suggest 'arrearage' or 'state of default'<sup>79</sup>, which are not present in the English sub-corpus. It can be useful to simply query 'do\* not pay' and see whether there are any correspondences with the Italian '*morosità*'. Alternatively, it is possible to search for 'until payment', 'until pa\*', or 'until full\* pa\*' in the English sub-corpus. Table 83 below reports some useful phrases in context.

Na	Phrases and formulae	Deals translation	Equivalent or near equivalent
No.	(Italian sub-corpus)	Back-translation	(English sub-corpus)
1	XX ha facoltà di sospendere, senza preavviso, l'erogazione del servizio qualora sussista anche una delle seguenti motivazioni: a) il Cliente è in una condizione di <u>morosità</u> derivante dal mancato pagamento dei canoni.	XX reserves the right to suspend, without notice, the provision of the service if any of the following reasons occur: a) the Customer is in a default condition due to failure to pay the fees.	<ul> <li>(A) If the Client does not pay any amount in full or on time, the Company reserves the right to ().</li> <li>(B) If the Customer does not pay any amount properly due to XX under or in connection with the Agreement.</li> <li>(C) We reserve the right to suspend access to your account if you do not pay due invoices () if your payment is overdue and you pay it late.</li> </ul>
2	L'utente rimane in ogni caso obbligato a versare ad XX quanto dovuto, salvo il risarcimento del maggior danno, e <u>fino al</u> <u>momento in cui</u> <u>persisterà la situazione</u> <u>di morosità</u> .	The User is still in any case obliged to pay the amount due to XX, together with any other loss or damage whatsoever, as long as his default persists.	<ul> <li>(A) XX reserves the right to () suspend all other work and services provided by XX <u>until</u> <u>payment</u> of all outstanding charges and interest, if applicable, <u>is made</u>.</li> <li>(B) () <u>until full payment is</u></li> </ul>

Table 83. Equivalents of 'morosità'

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See for example the Garzanti Linguistica: <u>https://www.garzantilinguistica.it/ricerca/?q=morosit%C3%A0</u> and the Sansoni: <u>https://dizionari.corriere.it/dizionario\_inglese/Italiano/M/morosita.shtml</u>.

	received	and	cleared	in	our
	bank.				

As can be noticed, the noun phrase '*essere in condizione / situazione di morosità*' (line 1) is rendered as 'if the customer does not pay any amount in full or on time'; 'if the customer does not pay any amount properly due'; 'if you do not pay due invoices' and 'if your payment is overdue and you pay it late'. Also, the phrase '*fino al momento in cui persisterà la situazione di morosità*' (line 2) finds an equivalent in 'until payment of all outstanding charges and interest, if applicable, is made' and 'until full payment is received and cleared in our bank'.

When 'interests' are applied to overdue amounts, they are referred to as '*interessi di mora*' or '*interessi moratori*' (back-translation of both: 'default interests'). Finding equivalents is not particularly demanding, as it suffices to search for 'interest\*' in the English sub-corpus, as Table 84 below highlights.

No.	Phrases and formulae	Back-translation	Equivalent or near equivalent
110.	(Italian sub-corpus)	Dack-ti ansiation	(English sub-corpus)
1	In caso di ritardato pagamento <b>decorreranno</b> a favore di XX, (), gli <u>interessi di mora</u> sulle somme non puntualmente corrisposte da calcolarsi secondo la normativa vigente oltre a Euro 10,00 (dieci/00) + IVA per la gestione amministrativa del ritardo.	In case of late payment, XX shall charge interest on the amounts not paid on time. Interest will be calculated according to the law in force plus Euro 10.00 (ten/00) + VAT as administration fees.	<ul> <li>(A) If the Buyer fails to pay any amount due to XX under this Agreement on the relevant due date, <u>default interest</u> at the rate specified by the Late Payment of Commercial Debts (Interest) Act 1998 shall be added to such amount.</li> <li>(B) If any sum payable under this agreement is not paid to us by you by the relevant due date () then you will pay <u>interest</u> on the overdue amount from the date due for payment to the actual date of payment at the rate of 8% per annum above the</li> </ul>

Table 84. Equivalents of 'interessi di mora', 'interessi moratori'

2	In caso di ritardo nel pagamento degli importi dovuti, (), <b>decorreranno</b> a carico del Cliente <u>interessi moratori</u> nella misura del saggio di interesse del principale strumento di finanziamento della Banca Centrale Europea maggiorato di 7 (sette) punti percentuali.	In case of delay in the payment of the due amounts, the Client will be charged default interests at the rate of 7% per year above the base rate of the European Central Bank.	<ul> <li>base lending rate of HSBC Bank from time to time in force.</li> <li>If payment is not received in accordance with the terms and conditions, we reserve the right to charge <u>interest</u> at the rate of 8% (eight per cent) per month.</li> </ul>
3	Il Cliente sarà, inoltre, tenuto a versare gli <u>interessi di mora</u> di cui al decreto legislativo 231/2002, che verranno calcolati e addebitati automaticamente.	be obliged to pay default interest under the legislative decree 231/2002, that will be	Such <u>interest</u> <b>shall accrue</b> on a daily basis at the rate of 8% above the base rate of Nat West Bank PLC.

As can be noticed, '*interessi di mora*' and '*interessi moratori*' are rendered as 'interest', 'default interest', or 'interest on the overdue amount'. Also, the verb phrases '*decorreranno gli interessi di mora*', '*essere tenuto a versare gli interessi di mora*' and '*calcolare gli interessi di mora*' find equivalents in 'interest shall accrue', 'you will pay interest', '(we reserve the right) to charge interest', and 'default interest shall be added'.

If a customer does not pay when payment is due, the company may not only charge interests, but also credit collection fees. In Italian, such charges are referred to as '*spese per il recupero del debito*' (back-translation: 'debt retrieval/collection charges'). Finding English equivalents in this respect is not particularly intricate, as some bilingual dictionaries may list 'collection' as a translation of '*recupero*' when referring to outstanding payments or credits<sup>80</sup>. Table 85 below reports some

<sup>80</sup> 

See the Garzanti Linguistica: <u>https://www.garzantilinguistica.it/ricerca/?q=rec%C3%B9pero</u>, and the Sansoni:

examples sourced from the English and Italian sub-corpora.

No.	Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalentornearequivalent(Englishsub-corpus)
1	XX ha la facoltà di mettere in mora il Cliente a cui saranno calcolati tutti gli interessi sugli importi dal giorno del primo insoluto e tutte le eventuali <u>spese per</u> <u>il recupero del credito</u> .	XX has the right to charge the Customer with interests calculated on the overdue amounts from the date of the first non-payment plus any debt collection fees.	Collection Expenses: You shall pay all <u>collection or</u> <u>legal fees</u> caused by late payments.
2	Il Cliente sarà, inoltre, tenuto a versare gli interessi di mora di cui al decreto legislativo 231/2002, che verranno calcolati e addebitati automaticamente, oltre alle <u>spese sostenute per</u> <u>l'eventuale recupero</u> <u>stragiudiziale del credito</u> .	The Customer shall also pay default interest under legislative decree 231/2002, which will be calculated and charged automatically, in addition to the fees incurred for the out-of-court credit collection.	Customer agrees () to pay XX's reasonable <u>costs of</u> <u>collection of overdue</u> <u>amounts</u> , including collection agency fees, legal fees and court costs.

Table 85. Equivalents of 'recupero del debito', 'spese per il recupero del debito'

As can be seen, '*spese per il recupero del debito*' can be rendered as 'collection fees' and 'costs of collection of overdue amounts'. Also, the Italian phrase in line 2 mentions a '*recupero stragiudiziale del credito*' (back-translation: 'out-of-court credit collection'). It means that credit collection is not imposed by a court order, but it is carried out privately by a credit collection agency. The word '*stragiudiziale*' (literally: 'out of court') can be used in varied contexts and it produces different legal effects. For example, the phrase '*recupero stragiudiziale del credito*' refers specifically to credit collection, whereas the expression '*controversia giudiziale o stragiudiziale*' (mentioned in the Italian sub-corpus) refers to a controversy that is addressed either in court or out of court. Hence, a '*controversia giudiziale o stragiudiziale*' can be rendered as 'litigation in court or out of court', as Table 86 shows.

Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
		(A) Resolve their disputes <u>out-</u> <u>of-court</u> .
Controversia <u>giudiziale o</u> <u>stragiudiziale</u> .	In-court or out-of-court dispute.	(B) You agree that XX may pursue any such claims against you <u>in Court</u> .

Table 86. Equivalents of 'controversia giudiziale o stragiudiziale'

In the common law tradition, resolving a dispute out of court is called 'settlement', which corresponds to the Italian '*transazione*' (back-translation: 'transaction'). As can be seen, both words are polysemous. There are many instances of 'settlement' in the English sub-corpus; e.g., 'any settlement of such claim or suit', and 'upon settlement of any outstanding unpaid invoices'. The first phrase refers to a way to resolve a dispute, whereas the second one to payments. In the Italian sub-corpus, there are only occurrences where '*transazione*' regards monetary transactions, as in the following examples: '*transazioni o pagamenti effettuati*' (back-translation: 'transactions or payment made') and '*transazione* PayPal' (back-translation: 'PayPal transaction'). Therefore, there are no concordances where '*transazione*' is a polysemous word in the Italian sub-corpus, i.e., where it refers to an out-of-court dispute settlement.

# 4.2.3 Verb phrases

As noticed in Tables 84 and 85 above, if a customer does not pay the agreed fees, the service provider may charge interests and credit collection costs. The Italian verb phrases '*costituire in mora*' and '*mettere in mora*' (back-translation of both: 'put in default') refer to the act of charging and demanding default interests. Table 87 reports some equivalent phrases.

-	No. (Italian sub-corpus)		Equivalent	or	near
No.		Back-translation	equivalent	(English	sub-
	(Italian sub-corpus)		corpus)		

1	Il mancato pagamento nei termini avrà l'effetto di <u>costituire automaticamente</u> <u>in mora</u> il Cliente ai sensi di quanto previsto all'art. 1219, comma 2, n. 3, del Codice Civile.	Failure to pay within the terms shall have the effect to automatically demand default interests under art. 1219, paragraph 2, no. 3 of the Civil Code.	XX may: (a) <u>charge</u> the Customer <u>interest on the</u> <u>overdue amount</u> at the rate of 4% per year above the base rate of HSBC Bank plc.
2	XX ha la facoltà di <u>mettere</u> <u>in mora</u> il Cliente a cui saranno calcolati tutti gli interessi sugli importi dal giorno del primo insoluto.	XX has the right to charge interest to the Customer on the amount due on the first day of payment.	XX shall be entitled to <u>charge</u> <u>interest</u> in respect of late payment of any sum due under this Agreement, which shall accrue from the date when payment becomes due.

As already noticed, the English equivalent of '*costituire in mora*' and '*mettere in mora*' is the verb phrase 'to charge interest' (see also Table 84).

In a contract, it is possible for a party to highlight that some information or facts are relevant for the provision of the goods or services, although they may not be binding. In these cases, the verb phrase '*si fa presente che*' (back-translation: 'it is presented/noted that') is used. As suggested by online forums and websites specialised in online translation aids<sup>81</sup>, an English equivalent is the phrase '(please) note that'. Table 88 reports an example.

Table 88. Equivalents of 'si fa presente che'

Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
<u>Si fa presente che</u> il trasferimento del dominio da un hosting all'altro, non prevede alcun passaggio di contenuto.	C	<u>Please note</u> that with our Hosting Services we do not include programming services.

For the same reason, a party may wish the other to take some information for granted. It can do so by using the verb phrases '*resta inteso (che)*' (back-translation: 'it is held understood that'). Finding a

See for example: <u>https://context.reverso.net/translation/italian-english/Si+fa+presente+che</u> and <u>https://forum.wordreference.com/threads/si-fa-presente-che-questo-servizio.63054/</u>.

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corresponding phrase in English is not difficult, as it suffices to search for the lemma 'understand'. Table 89 below reports sample phrases.

Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalentornearequivalent(Englishsub-corpus)
<u>Resta inteso che</u> in tali casi, XX <b>non risponderà di</b> alcuna perdita, danno o lesione subiti e/o subendi dal Cliente.	It is held understood that in such cases, XX shall not answer for / shall have no liability for any loss, damage or injury sustained or being sustained by the Customer.	<u>It is understood that</u> you have read and agree to our terms of service, we cannot accept any responsibility for any loss of business which may occur.

Table 89. Equivalents of 'resta inteso (che)'

In Table 89 above, the verb phrase '*non risponderà di*' (back-translation: 'shall not answer/respond for') refers to liabilities, losses and damage (see also § 3.8, Table 16). This expression is used in limitation of liability clauses or disclaimers. Synonyms of this verb phrase are '*declinare*' (back-translation: 'declines'); '*sollevare*' (back-translation: 'relieves'); '*esonerare*' (back-translation: 'releases'); '*dispensare da*' (back-translation: 'exempt from'), and '(*non*) assumersi' (back-translation: 'not take'). Finding English equivalents is not particularly challenging. By looking for 'liabilit\*' immediately preceded by 'no' or 'any', many verbs come to the fore, such as 'have', 'accept', 'exclude', 'incur', 'undertake', and 'hold'. Table 90 below shows some findings.

No.	Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
1	Il Cliente, pertanto, <u>esonera</u> ora per allora XX da ogni responsabilità in caso di perdita totale o parziale di dati.	The Customer, therefore, release XX now for then from any liability in case of partial or total loss of data.	The Company shall <u>accept no</u> liability for any loss of revenue, profit, productivity, contracts, data.
2	<ul> <li>(A) Il Cliente <u>si assume</u></li> <li><u>ogni</u> responsabilità</li> <li>relativa all'integrità e al</li> <li>funzionamento del sito</li> </ul>	all liability in relation to the integrity and	

Table 90. Equivalents of 'esonerare', 'assumersi', 'dispensare da' referring to 'responsabilità'

	web.		for any loss or damage to any
		(B) The Customer shall	data stores on the Server.
	(B) Il Cliente si <u>assume</u> in	have full liability in case	
	via esclusiva, la <u>piena</u>	of suspension or	(C) You () <u>accept full</u> liability
	responsabilità nel caso di	block/freeze of his	of failure to pay before the
	sospensione o blocco del	site/domain.	renewal date.
	proprio sito/dominio.		
	Il Cliente sarà, di	The Customer shall,	
3	conseguenza, <u>dispensato</u>	consequently, be exempt	The Developer <u>holds no</u>
3	dall'esecuzione delle sue	from the execution of	liability.
	obbligazioni.	his/her obligations.	

As can be seen, the Italian verbs '*esonerare da (responsabilità)*' or '*non assumere (responsabilità)*' can be rendered as 'accept no (liability)', 'have no (liability)', and 'hold no (liability)'. Also, the second line of Table 90 brings to the fore some interesting phrases, such as '*ogni responsabilità*' and '*piena responsabilità*', both rendered as 'full liability' (or 'fully liable') in the English sub-corpus.

As discussed in the previous chapter, if a party accepts no liability for certain (harmful) circumstances, it means that the other party cannot claim any compensation if something harmful or damaging happens. In Italian, the verb phrases '(*non poter*) avanzare alcuna richiesta' (back-translation: 'cannot put forward any request') and '(*non poter*) avanzare alcuna pretesa' (back-translation: 'cannot put forward any claim') are used in these situations. The best way to find equivalents in the English sub-corpus is to search for 'any claim\*' and 'no claim\*'. Table 91 provides some examples.

No.	Phrases and formulae	Back-translation	Equivalent or near equivalent
110.	(Italian sub-corpus)	Dack-ti ansiation	(English sub-corpus)
			(A) Neither you nor we shall
	Il Cliente non potrà	The Customer cannot	have any claim for innocent or
	<u>avanzare</u> nei confronti di	present to XX any	negligent misrepresentation.
1	XX <u>alcuna richiesta</u> di	request/claim for refund,	
	rimborso, indennizzo e/o	indemnification and/or	(B) The Customer acknowledges
	risarcimento danni.	damages.	that it does not rely on, and
			waives any claim for breach.

Table 91. Equivalents of 'avanzare alcuna richiesta', 'avanzare alcuna pretesa'

	Il Cliente non potrà		(A) You shall have no right to
	<u>avanzare</u> nei confronti	The Customer cannot	<u>bring any claim</u> against us.
	della XX <u>alcuna ulteriore</u>	present to XX any further	
2	pretesa, né quale	claim such as damages,	(B) In any event <u>no claim shall</u>
	risarcimento, indennizzo	indemnification or any	<u>be brought</u> unless you have
	o ad altro titolo.	other remedy whatsoever.	notified us of the claim within
			one year of it arising.

As can be noticed, the verb phrase '*avanzare alcuna richiesta / pretesa*' can be rendered as 'have no right to bring any claim', '(do not rely and) waive any claim for' and 'have no claims for'. The first line of Table 91 also mentions 'misrepresentation', which was dealt with in the previous chapter (see § 3.9.1).

A rather complicated verb phrase is 'assumere obbligazioni di mezzo e non di risultato' (backtranslation: 'assume/have obligations of actions not results). This expression states the intent of a party not to be bound to (obtaining or reaching) specific results. When offering goods or services, this can also be conveyed with phrases such as 'non garantire l'idoneità (del servizio/prodotto)' (back-translation: 'not guaranteeing the suitability/fitness (of the service/product)'). To find equivalents, corpus users may look for a translation of 'idoneità' (back-translation: 'suitability/fitness'). Alternatively, English equivalents are found by reading and understanding the clause content. Table 92 reports some examples sourced, amongst others, from limitation of liability clauses.

No.	Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
	XX assume obbligazioni	XX has obligations of	
	<u>di mezzi e non di</u>	performance and not of	XX disclaims any warranty or
	<u>risultato</u> . XX non può	results. XX cannot be held	merchantability or fitness for a
	essere ritenuta	liable for any damage,	particular purpose. This includes
1	responsabile per qualsiasi	direct or indirect,	data loss resulting from delays,
	danno, diretto o indiretto,	sustained by the Customer	non-deliveries, wrong delivery,
	subito dal Cliente a	as a result of errors in the	and any and all service
	seguito di errori nei dati	data communicated by	interruptions of any kind.
	da questi comunicati.	him.	

Table 92. Equivalents of 'assumere obbligazioni di mezzo e non di risultato', 'idoneità (del servizio)'

			(A) <u>No warranty</u> , guarantee or
			other term relating to quality or
	Si precisa, altresì, che <u>né</u>	It is also specified that	fitness for purpose is given in
	XX <u>né</u> alcuno dei propri	neither XX nor its sub-	respect of the goods supplied by
2	licenziatari, dipendenti,	contractors, employees,	us.
2	collaboratori o agenti	agents or representatives	
	garantiscono l'idoneità	warrant the fitness for	(B) The Company does not give
	<u>del servizio</u> .	purpose of the service.	any warranty, guarantee or other
			term as to their quality, fitness
			for purpose or otherwise.

Given the results above, '*assumere obbligazioni di mezzo e non di risultato*' and '*non garantire l'idoneità del servizio*' are rendered as '(to) disclaim fitness for a particular purpose'; '(to) give no warranty for fitness for purpose' and '(XX) does not give any warranty/guarantee as to fitness for purpose'.

Strictly related to the verb phrases above, is the expression '*andare a buon fine*' (back-translation: 'be successful'), which refers to the success of some actions. For example, the company may not warrant or guarantee the service renewal or the success of the customer's application. Searching for translation options in bilingual dictionaries can be helpful, as they may propose the term '(be) successful' as a translation of '*andare a buon fine*'<sup>82</sup>. Table 93 reports some phrases in context.

No.	Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
		In case the registration,	
	procedura di registrazione	transfer or renewal	representation of any kind in
1	o trasferimento o rinnovo	procedure is not	relation to the likelihood or
1	non <u>vada a buon fine</u> per	successful for any	otherwise of a particular domain
	causa non imputabile ad	reason not attributable to	name application <u>being</u>
	XX.	XX.	successful.

Table 93. Equivalents of 'andare a buon fine'

or

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See
 for
 example:
 <u>https://www.wordreference.com/iten/andare%20a%20buon%20fine,</u>

 <u>https://context.reverso.net/traduzione/italiano-inglese/andare+a+buon+fine.</u>

2	XX non garantisce che le relative pratiche <u>vadano a</u> <u>buon fine</u> .		to be successfully registered
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Other challenging verb phrases are '(*non*) essere opponibile' (back-translation: 'not to be opposable') and 'opporsi' (back-translation: 'to oppose'). In some contexts, 'essere opponibile' and 'opporsi' refer to the right of a party to complain and/or to ascribe full liability to the other party in case something unexpected or unwanted happens. Bilingual dictionaries suggest 'exceptionable' as a translation of 'opponibile', and 'to oppose' or 'to object' as translation options of 'opporsi'<sup>83</sup>. However, in order to find full equivalents, it is advisable to understand the clause content in-depth and look for similar clauses in the English sub-corpus. Table 94 below reports examples concerning changes in the customer's address.

No.	Phrases and formulae	Back-translation	Equivalent or near equivalent
190.	(Italian sub-corpus)	Dack-translation	(English sub-corpus)
1	Eventuali variazioni degli indirizzi del Cliente non comunicate a XX <u>non</u> <u>saranno ad essa</u> <u>opponibili</u> .	Any variation of the Customer's addresses which are not communicated to XX shall not be opposable [shall not give the Customer the right to complain or ascribe full responsibility to XX for non-performance].	<ul> <li>(A) The Client agrees that if at any time their contact details, including email address, change, it is their responsibility to contact the third party and update their contact details.</li> <li>Failure to do so may mean that renewal invoices for the domain name and hosting services are not received by the Client.</li> <li>(B) It is the client's responsibility to inform us any change in email address so we</li> </ul>

Table 94. Equivalents of '(non) essere opponibile', 'opporsi'

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See the Garzanti Linguistica: <a href="https://www.garzantilinguistica.it/ricerca/?q=oppon%C3%ACbile">https://www.garzantilinguistica.it/ricerca/?q=opp%C3%B3rre</a> (opporsi) and the Sansoni:<a href="https://dizionari.corriere.it/dizionario\_inglese/Italiano/O/opponibile.shtml">https://www.garzantilinguistica.it/ricerca/?q=opp%C3%B3rre</a> (opporsi) and the Sansoni:<a href="https://dizionari.corriere.it/dizionario\_inglese/Italiano/O/opponibile.shtml">https://www.garzantilinguistica.it/ricerca/?q=opp%C3%B3rre</a> (opporsi) and the Sansoni:<a href="https://dizionari.corriere.it/dizionario\_inglese/Italiano/O/opponibile.shtml">https://dizionari.corriere.it/dizionario\_inglese/Italiano/O/opponibile.shtml</a> (opponibile) and<a href="https://dizionari.corriere.it/dizionario\_inglese/Italiano/O/opporte.shtml">https://dizionari.corriere.it/dizionario\_inglese/Italiano/O/opporte.shtml</a> (opporsi).

			always have valid contact details. () <u>If we do not</u> <u>receive a response</u> to these attempts of contact <u>the project</u> <u>may be terminated</u> , and the deposit may not be refunded.
2	Il Cliente potrà esercitare i relativi diritti fra cui consultare, modificare, cancellare i propri dati o <u>opporsi</u> per motivi legittimi al loro trattamento.	The Customer may exert the related rights, such as consult, modify, cancel his/her data or object to their processing for legitimate reasons.	<ul> <li>(A) Not process personal data outside the EEA <u>without</u> the prior written <u>consent</u> of Controller.</li> <li>(B) XX shall obtain the Customer's written <u>consent</u>.</li> </ul>

The Italian phrase reported in the first line of Table 94 above refers to the fact that if the customer does not inform the company of a change of address, s/he may not complain or start a legal action in case invoices are not sent to the correct address. In the English sub-corpus, the meaning of the phrase '*non essere opponibile*' is expressed in other ways. The words used are, for example, 'it is their [the customers'] responsibility' to communicate changes in contact details, otherwise 'invoices (...) are not received' and/or 'the project may be terminated'. Hence, the English rendering is plain and uncomplicated. The second line addresses the customer's data protection. In this case, '*opporsi*' can be rendered by using 'consent', in a phrase such as 'shall not give his/her consent'.

Other frequent expressions are '*avere motivo di ritenere*' (back-translation: 'have reason to believe/think') and '*avere motivo di dubitare*' (back-translation: 'have reason to doubt') which are used when a party thinks, or fears, that something inconvenient may happen. To find equivalents in the English sub-corpus, it is possible to query 'think\*' or other opinion verbs, such as 'feel\*', 'deem\*' or 'believe\*'. Table 95 reports some phrases in context.

No.	Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
	Nel caso in cui XX, a	In the event that XX, at its	(A) If we feel that the name is or
1			could be deemed to be in bad faith or goes against a legal

Table 95. Equivalents of 'avere motivo di ritenere', 'avere motivo di dubitare'

	motivo di dubitare della	the data supplied by	requirement.
	veridicità dei dati forniti	Customer.	
	dal Cliente.		(B) If you think that there is a
			mistake in these Terms and
			Conditions, please contact us to
			discuss.
			(C) If we believe it poses a
			security risk or is liable to be
			detrimental to the running of the
			Services.
2	Qualora XX, a suo insindacabile giudizio, <u>abbia motivo di ritenere</u> che il Cliente abbia violato le disposizioni contenute agli Artt. 6 e 7.	In the event that XX, at its own discretion, has reason to believe that the Customer violated the provisions contained in articles 6 and 7.	XX <u>may deem</u> the Customer unable to pay any debts.

From Table 95 above, it is possible to notice that '*avere motivo di*' is rendered as 'to feel / think / believe that' as well as 'to deem', or 'may deem'.

A recurrent formal verb phrase is '*prendere visione ed accettare*' (back-translation: 'take vision/read and accept') which refers to the act of reading and accepting a contract and its terms and conditions. This expression can be used in Italian consumer contracts to make the customer accept specific (unfair) terms (see § 3.15.2). In order to find an equivalent expression in English, it is possible to search for 'read and'. In this case, the phrase 'read and understood/understand' comes to the fore, where the verb 'understand' implies acceptance. Alternatively, it is useful to query 'and accept\*'. Table 96 reports some sample phrases.

Table 96. Equivalents of 'prendere visione ed accettare'

	Phrases and formulae	Back-translation	Equivalent	or	near
No.	(Italian sub-corpus)		equivalent	(English	sub-
	(Italian sub corpus)		corpus)		

1	Le caratteristiche dei servizi sono riportate in dettaglio ai link: () di cui il Cliente, accettando le presenti Condizioni Generali di Contratto, dichiara di aver	The service characteristics are reported in detail at the following link: () which the Customer, by accepting these General Terms of Contract, declares to have	<ul> <li>(A) You are deemed to have read and understood these Terms and Conditions and agree to be bound by the whole of the agreement.</li> <li>(B) We ask You to a second back of the agreement of the agreement</li></ul>
	<u>preso visione ed accettato</u> .	read and agreed on.	acknowledgeandacceptadditionaltermsandconditions and policies.
2	() di cui il Cliente, accettando le presenti Condizioni Generali, dichiara di aver <u>preso</u> <u>visione e accettare</u> e a cui si rinvia integralmente.	() which the Customer, by accepting these General Terms, declares to have read and understands and which are incorporated by reference.	Each Party acknowledges that it <u>has read and</u> <u>understands</u> this Agreement.
3	Ai sensi e per gli effetti degli art. 1341 e 1342 del Codice Civile si dichiara di avere preso chiara ed esatta visione e di approvare espressamente ed in modo specifico le clausole seguenti.	Under and in accordance with art. 1341 and 1342 of the Civil Code you declare to have clearly read, exactly understood and to expressly and specifically approve the following clauses.	<ul> <li>(A) Both parties warrant that they <u>have read and</u> <u>understand</u> the terms set forth.</li> <li>(B) You <u>recognise and</u> <u>accept</u> that: a. ().</li> </ul>

Hence, the phrase '*prendere visione ed accettare*' can be rendered as 'read and understand', 'acknowledge and accept', and 'recognise and accept', according to the English sub-corpus. The Italian clause in line 3 is an example of a '*clausola vessatoria*' ('unfair term' in English) (see § 3.15). As can be noticed, the legal language of the Italian phrases of Table 96 is more formal and detached.

# 4.2.4 Adjectival phrases

Adjectives and adjectival phrases are particularly recurring in legal Italian (Colonna Dahlman 2006, pp. 30-33, Vučetić 2002, p. 67 and pp. 78-79). Their function is to synthesise the semantic load of

an entire phrase in a word (Colonna Dahlman 2006, p. 30). Some examples are '*esatto*' (back-translation: 'exact'), which generally refers to a complete and outstanding contract performance, and '*corretto e puntuale*' (back-translation: 'correct and punctual'), which relate to deliveries or the receipt of documents or payment. Near equivalents can be obtained by searching for the adjectives preceding the words 'performance' or 'receipt' (or 'recei\*'). Table 97 below reports some examples.

No.	Phrases and formulae	Deck translation	Equivalent or near equivalent
INO.	(Italian sub-corpus)	Back-translation	(English sub-corpus)
1	<ul> <li>(A) Esigere l'<u>esatto</u> <u>adempimento</u> delle obbligazioni.</li> <li>(B) <u>Corretta esecuzione</u> del contratto.</li> </ul>	<ul><li>(A) Demand the exact performance of the obligations.</li><li>(B) Correct execution of the contract.</li></ul>	<ul> <li>(A) To ensure good performance of the servers.</li> <li>(B) <u>Strict performance</u> of any of your obligations under the Contract.</li> <li>(C) The <u>proper performance</u> of this agreement.</li> </ul>
2	Il Contratto si perfeziona alla data del <u>corretto e puntuale</u> <u>ricevimento</u> da parte di XX del Modulo d'ordine.	Thecontractiscreated/formed on the dateofcorrectandpunctualreceiptbyXXofForm.	Upon <u>receipt</u> of this order acknowledgement, a contract shall be created between XX and the Customer for the supply of the Service.
3	In assenza del <u>ricevimento</u> da parte di XX del pagamento <u>per</u> <u>intero</u> della somma richiesta.	Without receipt by XX of the full payment of the amount requested.	<ul> <li>(A) Work will not commence until valid payment is <u>received</u> <u>successfully</u>.</li> <li>(B) No further work will be completed until the necessary valid payment is <u>received in</u> <u>full</u>.</li> </ul>

Table 97. Equivalents of 'esatto', 'corretto', 'corretto e puntuale'

As can be noticed, 'performance' (referring to services, obligations and contracts) is preceded by the modifiers 'good', 'strict' and 'proper', whereas 'receipt' (relating to documents or forms) is preceded by no adjectives in the English sub-corpus. However, if the lemma 'receive' is queried (search

string: 'recei\*'), interesting results are obtained, such as 'received in full' and 'received successfully', although these phrases refer to payments (line 3). Hence, it can be argued that an equivalent of '*esatto adempimento*' or '*esatta esecuzione*' (back-translations: 'exact performance' and 'exact execution') is 'proper / good / strict performance', of '*corretto e puntuale ricevimento*' (back-translation: 'correct and punctual receipt', referring to documents) is 'receipt' and of '*ricevimento per intero*' (back-translation: 'receipt in full', relating to payments) are the phrases 'receive in full' and 'receive successfully'.

Another frequent adjective is '*imputabile a*' (back-translation: 'imputable/due to'). This adjective is used in phrases and contexts highlighting the fact that losses, injuries or certain events cannot be ascribed to a party's fault. Bilingual dictionaries propose, amongst others, 'attributable to'<sup>84</sup>, which is a full equivalent. See Table 98 for some examples.

No.	Phrases and formulae	rases and formulae Back-translation	Equivalent or near equivalent
	(Italian sub-corpus)		(English sub-corpus)
1	Nessuna delle due parti è responsabile per guasti <u>imputabili</u> () <u>a</u> causa imprevedibile ed eccezionale che impedisca di fornire il servizio concordato.	exceptional and unforeseen causes which	XX () shall not be liable for any delay or failure in the performance of its obligations to the extent that such delay or failure is <u>attributable to</u> matters beyond its reasonable control.
2	In qualsiasi caso di violazione o inadempimento <u>imputabile ad XX</u> .	In any case of violation or non-performance attributable to XX.	Total or partial failure of performance <u>by it</u> of its duties and obligations under the Contract.

Table 98. Equivalents of 'imputabile a'

The first line of Table 98 above addresses events of force majeure, whereas the second line deals with failures to perform the contract by the company. Hence, '*imputabile a*' can be rendered as both 'attributable to' and 'by'.

<sup>84</sup> 

See the Garzanti Linguistica: <u>https://www.garzantilinguistica.it/ricerca/?q=imput%C3%A0bile</u> and the Sansoni: <u>https://dizionari.corriere.it/dizionario\_inglese/Italiano/I/imputabile.shtml</u>.

A quite archaic adjective is '*adducibile a*' (back-translation: 'due to')<sup>85</sup>, which expresses causation. There are no similar archaic expressions in English, as equivalents are simply 'due to', 'because of', and 'caused by'. Table 99 shows some sample phrases.

Phrases and formulae	Back-translation	Equivalent or near equivalent
(Italian sub-corpus)		(English sub-corpus)
In nessun caso XX risponde per interruzioni di servizio di qualunque durata <u>adducibili a</u> guasti degli apparati elettronici del Cliente.	Under no circumstances shall XX be liable for service interruption of any duration due to malfunctioning/breakdown of the Customer's electronic devices/equipment.	<ul> <li>(A) The Centre Owner will not accept any liability for losses <u>caused by</u> the unavailability, malfunction or interruption of the hosting service.</li> <li>(B) Any failure <u>due to</u> computer hardware or communication systems.</li> <li>(C) <u>Because of</u> events outside our control.</li> </ul>

Another frequent adjectival phrase is '*libero da*' (back-translation: 'free from'). This expression is used to highlight that a party is free from a specific obligation, or that a thing or property is free from encumbrances. Corpus users may look for 'free' collocating with 'obligation' in the English sub-corpus, or simply 'free'. Alternatively, they may search for 'obligation\*' collocating with any preposition such as 'from' or 'of'. Table 100 reports some clarifying examples.

Table 100.	Equivalents	of ' <i>libero</i>	da'
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No.	Phrases and formulae	Back-translation	Equivalent or near equivalent
190.	(Italian sub-corpus)	Dack-translation	(English sub-corpus)
	Il Cliente accetta che alla	The Customer accepts	The Customer will not be
1	data di scadenza di ciascun	that at the expiry date of	entitled to any refund of Fees on
	Servizio le Parti saranno	each Service the Party	termination, and will not be

The Sansoni online dictionary informs that this expression dates back to the XVIII century. <u>https://dizionari.corriere.it/dizionario\_italiano/A/adducibile.shtml</u>.

85

	automaticamente <u>libere</u> <u>dalle</u> rispettive <u>obbligazioni</u> .	shall be automatically free from their respective obligations.	released from any obligation to pay Fees to XX.
2	Al termine del rapporto contrattuale, () il Cliente ed XX saranno <u>liberi dalle</u> <u>reciproche obbligazioni</u> .	At the end of the contractual relationship, () the Customer and XX shall be free from their reciprocal obligations.	<ul> <li>(A) XX may, <u>free of any</u></li> <li><u>obligation</u> to pay compensation, use your name and identify you as an XX client.</li> <li>(B) You hereby <u>release XX and</u> <u>its suppliers from any and all</u></li> </ul>
			obligations.
3	Il Cliente si obbliga a mantenerli [apparecchiature e dispositivi] <u>liberi da</u> sequestri, pignoramenti e da qualsiasi atto o onere pregiudizievole.	The Customer undertakes to keep them [equipment and devices] free from any seizure, attachment and any detrimental act or encumbrance.	Keep the Goods & Services <u>free</u> <u>from</u> any mortgage, charge, lien or other encumbrance.

As can be inferred from Table 100 above, '*libero da (obbligazioni*)' finds equivalents in the adjectival phrase 'free of (obligation)' and in the verb phrase 'release (someone) from (obligations)' (lines 1 and 2). On the other hand, '*libero da (oneri*)' can be rendered as 'free from (encumbrance / charge / lien)' (line 3).

# 4.2.5 Gerund and Present Participle Phrases as Modifiers

The use of the gerund and present participle as noun modifiers is very frequent in legal Italian (Colonna Dahlman 2006, pp. 22-26, Mortara Garavelli 2001, p. 167). Nonetheless, both the gerund and the present participle are argued to be unnatural synthesis tools (Colonna Dahlman 2006, pp. 22-26). This is visible in Tables 71 and 89 above, where the words '*subiti e/o subendi*' are mentioned. There are also other complex expressions with participles and gerunds, such as '*patiti e patiendi*' (back-translation: 'suffered and/or being suffered'); '*vigenti*' (back-translation: 'being in force'); '*stipulando*' (back-translation: 'being entered into'); '*effettuandi*' (back-translation: 'being provided/executed'), and many others.

In English, there are no equivalents of the gerund forms '*subendi*' and '*patiendi*' (both meaning: 'being suffered'). However, if 'su\* or' and 'or su\*' are searched for in the English sub-corpus, the phrases 'suffered or incurred', 'sustained or incurred' and 'whatsoever incurred or suffered' come to the fore. Also, if 'su\* and' is queried, the phrase 'whatsoever suffered and howsoever incurred' is retrieved. See Table 101 for some examples.

No	Phrases and formulae	Bask translation	Equivalent or near equivalent
No.	(Italian sub-corpus)	Back-translation	(English sub-corpus)
1	XX non risponderà di alcuna perdita, danno o lesione <u>subiti e/o subendi</u> dal Cliente.	XX shall not be liable for any loss, damage or injury sustained and/or being sustained by the Customer.	<ul> <li>(A) XX shall not be liable for any costs, charges or losses <u>sustained or incurred</u> by the Customer.</li> <li>(B) Loss, damage, costs or expenses of any nature <u>whatsoever incurred or suffered</u> by the Customer</li> </ul>
2	Il Cliente solleva, ora per allora, la stessa XX per gli eventuali danni, diretti o indiretti, di qualsiasi natura e specie patiti e patiendi.	now for then, XX harmless for any direct or indirect damage or any	<ul> <li>(A) You agree to indemnify and keep indemnified and hold us on demand harmless from and against any claim () and in respect of all losses, costs, actions, () or liabilities, whatsoever suffered and howsoever incurred by us.</li> <li>(B) Liabilities, damages, costs, expenses (including reasonable legal costs and expenses), howsoever suffered or incurred by us in consequences of your breach.</li> </ul>

Table 101. Equivalents of 'subiti e/o subendi', 'patiti e patiendi'

In light of the results of Table 101 above, possible translations of 'subiti e/o subendi' and 'patiti e

*patiendi*' are the phrases '(howsoever) suffered or incurred', 'sustained and incurred', '(whatsoever) incurred or suffered', and 'whatsoever suffered and howsoever incurred' (see also the first line of Table 71).

Other recurrent examples are '*le vigenti leggi*' (back-translation: 'the being-in-force laws') and '*la vigente normativa*' (back-translation: 'the being-in-force rules'); '*lo stipulando contratto*' (back-translation: 'the being entered into contract'); '*costituente oggetto dello stipulando contratto*' (back-translation: 'representing/constituting the subject-matter of the contract being entered into'); '*inviare alla scrivente*' (back-translation: 'send to the writing (person/company)', but actually meaning 'send to us'); '*la proponente azienda*' (back-translation: 'the proposing business/enterprise', but meaning 'the business/enterprise (herewith) proposing (something))'; '*gli effettuandi servizi*' (back-translation: 'the user signing the order form'), and so on.

As already mentioned, gerund and present participle phrases do not usually have full equivalents in English. Often, the word order is different and/or phrases are simplified. To find corresponding expressions, corpus users have to understand the meaning of the Italian gerund phrase in question. Then, they should look for gerund forms combined with specific words in the English sub-corpus. For example, they may search for 'being' (or '\*ing') collocating with 'agreement' or 'contract'. However, sometimes it is best not to use gerund forms at all in legal English, as phrases tend to be more standard and plainer. Table 102 shows some examples.

No.	Phrases and formulae (Italian sub-corpus)	Back-translation	Equivalent or near equivalent (English sub-corpus)
	(A) Le <u>vigenti</u> leggi.	(A) The being-in-force laws.	
1	(B) La <u>vigente</u> normativa.	(B) The being-in-force rules.	The laws <u>in force</u> .
2	Lo <u>stipulando</u> contratto.	The being-entered-into contract.	The Agreement <u>being entered</u> <u>into</u> .
3	<u>Costituente</u> oggetto (di).	Representing the subject- matter (of).	Being the subject (of).

Table 102. Equivalents in gerund and present participle phrases

	4	Gli <u>effettuandi</u> servizi.	The being-provided services.	The <u>provided</u> service.
-	5	La <u>scrivente</u> si riserva la facoltà di sospendere () il servizio.	The writing sender reserves the right to suspend () the service.	<u>We</u> reserve the right to suspend our provision of the Services.
	6	L'utente <u>sottoscrivente</u> il modulo d'ordine.	The user underwriting the order form.	Both parties <u>signing</u> this document.

Although there are some intricate examples in English (e.g., line 2), the English sample phrases are overall more frequent in everyday language and, hence, clearer<sup>86</sup>.

### 4.2.6 Discussion

Generally speaking, the analysis carried out in this section showed that Italian legal language tends to be more archaic and formulaic than English. Nonetheless, the English sub-corpus contains full or near equivalents of most of the Italian contract-specific formulae. As discussed in the previous chapter, it would also be advantageous if corpus users had some legal knowledge or, at least, acquaintance with the main institutions or principles hallmarking the contract law of the common law and the civil law systems. In this way, they could eschew false equivalents and false cognates. It is also important for corpus users to master corpus analysis and advanced search techniques.

Appendix 19 reports a glossary of the Italian formulae presented in this section together with their English equivalents. The glossary can be used as a quick reference guide for translation students, legal translators and practitioners.

### 4.3 Equivalent clauses

After analysing how to translate service-related and contract-based formulae and lexical phrases, it is useful to focus on equivalent contract clauses with similar subject-matters, contents, meanings, and usages of words. By applying Sketch Engine advanced search techniques (see Appendix 2), it is possible to find correspondences in clause contents.

<sup>86</sup> 

For example, the word '*scrivente*' is rather archaic and dates back to the XIV century (see the Sansoni Italian dictionary: <u>https://dizionari.corriere.it/dizionario\_italiano/S/scrivente.shtml</u>).

Table 103 below contains clauses addressing the relationship between the parties. In this respect, it is stated that the parties are independent contractors throughout the contract duration.

English	Italian	Back-translation
Relationship of Parties – XX, in	L'eventuale esistenza di altri	Any existing contractual
rendering performance under	rapporti contrattuali tra XX	relationship between XX and
this Agreement, shall be deemed	e il Cliente non determina	the Customer does not
an independent contractor and	alcuna colleganza con gli	determine any connection
nothing contained herein shall	stessi che rimangono,	between them which, hence,
constitute this arrangement to be	pertanto, <u>separati ed</u>	remain separate and
employment, a joint venture, or a	<u>autonomi</u> .	autonomous.
partnership.		

Table 103. Equivalent clauses on the relationship between the parties

As can be seen, the noun phrase 'independent' is rendered as '*separati ed autonomi*' (back-translation: 'separate and autonomous').

Table 104 reports sentences concerning the formation of the contract. In particular, the instances deal with the acceptance of the company's offer or quotation (see Appendix 20 for more examples).

Table 104. Equivalent clauses on the formation of the contract (acceptance of the offer)
------------------------------------------------------------------------------------------

English	Italian	Back-translation
(A) Acceptance of the quote	La trasmissione online a XX	The online transmission to
indicates the client's acceptance	del Modulo d'Ordine	XX of the Order Form entails
of these Terms and Conditions in	comporta l'integrale	the full acceptance of these
full.	accettazione delle presenti	General Conditions and of
	Condizioni Generali () e	the provisions and
(B) You indicate acceptance of	delle disposizioni e procedure	procedures therein, making
these terms and conditions of	da essi richiamate,	them binding towards the
service by placing an Order with	rendendole vincolanti nei	Customer even before the
XX.	confronti del Cliente anche	entering into the contract.
	prima della conclusione del	
	contratto.	

The clause above states that the parties will be bound to the terms as soon as the customer places an

order.

Table 105 concerns the terms and conditions established and applied. In particular, the clause in question relates to the 'general scope' of the terms and conditions.

English	Italian	Back-translation
The XX Acceptable Use and	(A) Le presenti condizioni	(A) These general conditions
Service Guidelines (the 'Usage	generali di Contratto ()	of Contract () have a
Guidelines') govern the general	hanno una portata di carattere	general scope.
policies and procedures for use	generale.	
of the Services.		(B) These General
	(B) Le presenti Condizioni	Conditions are general.
	Generali hanno valenza di	
	carattere generale.	

Table 105. Equivalent clauses on the general scope of the terms and conditions

As can be seen from Table 105 above, the English and Italian clauses highlight the generality of the terms expressed in the agreement.

Table 106 below concerns changes to the terms of service (see Appendix 20 for more examples).

Table 106. Equivalent clauses on changes to the terms of service

English	Italian	Back-translation
XX reserves the right to modify	XX si riserva il diritto di	XX reserves the right to
or change any of the terms and	modificare le caratteristiche	modify the technical features
conditions contained in this	tecniche del Servizio e di	of the Service and to change
agreement () at any time and	variare le condizioni	the conditions of the offer at
from time to time in its sole	dell'offerta in qualsiasi	any time and without notice.
discretion.	momento e senza preavviso.	

The clauses of Table 106 above focus on the company's right to change the terms and conditions at any time.

Table 107 below addresses the customer's assumed technical knowledge (see also Appendix 20).

Table 107. Equivalent clauses on the customer's service competence and/or knowledge

English	Italian	Back-translation
The Customer warrants that it has	Il Cliente dichiara di	The Customer declares to
appropriate knowledge of how	possedere l'insieme delle	have the necessary technical
the Internet functions, the nature	conoscenze tecniche	knowledge and ensures the
and technical nature of the	necessarie ad assicurare la	correct use, administration
Services and what types of use	corretta utilizzazione,	and management of the
and material are and are not	amministrazione e gestione	Service.
acceptable.	del Servizio.	

As can be seen, the clause of Table 107 informs that the customer is supposed to have the required technical knowledge to use the services.

As a result of the customer's supposed technical skills, the company exerts no monitoring or control over his/her activities. This is clearly stated in a sentence of Table 108 below (see also Appendix 20).

English	Italian	Back-translation
No Duty to Monitor.	XX non è soggetta ad alcun obbligo	XX is under no surveillance
The Host is under no	generale di sorveglianza, essa	obligation, it hence neither
obligation to monitor or	pertanto non controlla né sorveglia	controls nor monitors the
record the activity of	i comportamenti o gli atti posti in	Customer's activities or actions
any customer for any	essere dal Cliente mediante il	when using the Service, so it
purpose.	Servizio ovvero non controlla né	neither controls nor monitors the
	sorveglia le informazioni e/o i dati	information and/or the data
	e/o i contenuti ad ogni modo	and/or the contents dealt with by
	trattati dal Cliente.	the Customer.

Table 108. Equivalent clauses on no controls or monitoring over the customer's activities

From Table 108 above, it can be inferred that 'duty to monitor' and 'obligation to monitor' are rendered as '*obbligo generale di sorveglianza*'.

Table 109 below focuses on the customer's personal data management and responsibility.

Table 109. Equivalent clauses on the customer's personal data management

English	Italian	Back-translation
You agree that you will make	Il Cliente è tenuto a controllare	The Customer undertakes to
entirely sure that the	entro 15 (quindici) giorni dalla	check the correctness of
information submitted with a	data di attivazione dei Servizi	his/her data in the relevant
domain registration is correct,	l'esattezza dei suoi dati presso	Authority's database every 15
and that any errors are your	il database dell'Authority	(fifteen) days from the date of
responsibility.	competente per l'estensione	activation of the Services.
	scelta.	

The English and Italian clauses of Table 109 above highlight the importance of submitting truthful information. In particular, it is the customer's responsibility to assure the correctness of his/her personal details.

Table 110 reports phrases concerning the actions that the customer must not perform.

English	Italian	Back-translation
The client is responsible for	A titolo esemplificativo e non	The Customer shall not and
ensuring that they will not	esaustivo, il Cliente si	undertakes not to perform the
display via the webspace any	impegna ed è tenuto a: a) non	following actions, including,
materials that:	utilizzare e non far utilizzare	without limitation: a) use or
1. Break, contravene, infringe or	a terzi il Servizio contro la	cause the Service to be used
violate any UK or foreign laws	legge, la morale, l'ordine	by third parties against the
or regulations.	pubblico, e/o in modo da	law, morality, public order
2. Break, contravene, infringe or	turbare la quiete pubblica o	and/or in a way that damages
violate any intellectual property	privata, da recare offesa,	the public or private quiet,
rights of the Supplier or any	danno diretto o indiretto a	offends, damages directly or
other third party.	chiunque, compreso se stesso,	indirectly anybody, including
3. Are defamatory, slanderous or	e/o comunque in modo da	itself, and/or violates,
libellous.	violare, contravvenire o far	contravenes or causes to
4. Are harassing or threatening.	contravvenire in modo diretto	contravene directly or
5. Are discriminatory based on	o indiretto alle vigenti leggi	indirectly the applicable laws
gender, race or age, or that	dello Stato italiano o	of the Italian Republic or
promote hate.	comunque in modo tale da	damages or harms in any way

Table 110. Equivalent clauses on the customer's prohibited actions

recare danno o nuocere, in	XX's image.
qualsiasi modo e forma,	
all'immagine di XX.	

As can be seen, the English and Italian clauses accurately list the actions that the customer must not undertake. The lists are all-inclusive, with repetitions and near-synonyms in both languages (e.g., 'break, contravene, infringe or violate' in English and 'violare, contravvenire o far contravvenire in modo diretto o indiretto' in Italian). Also, the Italian sentence highlights that actions must not be against the law, morality, public order and the public or private quiet ('contro la legge, la morale, l'ordine pubblico, e/o (...) la quiete pubblica o privata'). In this regard, the English list is apparently less comprehensive as it only refers to 'any UK or foreign laws or regulations'.

Table 111 below tackles the consequences the customer may face in case of service misuse.

English	Italian	Back-translation
Any violators of this TOS may	Ogni eventuale abuso sarà	Any misuse will be
have their services cancelled	perseguito a norma di legge.	prosecuted in accordance with
without refund and/or, if deemed		the law.
appropriate, be legally		
prosecuted.		

As can be noticed, 'be legally prosecuted' finds an Italian equivalent in 'perseguito a norma di legge'.

In the English and Italian ToS, there are also equivalent sentences addressing payment. Table 112 and Appendix 20 report some of them.

No.	English	Italian	Back-translation
1	Payment shall be required	Il pagamento di detto	Payment of the said
	in advance at the start of	corrispettivo sarà effettuato	consideration shall be made
	the Contract.	in un'unica soluzione	in full in advance.
		anticipata.	

Table 112. Equivalent clauses on service payment

2	Unless otherwise stated in	Il pagamento dovrà essere	Payment shall be made within
	the quotation, payment is	effettuato entro 10 (dieci)	10 (ten) days from the invoice
	due strictly within	giorni data fattura.	date,
	fourteen days of the date		
	of the invoice.		

The first line of Table 112 establishes that payment must be made in advance ('*in anticipo*', in the Italian sub-corpus). The second line states that payment is to be made within ('*entro*' in the Italian sub-corpus) a certain time after receipt of the invoice or from the 'date of the invoice' ('*data fattura*' in the Italian sub-corpus).

Other equivalent sentences tackle the payment of a deposit by the customer, as indicated in Table 113 below and Appendix 20.

Table 113. Equivalent clauses on the payment of a deposit

English	Italian	Back-translation
An agreed initial deposit will be	Egli si impegna a versare, su	He undertakes to pay, upon
paid before the commencement	richiesta scritta o verbale di	written or oral request by XX,
of the work.	XX, un deposito cauzionale	a non-interest-bearing
	<u>infruttifero</u> .	deposit.

The English and Italian clauses in Table 113 relate to a deposit that the service provider may ask as a form of security payment. In particular, both clauses state that the deposit is required before the services are offered. In Italian, the word '*infruttifero*' refers to the fact that the deposit bears no interest. This modifier finds no equivalents in the English sub-corpus. Appendix 20 also reports a clause explaining that the deposit is returned once the contract is ended. In such a case, administration costs and outstanding payments are deducted from the deposit. In this regard, the expression 'less any administration costs' finds a perfect equivalent in '*al netto di eventuali partite contabili aperte*' (see also Table 79 for other sentences with 'less' and '*al netto di*').

As could be expected, services are not provided any longer when the contract ends. Table 114 below reports a sentence that refers to the service and contract end.

Table 114. Equivalent clauses on service end and contract expiry

English	Italian	Back-translation
Services will terminate at the end	Alla scadenza fissata per il	At the end of the chosen
of your contractual period.	servizio prescelto, il presente	service, this contract shall
	contratto cesserà la sua	end its effectiveness unless
	efficacia salvo rinnovo.	renewed.

Services may be terminated or suspended for many reasons; for example, in case payment is not made. Table 115 below reports some sentences sourced from both sub-corpora (see Appendix 20 for more examples).

Table 115. Equivalent clauses on service suspension

English	Italian	Back-translation
XX may at its discretion suspend	XX si riserva la facoltà di	XX reserves the right to
or terminate the supply of any	sospendere immediatamente	immediately suspend the
goods and services if the buyer	l'erogazione del Servizio in	provision of the Service in
fails to make any payment when	caso di insolvenza da parte	case of Customer's non-
due.	del Cliente.	payment.

Once services are terminated, the customer's data will not be retrievable. This is explained in the sentence reported in Table 116 below.

Table 116. Equivalent clauses on the non-retrievability of customer's data

English	Italian	Back-translation
Upon termination of the	Una volta terminato il	Once the contract has
Agreement, for whatever reason,	Contratto o scaduto il	terminated or the Service has
XX may, without further notice	Servizio tali dati e/o	ended such data and/or
to the Customer, irretrievably	informazioni e/o contenuti	information and/or contents
delete the Customer's data from	potranno essere non più	may not be retrievable.
its systems and any equipment.	recuperabili.	

As can be seen, the English clause establishes that the company will 'irretrievably delete the customer's data', whereas the Italian admits some possibility, as it states that data *may* not be retrievable ('*informazioni* ... *potranno essere non più recuperabili*').

#### 4.4 Final remarks

As evidenced in the tables of this chapter, there are many instances where corpus consultation helps find full or near equivalents in contract sentences and clauses. The search and translation processes are not straightforward; words must be carefully analysed in context, and equivalents are often found by reading similar clauses. Nonetheless, once corpus users become acquainted with analysis techniques, the search for translation options is smooth. Also, the consultation of bilingual dictionaries together with reliable, country-targeted Internet sources should integrate corpus analysis. As already discussed, targeted web-searches could encompass queries carried out on websites containing contracts drawn up by country-specific native speakers; legal translators' forums; institutional websites with statutes and the legislation of a particular legal system, as well as country-specific case-law, etc.

Appendix 20 contains a comprehensive list of equivalent clauses divided by subject-matter; it could be used as a quick reference guide for translation students, legal translators and legal practitioners.

#### 4.5 Conclusion

This chapter highlighted how corpus consultation can help dispel doubts and find the best translation options. Both sub-corpora proved to be successful in retrieving near or full equivalents. Sometimes the search for words was simple as the cognates or translation equivalents suggested by bilingual dictionaries were easily found in the sub-corpora. In other circumstances, corpus consultation was intricate as equivalents were morphologically or syntactically very distinct from the source language. Furthermore, differences in the two legal language traditions made the search and retrieval processes hard at times. In these cases, words had to be analysed in context and clause contents needed full understanding. Nonetheless, the purpose of this chapter was to shed light on the manifold ways through which corpus consultation can help find equivalents of lexical phrases (and clauses) even in a difficult field such as the legal one. It is the opinion of the researcher that this purpose was successfully achieved. Furthermore, as the two corpora are 'authentic', i.e., they are composed of authentic material in both languages, it can be claimed that corpus consultation helped retrieve acceptable, reliable and native-like translation options, either from or into English.

The detailed analyses carried out in this chapter were aimed at assessing and proving the reliability and usefulness of the corpora implemented for legal translator training (and translation practice) purposes. In particular, consulting the two sub-corpora systematically showed that it is possible to rely on corpus analysis to retrieve acceptable and full equivalents in both English and Italian. As already highlighted, however, it is necessary to be acquainted with corpus consultation techniques. These assumptions will be explored and discussed further in the next chapter, dedicated to a translation application with Master's students in Translation Studies.

#### **CHAPTER 5**

#### TRANSLATOR TRAINING: CORPUS-BASED TRANSLATION APPLICATION

This chapter presents a model for corpus-based translator training. To this aim, it describes trial lessons carried out with Master's students in Translation Studies. It explores whether and to what extent the two sub-corpora implemented within this research project may be useful and reliable in translator training. It aims to investigate if they can be consulted effectively by translation students and whether they help deliver acceptable legal translations in either a first or a second language.

#### 5.1 Text to translate from Italian into English (first translation assignment)

Table 117 below reports the first text that the students translated (i.e., an extract of an Italian ToS clause). For reasons of convenience, the text is divided into 10 source phrases (underlined). The clause is also reported in Appendix 5.

#### Table 117. The first Italian clause

 <u>Il recesso</u> 2) <u>avrà efficacia</u> 3) <u>entro 30 (trenta) giorni da</u>lla 4) <u>data di ricevimento da parte di</u> <u>XX</u> 5) <u>della predetta comunicazione</u>, 6) <u>legittimando XX</u> 7) <u>a disattivare il Servizio</u> 8) <u>e ad</u> <u>effettuare l'eventuale rimborso</u> 9) <u>del rateo</u> 10) <u>dell'importo pagato</u>.

The clause in question addresses the customer's (or user's) right of withdrawal (or termination / cancellation). In particular, it states that the customer may withdraw from the contract within 30 days from the receipt by XX (the company) of a notice. From this moment on, XX will deactivate the service and pay back a proportion of the sum already paid by the customer. The clause contains several instances of sector-based and legal language, such as '*recesso*', '*predetta comunicazione*', '*legittimare XX a*', '*rimborso*' and '*rateo dell'importo*'.

As mentioned, the students translated the clause by consulting their own language resources. Their target terms or phrases related to the first translations into English are reported in Appendix 21, together with their frequencies (i.e., the number and percentage values of the target phrases proposed by the students) and marks. The quality of the students' proposals was assessed via corpus analysis during the first lesson. On that occasion, the researcher also addressed the students' translation shortcomings. The corpus analysis is reported in Appendix 22. The Onecle and the

LawInsider online contract databases<sup>87</sup> were also consulted via Google advanced search techniques if the ToS corpora produced no (or not enough) evidence. In this way, it was possible to verify whether the students' translations were frequent and used in contracts and agreements and, hence, acceptable. The targeted web searches are reported in Appendix 23. Appendix 24 lists the marks given to the target phrases proposed by the students.

## 5.1.1 Analysis of the students' first translation into English

As discussed in the previous chapter, a correct rendering of '*recesso*' is 'termination' or 'withdrawal' (see § 3.6 for more details and Appendix 22 for the related corpus-based translation). Also, the phrase can be translated as 'cancellation' only in English and Welsh consumer contracts (see § 3.6.1). Table 118 below lists the most frequent translations proposed by the students (see Appendix 21 for more translation options).

Source text	Translations proposed by students	% of students	S/I/U
1. Il recesso	The withdrawal	63.04%	S
	(The) termination	23.91%	S
	Contract termination	6.52%	S
	The cancellation	2.17%	S/I
	Revocation	2.17%	U

Table 118. Students' translations of 'il recesso'

As can be noticed, the majority of the students proposed 'withdrawal' (63%) and '(contract/the) termination' (24% + 7%) (all marked 'S'), whereas others suggested 'revocation' (not pertinent and marked 'U'), or 'cancellation' (which is appropriate only in English and Welsh legal systems and was marked 'S/I') (2% each). The term 'cancellation' was marked 'S/I' as the students had not been informed of the applicable law.

Considering all the translation proposals of '*il recesso*', the rate of the satisfactory translations was 94%, of the unsatisfactory 4% and of the satisfactory/in-need-of improvement 2% (see Appendices 21 and 24 for more details). It can be argued that the students' language resources helped propose correct translation options.

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Onecle: https://www.onecle.com; LawInsider: https://www.lawinsider.com.

As regards the second source phrase, '*avrà efficacia*' (back-translation: 'will be effective') (referring to '*il recesso*'), corpus evidence presents no instances of 'be effective' collocating with 'termination' or 'withdrawal' (see Appendix 22). If the phrases 'be effective' or 'effect' are searched for in the English sub-corpus, in fact, no sentences or clauses tackling the contract termination or the customer's withdrawal are retrieved. On the other hand, the English sub-corpus presents phrases such as 'this Agreement may/shall be terminated' to address the 'effectiveness' of a contract. Table 119 reports the students' most frequent translations.

Source text	Translations proposed by students	% of students	S/I/U
2. avrà efficacia	Will be effective; is effective	32.61%	S
	Shall be effective; shall become effective	21.74%	S
	Will take effect; will have effect	8.70%	S
	Shall take effect	8.70%	S
	Will come into effect	8.70%	Ι

Table 119. Students' translations of 'avrà efficacia'

As can be seen, the students' translations were mostly 'will be effective' or 'is effective' (33%), 'shall be/become effective' (22%), and 'will take/have effect' or 'shall take effect' (9% each). These options were marked 'S', despite the lack of corpus evidence. In order to assess the correctness and/or acceptability of the students' translations, the Onecle and the LawInsider contract databases were consulted. By googling "termination withdrawal shall be effective" site:.onecle.com, many hits are, in fact, obtained (see Appendix 23). Therefore, the phrases proposed by the students were considered correct as mentioned in contract databases and related to the subject-matter in question. Different results are, however, obtained if the expression 'will come into effect' (9%) is searched for. Albeit apparently similar to the others, this phrase generates no results in either the English subcorpus or the Onecle database. It only shows one occurrence in the LawInsider platform (Google search string: "termination withdrawal will come into effect" site: lawinsider.com) (see Appendix 23 for more web-based searches). Therefore, it can be assumed that this expression is not frequent in legal discourse and/or in contracts. For this reason, it was marked 'I'. Finally, some students proposed inappropriate translations, such as 'will be operative', 'will be in place', 'will take legal effect', and 'will have validity' (2% each, see Appendix 21). These target phrases were marked 'U' due to inconsistency with the meaning of the source phrase.

The overall rate of the translations was the following: 72% satisfactory; 19% unsatisfactory and 9% in need of improvements (see Appendices 21 and 24). Apparently, the students' language resources

allowed them to propose many acceptable translations.

The next source phrase is '*entro 30 (trenta) giorni dalla*'. The translation of this phrase is apparently straightforward, as no particular legal or technical terminology is involved. By searching for the expression '\*in \* days' in the English sub-corpus together with the lemmas 'day' and/or 'date' within a span of 5 words to the left and to the right, it is possible to read the following phrases: 'within 14 days starting from the day after the Customer receives the', and 'within 14 days of the date of issue of 'Appendix 22 reports more results). Table 120 shows information on the students' most frequent renderings.

Source text	Translations proposed by students	% of students	S/I/U
3. entro 30 (trenta) giorni dalla	Within 30 (thirty) days from	65.22%	S
	Within 30 days of	10.87%	S
	Within 30 days starting from / following	6.52%	S
	By 30 days from	4.35%	U
	Within a period of 30 days following	2.17%	Ι
	In 30 days from	2.17%	Ι

Table 120. Students' translations of 'entro 30 (trenta) giorni dalla'

As can be seen, the majority of the students (65%) proposed 'within 30 (thirty) days from', which is also present in the English sub-corpus (see Appendix 22). Some suggested 'within 30 days of' (11%), or 'within 30 days starting from/following' (7%). These translation options were considered acceptable. Other translation solutions, such as 'in 30 days from' and 'within a period of 30 days following' (2% each) needed improvement. These phrases, in fact, are not present in the corpus. Also, as regards the former, by googling *"in \* days from \* date of receipt" site:.onecle.com*, it can be noticed that this expression actually refers to governmental approvals or premises/housing repairs (the word 'receipt' is written in the search query as the source phrase addresses a *'ricevimento'*). Therefore, although in use, the context of the target phrase is different from the source context. As concerns the latter ('within a period of 30 days following'), by querying *"within a period of \* days following \* date of receipt" site:.onecle.com* on Google, only one hit is retrieved (see also Appendix 23 for more information). The expression 'by 30 days from' (4%) was marked unsatisfactory due to grammatical issues. In Appendix 21 it is possible to find more students' translation options.

The percentages of the translations of '*entro 30 (trenta) giorni dalla*' were as follows: 92% 'S'; 4% 'I' and 4% 'U'. Also in this case, the students' habitual language tools (and/or their previous knowledge of the target language) helped them deliver acceptable translations.

The fourth source phrase is '*data di ricevimento da parte di XX*'. The corpus-sourced equivalents are varied, such as 'the date of (XX's) receipt'; '(within ... days) of our receipt / of the receipt of / from receipt of' and many others. These expressions can be found by searching for 'day\*|date' with the words 'receipt', 'receive' and 'reception' within a span of 10 words to the right and to the left (see Appendix 22 for more information). The students' most frequent renderings are reported in Table 121 below.

Source text	Translations proposed by students	% of students	<b>S/I/</b> U
4. data di ricevimento da parte di XX	The date of receipt (by XX) of (by XX)	34.78%	S
	The date on which XX receives the	19.57%	S
	The reception from XX of; the date of reception of XX	17.39%	U
	The date of delivery (by XX) of (by XX)	6.52%	U
	(after) Receiving the on behalf of XX	2.17%	Ι
	Receipt on the part of XX of	2.17%	Ι

Table 121. Students' renderings of 'data di ricevimento da parte di XX'

Many students proposed 'the date of receipt by XX of' and/or 'the date of receipt of (...) by XX' (35%), both marked 'S'. The query "the date of receipt by \* of" site:.onecle.com or "the date of receipt of \* by" site:.onecle.com, in fact, produces many hits. Some wrote 'the date on which XX receives the' (20%), also marked 'S' because the search for "the date on which \* receives the" site:.onecle.com generates several results. Other students wrote infrequent expressions, such as '(after) receiving the (...) on behalf of XX', or 'receipt on the part of XX of' (2% each). If these phrases are searched for in the Onecle or LawInsider contract databases, very few hits are obtained (search strings: "after receiving \* on behalf of" site:.lawinsider.com or "receipt on the part of \* of" site:.onecle.com) (see Appendix 23). For this reason, these translations were marked 'I'. Almost 18% proposed 'the reception from XX of' and 'the date of reception of XX'. These translations were marked 'U' due to grammatical mistakes. Finally, the translation option 'the date of delivery (by XX)

of' (7%) presents lexical issues and was marked 'U'. In this case, 'delivery' is incorrect as its legal meaning is different from '*ricevimento*'<sup>88</sup>.

The percentages of the translations of '*data di ricevimento da parte di XX*' were the following: 65% 'S', 26% 'U', and 9% 'I'. In this case, the rate of unacceptable translations was mainly due to wrong prepositions (i.e., colligations) or wrong lexical choices (e.g., confusing 'receipt' with 'delivery') (see Appendix 21 for more insights into the students' proposed translations).

The next phrase to address is '*della predetta comunicazione*'. The corpus does not provide equivalents of '*predetta*' in similar contexts. Corpus evidence, in fact, only shows 'of such notice', 'of this notification' and 'of such communication'. Finding these expressions is possible by searching for the words 'notice', 'notification' and 'communication' in the corpus and by reading the words preceding them (see Appendix 22 for more details on the SE searches). Table 122 reports the students' most frequent proposals.

Source text	Translations proposed by students	% of students	<b>S/I/</b> U
5. della predetta comunicazione	Of the aforementioned / above-mentioned / aforesaid communication	54.35%	S
	Of the abovementioned / aforementined notification	15.22%	S
	Of the aforementioned notice	10.87%	S
	Of this / that notice	4.35%	U
	The foretold communication	2.17%	U
	The present notice	2.17%	U

Table 122. Students' renderings of 'della predetta comunicazione'

As can be seen, many students proposed correct translations, such as 'of the aforementioned / above-mentioned / aforesaid communication' (54%); 'of the abovementioned / aforementioned notification' (15%), and 'of the aforementioned notice' (11%). These target phrases were marked 'S'. Although not present in the corpus, web searches reveal their high frequencies in contract databases

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Legal language distinguishes between 'delivering' (e.g., a notice) and 'receiving' it. Delivery does not necessarily entail receipt by the other party. In the English corpus, for instance, there is a clear distinction between the two terms, which is clarified in a 'Notices' clause as follows: 'Notices if delivered by hand shall be treated as received when delivered, if sent by first class post 48 hours after posting'.

(search query samples: "the above-mentioned communication" site:.lawinsider.com and "the aforementioned notice" site:.onecle.com). Some students wrote 'of this / that notice' (4%), or 'the present notice' (2%). These translations were considered unsatisfactory due to cohesion issues ('this / that' and 'the present' do not express the same meaning as 'above-mentioned' and the like). The formula 'the foretold communication' (2%) was also marked 'U' because it is not in use (by googling "the foretold communication" site:.onecle.com, no hits are found) (see Appendix 21 for more students' translation options and Appendix 23 for information on the web searches carried out to assess them).

The percentages of the translations of '*della predetta comunicazione*' were the following: 87% 'S' and 13% 'U' (see Appendices 21 and 24).

The sixth source phrase is '*legittimando XX*'. Corpus evidence shows no concordances of the lemma 'legitimise' in contexts similar to the source phrase '*legittimando XX a disattivare il servizio*'. On the contrary, it presents many hits with the lemmas 'entitle' (as in the phrase 'XX shall be entitled to'), and 'right' (as in 'XX shall have the right' or 'XX reserves the right') collocating with 'service(s)' (see Appendix 22 for more details on the SE searches and results). Table 123 reports the students' most recurrent renderings.

Source text	Translations proposed by students	% of students	S/I/U
6. legittimando XX	Thus / thereby legitimising XX; which shall legitimate XX; so that to legitimate XX; will be legitimated to	71.74%	U
	XX shall be entitled; entitling XX	13.04%	S
	Giving XX the authority to; authorizing XX to	4.35%	U

Table 123. Students' renderings of 'legittimando XX'

As can be seen, the majority of the students (72%) proposed literal translations, such as 'legitimising XX', 'which shall legitimate XX', and 'so that to legitimate XX'. All these translations were marked 'U'. If the phrases *"legitimise|legitimize \* to \* the service" site:.onecle.com* and *"legitimize|legitimise \* to" site:.onecle.com* are googled, no hits are retrieved. The same occurs if the phrases are searched for in the LawInsider.com domain. The lemmas 'legitimise' (or 'legitimize') and 'legitimate', in fact, tend to collocate with words such as 'reason' (as in the phrase 'legitimate')

reason', which is present in the corpus), or 'right' (as in the phrase 'legitimate right', found in the LawInsider database). Therefore, the students' proposed translations contained lexical inaccuracies. Satisfactory renderings were 'XX shall be entitled to' (13%), whereas unsatisfactory translations were 'giving XX the authority to' or 'authorizing XX to' (4% overall), since no power or authority is basically granted (see Appendix 21 for more target phrases and for the related marks).

The percentages of the translations of '*legittimando XX*' were as follows: 20% 'S', 76% 'U' and 4% 'I' (see also Appendix 24). In this case, the students' language resources did not seem particularly useful.

As concerns the seventh source phrase, 'a disattivare il Servizio', both the English sub-corpus and online contract databases do not mention the lemma 'deactivate' referring to 'service(s)'. If the lemma 'service' is searched for in the English sub-corpus together with the lemmas 'cancel', 'disable', 'terminate', 'interrupt' and 'deactivate', for instance, the verbs 'cancel' and 'terminate' mostly come to the fore. There are no instances of 'deactivate' (see also § 4.1.2 on the collocations of the services offered). According to corpus evidence, it appears that a website or an account can be 'deactivated', but not a service. Surprisingly, the English sub-corpus generates concordances with the lemmas 'activate' and 'reactivate' collocating with 'service(s)' (see Appendix 22 for more corpus insights). The students' most frequent renderings are reported in Table 124.

Source text	Translations proposed by students	% of students	S/I/U
7. a disattivare il Servizio	To deactivate / deactivating the service;	52.17%	т
	the deactivation of the service	52.1770	1
	To cancel the service	19.57%	S
	To disable the service	17.39%	S

Table 124. Students' translations of 'a disattivare il Servizio'

As can be seen, the source phrase was rendered literally by the majority of the students (52%), who proposed 'to deactivate the service' and 'the deactivation of the service'. These translation proposals were marked 'I' for the reasons stated above and in light of web-targeted searches. If the strings *"deactivate|interrupt|suspend|terminate \* service|services" site:.onecle.com* and *"deactivate|interrupt|suspend|terminate \* service|services" site:.lawinsider.com* are googled, no instances of 'deactivate a/the service(s)' are found (see Appendix 23). As the sense of the target phrases was somehow conveyed, the students' translations were considered only partly inaccurate; hence, they were marked 'I'. Satisfactory renderings were phrases such as 'cancel the service' (20%)

and 'disable the service' (17%), as well as 'terminate', 'disconnect' and 'interrupt the service' (2% each, see Appendix 21). Unsatisfactory translations were phrases such as 'to disactivate the service' due to wrong spelling (4%, see Appendix 21).

The percentages of the translations of '*a disattivare il Servizio*' were as follows: 44% 'S', 52% 'I' and 4% 'U' (see Appendix 24).

The next phrase, '*e ad effettuare l'eventuale rimborso*' contains the challenging words '*eventuale*' and '*rimborso*'. These terms could be difficult to translate because '*eventuale*' (back-translation: 'any' or 'possible') may not be rendered literally in a legal context. Also, '*rimborso*' has two possible translations in English: 'reimburse' and 'refund', whose meanings and usages are different. The English sub-corpus presents instances of 'refund' in phrases such as 'offer / provide / entitle you to a (full) refund' and 'refunds will be issued' (see Appendix 22). Table 125 shows some translation proposals.

Source text	Translations proposed by students	% of students	<b>S/I/</b> U
8. e ad effettuare l'eventuale rimborso	And to make / issue / pay any refund	21.74%	S
	To proceed with / make / ask for the eventual refund / and eventually refund	13.04%	U
	To make / issue a potential refund; and potentially refund	10.87%	Ι
	And make any reimbursement; make the possible reimbursement; and reimburse	10.87%	U
	Offer / provide / entitle you to a (full) refund	8.70%	S
	Implement any possible refund	8.70%	U

Table 125. Students' renderings of 'e ad effettuare l'eventuale rimborso'

The target phrases 'and to make / issue / pay any refund' (22%) were considered correct, whereas phrases such as 'make the eventual refund' or 'to eventually refund' (13%) were considered unsatisfactory due to the false cognate 'eventual(ly)'. Phrases such as 'make / issue a potential refund' (11%) was marked 'I', because 'potential' is not frequently used in legal discourse. If the strings *"eventual[potential]possible refund" site:.onecle.com* and *"eventual[potential]possible* 

*refund" site:.lawinsider.com* are googled, there are many hits with 'possible refund' but much fewer with 'potential refund'. Also, the search string *"to \* a potential refund" site:.lawinsider.com* generates only 1 hit (see Appendix 23). Target phrases with the lemma 'reimburse' were considered unsatisfactory (11%) due to lexical issues (see § 3.8.2, Table 20), as well as expressions such as 'implement a refund' (9%).

The rates of the translations were as follows: 35% 'S', 54% 'U' and 11% 'T'. Apparently, the students' language resources had not been particularly helpful.

The translation of '*rateo*' posed some challenges. In order to find acceptable equivalents, it is possible to read again the results of the previous search. If the lemma 'refund' is looked for in the corpus, many concordances with 'refund any pro rata payments', 'any proportion of the fees incurred' and other similar expressions come to the fore (see Appendix 22). Hence, the term 'pro rata payment' can be an equivalent of '*rateo*', as also discussed in Chapter 4 (see § 4.1.2.1, Table 41). Table 126 shows the students' most frequent translations.

Source text	Translations proposed by students	% of students	S/I/U
9. del rateo	Of the / any accrual	32.61%	U
	Omission	30.43%	U
	Of the instalment	28.26%	U
	Of the rate	4.35%	U

Table 126. Students' renderings of 'del rateo'

Many of the students' translations were unsatisfactory because of incorrect lexical choices, as in the phrase 'the/any accrual' (33%). The lemma 'accrue', in fact, collocates with 'interest' and 'rights', as shown in the corpus in phrases such as 'interest shall accrue on a daily basis' (see Appendix 22). In addition, if the strings *"the accrual of the payment" site:.onecle.com* or *"the accrual of the sum|amount paid" site:.onecle.com* are googled, no hits are retrieved (see Appendix 23). Some students omitted the translation of '*rateo*' (30%). This was considered unacceptable, as refunds are given as a proportion of the amount paid, according to the source text. Others wrote 'instalment' (28%) or 'rate' (4%), which were also marked 'U' as their meaning is different from the source text (Appendix 21 shows further translation options).

The percentages of the translations of '*del rateo*' were as follows: 98% 'U' and 2% 'S'. Also in this case, the students' habitual language tools had not been particularly resourceful or accurate.

The phrase which ends the Italian clause is '*dell'importo pagato*'. The English sub-corpus suggests 'of the prices paid' or 'of the fees paid' (see Appendix 22). These expressions are found by searching for 'of the \* paid' or 'of the' collocating with the lemma 'pay' within a span of 5 words to the right. Table 127 lists the students' most frequent renderings.

Source text	Translations proposed by students	% of students	S/I/U
10. dell'importo pagato.	Of the amount paid / paid amount	78.26%	S
	Of the paid sum	6.52%	Ι
	Of the accrued amount paid	4.35%	Ι

Table 127. Students' renderings of 'dell'importo pagato'

Many students proposed 'of the amount paid' or 'of the paid amount' (78%), which were marked 'S'. If the phrase *"of the amount paid" site:.onecle.com* is googled, in fact, many hits are obtained. On the other hand, the expression 'of the paid sum' generates no hits in the Onecle database and only one in the LawInsider. For this reason, it was marked 'I'. Unacceptable renderings were 'of the paid payment's amount' (2%) due to grammatical issues, and 'of the payment done before' (2%) due to cohesion ('before') and collocational ('payment done') mistakes (see Appendix 21).

The rates of the last translations were as follows: 83% 'S', 11% 'I', and 6% 'U'.

# 5.1.2 Corpus-based translation (Italian>English) of the first clause

In light of the corpus analysis carried out (and shown in Appendix 22), possible translations of the Italian clause are shown in Table 128 below, which also includes the source text for reasons of completeness. The text is divided into sections to enhance the comprehension of the various translation options.

Source text	Corpus-based translation(s)
Il recesso avrà efficacia entro 30 (trenta)	This Agreement may be terminated within 30
giorni dalla data di ricevimento da parte di	(thirty) days
XX della predetta comunicazione,	-upon written notice to the other.
	-from the date of receipt of such notice.
	-of (XX's) receipt of such / this notification.

Table 128. Source text and corpus-based translation(s) of the first clause

legittimando XX	Thereafter XX shall have the right
	XX reserves the right
	Thereafter XX shall be entitled
a disattivare il Servizio	-to cancel
	-to terminate
	-to interrupt
	-to suspend
	the Service
e ad effettuare l'eventuale rimborso del rateo	-and refund any pro rated payments.
dell'importo pagato.	-and refund the fees paid on a pro rata basis.
	-and refund any proportion of the fees incurred.
	-and shall refund the / any pro-rata portion of the
	pre-paid fees.

The corpus-based translations of the Italian clause are also reported at the end of Appendix 22.

# 5.1.3 Overall marks of the students' first translation into English

Given the considerations made in the sections above, Table 129 below lists the overall marks of the students' proposed translations (see also Appendix 24):

Marks	Overall number of phrasesproposed by the students	% (out of 87)
S	36	41.38%
S/I	1	1.15%
Ι	11	12.64%
U	39	44.83%
Total phrases / translations	87	

Table 129. Overall marks of the students' first translation into English

The table above considers all the different phrases proposed by the students to translate the first Italian clause (Table 117 or Table 128). Overall, they suggested 87 different phrases or expressions to translate the 10 source phrases of the first clause (see Appendix 21 for the various translation options). Amongst the 87 target phrases, 36 (41%) were satisfactory; 39 (45%) unsatisfactory; 11 (13%) needed improvements and 1 (1%) was satisfactory in some legal systems, but needed

improvements in others (see also Appendix 24).

#### 5.1.4 Discussion

On the basis of the students' proposed renderings and of the results obtained by consulting the corpora and online contract databases, it can be argued that the students' translations presented some shortcomings which revolved around lexis, collocations, cohesion, and grammar. Lexical inaccuracies were due to word choices such as 'delivery' instead of 'receipt' to translate 'ricevimento'; 'reimbursement' instead of 'refund' to translate 'rimborsare', 'revocation' instead of 'termination/withdrawal' to render 'recesso', or 'contingent/eventual' instead of 'possible' to translate 'eventuale'. Lexical/collocational issues were noticed in the phrase 'legitimising XX' to translate '*legittimando XX*', as the lemma 'legitimate' mostly collocates with 'interest' or 'right'; 'any accrual' to render 'del rateo', since the lemma 'accrue' generally collocates with 'interest' or 'rights', or in the verb phrase 'deactivate the service' to translate 'disattivare il servizio', as 'service' collocates with 'cancel', 'terminate', or 'interrupt'. Cohesion issues were present in phrases such as 'this/the communication' or 'this/that notice' to translate 'la predetta comunicazione', and in 'the payment done before' to translate 'dell'importo pagato' (the target phrase also contains collocational inaccuracies, as 'payment' does not collocate with 'do'). Finally, grammatical shortcomings were found in phrases such as 'XX's receival', 'the date of reception of XX', 'by 30 days from', and 'of the paid payment's amount'.

#### 5.2 Text to translate from English into Italian (first translation assignment)

Table 130 below reports the second clause of the first translation assignment. The students translated this clause from English into Italian before participating in the first lesson. The clause is divided into 10 source phrases (underlined) and it is also reported in Appendix 5.

#### Table 130. The first English clause

1) <u>XX shall be entitled to</u> 2) <u>charge interest</u> 3) <u>in respect of late payment</u> 4) <u>of any sum due</u> 5) <u>under this Agreement</u>, 6) <u>which shall accrue</u> 7) <u>from the date when payment becomes due</u> 8) <u>until</u> <u>the date of payment</u> 9) <u>at a rate of 8% per annum above the base rate of the Bank of England</u> 10) <u>from time to time in force</u>.

The clause above addresses the company's right to demand the payment of interests in case of late

payment by the customer. It sets the rate of the default interest and the period of time during which it is applied. It contains instances of sector-specific language, such as 'shall be entitled to'; 'any sum due under this Agreement'; 'shall accrue from'; 'payment becomes due'; 'above the base rate of' and 'from time to time in force'.

The students translated the clause by using their habitual language tools (see Appendix 9). The students' proposed translations are reported in Appendix 25, which also shows the marks given to each target phrase. The students' translations were evaluated on the basis of corpus evidence (reported in Appendix 26) and targeted web searches (Appendix 27). As regards the latter, the .gov.it (Italian government) and the .cnel.it domains were queried via google advanced search techniques. The .gov.it domain offers samples of reliable (legal) language as it comprehends Italian public institutions' websites. If this domain did not produce enough or consistent results, the CNEL (*Consiglio Nazionale dell'Economia e del Lavoro*, National Council for the Economy and Labour) domain was consulted. The CNEL website contains a database of national collective bargaining contracts, which could be helpful when exploring generic legal phrases or formulae. At present, it is the only Italian contract database available. Alternatively, the more general .it domain was consulted. All the Italian *Regioni*'s domains, for example, end in .it (not .gov.it). In this way, it was possible to explore whether the students' translations were frequent and used in *ad hoc* websites. Finally, Appendix 28 summarises the marks given to the target phrases proposed.

## 5.2.1 Analysis of the students' first translation into Italian

The first phrase of the English clause is 'XX shall be entitled to'. The Italian sub-corpus suggests '*XX avrà diritto a*' (back-translation: 'XX will have the right to') and '*XX si riserva il diritto di*' (back-translation: 'XX reserves the right to'). These phrases are obtained by searching for a translation of 'entitled' in a dictionary and then for '*diritto*' in the corpus, given that the equivalent of 'be entitled' is '*avere diritto*'<sup>89</sup> (see Appendix 26 for the related corpus searches). The students' most frequent translations are reported in Table 131 below.

Source text	Translations proposed by students	% of students	S/I/U
1. XX shall be entitled to	XX ha (il) diritto di	63.04%	S
	XX avrà diritto a	19.57%	S

Table 131. Students' renderings of 'XX shall be entitled to'

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See https://dizionari.repubblica.it/Inglese-Italiano/E/toentitle.html.

XX sarà / è autorizzato a	6.52%	Ι
XX deve essere / sarà legittimato a	4.35%	U

As can be seen, some students proposed translations in line with corpus evidence (i.e., 'XX avrà diritto a', 20%). The majority (63%) used a present tense in the target phrase ('XX ha (il) diritto di'), which was also marked 'S'. An equivalent phrase which needed improvements was 'XX sarà / è autorizzato a' (back-translation: 'XX is / will be authorised to') (6%), as the source verb 'entitle' grants a right but does not give any authorisation. Wrong translations were 'XX deve essere / sarà legittimato a' (4%) (back-translation: 'XX shall be legitimated to'), as the lemma 'legittimare' does not collocate with 'interesse (di mora)' (back-translation: 'default interest'), which is mentioned in the second source phrase. If the following string is googled, in fact, "legittimato|legittimare \* interessi di mora" site:.gov.it, no results are obtained (see Appendix 27 for web-targeted searches). Also, 'XX avrà a carico' (back-translation: 'XX shall be obliged to') and 'XX sarà tenuto a' (back-translation: 'XX shall be obliged to') and 'XX sarà tenuto a' (back-translation: 'XX must/has to') (2% each) were unsatisfactory as these expressions have different meanings from the source phrases (see Appendix 25).

The percentages of the students' target phrases were the following: 85% 'S', 9% 'U' and 6% 'I' (see Appendix 28). It is apparent that the students' language resources helped them propose satisfactory translation options.

The next source phrase is 'charge interest'. The expression 'charge interest' can be translated in many ways according to the Italian sub-corpus, such as '*mettere / costituire in mora*' (back-translation: 'to put in default'), '*versare interessi di mora*' (back-translation: 'to pay default interest'), '*saranno dovuti gli interessi di mora*' (back-translation: 'default interest will be due'), or '*decorreranno a carico del cliente interessi moratori*' (back-translation: 'default interests will be charged to customer') (see Appendix 26 for more details). These phrases are found by searching for the lemmas '*interesse*' or '*mora*' (search string: 'interess\*|mora\*') together with verbs such as '*pagare*' ('pay') or '*addebitare*' ('charge') (see also the results obtained in Chapter 4: § 4.2.3, Table 87). The students' most frequent translations are shown in Table 132 below.

Source text	Translations proposed by students	% of students	S/I/U
2. charge interest	Addebitare / addebitamento di interessi / un interesse	56.52%	Ι
	Addebitare interessi di mora	10.87%	S

Table 132. Students' renderings of 'charge interest'

Applicare interessi di mora	6.52%	S
		-

Many students proposed 'addebitare gli interessi', which is a literal translation of the source phrase (57%). This option was marked 'I' because the target phrase is incomplete. As already discussed in the previous chapter (see § 4.2.2, Table 84), interests on late payments are always referred to as 'interessi di mora' or 'interessi moratori' in Italian (back-translation: 'default interests'). The prepositional phrase 'di mora' or the modifier 'moratori' are, hence, necessary. If the string "ritardato pagamento \* interesse" site:.gov.it is googled, in fact, results show the modifiers 'moratorio', 'di mora', or 'legale' after 'interesse'. Some students rightly proposed 'addebitare interessi di mora' (11%) (back-translation: 'to charge default interests') or 'applicare interessi di mora' (7%) (back-translation: 'to apply default interests'). If the search strings "addebitare interessi di mora" site:.gov.it and "applicare \* interessi di mora" site:.gov.it are googled, many hits are obtained (see Appendix 27). Unacceptable translations were phrases such as 'imporre una penale' (back-translation: 'to pay interests') and 'una corresponsione degli interessi moratori' (back-translation: 'to pay interests') (2% each), as interests must be paid by the customer, not the company (see Appendix 25 for more translation proposals).

The percentages of the students' target phrases were the following: 24% 'S, 65% 'I', and 11% 'U'. As can be seen, in this case the students' language resources had not been particularly helpful.

The third source phrase is 'in respect of late payment', which can be rendered as '*in caso di ritardato pagamento*', or '*in caso di ritardo nel pagamento*' (back-translation of both: 'in case of late / delayed payment'), as suggested by the Italian corpus. Finding these equivalents is possible by querying the lemma '*ridardo*' (search strings: 'ritard\*' and '\*tard\*') (see Appendix 26 for more search options and results). The students' most frequent translations are shown in Table 133 below.

Source text	Translations proposed by students	% of students	S/I/U
3. in respect of late payment	Nel caso in cui ci fossero ritardi nel pagamento	26.09%	S
	Sui / in rapporto a / in merito a / in caso di / in relazione a pagamenti tardivi / un pagamento tardivo	23.91%	S
	In caso di ritardato pagamento	13.04%	S

Table 133. Students' renderings of 'in respect of late payment'

Many students proposed correct translations, such as '*nel caso in cui ci fossero ritardi nel pagamento'* (back-translation: 'in the event of delayed payments') (26%), or '*in relazione a pagamenti tardivi*' (back-translation: 'in relation to late payments') (24%). The search phrase "*pagamento tardivo*" "*interessi \* mora*|*moratori*" *site:.gov.it*, for instance, generates many hits. Almost 22% of the students omitted the translation of this phrase, which was considered unacceptable as it was important to mention the circumstances where default interest are charged. Translations that needed improvements were phrases such as '*nel rispetto di un tardato pagamento'* (back-translation: 'in respect of a lated [*sic.*] payment') (2%) (see Appendix 25). If the strings "*un tardato pagamento" site:.gov.it* and "*nel rispetto di un tardato pagamento" site:.it* are googled, the results show the word '*tardivo*' or '*ritardato*', not '*tardato*'. Therefore, there is a lexical issue in the target phrase.

The students' translations of 'in respect of late payment' were generally satisfactory, with percentages such as 74% 'S', 24% 'U' and 2% 'I'.

As regards the prepositional phrase 'of any sum due', the Italian sub-corpus shows instances of '*di qualunque somma dovuta*' (back-translation: 'of any due amount'); '*qualunque importo*' (back-translation: 'any amount'); '*eventuale importo*' (back-translation: 'any amount'); '*importo pattuito*' (back-translation: 'agreed amount'), or '*importo dovuto*' (back-translation: 'due amount'). Finding these equivalents is possible by searching for the lemmas '*importo*' and '*somma*' (corpus search query: 'import\*|somm\*') together with any verb or adjective in the first right position (see Appendix 26 for further details). Table 134 shows some of the students' proposed translations.

Source text	Translations proposed by students	% of students	S/I/U
4. of any sum due	Per / di qualsiasi somma dovuta	54.35%	S
	Della somma (di denaro)	15.22%	Ι
	Per ogni / una somma dovuta	8.70%	Ι
	Di qualsiasi somma sottoscritta / inclusa	6.52%	U

Table 134. Students' renderings of 'of any sum due'

The students' rendering of 'of any sum due' was mostly '*per / di qualsiasi somma dovuta*' (back-translation: 'for / of any amount due') (54%), which was considered correct. Some students proposed '*della somma di denaro*' (back-translation: 'of the amount of money') (15%), which was

marked 'I' due to cohesion issues (i.e., there are no references to the amount of money that is due). The expressions '*per ogni somma dovuta*' and '*per una somma dovuta*' (back-translation: 'for any / an amount due') (9%) are infrequent in sector-based language. For this reason, they were marked 'I'. The search strings "*per ogni*|*una somma dovuta*" *site:.gov.it* and "*per ogni*|*una somma dovuta*" *site:.cnel.it*, in fact, generate no related hits. There are results with '*su ogni somma*' (back-translation: 'on any amount') and '*pagare la somma dovuta*' (back-translation: 'to pay the amount due'), but none with '*per ogni somma dovuta*' or '*per una somma dovuta*' (see Appendix 27). Also, the search query "*interesse*|*interessi* \* *per ogni*|*una somma dovuta*" *site:.it* produces only one hit. Unsatisfactory translation options were phrases such as '*di qualsiasi somma sottoscritta* / *inclusa*' (back-translations: 'of any underwritten / included amount') (6%), as the target words '*sottoscritta*' and '*inclusa*' are wrong translations.

The rates of the translations of 'of any sum due' were as follows: 70% 'S', 24% 'I and 6% 'U' (see also Appendix 28).

As regards the fifth source phrase, according to the Italian sub-corpus equivalents of the expression 'under this Agreement' are '*in forza / in virtù del presente contratto*' and '*ai sensi del contratto*' (see Appendix 26 for the corpus search queries and the related results). Table 135 reports the most frequent translations proposed by the students.

Source text	Translations proposed by students	% of students	S/I/U
5. under this Agreement	Ai sensi del presente accordo	47.83%	S
	Ai sensi di / secondo questo contratto	17.39%	Ι
	Ai sensi del presente contratto	8.70%	S
	Stabilita / prevista da questo accordo	4.35%	Ι
	Come previsto dal contratto	4.35%	S
	In virtù di detto accordo	4.35%	U

Table 135. Students' renderings of 'under this Agreement'

As can be seen, many students translated the source phrase literally, such as 'ai sensi del presente accordo' (48%). Alternatively, they mentioned 'contratto' instead of 'accordo', as in 'ai sensi del presente contratto' (9%) or 'come previsto dal contratto' (4%). All these options were considered satisfactory. For example, by googling "ai sensi del presente accordo" site:.gov.it and "ai sensi del presente contratto" site:.gov.it, many hits are obtained. Partially correct translations were the following: 'ai sensi di / secondo questo contratto' (back-translation: 'according to this contract')

(17%) and 'stabilita / prevista da questo accordo' (back-translation: 'established by this agreement') (4%). In these phrases, the use of the determiner 'questo' ('this') is partly inaccurate. Although it might seem correct as it is a literal translation of 'this', the Italian determiner 'questo' is not particularly frequent in legal discourse, as the expression '*il / la presente*' (back-translation: 'the present') is preferred. If the search strings "*ai sensi di questo contratto*" *site:.gov.it* and "*secondo questo contratto*" *site:.gov.it* are googled, in fact, only one hit is obtained in each case, whereas the CNEL domain generates no results. If the .it domain is queried and the search string "secondo questo contratto' actually means 'by interpreting this contract'. For these reasons, the above target phrases were marked 'T (see also Appendix 27). Finally, unsatisfactory translations were phrases such as '*in virtù di detto accordo*' (back-translation: 'by virtue of the said agreement') (4%) and '*il suddetto accordo*' ('the said agreement') (2%) due to cohesion issues. Appendix 25 contains more examples.

The percentages of the students' translations were as follows: 67% 'S', 24% 'I' and 9% 'U'.

The relative clause 'which shall accrue' refers to interests on late payments. The Italian sub-corpus suggests '(*che*) saranno calcolati' (back-translation: 'which will be calculated') and '(*che*) decorrono a carico del cliente' (back-translation: 'which accrue at the customer's expense'). Finding these phrases is possible by searching for a translation of 'accrue' in a dictionary, then by looking for the proposed equivalents (i.e., 'decorrere' and 'calcolare') in the corpus, together with 'interesse' within a span of 15 words to the right and to the left (see Appendix 26). Table 136 shows the students' most frequent translations.

Source text	Translations proposed by students	% of students	S/I/U	
6. which shall accrue	Che / i quali matureranno / che maturerà	65.22%	S	
	Che decorrono / avrà decorrenza da	17.39%	S	
	Che si accumulerà	6.52%	U	
	La quale aumenta / aumenterà il proprio importo	4.35%	U	
	Che verrà maturato	2.17%	Ι	

Table 136. Students' renderings of 'which shall accrue'

The majority of the students (65%) proposed literal but satisfactory translations, such as '*i quali* matureranno / che maturerà'. If the search string "interessi \* mora|moratori|legali \*

*matureranno*|*maturano*" *site:.gov.it* is googled, many results are obtained. Others (17%) wrote '*che decorrono da*' (back-translation: 'starting from'), which was considered appropriate as in line with corpus evidence. A partially correct translation was the phrase '*che verrà maturato*' (2%) (back-translation: 'that will be accrued'), as the use of the passive voice is redundant and infrequent in this case (the string "*interesse* \* *che verrà maturato*" *site:.gov.it* generates no hits, whereas it generates only one hit in the .it domain). Unsatisfactory renderings were the following: '*che si accumulerà*' (7%) (back-translation: 'which will accumulate'), due to a wrong lexical choice of the verb '*accumulare*', and '*la quale aumenta / aumenterà il proprio importo*' (4%) (back-translation: 'which will raise / raises its amount'), as this expression has a different meaning from the one intended by the source phrase.

The rates of the students' translations were the following: 85% 'S', 13% 'U' and 2% 'I' (see Appendix 28).

The seventh source phrase is 'from the date when payment becomes due', which refers to the date when interests are charged. The prepositional phrase can be rendered as '*dal giorno del primo insoluto*' (back-translation: 'from the day of the first non-payment'), or '*dalla data in cui il pagamento doveva essere effettuato*' (back-translation: 'from the date when payment should have been made') according to corpus evidence. Obtaining these target phrases is possible by searching for '*dalla data*', which is a literal translation of 'from the date', together with '*pagamento*' (back-translation: 'payment'), or by querying '*dal giorno*' (back-translation: 'from the day') (see Appendix 26 for more corpus searches and results). Table 137 lists some of the students' translations.

Source text	Translations proposed by students	% of students	S/I/U
7. from the date when payment becomes due	Dalla data / dal momento in cui il pagamento diventa esigibile	34.78%	Ι
	Dalla data / a partire dal giorno di scadenza del pagamento	30.43%	S
	A partire dalla data in cui il pagamento diventa dovuto	19.57%	Ι
	Dalla data ultima di pagamento	2.17%	U

Table 137. Students'	renderings of 'from	the date when	payment becomes due'

Many students (35%) proposed a literal translation which was not considered completely acceptable, i.e., 'dalla data / dal momento in cui il pagamento diventa esigibile' (35%) (back-

translation: 'from the date / moment when payment becomes receivable / collectable'). If the strings "interessi \* mora|moratori|legali" "pagamento \* esigibile" site:.gov.it or "interessi \* mora moratori legali" "pagamento \* esigibile" site:.it are googled, unrelated hits are obtained. The string "interessi \* mora|moratori|legali" "pagamento \* esigibile" site:.cnel.it generates no results. Hence, it can be inferred that the phrase 'pagamento esigibile' does not collocate with 'interesse di mora'. If the lemma 'esigibile' is searched for in the Italian sub-corpus (search query: 'esigib\*'), in fact, only the following phrase is retrieved: 'l'esigibilità immediata di tutte le somme ancora dovute' (back-translation: 'the immediate collectability of all the amounts still due') (see Appendix 26). Another translation which needed improvement was the phrase 'a partire dalla data in cui il pagamento diventa dovuto' (20%) (back-translation: 'from the date when payment becomes due'). If the string "pagamento \* dovuto" site:.gov.it is googled, results show that the phrase 'pagamento è / diventa dovuto' is not in use. There are, in fact, results with 'pagamento del dovuto' or 'pagamento dell'importo dovuto' (back-translation of both: 'payment of the amount due') (see also Appendix 27). Unacceptable translations were the following: 'dalla data ultima di pagamento' (back-translation: 'from the last day of payment'), because the source text has a different meaning; 'dal momento in cui il pagamento diventa debito' (back-translation: 'from the moment when payment becomes a debt'), because this phrase does not make any sense (2% each).

The percentages of the students' target phrases were the following: 61% 'I', 30% 'S' and 9% 'U'. As can be seen, many translation proposals needed improvements (see also Appendix 28).

The adverbial phrase 'until the date of payment' establishes the time limit for the calculation of the interest on late payments. The Italian sub-corpus suggests '*fino al pervenimento di idoneo pagamento*' (back-translation: 'until reception of suitable payment') and '(*fino al pervenimento di) effettivo pagamento*' (back-translation: 'until reception of actual payment'). As can be seen, the Italian expressions tend to be more articulate than the English, as modifiers such as '*idoneo*' or '*effettivo*' are added. This was also noticed in Chapter 4 (see § 4.2.4, Table 97), where '*corretto e puntuale ricevimento*' (back-translation: 'correct and punctual receipt') is the Italian equivalent of (simply) 'receipt'. Table 138 below reports the students' most frequent translations.

Source text	Translations proposed by students	% of students	S/I/U
8. until the date of payment	Fino alla data del pagamento	56.52%	Ι
	Fino alla data dell'effettivo pagamento	15.22%	S

Table 138. Students' renderings of 'until the date of payment'

Fino al giorno / alla data del pagamento stesso	8.70%	S
Omission	6.52%	U
Fino al suo estinguimento	2.17%	U

As can be seen, the majority of the students (57%) proposed partially correct translations, such as 'fino alla data del pagamento' (back-translation: 'until the date of payment'). This phrase is incomplete as it does not specify that payment must be suitable or 'actual', as the Italian corpus shows (see Appendix 26). For this reason, this translation option was marked 'T. Some students proposed 'fino alla data del pagamento stesso' (9%), which was considered acceptable in view of the results obtained by google searches (search string: "interessi|interesse di mora" "data \* pagamento stesso" site:.gov.it) (see also Appendix 27). Others wrote 'fino al suo estinguimento' (back-translation: 'until its extinguishment / settlement'), which was marked 'U'. The word 'estinguimento', in fact, is infrequent and archaic (it dates back to 1588)<sup>90</sup> and the more modern 'estinzione' is nowadays preferred. Even so, if the search string "estinzione \* pagamento" site:.it is googled, it is clear that 'estinzione' refers to debts, obligations (e.g., debentures), or loans, not payments. Omitting the translation of this phrase was also considered unacceptable (7%), as it was necessary to indicate the date until when the default interest would be calculated.

The percentages of the students' proposals were as follows: 61% 'I', 30% 'S' and 9% 'U' (see also Appendix 28). The students' language tools had apparently not been particularly accurate.

The prepositional phrase 'at a rate of 8% per annum above the base rate of the Bank of England' refers to the interest rate that is applied to late payments. The Italian sub-corpus contains the equivalent phrase '*nella misura del saggio di interesse del principale strumento di finanziamento della Banca Centrale Europea maggiorato di 7 (sette) punti percentuali*' (back-translation: 'at a rate of 7% (seven%) above the rate applied by the European Central Bank) (see Appendix 26 to understand how this phrase is sourced). Table 139 shows some of the students' proposals.

Table 139. Students' renderings of 'at a rate of 8% per annum above the base rate of the Bank of England'

Source text	Translations proposed by students	% of students	S/I/U
9. at a rate of 8% per	A un tasso dell'8% annuo superiore al	41.30%	S

<sup>90</sup> 

See https://dizionario.internazionale.it/parola/estinguimento.

annum above the base	tasso base della Banca d'Inghilterra		
rate of the Bank of			
England			
	Ad un tasso dell'8% annuo al di sopra del /		
	sopra il tasso di riferimento / di base della	10.87%	Ι
	Banca di Inghilterra		
	A un tasso annuale dell'8% rispetto al /		
	secondo il tasso di riferimento della Banca	10.87%	U
	di Inghilterra		
	Pari al tasso d'interesse di base della		
	Banca di Inghilterra, maggiorato di 8 punti	8.70%	S
	percentuali		

Many students wrote correct renderings, such as 'a un tasso dell'8% annuo superiore al tasso base della Banca d'Inghilterra' (41%) (back-translation: 'at a rate of 8% per year above the base rate of the Bank of England'). If the string "interessi|interesse di mora" "tasso|saggio superiore a|al" site:.gov.it is googled, many results are obtained. Other translations needed adjustments, such as 'ad un tasso dell'8% annuo al di sopra del / sopra il tasso di riferimento / di base della Banca di Inghilterra' (11%). In this phrase, the expressions 'al di sopra del tasso' and 'sopra il tasso' (back-translation of both: 'above the rate') are literal translations and are not used in sector-based language. If the string "interessi|interesse di mora" "tasso|saggio \* sopra" site:.gov.it is googled, no consistent results are obtained (see Appendix 27 for more web-based searches). The target phrase 'a un tasso annuale dell'8% rispetto al / secondo il tasso di riferimento della Banca di Inghilterra' (11%) (back-translation: 'at an annual rate of 8% compared with / according to the rate of the Bank of England') was considered unsatisfactory due to the words 'rispetto a' and 'secondo il' (back-translation: 'compared with' and 'according to', respectively) as they do not express the fact that the rate is applied above the rate of the Bank of England. Other students' translations are shown in Appendix 25.

The percentages of the students' target phrases were as follows: 50% 'S', 30% 'U' and 20% 'I'. Apparently, the students' language tools had not been particularly resourceful.

The last source phrase of the second clause is 'from time to time in force'. The Italian corpus contains the phrases '*in vigore al momento*' and '*di volta in volta applicabili*'. These equivalents are found by searching for '*in vigore*' ('in force') and '*di volta*' ('from time') (see Appendix 26). Table

140 lists the students' most frequent renderings.

Source text	Translations proposed by students	% of students	S/I/U
10. from time to time in force	Di volta in volta in vigore	45.65%	S
	Di volta in volta vigente	26.09%	S
	Vigente in un dato momento	6.52%	Ι
	Di tanto in tanto in vigore	6.52%	U
	Vigente nell'intervallo di tempo considerato	6.52%	U

Table 140. Students' renderings of 'from time to time in force'

Satisfactory translations were the literal 'di volta in volta in vigore' (46%) and 'di volta in volta vigente' (26%). If these expressions are googled in the gov.it domain, many results are obtained (sample search query: "tasso|interesse \* di volta in volta in vigore" site:.gov.it). A less satisfactory translation was 'vigente in un dato momento' (6%) (back-translation: 'in force in a given moment'), which was marked 'T. If the search strings "vigore|vigente in un dato momento" site:.gov.it and "vigore|vigente in un dato momento" site:.cnel.it are googled, results phrases clearly refer to laws or law decrees, not interest rates. Unsatisfactory translations were 'di tanto in vigore' (7%) (back-translation: 'once in a while in force') or 'vigente nell'intervallo di tempo considerato' (7%) (back-translation: 'in force in the time frame considered'). These translations were considered unacceptable because of their meanings, which are different from that of the source phrase. Omission of the translation of this formula (2%) was marked 'U' because the original phrase provides important information on the applicability of the interest rate.

The percentages of the students' target phrases were 74% 'S', 20% 'U' and 6% 'I' (see Appendix 28).

## 5.2.2 Corpus-based translation (English>Italian) of the first clause

On the basis of the corpus analysis reported in Appendix 26, the corpus-based translations of the English clause are shown in Table 141 below, which also reports the source text for reasons of completeness.

Table 141. Source text and corpus-based translation(s) of the first clause
----------------------------------------------------------------------------

Source text	<b>Corpus-based translation</b> (1)	<b>Corpus-based translation (2)</b>
XX shall be entitled	-XX avrà diritto	In caso
	-XX si riserva la facoltà	-di ritardato pagamento
		-di ritardo nel pagamento
		degli importi dovuti (ai sensi
		del presente contratto),
to charge interest in respect	-di mettere	Decorreranno
of late payment	-di costituire	-a favore di XX
	in mora il Cliente in caso di	-a carico del Cliente
	ritardato pagamento (alla	gli interessi di mora,
	scadenza)	gli interessi moratori,
of any sum due under this	di qualunque somma dovuta	-
Agreement,	in forza del presente contratto.	
which shall accrue from the	Gli interessi di mora saranno	che saranno calcolati dal
date when payment becomes	calcolati dal giorno del primo	giorno del primo insoluto
due	insoluto	
until the date of payment	fino al pervenimento di	fino al momento in cui
	idoneo pagamento	persisterà la situazione di
		morosità,
at a rate of 8% per annum	nella misura del saggio di	nella misura del saggio di
above the base rate of the	interesse della Bank of	interesse della Bank of England
Bank of England from time	England in vigore al momento	di volta in volta applicabile
to time in force.	maggiorato di 8 (otto) punti	maggiorato di 8 (otto) punti
	percentuali.	percentuali.

The above translations are also shown in Appendix 26.

# 5.2.3 Overall marks of the students' first translation into Italian

Table 142 below reports the overall marks of the students' proposed translations (see also Appendix28):

Marks	Overall number of phrases proposed by the students	% (out of 90)
S	33	36.67%
Ι	22	24.44%
U	35	38.89%
Total phrases / translations	90	

Table 142. Overall marks of the students' first translation into Italian

The table above considers all the target phrases proposed by the students to translate the English clause of Table 130 (or 141) above. Altogether, they suggested 90 different Italian target phrases to translate the 10 English source phrases of the first clause (refer to Appendix 25 to see the target phrases). Amongst these, 33 (37%) were satisfactory; 35 (39%) were unsatisfactory and 22 (24%) needed improvements (see also Appendix 28).

The figures of Table 142 above do not differ much from those of Table 129, which reports the marks of the students' first translations into English. Table 142 shows a slight increase in the rate of translations that needed improvements (from 13%, Table 129, to 24%, Table 142), and a decrease in the rates of satisfactory and unsatisfactory translations (41% against the current 37% of the 'S', and 45% against the current 39% of the 'U'). As a whole, however, the marks do not vary with a great deal. It is apparent that the students' translations from and into English needed improvements.

#### 5.2.4 Discussion

Given the analyses carried out, the language resources used to translate the clause from English into Italian mostly helped the students propose acceptable translation options. Nonetheless, in some circumstances, the target phrases needed adjustments or were unacceptable for various reasons. For example, the students' translations were sometimes non-adherent to legal language conventions, as in the source phrase 'be entitled to (interests)', which was rendered as '*legittimare a (interessi)*'. The verb '*legittimare*', in fact, does not collocate with '*interessi/e*', according to corpus evidence and web-targeted searches. Some students also neglected the fact that interests on late payments are referred to as '*interessi di mora*', '*interessi moratori*', or '*interessi legali*' in Italian. This might be due to a lack of experience in legal translation and/or little exposure to legal language. Collocation inaccuracies were present in phrases such as '*tardato (pagamento)*' ('lated [*sic.*] payment'), instead of '*tardivo (pagamento)*' ('late payment'), to render 'late payment'. Other times, there were cohesion

issues, as in the phrase 'della somma di denaro' ('of the amount of money'), which was a (partial) translation of the source phrase 'of any sum due'. In practice, the students did not render the modifier 'due'. The Italian sub-corpus, for instance, mentions 'idoneo' ('suitable') or 'effettivo' ('actual'). Another case in point was 'in virtù di detto accordo' ('by virtue of the said agreement') to translate 'under this Agreement', instead of 'in virtù del presente accordo' ('by virtue of this/the present agreement'), as the above target phrase (i.e., 'in virtù di detto accordo') seems to refer to an agreement mentioned somewhere else. There were also colligational issues, as in the phrase 'per una somma dovuta' ('for an amount due', to translate 'of any sum due'), which is infrequent in Italian due to an improper use of the preposition 'per'. Some translations also presented wrong lexis, as in the case of 'che si accumulerà' ('which will accumulate') referring to interests which should 'maturare' ('accrue'). Other cases in point were the phrases 'dalla data ultima di pagamento' ('from the last day of payment') and 'dal momento in cui il pagamento diventa debito' ('from the source phrase 'from the date when payment becomes due'.

The first lesson dedicated to corpus consultation allowed the students to become acquainted with corpus-based translation, as well as notice their translation issues and understand how to cater for them thanks to corpus analysis. As a whole, the students' translations needed to be fine-tuned in order to be more adherent to the legal language in use.

#### 5.3 Text to translate from Italian into English (second translation assignment)

Table 143 reports the second text, which is the Italian clause that the students translated into English. For reasons of clarity, the text is divided into 10 source phrases (underlined). The clause is also shown in Appendix 11.

## Table 143. The second Italian clause

1) <u>Il contratto si considererà tacitamente rinnovato</u> 2) <u>di ulteriori 12 (dodici) mesi</u>, 3) <u>fatta</u> <u>salva</u> 4) <u>la facoltà</u> 5) <u>di non voler rinnovare</u> 6) <u>alla scadenza</u>, 7) <u>da comunicarsi</u> 8) <u>con</u> <u>apposita comunicazione</u> 9) <u>a mezzo lettera raccomandata</u> 10) <u>all'altra parte</u>.

The text of Table 143 above is 32 words long, which is almost the same length as the first Italian clause (34 words). The clause addresses the contract automatic renewal for 12 months, where the customer may opt for a non-renewal by expressing his/her intention in a registered letter to send to the other party. The clause contains sector-based terms and legal expressions, such as '*tacitamente*'

rinnovato', 'fatta salva', 'facoltà di', 'non voler rinnovare alla scadenza', 'apposita comunicazione', and 'all'altra parte'.

As stated, during the second lesson, the students translated the clause by consulting the English subcorpus and a bilingual or multilingual dictionary; Appendix 29 reports their translation proposals. A corpus-based analysis and translation of the source text are presented in Appendix 30. Corpus consultation was carried out to understand whether the students' translation proposals were acceptable. In support of corpus results, or if the corpus did not provide enough evidence, the Onecle and the LawInsider online contract databases were consulted via google advanced search techniques in order to corroborate or confute some of the students' findings (Appendix 31). Finally, the overall marks given to the students' target phrases are summarised in Appendix 32.

## 5.3.1 Analysis of the students' second translation into English

As regards the first source phrase '*il contratto si considererà tacitamente rinnovato*', corpus evidence suggests the following renderings: 'the contract shall / will be renewed automatically' or 'the contract shall be automatically renewed'. To find these equivalent phrases, it suffices to search for a translation of '*rinnovato*' (i.e., 'renewed) in the corpus and notice the words preceding or following it. In this way, expressions such as 'automatically renewed' and 'renewed automatically' come to the fore (see Appendix 30 for further corpus analyses and results). The students' most recurrent translations are reported in Table 144 below.

Source text	Translations proposed by students	% of students	S/I/U
1. Il contratto si considererà tacitamente rinnovato	The contract / the agreement shall / will be considered automatically renewed	19.57%	S
	The contract will be (automatically) renewed (automatically)	13.04%	S
	This / the agreement shall be automatically renewed	13.04%	S
	The contract shall be considered impliedly / silently renewed	4.35%	U
	The contract should be considered tacitly renewed	2.17%	Ι

Table 144. Students' renderings of 'il contratto si considererà tacitamente rinnovato'

As can be seen, almost 20% of the students proposed 'the contract / the agreement shall / will be considered automatically renewed', whereas 13% suggested 'the contract will be (automatically) renewed (automatically)'. The same rate of students wrote 'this / the agreement shall be automatically renewed'. These renderings were considered satisfactory because they were in line with corpus evidence (and, hence, with legal language in use). Other expressions were also correct, such as 'the contract / agreement shall be tacitly renewed' and 'the agreement shall continue in force and effect' (2% each, see Appendix 29). Although the English sub-corpus shows no instances of 'tacitly renewed', the search query "contract agreement" "tacitly renewed" site:.lawinsider.com produces many hits. Also, the expression 'the agreement shall continue in force and effect' (2%, see Appendix 29) was marked 'S' because there are phrases in the corpus such as 'this agreement and all of its terms shall remain in full force and effect until it is terminated' (see Appendix 30). Also, the search query "contract agreement \* force and effect" site:.onecle.com generates many similar expressions. In this case, although the translation is not literal, the communicative intent and the legal principles are the same. Translations which needed improvements had the modal verb 'should' instead of 'shall' or 'will', as in 'the contract should be considered tacitly renewed' (2%). The auxiliary 'should' does not express the same intent as 'shall'. This is confirmed by targeted web searches. The string "the contract should be considered tacitly renewed" site:.onecle.com, in fact, produces results where 'should' is automatically replaced by 'shall' (see Appendix 31). An unsatisfactory translation was the following one: 'the contract shall be considered impliedly / silently renewed'. Both the corpus and the Onecle / LawInsider databases show no occurrences with the adverbs 'impliedly' and 'silently' (search string: "contract agreement \* silently impliedly renewed" site:.onecle.com).

The rates of the students' target phrases were the following: 85% 'S', 9% 'I' and 7% 'U' (see Appendix 32).

The second source phrase is '*di ulteriori 12 (dodici) mesi*'. The English sub-corpus presents concordances with 'for further periods of 12 (twelve) months' and 'for further 3 month terms'. Obtaining these equivalences is possible by querying 'further' (back-translation of '*ulteriore*') preceded by any preposition in the left position (see Appendix 30 for more details). The students' suggested renderings are shown in Table 145.

Table 145. Students' renderings of 'di ulteriori 12 (dodici) mesi'

Source text         Translations proposed by students	% of students	S/I/U
-------------------------------------------------------	---------------	-------

2. di ulteriori 12 (dodici) mesi	For further 12 (twelve) months	41.30%	S
	For further periods of 12 months	21.74%	S
	By a further 12 (twelve) months	15.22%	Ι
	For an additional 12 months	2.17%	Ι

As can be seen, the majority of the students proposed satisfactory translations, such as 'for further 12 (twelve) months' (41%) and 'for further periods of 12 months' (22%). There are many other examples of satisfactory renderings, which are reported in Appendix 29. The translations which needed improvements were 'by a further 12 (twelve) months' (15%) (due to colligational issues in the use of 'by', and the redundant indefinite article), and 'for an additional 12 months' (2%) (as the word 'period' is missing, or the indefinite article is redundant).

The percentages of the students' translations were the following: 80% 'S', 18% 'I' and 2% 'U' (see Appendix 32).

The formula '*fatta salva*' can be translated as 'unless', 'without prejudice to' and 'except for' according to the English sub-corpus. Finding these equivalents is possible by searching for a translation of '*salvo*' in a dictionary and then by querying in the corpus the options proposed (e.g., 'unless' and 'except (for)', see Appendix 30 for more information). The students' most recurrent translations are shown in Table 146.

Source text	Translations proposed by students	% of students	S/I/U
3. fatta salva	Without prejudice to	45.65%	S
	Unless	17.39%	S
	Except for	15.22%	S
	Except	6.52%	S
	Notwithstanding	2.17%	S

Table 146. Students' renderings of 'fatta salva'

As can be seen, many students proposed 'without prejudice to' (46%), as well as 'unless' (17%) and 'except (for)' (15% + 7%). These translations were considered satisfactory as in line with corpus evidence and web-targeted searches. As a matter of fact, if the string *"without prejudice to the*|*any right" site:.onecle.com* is googled, many hits are obtained. The same can be said of the search query *"notwithstanding the right" site:.onecle.com*.

The percentages of the students' translations were as follows: 96% 'S', 2% 'I' and 2% 'U'.

The word '*la facoltà*' in the phrase '*la facoltà di non voler rinnovare*' (back-translation: 'the faculty / power not to renew') is rendered as 'right to terminate' in the English sub-corpus, but also 'unless the client provides notice of termination', and 'unless you give written notice (to XX) that you do not wish to renew'. As can be seen, the corpus does not necessarily present instances of literal translations of '*facoltà di*'. The above equivalent phrases can be obtained by looking for 'unless' and 'without prejudice to' in the corpus and by noticing the words or phrases following them. Alternatively, it is possible to search for the lemma 'renew' (query: 'renew\*') (see Appendix 30 for more details). The students' most frequent translations are reported in Table 147.

Source text	Translations proposed by students	% of students	S/I/U
4. la facoltà	The right	58.70%	S
	There is an intention; an intention	6.52%	S
	Omission	6.52%	S
	Except for the wish	6.52%	Ι

Table 147. Students' renderings of 'la facoltà'

As can be seen, many students wrote 'the right' (59%), which was considered satisfactory. The same can be said of 'an intention (to terminate)' (7%), as the phrase 'its intention to terminate the agreement' is present in the corpus (see Appendix 30). Also, the query "an intention to terminate \* contract|agreement" site:.onecle.com produces many hits. As mentioned, even omitting the translation of 'la facoltà' was considered acceptable, as the corpus shows phrases such as 'you may want to end the contract'; 'either party may terminate the contract' and 'if you wish to terminate', where 'may' and 'wish' can be considered equivalent of 'avere la facoltà' (back-translation: 'have the right' or 'be entitled') (see Appendix 30). On the other hand, a translation which needed improvement was 'except for the wish' (7%). If the string "the wish to terminate|withdraw" site:.onecle.com is googled, it becomes apparent that 'wish' is mostly used as a verb (see Appendix 31).

The percentages of the students' translations were as follows: 89% 'S', 9% 'I' and 2% 'U'.

The prepositional phrase '*di non voler rinnovare*' can be rendered as 'that you do not wish to renew', 'you wish to terminate the agreement', or 'if you want to end a contract before it is completed'

according to the English sub-corpus. Finding these equivalent phrases in the corpus is possible by querying the lemmas 'renew', 'want', 'wish', or 'may' collocating with 'terminate' (see Appendix 30 for more details). Some of the students' translations are reported in Table 148 below.

Source text	Translations proposed by students	% of students	S/I/U	
5. di non voler rinnovare	Not to renew (it)	19.57%	S	
	To not wish the renewal	10.87%	U	
	(customer / client sends a) Written notice of termination; written notice of non renewal; notice of termination	8.70%	s	
	To terminate the agreement / contract; to terminate it	6.52%	S	
	To cancel	6.52%	S/I	

Table 148. Students' renderings of 'di non voler rinnovare'

As can be seen, nearly 20% of the students wrote 'not to renew (it)', which was considered correct. Other expressions such as '(customer sends a) written notice of termination' (9%) or 'to terminate the agreement' (7%) were also considered correct, as they were in line with corpus evidence (see Appendix 29 for other satisfactory renderings). Some students proposed 'to cancel' (7%), which can be considered correct in legal systems governed by English and Welsh law. As the students had not been informed about the law applied to the terms of service, this translation was marked 'S/I'. Some translations presented grammatical inaccuracies, such as 'to not wish the renewal' (11%), so they were marked 'U' (see Appendices 29 and 31 for more instances).

The percentages of the students' translations were the following: 61% 'S', 7% 'S/I', 15% 'I' and 17% 'U'.

The sixth source phrase '*alla scadenza*' has the following equivalents in the English sub-corpus: 'at the end of the term'; 'before it is completed'; 'before or on the renewal date', and 'upon / on expiration'. Finding these phrases is possible by searching for the lemmas 'expiry', or 'renew' (queries: 'expir\*' and 'renew\*') with the words 'date' or 'day' within a span of 5 words to the right and to the left (see Appendix 30). The most frequent translations proposed by the students are reported in Table 149 below.

Table 149. Students' renderings of 'alla scadenza'

Source text	Translations proposed by students	% of students	<b>S/I/</b> U
6. alla scadenza	6. <i>alla scadenza</i> At the expiry date; upon expiry		S
	Prior to expiry; before the expiry date; prior to the expiry date; by the expiry date	15.22%	S
	Before or on the renewal date; by / before the renewal date	8.70%	S
	At / within the / its deadline	6.52%	Ι
	On the due date	4.35%	Ι

As can be noticed, the majority of the students rendered '*alla scadenza*' correctly, as they proposed many instances with the word 'expiry'. If the following search phrase is googled: "*before*|*by*|*on the expiry date*" *site:.onecle.com*, several hits are obtained. Other satisfactory translations are reported in Appendix 29. On the other hand, some phrases which needed improvement were 'at / within the / its deadline' (7%) and 'on the due date' (4%), as they both have lexical issues. The former is not completely correct, since the results of the search query "*the contract*|*agreement deadline*" *site:.lawinsider.com* reveals the preponderance of 'prior to' and 'before' (instead of 'at' or 'within') preceding 'the contract / agreement deadline'. The latter is not completely satisfactory since a contract does not have a 'due date' (see also Appendix 31).

The percentages of the students' translations of the sixth source phrase were as follows: 72% 'S', 22% 'I', and 6% 'U'.

The seventh source phrase is '*da comunicarsi*'. The English sub-corpus, amongst others, presents expressions such as 'to be notified', 'to notify', and 'to be communicated'. In order to obtain these renderings, the lemmas 'communicate' and 'notify' (query: 'communicat\*|notif\*') can be searched for together with the words 'cancel', 'terminate', 'cancellation' and 'termination' within a span of 10 words to the right and to the left. Alternatively, the word 'communicate' or 'notify' can be queried and analysed in context (see Appendix 30). Table 150 reports the most frequent translations proposed by the students.

Table 150. Students' renderings of 'da comunicarsi'

Source text	Translations proposed by students	% of students	<b>S/I/U</b>
7. da comunicarsi	To be notified; to notify; is notified; by	45.65%	S

notifying; which shall be notified		
To be communicated	23.91%	S
Omission	10.87%	S
That / which shall be sent	4.35%	Ι
That shall be noticed	2.17%	Ι

Almost all the students wrote correct renderings. In this case, omitting the translation of 'da comunicarsi' (11%) was considered acceptable as the English sub-corpus contains many instances where this expression is omitted. Examples are 'may terminate this Agreement by written notice', or 'can be terminated at any time with written notice'. In these phrases, no equivalent of 'da comunicarsi' is found (see also Appendix 30 for more instances). Translations such as 'that / which shall be sent' (4%) needed improvements due to cohesion issues, as it was not clear what the relative pronoun referred to in the target context. Another case in point was 'that shall be noticed', as this phrase is used in other situations such as trials, as confirmed by web-targeted searches (query: "that shall be noticed" site:.onecle.com, see Appendix 31).

The percentages of the students' target phrases were as follows: 89% 'S', 7% 'I' and 4% 'U'.

The eighth source phrase '*con apposita comunicazione*' can be rendered as 'with written notice', 'upon prior notice', 'upon written notice', or 'with formal notification of the cancellation' according to the English sub-corpus. Apart from the modifier 'formal', there is apparently no need for a full equivalent of '*apposita*'. In order to obtain English corresponding expressions, it is possible to search for 'notice', 'notification' and/or 'communication' preceded by any preposition, adjective or adverb up to the third left position (see Appendix 30 for more details). Table 151 reports some of the students' renderings.

Source text	Translations proposed by students	% of students	S/I/U	
8. con apposita comunicazione	Omission	36.96%	S	
	With / by express / specific notification	10.87%	Ι	
	Through proper / formal notice	6.52%	S	
	Through specific / relevant notice	6.52%	Ι	

Table 151. Students' renderings of 'con apposita comunicazione'

As discussed above, the corpus shows no equivalent of 'apposita' (back-translation: 'appropriate /

adequate') before '*comunicazione*'. Also, omitting the translation of the source phrase (37%) was considered acceptable, on condition that the communicative intent of the source phrase was rendered in the target text (e.g., with the expression 'to be sent by written notice', which translates the source phrases 7 and 8, as the corpus also suggests). The target phrase 'with / by express / specific notification' was marked 'T as 'specific notification' and 'express notification' assume other meanings in context according to targeted web searches (search query: "*express*|*specific notification*" *site:.onecle.com*) (see Appendix 31). The same can be said of the translation 'through specific / relevant notice' (7%). On the other hand, phrases such as 'through proper / formal notice' (7%) were marked 'S' as the related search query ("*through proper*|*formal notice*" *site:.onecle.com*) generates some hits. See Appendix 31 for more web-based searches and results.

The percentages of the students' target phrases were 59% 'S', 24% 'I' and 17% 'U'.

The expression 'a mezzo lettera raccomandata' did not pose any issue. The English sub-corpus suggests 'registered post', 'certified, registered or royal mail' and 'recorded delivery'. Finding these alternatives is possible by querying 'registered' in the corpus (see Appendix 30). Many students proposed either these or other correct translations, as Table 152 suggests.

Source text	Translations proposed by students	% of students	S/I/U S
9. a mezzo lettera raccomandata	By (means of) registered post / mail	52.17%	
	By means of a / by recorded delivery letter	10.87%	S
	By recorded delivery	8.70%	S
	Via certified / registered letter	6.52%	S

Table 152. Students' renderings of 'a mezzo lettera raccomandata'

The percentages of the students' target phrases were the following: 98% 'S' and 2% 'U'. In particular, the unsatisfactory mark was given because of omissions in the translation of the source phrase. In this case, omissions were considered unacceptable as it was necessary to indicate the method of communication between the parties.

The last phrase to translate is '*all'altra parte*'. The corpus suggests 'to the other party', 'to XX', 'to you' and 'to the other'. In order to find these renderings, it is possible to search for 'notice to' or 'other part\*' in the corpus (see Appendix 30). The students' renderings are reported in Table 153 below.

Source text Translations proposed by students		% of students	S/I/U	
10. all'altra parte	To the other party	84.78%	S	
	To the other part	4.35%	S	
	For the opposite part	2.17%	U	

Table 153. Students' renderings of 'all'altra parte'

As can be seen, the majority of the students translated as '*all'altra parte*' correctly. An unacceptable translation was 'for the opposite part' (2%), due to lexical ('opposite') and colligational ('for') issues.

The percentages of the students' final phrase were the following: 94% 'S', 4% 'U' and 2% 'I'.

## 5.3.2 Corpus-based translation (Italian>English) of the second clause

In light of the corpus analyses carried out (and reported in Appendix 30), possible translations of the Italian clause are shown in Table 154 below. The table also reports a partially equivalent English clause sourced from the English sub-corpus. The text is divided into sections to enhance the comprehension of the various translation options.

Source text	Corpus-based translation(s)	Equivalent clause in the
		English sub-corpus
Il contratto si considererà	-The contract shall be renewed	Fixed term contracts will be
tacitamente rinnovato di	automatically for further	renewed automatically for
ulteriori 12 (dodici) mesi,	periods of 12 (twelve) months	further periods of 12 months at
	at the end of the term,	the end of the term
	-This agreement shall be	
	renewed automatically for	
	further periods of 12 (twelve)	
	months,	
fatta salva la facoltà di non	-unless terminated with written	unless terminated in
voler rinnovare alla	notice	accordance with these terms and
scadenza,	-unless you do not wish to	conditions.

Table 154. Source text,	corpus-based translation(s)	and equivalent clause	of the second clause
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	renew (it) and give written	
	notice	
da comunicarsi con apposita	to be sent to the other party	-
comunicazione a mezzo	by registered post.	
lettera raccomandata	to be sent by registered post	
all'altra parte.	to XX.	

The corpus-based translation above and the equivalent clause are shown in Appendix 30.

## 5.3.3 Overall marks of the students' second translation into English

Table 155 summarises the overall marks of the students' target phrases (see also Appendix 32).

Marks	Overall number of phrases proposed by the students	% (out of 126)
S	77	61.11%
S/I	1	0.79%
Ι	25	19.84%
U	23	18.25%
Total phrases / translations	126	

Table 155. Overall marks of the students' second translation into English

The table above counts the different phrases suggested by the students to translate the Italian clause of Table 143 (or 154). In practice, all the students wrote 126 different phrases or expressions to translate the 10 source phrases of the second clause (see Appendix 29 to understand how number 126 is obtained). Amongst the 126 target phrases, 77 (61%) were satisfactory; 25 (20%) needed improvements, 23 (18%) were unsatisfactory and 1 (0.79%) was satisfactory in the English and Welsh legal system but needed improvements in others (see also Appendix 32).

As can be noticed, a relevant increase in the quality of the students' translations took place. For example, compared to the first translation assignment from Italian into English, the number of translations marked 'S' increased from 41% to 61%, whereas those marked 'U' dropped from 45% to 18%. Also, there was a considerable rise in the overall number of target phrases proposed (from 87 for the first clause to the current 126) (see Table 129 and Table 155).

### 5.3.4 Discussion

In light of the considerations made above, it can be argued that corpus consultation helped the students translate effectively and write target phrases which were accurate. In fact, not only did the shortcomings such as colligational and collocational issues decrease, but the students also managed to produce legal expressions and formulae correctly, such as 'without prejudice to the / any right', 'the contract shall be automatically renewed', 'to be notified by written notice', 'the right to terminate', and 'to the other party / part'. This was attested by both corpus-based and web-targeted searches.

Also, many participants proposed correct equivalents in addition to those present in the corpus. This can be explained by the fact that they probably performed several searches in the corpus which did not generate exact renderings, but suggested parts of correct equivalences. For instance, as regards the translation of '*fatta salva (la facoltà)*', the English corpus does not show evidence of 'notwithstanding the right'; however, it does contain concordances with 'notwithstanding', such as 'notwithstanding any other provision'. The students may have guessed its meaning and usages in context with the help of the corpus or dictionaries. Another case in point was the phrase 'the agreement shall continue in force and effect' to translate '*il contratto si considererà tacitamente rinnovato*'. In this case, the students may have found 'in force and effect' in the corpus referring to a 'contract' or an 'agreement', and built the target phrase accordingly. Moreover, they probably wrote correct phrases thanks to their previous knowledge of legal language.

In light of the above, it could be speculated that corpus analysis helped produce target phrases which are native-like and authentic, as they resemble the legal discourse produced in English-speaking contexts. Apparently, translating into a second language did not pose any particular challenge. As mentioned above, this was probably due to the fact that the English corpus proposed ready-made phrases and formulae, as well as collocations and recurrent terminology. In addition, some students had already gained experience in legal translation and/or legal language. Hence, consulting the English corpus probably helped meeting the challenges of translating into a second language.

## 5.4 Text to translate from English into Italian (second translation assignment)

Table 156 reports the second clause that the students translated from English into Italian (see also Appendix 11). The source text is divided into 10 phrases (underlined).

Table 156. The second Italian clause

1) Upon the occurrence of a Force Majeure event 2) the contractual obligations shall be suspended 3) for any period during which 4) the Affected Party 5) is unable to perform. 6-7) The Affected Party shall notify the Non-affected Party regularly in writing 8) of the steps taken 9) to mitigate the effect 10) of the notified Force Majeure.

The text above is 50 words long, which is approximately the same length of the first translation assignment into English (56 words). The clause in question establishes the suspension of the contract performances in case of force majeure. It also imposes on the affected party an obligation to inform the other party of the actions undertaken to reduce the effects of the force majeure event.

The terms and expressions that characterise legal language are the following: 'force majeure event'; 'contractual obligations shall be suspended'; 'affected party'; 'unable to perform'; 'notify regularly in writing'; 'non-affected party', and 'mitigate the effect of the notified force majeure'.

The students translated the source text by consulting the Italian sub-corpus and a dictionary (Appendix 33 reports their translation proposals). A corpus-based analysis and translation of the source text are reported in Appendix 34. The .gov.it Italian government domain, the .cnel.it and the broader .it domains were also consulted via google advanced search techniques in order to corroborate or confute some of the students' findings (see Appendix 35). Finally, Appendix 36 reports a summary of the marks given.

## 5.4.1 Analysis of the students' second translation into Italian

As regards the first source phrase 'upon the occurrence of a Force Majeure event', the corpus suggests the verb '*verificarsi*' (back-translation: 'occur') in the phrase '*si verificano casi di Forza Maggiore*' (back-translation: 'cases of Force Majeure occur'). Finding this equivalent is possible by querying '*forza maggiore*' in the corpus and analysing the verbs preceding it (see Appendix 34 for more details). Table 157 reports the students' most recurrent translations.

Source text	Translations proposed by students	% of students	S/I/U
1.Upontheoccurrence of a ForceMajeure event	Al verificarsi di un evento di forza maggiore	45.65%	S
	Se si verificano / Qualora si verifichino casi di forza maggiore	8.70%	S
	Si verifichino casi di Forza Maggiore	8.70%	Ι
	In vista del verificarsi di eventi di Forza Maggiore	2.17%	U

Table 157. Students' renderings of 'upon the occurrence of a Force Majeure event'

As can be seen, 46% of the students proposed 'al verificarsi di un evento di forza maggiore' (back-translation: 'upon occurrence of an event of force majeure'), and 9% 'se si verificano casi di forza maggiore' (back-translation: 'if cases of force majeure occur'). These translation options were both marked 'S'. The phrase 'si verifichino casi di forza maggiore' (9%) (back-translation: 'cases of force majeure occur') needed improvements as the subjunctive form ('verifichino') was applied without a frontal particle setting a condition. This shortcoming was due to the fact that the phrase 'si verifichino casi di forza maggiore' does appear in the Italian sub-corpus, but in a long bulleted list of cases where the company reserves the right to suspend the service (see Appendix 34 for more information). Probably, the students disregarded this aspect and considered the phrase out of context. The expression 'in vista del verificarsi di eventi di Forza Maggiore' (2%) (back-translation: 'in view of the occurrence of events of force majeure') was marked 'U' as the search strings "in vista del verificarsi \* forza maggiore" site:.it generate no hits. See Appendices 33 and 35 for more translation options and assessments.

The percentages of the students' target phrases were the following: 85% 'S', 11% 'I' and 4% 'U' (see Appendix 36).

The second target phrase is 'the contractual obligations shall be suspended'. The Italian sub-corpus shows alternative translations such as '(*La parte colpita*) sarà dispensata dall'esecuzione delle sue obbligazioni' (back-translation: 'the affected party will be dispensed from the performance of his/her obligations'), and 'XX non potrà essere ritenuta responsabile per inadempimenti alle proprie obbligazioni che derivino da cause di forza maggiore' (back-translation: 'XX will not be held liable for the non-performance of his/her obligations due to force majeure events'). In order to obtain these

equivalent phrases, users should search for '*obbligazioni*' together with '*forza*' or '*causa*' within a span of 15 words to the right and to the left (see Appendix 34; see also Appendix 13 which reports some English and Italian equivalent clauses related to Force Majeure). Table 158 below shows the students' most frequent translations.

Source text	Translations proposed by students	% of students	S/I/U
2. the contractual obligations shall be suspended	Gli obblighi contrattuali saranno sospesi	67.39%	S
	Le condizioni contrattuali saranno sospese	4.35%	U
	La parte colpita sarà dispensata dall'esecuzione delle sue obbligazioni	2.17%	S
	Gli obblighi contrattuali cadranno	2.17%	U
	XX si riserva il diritto di recedere dal presente contratto	2.17%	U

Table 158. Students' renderings of 'the contractual obligations shall be suspended'

As can be seen, 67% of the students proposed 'gli obblighi contrattuali saranno sospesi' (backtranslation: 'the contractual obligations will be suspended'), marked 'S'. Another satisfactory translation was, amongst others, 'la parte colpita sarà dispensata dall'esecuzione delle sue obbligazioni' (2%) (back-translation: 'the affected party will be dispensed from the execution of its obligations'), which was sourced from the corpus. The expression 'le condizioni contrattuali saranno sospese' (4%) (back-translation: 'the contractual conditions will be suspended') was marked 'U' as no contractual conditions are ever 'suspended'. There was, hence, a collocational issue in the translation proposed. The search strings "sospensione \* condizioni contrattuali" "forza maggiore" site:.gov.it and "condizioni contrattuali \* sospese" "forza maggiore" site:.cnel.it, in fact, generate no hits (see Appendix 35). The phrase 'XX si riserva il diritto di recedere dal presente contratto' (2%) (back-translation: 'XX reserves the right to withdraw from this contract') was also marked 'U'. This phrase is actually present in the corpus and refers to a force majeure event. Nonetheless, according to Italian law, the parties cannot 'withdraw' ('recedere') from a contract in case of force majeure, as they can only 'terminate' it ('risolvere'). This is a case of mistaken nomenclature in the Italian sub-corpus (see also § 3.12.2, Table 31, line 2). Some of the possible ways to deal with this aspect are discussed in the Conclusions of this research project. See Appendix 33 for other translation proposals.

The percentages of the students' target phrases were the following: 91% 'S' and 9% 'U' (see Appendix 36).

The prepositional phrase 'for any period during which' can be rendered as '*nel limite di*', '*per il periodo di tempo in cui*', or '*per tutta la durata di*' (back-translations: 'within the limit of', 'for the whole period of time in which' and 'for the whole duration of') according to corpus evidence. In order to find these equivalents, it is possible to search for the preposition '*per*' together with the lemmas '*durata*', '*periodo*' and '*tempo*' within a span of 5 words to the right (see Appendix 34). Table 159 reports the students' most frequent translations.

Source text	Translations proposed by students	% of students	S/I/U
3. for any period during which	Nel / per il periodo (di tempo)	28.26%	S
	Per tutto il periodo	21.74%	S
	Per qualsiasi / qualunque periodo	21.74%	S
	Per l'intero periodo	10.87%	S
	Per ogni periodo	4.35%	Ι
	Con effetto immediato	2.17%	U

Table 159. Students' renderings of 'for any period during which'

Table 159 above shows that many students proposed correct renderings, such as '*nel periodo (di tempo)*' (28%) (back-translation: 'in the period (of time)'), '*per tutto il periodo*' (22%) (back-translation: 'for the whole period'), and '*per qualsiasi / qualunque periodo*' (22%) (back-translation: 'for any period'). The phrase '*per ogni periodo*' (4%) (back-translation: 'for each period') was marked 'I', as it is not found in force majeure clauses. The search string "*forza maggiore*" "*per ogni periodo*" site:.gov.it generates hits where '*per ogni periodo*' is unrelated to force majeure events, whereas in other contexts, this phrase is acceptable (see Appendix 35). The expression '*con effetto immediato*' (2%) (back-translation: 'with immediate effect') was marked 'U' as it is a wrong translation of the source phrase. Appendix 33 lists more translation options.

The percentages of the target phrases were as follows: 94% 'S', 4% 'I' and 2% 'U'.

The fourth source phrase is 'the Affected Party', which can be translated as '*la parte colpita da un caso di forza maggiore*' or '*la parte inadempiente*' (back-translations: 'the party affected by a force majeure event' and 'the defaulting party'), according to the Italian corpus (see also § 4.1.3.2, Table

72). In order to find equivalents, the phrase '*forza maggiore*' is queried together with '*parte*' within a span of 15 words to the right and to the left. Alternatively, it is possible to search for adjectives following the lemma '*parte*' (see Appendix 34). Table 160 shows some of the students' proposed translations.

Source text	Translations proposed by students	% of students	S/I/U
4. the Affected Party	La parte colpita	36.96%	S
	La parte interessata	32.61%	S
	La parte lesa	15.22%	Ι
	XX	4.35%	Ι

Table 160. Students' renderings of 'the Affected Party'

The table above shows that 37% of the students suggested '*la parte colpita*', which is a correct literal translation of the source phrase. The expression '*la parte interessata*' (33%) (back-translation: 'the interested party') was also marked 'S', as the search string "*forza maggiore \* parte interessata*" site:.gov.it generates some hits, and the search phrase "*forza maggiore \* parte interessata*" site:.it produces many results where '*parte interessata*' is the same as '*parte colpita*' (see Appendix 35). The expression '*la parte lesa*' (15%) (back-translation: 'the damaged party') was considered in need of improvement as, according to corpus evidence, a '*parte lesa*' is the party not affected by the force majeure event, and is also referred to as '*l'altra parte*' (back-translation: 'the other party') (see Appendix 34). Therefore, it is likely that the students did not read concordances carefully, or did not understand word usages in context. Also, the string "*parte lesa \* forza maggiore*" site:.it only generates 1 result. Proposing 'XX' (4%) as a translation of '*la parte colpita*' was considered partly inaccurate due to the fact that the affected party may be either the company (i.e., 'XX'), or the customer.

The rates of the students' translations were as follows: 74% 'S', 24% 'I' and 2% 'U'.

The fifth source phrase is 'is unable to perform', whose equivalents in the Italian sub-corpus are '*non* adempie (alle obbligazioni)' and '*non* è in grado di' (back-translations: 'does not perform' and 'is unable to'). Finding these equivalents is possible by querying '*non*' followed by possible translations of 'perform', such as '*adempiere*', '*eseguire*' and '*compiere*' within a span of 10 words to the right (see Appendix 34). Table 161 lists the students' most frequent translations.

Source text	Translations proposed by students	% of students	S/I/U
5. is unable to perform.	Non sarà in grado di adempiere agli stessi / di adempiervi	41.30%	S
	Sia impossibilitata ad adempiere alla prestazione	10.87%	S
	Sia nell'impossibilità di svolgere l'attività	10.87%	Ι
	Non sia in grado di esercitare	2.17%	U

Table 161. Students' renderings of 'is unable to perform'

In Table 161, 41% of the students proposed 'non sarà in grado di adempiere agli stessi / di adempiervi' (back-translation: 'will not be able to perform them'), which was considered satisfactory, as well as 'sia impossibilitata ad adempiere alla prestazione' (11%) (back-translation: 'is unable to perform'). The expression 'sia nell'impossibilità di svolgere l'attività' (11%) (backtranslation: 'is in the impossibility to carry out the activity / business') was marked 'I' as corpus evidence shows that 'svolgere attività' generally refers to working activities or tasks, as in the phrase 'attività imprenditoriale o professionale eventualmente svolta' (back-translation: 'any business or professional activity carried out'). Alternatively, this phrase refers to the customer's general behaviour, as in the phrase 'il Cliente sarà il solo responsabile delle attività svolte' (backtranslation: 'the customer is the only person responsible for the activities / actions carried out') (see Appendix 34). Targeted web searches confirm these findings (search query: "forza maggiore" "impossibilitata a svolgere \* attività" site:.gov.it) (see Appendix 35). The phrase 'non sia in grado di esercitare' (2%) (back-translation: 'is not able to carry out') was marked 'U' as 'esercitare' is not a synonym of 'perform contract obligations'. If the search string "non \* in grado di esercitare" "forza maggiore" site: gov.it is queried, the word 'esercitare' collocates with 'diritti' ('rights'). Therefore, in this case, there were collocational issues. Also, the CNEL database shows no results.

The percentages of the students' target phrases were as follows: 74% 'S', 20% 'I' and 6% 'U' (see Appendix 36).

The next phrase is 'the Affected Party shall notify the Non-Affected Party regularly in writing'. The corpus presents concordances with '*la parte colpita da un caso di forza maggiore dovrà tenere l'altra parte costantemente informata per iscritto*' (back-translation: 'the party affected by a force majeure event must keep the other party constantly informed in writing'). This phrase can be found by querying '*parte colpita*' in the corpus. However, as the source phrase contains several sector-based terms (i.e., 'affected party', 'notify in writing' and 'non-affected party'), it is convenient to split

it into two. Hence, the first part is 'the Affected Party shall notify (...) regularly in writing', whereas the second is 'Non-Affected Party'. Some of the students' translations of the first part are reported in Table 162 below.

Source text	Translations proposed by students	% of students	S/I/U
6. The Affected Party shall notify () regularly in writing	La parte interessata dovrà comunicare regolarmente e per iscritto	21.74%	s
	La parte colpita dovrà tenere () regolarmente informata per iscritto	13.04%	S
	La parte colpita comunicherà regolarmente per iscritto	10.87%	S
	La parte interessata notificherà regolarmente e per iscritto	8.70%	S
	La parte colpita da un caso di forza maggiore dovrà tenere () costantemente informata per posta	4.35%	Ι

Table 162. Students' renderings of ' the Affected Party shall notify (...) regularly in writing'

As can be seen, the majority of the students' translations are correct. Translations that needed improvements were '*la parte colpita da un caso di forza maggiore dovrà tenere* (...) *costantemente informata per posta*' (4%) (back-translation: 'the affected party must keep regularly informed (...) per post'), as the source text does not mention 'per post', but only 'in writing'. This was obviously a minor mistake. See Appendix 33 for more translation options and marks.

The percentages of the students' translations were the following: 76% 'S' and 24% 'I'.

The next phrase is 'the Non-Affected Party', which the corpus renders as '*l'altra parte*' and '*la parte lesa*' (back-translations: 'the other party' and 'the injured party'), as already discussed. The students' translations are shown in Table 163.

Table 163. Students' renderings of 'the Non-Affected Party'

7. (the Non-affected	(Al)l'altra parte	36.96%	S
Party)	(AI)I ultra parte	30.90 %	5
	La parte non colpita	15.22%	S
	Alla parte non interessata	28.26%	Ι
	La parte non contraente	2.17%	U

There are many satisfactory translations that the students proposed, such as '*l'altra parte'* (37%) (back-translation: 'the other party') and '*la parte non colpita*' (15%) (back-translation: 'the non-affected party'). The search string "*parte non colpita \* evento*|*causa*" "*forza maggiore*" site:.*it*, in fact, generates many hits (see Appendix 35). A translation marked 'I' was '*alla parte non interessata*' (28%) (back-translation: 'the non interested / concerned party'), given that the non-affected party is as 'interested' in the force majeure event as the affected party. The search phrase "*parte non interessata*' and '*forza maggiore*'' site:.*gov.it*, in fact, generates results where '*parte non interessata*' and '*forza maggiore*' are not related. An unacceptable translation was '*la parte non contraente*' (back-translation: 'the non-contracting party'), for obvious lexical reasons. See Appendix 35 for other web-related considerations on the students' proposed renderings.

The rates of the students' target phrases were as follows: 56% 'S', 35% 'I' and 9% 'U'.

The next source phrase is 'of the steps taken', whose corpus-sourced equivalents are '*le modalità previste*', '*le azioni intraprese*' and '*i provvedimenti adottati*' (back-translations: 'the foreseen modalities', 'the actions undertaken' and 'the measures adopted'). These phrases emerge by querying possible renderings of 'steps' (i.e., '*misura*', '*provvedimento*' and '*azione*') in the corpus (see Appendix 34). The students' most recurrent translations are reported in Table 164 below.

Source text	Translations proposed by students	% of students	S/I/U
8. of the steps taken	(riguardo a) Le misure adottate	32.61%	S
	(indicando) Le misure prese / intraprese	17.39%	S
	Circa i / sui provvedimenti adottati / presi	13.04%	Ι
	Gli step compiuti	4.35%	U

Table 164. Students' renderings of 'of the steps taken'

Almost 33% of the students wrote '*le misure adottate*' (back-translation: 'the measures adopted'), which was marked 'S'. If the string *"misure adottate \* forza maggiore" site:.gov.it* is googled, many hits are obtained (see Appendix 35). The same can be said of '*le misure prese / intraprese*' (17%)

(back-translation: 'the measures taken / undertaken') (search query: "misure prese|intraprese" "forza maggiore" site.gov.it). The expression 'circa i / sui provvedimenti adottati / presi' (13%) (back-translation: 'about the decisions / proceeding taken') was marked 'T as targeted web searches show that 'provvedimenti adottati' generally refers to government's or trade associations' decisions (search string: "forza maggiore \* provvedimenti adottati|presi" site:.it). Also, corpus evidence shows the use of 'provvedimenti adottati' in case of failure to pay for the services, or disputes in court. Target phrases such as 'gli step compiuti' (4%) (back-translation: 'the steps undertaken') were marked 'U' as the queries "step compiuti" "forza maggiore" site:.gov.it and "step compiuti" "forza maggiore" site:.it generate no hits.

The percentages of the students' translations were as follows: 67% 'S', 22% 'I' and 11% 'U'.

The next expression is 'to mitigate the effect'. Its Italian equivalent in the corpus is '*per la rimozione o ripristino del suddetto caso di forza maggiore*' (back-translation: 'for the removal of the said force majeure event'). This phrase is obtained by looking for equivalents of 'affected party' in the corpus (see Appendix 34 and also § 4.1.3.2, Table 72, line 2). Table 165 below lists some of the students' translations.

Source text	Translations proposed by students	% of students	S/I/U
9. to mitigate the effect	Per mitigare l'effetto / gli effetti	47.83%	S
	Per attenuare l'effetto / gli effetti	17.39%	S
	Per limitare gli effetti della già segnalata (causa di) forza maggiore	8.70%	S
	Per ridurre il disagio causato	4.35%	Ι
	Per moderare gli effetti	2.17%	Ι

Table 165. Students' renderings of 'to mitigate the effect'

As can be seen, almost half of the students (48%) proposed a literal translation, which was marked 'S'. The Google search string *"mitigare \* effetto|effetti \* forza maggiore" site:.gov.it*, in fact, generated many hits. The same can be said of '*per attenuare gli effetti*' (17%) (back-translation: 'to attenuate the effects') (search string *"attenuare \* effetto|effetti" "forza maggiore" site:.gov.it*) (see Appendix 35). Translations marked 'I' were the following: '*per ridurre il disagio causato*' (4%) (back-translation: 'to reduce the discomfort caused') and '*per moderare gli effetti*' (2%) (back-translation: 'to moderate the effects'). The former needs improvements because in the corpus, the

word '*disagio*' only refers to service interruptions due to technical reasons. In targeted web searches it mostly relates to psychological uneasiness (see Appendices 34 and 35). The expression '*per moderare gli effetti*' does not collocate with '*forza maggiore*'. The search string "*moderare \* effetto*|*effetti*" "*forza maggiore*" site:.gov.it, in fact, generates results where '*effetti*' and '*moderare*' are unrelated to force majeure events (see Appendix 35).

The percentages of the students' target phrases were as follows: 93% 'S' and 7% 'I'.

The last phrase is 'of the notified Force Majeure', whose equivalents in the Italian corpus are '*del* suddetto caso di Forza Maggiore' and '*del caso di forza maggiore occorso*' (back-translations: 'of the said event of Force Majeure' and 'of the occurred event of force majeure'). Obtaining these phrases from the corpus is possible by noticing the words preceding and following '*forza maggiore*' (see Appendix 34). Table 166 reports some target phrases.

Source text	Translations proposed by students	% of students	S/I/U
10. of the notified Force Majeure	Del già segnalato evento di forza maggiore	21.74%	S
	Della / dalla notificata forza maggiore	19.57%	S
	Della forza maggiore resa nota / invocata	4.35%	S
	I danni di forza maggiore	2.17%	Ι

Table 166. Students' renderings of 'of the notified Force Majeure'

As can be seen, there are many satisfactory translations proposed by the students, such as 'del già segnalato evento di forza maggiore' (22%) (back-translation: 'of the already signalled / notified event of force majeure'); 'della / dalla notificata forza maggiore' (20%) (back-translation: 'of the notified force majeure'), and 'della forza maggiore resa nota / invocata' (4%) (back-translation: 'of the force majeure known / invoked'). All these phrases produce many results in targeted websites (search strings: "forza maggiore \* segnalato|segnalata" site:.gov.it; "forza maggiore \* notificata|notificato" site:.gov.it, and "forza maggiore \* invocata" site:.gov.it). The phrase 'i danni di forza maggiore' (2%) (back-translation: 'the damage of force majeure') was marked 'I' as inconsistent and/or incomplete (e.g., the rendering of 'the notified' is missing). Moreover, web-based searches reveal that the target phrase mostly appears at the beginning of a clause or as a clause title (search string: "danni di forza maggiore" site:.gov.it) (see Appendix 35).

The rates of the students' translations were the following: 96% 'S' and 4% 'I'.

# 5.4.2 Corpus-based translation (English>Italian) of the second clause

On the basis of the corpus consultation carried out (and shown in Appendix 34), possible translations of the English clause are reported in Table 167 below. The text is divided into sections to allow a better comprehension of the varied target phrases.

Source text	Corpus-based translation(s)		
Upon the occurrence of a Force Majeure	-Al verificarsi di un caso di Forza Maggiore,		
event	-Se si verifica un caso di Forza Maggiore,		
the contractual obligations shall be suspended	-la parte colpita sarà dispensata dall'esecuzione		
	delle sue obbligazioni		
	-la parte inadempiente non potrà essere ritenuta		
	responsabile per inadempimenti alle proprie		
	obbligazioni		
for any period during which the Affected	-nel limite di detti impedimenti.		
Party is unable to perform.	-per la durata di detti impedimenti.		
The Affected Party shall notify the Non-	La parte colpita da un caso di forza maggiore		
affected Party regularly in writing	dovrà tenere l'altra parte / la parte lesa		
	costantemente informata per iscritto		
of the steps taken	-sulle modalità previste		
	-sulle azioni intraprese		
	-sui provvedimenti adottati		
to mitigate the effect of the notified Force	per la rimozione del suddetto caso di Forza		
Majeure.	Maggiore.		

Table 167. Source text and corpus-based translation(s) of the second clause

The corpus-based analysis reported above is also shown in Appendix 34.

## 5.4.3 Overall marks of the students' second translation into Italian

Table 168 shows the overall marks of the students' proposed translations (see also Appendix 36).

Marks	Overall number of phrases proposed by the students	% (out of 111)
S	67	60.36%
Ι	27	24.32%
U	17	15.32%
Total phrases / translations	111	

Table 168. Overall marks of the students' second translation into Italian

The table above counts the target phrases suggested by the students to translate the English clause of Table 156 (or 167). In practice, the students proposed 111 different target phrases or expressions to translate the 10 source phrases of the second clause (see Appendix 33 to understand how number 111 is obtained). Amongst the 111 target phrases, 67 (60%) were satisfactory; 27 (24%) needed improvements, and 17 (15%) were unsatisfactory.

## 5.4.4 Discussion

On the basis of the figures reported above, it can be claimed that the quality and reliability of the students' translations into Italian increased markedly with respect to the first assignment. The rate of the satisfactory translations rose substantially from 37% of the first assignment to the current 60%, whereas the unsatisfactory decreased from 39% to 15% (see Table 142 and Table 168). It is worthwhile mentioning that the collocational and colligational issues in the translations into Italian decreased, as did those revolving around grammar and lexis. For these reasons, the 'U' marks dropped substantially. On the other hand, the 'I' marks remained constant (24%). This was probably due to the fact that some students proposed translation options by resorting to their previous knowledge or intuition, perhaps without properly verifying the use in context of the terms or phrases proposed. Alternatively, they may have guessed equivalents which were only partially correct, or only partially corroborated by corpus evidence. A case in point is the phrase '*per ridurre il disagio*' (back-translation: 'to reduce the discomfort') to render 'to mitigate the effect (of the force majeure)'. If analysed in context, the verb '*ridurre'* is used in Italian force majeure clauses; however, the word '*disagio*' actually refers to service interruptions or psychological discomfort. Hence, the target phrase is not apparently mentioned in force majeure clauses.

#### 5.5 Final considerations

The table which follows brings together the rates of the marks of the four translations performed by the students in their first and second assignments.

	First translations		Second translations	
Marks	% Ita > Eng	% Eng > Ita	% Ita > Eng	% Eng > Ita
	(out of 87 TP)	(out of 90 TP)	(out of 126 TP)	(out of 111 TP)
S	41.38%	36.67%	61.11%	60.36%
S/I	1.15%	-	0.79%	-
Ι	12.64%	24.44%	19.84%	24.32%
U	44.83%	38.89%	18.25%	15.32%
Total				
target	87	90	126	111
phrases				

Table 169. Overall marks of the target phrases (TP) proposed by the students in the first and second translation assignments

As can be seen in Table 169 above, the 'satisfactory' marks increased substantially in the second batch of translations. In the translations from Italian into English, for example, the 'S' increased from 41% to 61%, whereas in the translations from English into Italian, the 'S' mark rose from almost 37% to over 60%. At the same time, the 'unsatisfactory' marks dropped substantially, as they went from 45% to 18% in the Italian to English translations, and from 39% to 15% in the English to Italian translations.

There is, however, an increase in the translations into English that needed improvements (from nearly 13% to almost 20%). This could be due to the fact that the students may not have found exact target phrases in the corpus. For this reason, they could have tried to adjust the words they found in the corpus in a way that was not always consistent with (or recurrent in) the target legal language. Sometimes they may have resorted to intuition or previous knowledge, which helped in some circumstances, but produced awkward or infrequent results in others. On the other hand, the translations into Italian which needed improvements remained stable (24%).

As a whole, not only did the translation quality improve markedly, but the number of target phrases also increased substantially (from 87 to 126 for the translations into English, and from 90 to 111 for the translations into Italian). This probably means that the corpora helped find varied alternatives,

and that the students managed to consult the corpora effectively and extract terms or phrases which were satisfactory or, at least, partly correct.

Given the analyses carried out, the results obtained and the marks given, it can be claimed that corpus consultation helped the students notice samples of language patterns, as well as reproduce frequent and *ad hoc* collocations. At the same time, corpus analysis apparently tackled grammatical shortcomings as it allowed the participants to propose target phrases which, to some extent, were more adherent to authentic legal language and presented fewer grammatical issues. In this respect, it could be argued that corpus consultation helped produce native-like phrases and formulae.

### 5.6 Discussion on the results of the training experiment in light of literature findings

First of all, it is clear that the approach followed in the translation application is the one of 'corpus use for learning to translate' (Beeby et al. 2009, p. 1). According to this methodology, the lecturer pre-compiles a corpus which is consulted by learners. This approach was successful, as it did not put too much strain on students, who could concentrate on learning how to 'navigate' the comparable corpora (Zanettin 2001, p. 179) and develop analytical competences. As a matter of fact, it was possible for them to notice word usage in context, patterns of language and collocations. As stated by Zanettin (2015), 'close observation of corpus concordances and collocations can unveil syntactic and semantic patterns of lexis as occurring in natural language' (ibid., p. 441).

As mentioned by Machniewski (2006), comparable corpora are useful because they help understand the differences between the languages of source texts (see also Granger 2003, p. 19). In other words, they allow users to make comparisons between patterns of word usages in various languages (Zanettin 2012, p. 12). These claims are confirmed by the training experiment, since students had the possibility to grasp and appreciate the nuances between legal terms, such as 'termination', 'withdrawal' and *risoluzione*, *recesso*. Also, it is posited that comparable corpora help reduce the users' first language interference (Granger 2003, p. 19, Machniewski 2006). To fully confirm this statement, further lessons and corpus-based activities should be envisaged. Nonetheless, even in the limited time available during the observation study, many grammatical issues and lexical shortcomings decreased, as well as influences from the participants' first language, as discussed above. For examples, the expression *di non voler rinnovare* (back-translation: 'not to want to renew (the contract)'), was simplified as 'to terminate the agreement/contract' by some students. Hence, no literal rendering was proposed, but patterns of authentic, or natural-sounding, language.

As a matter of fact, comparable corpora are argued to raise awareness of target language conventions (Biel 2010, p. 13, see also Pan 2021, pp. 278-279), as well as to foster critical thinking (Biel 2017, pp. 326-332, Pan 2021, pp. 278-279). As regards the first aspect, the training experience clearly showed that the consultation of the English and Italian ToS helped find ready-made expressions (such as 'shall continue in full force and effect', or 'tacitly renewed', referring to a contract). Also, corpus analysis allowed students to notice recurrent grammatical or lexical phrases (such as 'shall be', 'notice of termination'), as well as formulae (e.g., 'without prejudice to'). The application study confirms that the two specialised corpora provided information on lexical and syntactical structures (Zanettin 2015, p. 441). In this way, the students' awareness of legal language terms and conventions was probably raised. As far as the development of critical thinking is concerned (Biel 2017, pp. 326-332), further corpus applications would be necessary to verify this postulate. It can be speculated, however, that as students were exposed to source and target legal terminology, they were able to assess equivalences at word level or, at least, grasp word usages in context. To some extent, this process would also lead to conceptualisation and more articulated reasoning in the long run (Pan 2021, pp. 278-279).

In this light, the translation experiment confirms Laviosa's (2002) argumentation on the effects of corpus consultation on students and on their increased capability to discern 'translational solutions' (ibid., p. 107). Therefore, this translation experiment also corroborates Zanettin's (1998) claim on the fact that comparable corpora allow users to confirm 'translation hypotheses' (ibid., p. 621). The increased number of target phrases in the second translation assignment is a clear indication in this sense.

Corpus analysis, in fact, is generally argued to help users explore and make hypotheses about a second or technical language (Zanettin 2014, p. 187). In this way, the learning process becomes a discovery experience (ibid.). Frankenberg-Garcia (2015) posits that corpora allow novice translators to cope with the difficulties of technical language (ibid., p. 69). These claims are clearly corroborated by the results obtained in the translation application, as students could verify several translation options in the corpus and opt for the most suitable one(s) in the given context. In particular, some of them resorted to their background knowledge or intuition when querying words in the corpora. Hence, their translation 'hypotheses' could be either confirmed or challenged. In this sense, corpus analysis probably allowed them to make 'more informed translation decisions' (Vigier Moreno 2016, p. 104).

This experimental study also underpins Stewart's (2012) findings regarding the benefits of corpus

consultation on tackling students' recurrent issues such as false cognates, influences from their L1, (wrong) usages of words in context, and (in)frequent collocations (ibid., pp. 13-17). As a matter of fact, as discussed in detail in the previous sections, mistranslations and wrong collocations decreased substantially in the second translation assignment.

The results of the trial lessons confirm Makowska's (2016) argumentation on the fact that corpora provide solutions to translation issues and are resourceful when searching for equivalent terms (ibid., p. 62). In other words, the translation experiments prove that analysing corpus concordances helps students confirm translation options and 'find unforeseen solutions to translation problems' (Zanettin 2015, p. 439). Examples in this regard is the equivalent terminology found in the corpora regarding the contract 'automatic renewal for further periods of 12 months' (rendering the source phrase *il contratto si considererà tacitamente rinnovato di ulteriori 12 (dodici) mesi*, see Table 144 and Table 145), or *la parte colpita sarà dispensata dall'esecuzione delle sue obbligazioni* (translating 'the contractual obligations shall be suspended', see Table 158).

Also, given the positive results obtained from the second translation assignment, it can be speculated that corpus analysis increased the students' self-confidence in their translation output (Vigier Moreno 2019, p. 101).

The observations by Xing (2022, pp. 9-11) are also corroborated, since corpus analysis favoured the students' exposure to legal language and legal principles, and, hence, it probably fostered their language knowledge and translation skills. As regards the likelihood of standardising translators' behavioural patterns thanks to corpus consultation (ibid., p. 11), contrastive studies in the long term would be necessary in order to verify this assumption. However, it can be assumed that exposure to repetitive real-life patterns of language may lead to standardised translation options.

Further studies and analyses are called for to confirm (or challenge) the statements made by Römer (2022, p. 238), according to which the students' capability to reproduce formulae and phrases advances as their proficiency increases. Nonetheless, the results obtained in this initial experimental training are promising, given the substantial rise in the number of satisfactory target phrases in the second translation assignment.

The fact that corpus analysis allows users to self- and peer-monitor their translation process (Pan 2021, p. 279) would also need further investigations. As regards the first aspect (i.e., self-monitoring students' work), post-translation quality questionnaires could be envisaged in order to

verify how corpus consultation allows self-correction. As concerns the second aspect (i.e., peermonitoring), group correction work could be planned to help students reflect on peers' translation choices.

In light of the findings described above, it can be stated that corpus consultation should be a practice to be gradually introduced in translator training for the several benefits and advantages discussed by the literature and corroborated in this research project. In particular, corpora could be used in conjunction with standard translation tools such as dictionaries (Esbrí Blasco 2015, p. 75, Frankenberg-Garcia 2015, p. 352, Prieto Ramos 2020, p. 280, Zanettin 2014, p. 179), provided that corpus consultation training is envisaged (Frankeberg-Garcia 2015, p. 376-377). The argumentation that 'modern translation competence also includes corpus linguistic knowledge' (Varantola 2014, p. 69) is, hence, advocated in light of the results obtained in this research project.

As a matter of fact, on the one hand, corpora show word usage in context and patterns of language that many dictionaries do not mention or refer to (Zanettin 2015, p. 440). On the other hand, corpus users need to understand and discern the words' precise meaning(s) in context, otherwise their skills may not develop properly (ibid.). As posited by Zanettin (2015): 'translators often need to understand precise senses of meaning and nuances of use, and corpus concordancing provides access to a range of examples of actual language use which no dictionary can offer' (ibid., p. 440). In this regard, the translation application provides many instances where the students acknowledged the differences between specialised terms such as *recesso* and *risoluzione*, or 'refund' and 'reimbursement', etc. The increase in the rate of satisfactory target phrases is a clear example in this regard.

#### 5.7 Conclusion

The aim of the trial lessons carried out with the 46 Master's students was to explore whether *ad hoc* corpora can increase the quality of legal translation and help deliver fine-grained, native-like texts, at least as far as terms of web hosting services are concerned. In particular, the translation application lessons aimed at investigating to what extent the ToS corpora implemented could be useful and reliable in translator training.

The sections above showed how corpus consultation allows translators to reduce the number and rate of unsatisfactory translations quite substantially and, at the same time, increase satisfactory

renderings. As for the rise in the number of translations that needed improvements (especially in the translations from Italian into English, i.e., into a second language), it could be speculated that further training in corpus analysis might be beneficial. It could help students notice patterns of language and improve familiarity with word clusters and legal formulae. It could also foster the capability of reading and understanding clauses effectively. It may be assumed, in fact, that some students extracted ready-made phrases without carefully considering the contexts in which they were used. Consequently, they did not question enough whether the target phrases they found served the same purposes and intent of the source phrases. Therefore, further training in corpus analysis, as well as in the specific language of contracts, might be beneficial.

The findings of this translator training experiment can be summarised as follows: the substantial decrease in the unsatisfactory translations, the marked increase in the satisfactory ones and the rise in the number and variety of target phrases proposed prove the success of the trial lessons and of the comparable corpora implemented. It can be claimed that consulting the ToS corpora allowed the students to address grammatical issues, avoid non-existent (or infrequent) terminology, notice collocations and colligations, and make lexical choices more adherent to 'authentic' language, i.e., to the country-specific legal language in use. As already mentioned in the previous chapters, knowledge of corpus consultation techniques was necessary in order to successfully carry out corpus-based translation.

The weakness of this translation application could lie in the limited time allowed between the first and the second lesson (i.e., one week). More time given to the students might have enabled them to practice longer and become better acquainted with the Sketch Engine platform and increase their familiarity with the two corpora. However, it could be argued that the students' standard academic workload would have not allowed enough time to explore the corpora and the platform functions anyhow, and that letting too much time pass between one lesson and the other may have resulted in some students 'forgetting' certain notions or instructions.

Further research could involve practitioners, such as experienced (legal) translators. For example, training sessions could be organised to show how to consult the corpora and carry out corpus-based translations of (other) ToS clauses. Alternatively, professional translators could propose different contract-sourced clauses (e.g., the ones they often deal with). The clauses would be translated by consulting the corpora implemented in this research project. In this way, it would be possible to ascertain the validity of the corpora and of this research project with experienced translators.

Finally, another project could be undertaken whereby the clauses of the second translation assignment are translated by another group of students by using any language resource, whereas the clauses of the current first translation assignment are translated by consulting the ToS corpora and a dictionary. In this way, interesting cross-analyses could be undertaken and it would be possible to explore and confirm that the students' current first translation can be improved by corpus analysis. Such a comparison would further corroborate the validity of the tools and methodologies proposed by this research project.

Hopefully, this experimental translator training will be duplicated and further classroom trial lessons will be carried out, with either other language pairs or different technical language. For example, the English-Maltese language combination could be investigated, and supply agreements, powers of attorney, articles or memorandums of associations could be focused on.

## Conclusions

The aim of this research project was to provide a model for translator training through the use of corpora and propose a case study related to the domain of (general) terms and conditions of web hosting services. For this purpose, the project aimed to present, explore and investigate the legal language of (general) terms and conditions of web hosting services by creating English and Italian sub-corpora.

Comparative analyses were carried out to bring to the surface differences and commonalities in the application of legal principles, and to understand how these are reflected in (or influence the language of) English and Italian terms of web hosting services. In the final part of the research project, the corpora were used in two lessons carried out with Master's students in Translation Studies, where their usefulness and reliability were tested and assessed.

Chapter 1 focused on a comprehensive literature review describing the state of the art of corpusbased translation theories, as well as the peculiarities of legal language and legal translation. It can be argued that the research project results corroborate literature findings as they show the usefulness of corpora in sector-based translation, as well as in translator training.

Chapter 2 discussed in detail the methodology followed to build the two sub-corpora and it outlined the Sketch Engine platform functions used in the implementation of this research project. The chapter also described the organisation of the trial lessons and the students' profiles. The passages described in Chapter 2 will hopefully allow the full replication of the methodology applied. By following the methods described, in fact, it will be possible to create other corpora in any domain and use them in the translator training classroom.

Chapter 3 undertook comparative analyses between the common law and the civil law tradition, and unveiled the legal peculiarities of terms of web hosting services in both languages and in the two legal systems. In particular, the chapter shed light on how and whether it can be possible to source full or near equivalences in legal terminology on the basis of (or despite) different legal principles.

Proposing correspondences was sometimes easy and at other times arduous. In all circumstances, however, the researcher tried to find ways to adapt and translate terms and phrases from the source to the target language and legal system. The chapter discussed, in fact, the different legal consequences arising from terms of web hosting services, with a view to raising system-specificity

awareness and helping understand why perfect equivalents may be hard to find.

At times, the process of adaptation of many English common law principles to the Italian legal tradition (and vice-versa) was straightforward. In these cases, correspondences were mainly the result of the fact that the institutions, or codes of law, that the clauses entailed were present in both legal systems. For this reason, it was possible to find fully equivalent clauses, which were very similar in content, meaning, formulation and legal effects, at least in the two sub-corpora and in the subject-matter in question.

Other clauses presented some differences, which were mainly due to minor discrepancies between the two legal systems. Others were very different due to divergences in or the absence of corresponding target legal principles. Some clauses, for example, were superfluous according to Italian law, but have increasingly characterised international contracts. Therefore, they were mentioned in many clauses of the Italian sub-corpus, despite being almost irrelevant.

Finally, the chapter reported cases in which it was not possible to compare clauses, as the target legal system did not provide for the legal principles expressed in the source legal system. In these cases, it was highlighted that because of relevant discrepancies in the two legal traditions, it was impossible to establish equivalences.

As a whole, the chapter brought to the fore the main legal challenges that translators are confronted with when addressing terms of web hosting services (and contracts in general) in both English and Italian. The chapter showed how to meet these challenges by corpus analysis and it suggested consulting English and Italian statutes and case-law as reliable additional resources.

Differences between the two legal systems had to be constantly accounted for; hence, knowledge of the two legal systems, or at least of the subject-matter in question, was necessary. Also, clause contents needed full understanding in order to find acceptable rendering, provided that this was possible, and familiarity with corpus analysis techniques was pivotal.

Despite the many pitfalls encompassing legal translation, the chapter shed light on how corpus consultation is useful to retrieve reliable information and produce native-like translations from Italian into English and vice-versa, even when legal principles are different. The chapter proved that the two sub-corpora yielded insightful results and, if consulted together with authoritative sources, they can help unveil legal (dis)similarities between two legal systems and deliver accurate

translations.

Once the legal implications of terms of web hosting services were brought to the fore and clarified, detailed corpus analyses of words and lexical phrases were carried out.

Therefore, Chapter 4 aimed at investigating whether and to what extent the two sub-corpora helped find translation equivalents of single words, multiple words, phrases (e.g., noun phrases, verb phrases, adjectival phrases, etc.) and entire clauses. In particular, translation options were sourced from service- and contract-related terminology. The chapter showed how corpus consultation allows users to dispel doubts and find acceptable translations in both languages. Familiarity with corpus search techniques was necessary in order to search for and obtain consistent results.

As a matter of fact, by interrogating the two sub-corpora and looking for collocations and lemmas, as well as by noticing word usages in context, it was possible to retrieve near or full equivalents in the two languages. In some circumstances, searching for cognates sufficed to obtain acceptable translations. In these cases, dictionary entries were easily corroborated by corpus evidence. Also, noticing and understanding the words in the proximity of the node word was often useful to find collocations.

Other times, corpus analysis was rather intricate, as target terms or phrases presented morphological and/or syntactical changes which made them different from the corresponding source terms or phrases, or from expected (literal) translations. In these cases, analysing words and terms in context, as well as similar clauses in both languages, helped dispel doubts.

The searches carried out in the fourth chapter helped unveil fully equivalent clauses. Hence, the final sections were dedicated to English and Italian contract clauses with similar subject-matters, contents, meanings and usages of words.

Some of the chapter's interesting final recommendations revolved around the attitude that corpus users should adopt when approaching corpus-based translation or, more broadly, corpus consultation. They ought to pursue a variety of strategies ranging from resorting to their previous knowledge or intuition, to looking up words in dictionaries or 'playing' with them. This may entail exploring whether and how certain words collocate; analysing the words in the proximity of the node word, and understanding what a clause is about in order to find corresponding clauses or terminology in another language. This perspective should be inculcated in students in Translation Studies.

The chapter also highlighted the importance of consulting reliable online resources, such as legal dictionaries and experts' forums. It confirmed the relevance of acknowledging the source and target legal systems. In this way, corpora can become supplementary language tools at the disposal of students in Translation Studies, translators, legal practitioners and scholars. Moreover, the teaching of the use of corpora should be accompanied by training in advanced online search strategies and research methods.

Chapter 5 was aimed at investigating whether the two sub-corpora could be useful in legal translator training and, if so, how they could be applied in the translator training classroom. To this aim, the chapter focused on two lessons carried out with Master's students in Translation Studies and showed how the consultation of the two sub-corpora could help them fine-grain their translations from and into English. To this aim, the students completed two translation assignments. For the first assignment, they used any language resource they felt comfortable with; for the second, they only consulted the two sub-corpora and bilingual or monolingual dictionaries.

The results of the first translation assignment highlighted some issues in the students' translations which revolved around lexis, collocations, colligations, cohesion, and grammar. The results of the second assignment showed remarkable improvements in the students' translations. Colligational, lexical and collocational issues decreased substantially, and the students proposed legal expressions and formulae correctly. Furthermore, many of them extracted pieces of sentences or formulae from the sub-corpora and composed correct phrases on their own. In this way, they wrote a variety of accurate or acceptable equivalents.

In addition to an increased translation accuracy, the chapter also reported a rise in the number and variety of target phrases. For the first assignments, the students proposed 87 and 90 target phrases overall (87 for the translations into English, and 90 for the translations into Italian). For the second assignments, they wrote 126 and 111 target phrases overall (126 for the translations into English, and 111 for the translations into Italian). This shows that corpus consultation helps find a wider range of correct renderings. Therefore, the chapter findings highlight that corpus analysis allows students to reduce unsatisfactory translations and, at the same time, increase the quality and range of the satisfactory ones. These findings prove the success of the use of the two sub-corpora in translator training.

The chapter also raised an important issue revolving around the possibility to find incorrect nomenclature or inconsistent usages of terms in a corpus. This may be due to the fact that corpora are authentic, i.e., they contain language that is not intended for learning purposes but mirror reallife situations and, hence, recurrent mistakes. On the one hand, this can be acceptable as long as the correct terminology and the correct usages of terms in a corpus outnumber wrong or inconsistent words or phrases. On the other hand, in a training context lecturers need to know how to handle such discrepancies and inconsistencies. Hence, they have to be acquainted with the correct terminology to address possible misunderstandings and warn students against mistranslations. To some extent, some incorrectness in a corpus can be considered pedagogical, as it is an opportunity to teach students to detect and correct recurrent mistakes.

### Answering the research questions

The research questions that this project addressed were the following: 1) How and to what extent can English and Italian comparable corpora of terms and conditions of web hosting services cater for the needs of legal translators, legal translation students, legal practitioners and scholars interested in legal language? 2) Can such corpora be considered qualitatively reliable and useful to deliver accurate translations of terms of (web hosting) services? 3) Can they be used as (supplementary) language tools in translator training (and translation practice)? 4) Do they help produce translations that are accurate, native-like and that resemble authentic legal language, at least in the field tackled by the research project (i.e., web hosting services)?

As regards the first research question, the chapters showed that corpora can be considered reliable language tools in support of the users' prior knowledge and intuition. They help increase the translation quality and, probably, the users' confidence. In this sense, they provide for translators' needs and help dispel doubts about the best translation options. They show word usages in context, as well as clauses dealing with the same (or similar) subject-matters. For these reasons, the corpora implemented in this research project can be considered qualitatively reliable and useful when addressing terms of web hosting services.

In reply to the second research question ('Can such corpora be considered qualitatively reliable and useful to deliver accurate translations of terms of (web hosting) services?'), the research project showed that they are useful language resources because they help fine-grain the translation. The corpora implemented in this research project, in fact, proved to be valid and reliable not only to find equivalent terms, phrases and clauses, but also to unveil (dis)similarities from a legal perspective and to help reflect on how challenges in legal translation can be addressed. Furthermore, the ToS

corpora showed a variety of alternative translation options, which are useful in both translator training and translation practice. In this way, they can be considered reliable and useful.

As concerns the third question ('Can they be used as (supplementary) language tools in translator training (and translation practice)?'), the findings of this research project corroborate the successful application of the corpora implemented. The results of the translator training classroom observation confirmed that consulting corpora improves the translation quality and helps deliver accurate and native-like target phrases. On the other hand, the research project highlighted the importance of corpus consultation training in order to raise the user's familiarity with the tools. In addition, as mentioned throughout the chapters, corpora should not be the only translation tool used. A wide spectrum of language resources ought to be considered, especially when addressing legal texts, such as experts' forums, legal dictionaries, the source and target case-law and statutes, as well as other authoritative legal documents, on condition that the source and target legal systems are always taken into account. In this way, corpora are effective supplementary language tools in translator training (as shown in the case study presented), and, most likely, they can be successfully integrated in translation practice.

In answering the fourth question ('Do they help produce translations that are accurate, native-like and that resemble authentic legal language, at least in the field tackled by the research project?'), the fact that the corpora are composed of authentic materials allows users to produce translations that are native-like and that resemble authentic legal language, at least in the field of 'web hosting services'. In addition, it can be speculated that consulting the corpora helps deepen legal language knowledge and raise system-specificity awareness, contributing, in this way, to increasing the quality and native-likeness of the target texts.

Other applications of the corpora could be found in the translation of other corporate documents such as contracts and agreements. As a matter of fact, the corpora contain terminology which expresses the legal principles characterising the contract law of the civil law and common law systems. Hence, they could be helpful when addressing, for example, supply agreements or sales agreements, as these rely on many of the legal principles discussed in this research project. In this way, the corpora may be used when tackling Contract Law in translator training and translation practice.

### Limitations of the empirical study

A limitation of this research study lies in the fact that the students of only one University were

included in the translation project. Considering a larger number of students may have produced more refined results, especially in terms of representativeness and generalisation of the findings. However, this research project is an initial step that, hopefully, will pave the way for further analyses and academic investigations in the field. For a qualitative pilot study, 46 students may be considered satisfactory, although a larger number of participants would have given the opportunity to generalise the findings and draw more robust conclusions on the role of corpora in translator training with a specific focus on legal texts.

Another limitation is the nature or type of the documents considered; comprising further legal genres could yield more insightful results and help generalise the findings. However, the private nature of many corporate documents would have prevented the dissemination of the project's results, if not the carrying out of the research project itself.

Finally, this research project could have been more complete with end-of-lesson questionnaires, aimed at verifying the students' appreciation of the corpora and their overall impression of corpusbased translation. At the same time, however, realistic answers could only be provided in the long run, i.e., after a prolonged exposure to corpus analyses and corpus-based (legal) translations.

### Further research

Future research could encompass other legal private documents, such as memoranda of understanding, petitions, powers of attorney, etc. International law firms could be involved in research activities and may grant authorisation to use their contract drafts to compose other legal corpora. In this way, there would not be any data protection issue and various corpora composed of private legal documents could be accessible to the public.

Future research may also involve other language combinations. For example, terms of service written in other languages could form corpora for translations from and into other languages (such as English and Maltese). As Chapter 2 described rigorously the methodologies followed to retrieve the documents and compose the corpora, the present study and research activities could be replicated and carried out for other languages and/or in other settings (e.g., financial, medical, etc.).

Also, more groups of students could be involved in the training activities and more sets of clauses translated via corpus analysis. Participants could also undergo extensive training in corpus consultation and/or legal translation in order to verify whether solid knowledge of corpus search techniques and an increased familiarity with legal translation would confirm or challenge the results

obtained. Further research may, for instance, explore the extent to which a prolonged exposure to legal corpus analyses raises system-specificity awareness and deepens legal language knowledge.

The model proposed by this research study could be integrated in an academic curriculum addressing technical translation and/or CAT tools. It would be best suited in a Master's or post-graduate course in Translation Studies. The reasons can be found in the fact that, along their course of study, Master's or post-graduate students gather experience in technical translation. Therefore, they could put their knowledge to use, and be prone to integrate their existing skills with new technical ones.

Finally, the practical aspects of this research project could be extended to translation practice by carrying out observation studies involving (legal) translators and/or international lawyers with experience in translation. Participants could be taught how to carry out corpus analyses of contract-based corpora to perform short translation assignments in their fields of expertise (e.g., commercial law, civil law, etc.).

### Original contributions to the field

The contributions of this study to academic research are manifold. On the one hand, this research project created and used corpora of terms of service (i.e., private legal documents) that were previously unavailable to the public due to confidentiality and privacy issues. From now on, the academic community can benefit from accessibility of ToS in English and Italian. Such corpora can be consulted for research, study, training, system awareness-raising, and language learning purposes. Many legal language in-depth analyses can be carried out and training sessions organised thanks to the implementation and availability of such corpora. The legal language of private documents is finally accessible to the whole academic community and can be explored and discussed in detail by using and consulting the corpora.

On the other hand, this research project highlighted and confirmed that corpora are useful in the legal language training classroom. They should be opted for when teaching students and translators; they ought to be constantly referred to as additional language resources to tap into. The advantages and benefits resulting from corpus consultation greatly outnumber the initial perceived disadvantage of dealing with a time-consuming (or distracting) tool. For this reason, corpus analysis training should be introduced in the academic curriculum and students ought to be gradually taught how to build and consult DIY corpora.

Also, this research project showed how corpus consultation can be carried out to build bilingual glossaries and phrase banks. Some of the annexes of this study (e.g., Appendix 16, Appendix 18 and Appendix 19) can be consulted by students in Translation Studies, translators, lawyers and legal practitioners in order to dispel doubts on near and full equivalents, or false cognates. The glossaries and phraseology banks are precious sector language resources that translators and legal practitioners could use in their academic and professional career. They can also become resourceful to the legal language teacher, when explaining differences or similarities among legal terms. In this regard, the phrase bank on equivalent clauses (Appendix 13 and Appendix 20) are particularly insightful, as they help notice similarities not only in single words or phrases, but in entire clauses, also from a legal perspective.

In light of the above, it is hoped that this research project showed how corpora are a useful tool whose use ought to be taught to translation students for them to undertake specialised terminology searches effectively and to meet technical translation challenges.

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# **Appendix 1 Website Owners**

This appendix contains a list of the English and Italian website owners whose terms of web hosting services were downloaded to compose the English and Italian sub-corpora. The English website owners are reported in Part 1, whereas the Italian website owners in Part 2.

File number	Company's name	Website
1	Amasci Creative Limited	https://www.amasci.co.uk
2	Fathom Business Solutions Limited	http://www.fathomgroup.co.uk
3	Revolution Inc Limited	https://www.revolutioninc.co.uk
4	Sygnet Interactive ltd	https://www.sygnet.co.uk/
5	Cocoonfxmedia Limited	https://www.cocoonfxmedia.co.uk
6	123-Reg Limited	https://www.123-reg.co.uk
7	The Images Group	https://www.theimagesgroup.co.uk
8	Nublue Limited	https://www.nublue.co.uk
9	DigiBubble Limited	https://www.digibubble.co.uk
10	JP web solutions limited	https://jp-websolutions.co.uk
11	FDS Web Hosting Services	https://fdshosting.co.uk
12	Search Station Digital Ltd	https://searchstation.co.uk
13	Fifteen Group Ltd	https://www.fifteengroup.co.uk
14	SME Media (UK) Ltd	https://www.smemedia.co.uk
15	GrowTraffic Ltd	https://www.growtraffic.co.uk
16	Krystal Hosting Ltd	https://krystal.uk
17	Wired Media Ltd	https://www.hellowired.co.uk
18	Future Computer Services Ltd	https://www.bigblastdesign.co.uk
19	BarclayJames Limited	http://www.barclayjames.co.uk
20	Apexweb LTD	https://www.apexweb.co.uk
21	ADM Computing	https://www.adm-computing.co.uk
22	Fertile Frog Ltd	https://strategiic.co.uk
23	Web Centre Plus Ltd	https://www.webcastle.co.uk
24	Tech-Hosts	https://www.tech-hosts.co.uk
25	SEO Flatrate	http://www.seoflatrate.co.uk
26	Out of the Hat Ltd	https://ooth.co.uk
27	3mil Ltd	https://3mil.co.uk
28	Impelling Ltd	https://impelling.co.uk
29	Victorious Group Ltd	https://dailyoffices.co.uk
30	Sarah Tevendale	https://faroffice.co.uk
31	Havenswift Hosting	https://www.havenswift-hosting.co.uk

#### Part 1 Website Owners (English Corpus)

32	Open Range Data Services Ltd	https://open-range.com
33	FDC Studio Ltd	https://www.fdcstudio.co.uk
34	Telkom Communications Limited	https://designplushosting.co.uk
35	Legend Telecom Ltd	https://legendtelecom.co.uk
36	Clouvider Limited	https://www.clouvider.co.uk
37	Titan Internet Ltd	https://www.titaninternet.co.uk
38	Kall Kwik Ltd	https://www.kallkwik.co.uk
39	Namesco Limited	https://www.names.co.uk

### Part 2 Website Owners (Italian Corpus)

File number	Company's name	Website
1	VHosting Solution s.r.l.	https://www.vhosting-it.com/
2	Over The Cloud	http://www.overthecloud.it
3	Aruba S.p.a.	http://www.aruba.it
4	Netsons s.r.l.	https://www.netsons.com
5	RACKONE s.r.l.	http://www.rackone.it
6	Televideocom S.r.l.	http://www.capitanhostino.it
7	Gabriele Rizzi	https://www.gabrielerizzi.it
8	Ari@net Srl	https://www.arianetsrl.it
9	TOPHOST s.r.l.	https://www.tophost.it
10	CYBERSPAZIO WEB HOSTING	https://www.cyberspazio.net
11	Server Plan S.r.l. Società Unipersonale	https://www.serverplan.com
12	Informaticama di Mori A.	https://www.lineahosting.it
13	Stt Srl	https://www.webparadise.it
14	Keliweb srl	https://www.keliweb.it
15	GPV Solutions S.r.l.	https://www.gpvsolutions.com
16	DM di Masserini Davide	https://a.ware.ly
17	WEBMARKETING TEAM SRL	http://webmarketingteam.com
18	Punto Triplo Srl	https://www.puntotriplo.it/
19	ESSEDI snc	https://www.digitalfamily.it
20	VoipTel Italia S.r.l.	https://voiptelitalia.it
21	SpazioRC di Angelo Recca	http://www.spaziorc.com
22	FGD S.r.l.	http://www.bytesense.it
23	Spazio Graphite	https://www.spaziographite.it
24	Camera di Commercio Industria Artigianato e Agricoltura di Torino - La realizzazione di siti internet: clausole commentate	https://www.to.camcom.it/

#### Appendix 2 Overview of the Sketch Engine corpus analysis functions

This appendix presents an overview of the Sketch Engine corpus analysis functions.

There are several tasks that can be performed via the Sketch Engine platform. This appendix analyses and describes in detail single and multiple word searches; the use of the wildcard character; lemma searches; POS context; word sketch; thesaurus; N-grams, and keywords.

In order to search for single words or multi words, the 'concordance' function can be used. Single word (or multiple words) are written in the search field in order to verify their occurrence(s). For example, as far as the English sub-corpus in concerned, by writing 'terminate' in the search field, the system generates 236 concordances containing 'terminate', 'terminated' and 'terminates' both in small and capital letters. Hence, the word is searched as a lemma (i.e., a headword).

Further lemmatisation can also be triggered by using the asterisk as a wildcard character. For example, the search for 'terminat\*' provides 462 hits with the following words, written in both small and capital letters: 'terminated', 'termination', 'terminates', 'terminating', and 'terminate'.

As mentioned, it is possible to search for multiple words. For example, by writing 'termination of', the system generates 83 concordances showing the phrases 'termination of this agreement', 'termination of the contract', 'termination of these terms', etc. with either small or capital initials.

Each word, multiple word or lemma can be searched together with other (suggested) words. This allows to verify collocations. In order to do so, it is possible to use the 'Filter Context – Lemma Context' function. This option lets the user write one or more collocates in a dedicated search field within a span of 1-15 words to the left and/or to the right. Each word written in the 'Lemma Context' field is searched as a lemma. For example, it is possible to look for 'contract' with the words 'service' and 'agreement' within a span of 5 words to the right and to the left. The system generates 32 hits with phrases such as the following ones: 'which you pay and receive for your services'; 'the minimum length of the contract and this agreement', and so on.

Each word, multiple word or lemma can also be searched together with a specific grammatical word, or Part Of Speech. This means that it is possible to instruct the system to search for a word (e.g., 'agree') followed or preceded by any grammatical word (e.g., a noun and/or a verb) within a span of 1-15 words to the right and/or to the left. In order to do so, the 'Filter Context – POS Context' option must be ticked. In this case, if the word span is set to 1 to the left and to the right, the system generates 196 concordances with phrases such as the following ones: 'the client agrees to take all legal responsibility' (noun + agree); 'as may be agreed' (verb + agree); 'within the agreed termination rules' (agree + noun), and so on.

The Word Sketch function is another interesting option which lists collocations. As defined by the platform developers, a word sketch processes the word's collocates and other words in its surroundings. Therefore, by writing a word in the search field, it is possible to list all its collocations. For example, the word 'terminate' generates the following modifiers: 'immediately' (as in the phrase 'the right to immediately terminate'); 'automatically' (as in the phrase 'automatically terminate'), etc. The objects of 'terminate' are, for example: 'agreement' (as in the phrase 'terminate this agreement'); 'contract' (as in 'terminate the contract'), and so on.

As far as the Thesaurus function is concerned, the system allows to search for synonyms of any given word. For example, by looking for 'contract', the thesauri proposed are the following (in order of frequency): 'agreement', 'service', 'term', 'services', etc.

The Sketch Engine platform also lists N-grams by offering the possibility to choose the size (that means, by deciding how many tokens the n-gram should be composed of). Hence, it is possible to run an automatic search, which generates the most frequent N-grams composed of 2, 3 or more words (or tokens). It is also possible to search for particular N-grams commencing (or ending) with a specific word or letter.

Another interesting feature is the extraction of keywords. Keywords are the words characterizing a specific corpus. This is carried out by comparing the corpus in question with a reference, 'general' corpus proposed by the system. The reference corpus can be changed, if one wishes to. As for the English corpus, the system suggests comparing its words with the 'English Web 2018' corpus, which is sourced from the Internet and is composed of 21.9 billion words. For instance, the most frequent keywords in the English corpus are the following: 'XX', 'deliverables', 'indemnify', etc. The Italian corpus is compared with the 'Italian Web 2016', which is also a corpus of texts sourced from the Internet, composed of 4.9 billion words.

#### **Appendix 3 Information letter**

This appendix shows the information letter that was sent to the students in order to participate in the translation project.

11<sup>th</sup> January 2022

Dear Sir/Madam,

My name is Patrizia Giampieri and I am a student at the University of Malta, presently reading for a PhD in Translation Studies. I am presently conducting a research study for my PhD dissertation titled **The Use of Comparable Corpora on (General) Terms and Conditions as a Pedagogical Tool in Translation Training between English and Italian** which is being supervised by Prof. Sergio Portelli. This letter is an invitation to participate in this study. Below you will find information about the study and about what your involvement would entail, should you decide to take part.

The aim of my study is to create and consult English and Italian corpora for legal translation (terms of web hosting services). Your participation in this study would help contribute to a better understanding of legal translation. Any data collected from this research will be used solely for purposes of this study.

Should you choose to participate, you will be asked to participate in a 4-hour workshop and deliver a translation assignment of 200 words approximately. In particular, you will be given a translation assignment before the workshop takes place. You will translate a legal text (100 words approximately) on your own, using the translation tools you are generally acquainted with. You will submit your translation work to me a couple of weeks before the workshop takes place. Then you will participate in two 2-hour workshops where you will be explained and taught how to use and consult free legal corpora (i.e., databases) to carry out terminology searches. Your translation assignment will be corrected during the first workshop and I will show you how you could tackle your shortcomings (if any) by consulting the corpora I will provide. Afterwards, you will be assigned another legal text to translate (other 100 words approximately), which you will be asked to translate by consulting the provided corpora and a (bilingual) dictionary. You can translate this second text either during the second workshop, if there is still time, or at home, on your own. I will correct this translation assignment and give you my comments.

Data collected will be anonymised, stored solely in my PC and accessed only by myself for correction and analysis purposes. I will only ask your email address and collect your translation assignments before and/or after the workshop. Your translation assignments will have your name (first and family name) on it. These pieces of information (email address and translation assignments) will allow me to inform you about the work you carried out and/or remind you about the venue and time of the workshop, or any changes to it.

Participation in this study is entirely voluntary; in other words, you are free to accept or refuse to participate, without needing to give a reason. You are also free to withdraw from the study at any time, without needing to provide any explanation and without any negative repercussions for you. Should you choose to withdraw, any data collected from your interview will be deleted.

If you choose to participate, please note that there are no direct benefits to you. Your participation does not entail any known or anticipated risks.

Please note also that, as a participant, you have the right under the General Data Protection 287

Regulation (GDPR) and national legislation to access, rectify and where applicable ask for the data concerning you to be erased. All data collected will be erased on completion of my PhD research programme.

A copy of this information sheet is being provided for you to keep and for future reference.

Thank you for your time and consideration. Should you have any questions or concerns, please do not hesitate to contact me by e-mail <u>patrizia.giampieri.21@um.edu.mt</u> you can also contact my supervisor over the phone: +356 2340 2497 or via email: <u>sergio.portelli@um.edu.mt</u>.

Sincerely,

Patrizia Giampieri patrizia.giampieri.21@um.edu.mt Prof. Sergio Portelli sergio.portelli@um.edu.mt Tel +356 2340 2497

#### **Appendix 4 Participant's Consent Form**

This appendix shows the consent form sent to the students before participating in the translation project.

#### The Use of Comparable Corpora on (General) Terms and Conditions as a Pedagogical Tool in Translation Training between English and Italian

I, the undersigned, give my consent to take part in the study conducted by Patrizia Giampieri. This consent form specifies the terms of my participation in this research study.

- I have been given written and/or verbal information about the purpose of the study; I have had the opportunity to ask questions and any questions that I had were answered fully and to my satisfaction.
- I also understand that I am free to accept to participate, or to refuse or stop participation at any time without giving any reason and without any penalty. Should I choose to participate, I may choose to decline to answer any questions asked. In the event that I choose to withdraw from the study, any data collected from me will be *erased*.
- I understand that I have been invited to participate in a workshop in which the researcher will collect my translation assignment to create and consult English and Italian corpora for legal translation (terms of web hosting services). I am aware that the translation assignment analysis and correction will take approximately **eight hours overall**. I understand that the translation work and translation submission is to be conducted in a place and at a time that is convenient for me.

I understand that my participation does not entail any known or anticipated risks.

- I understand that *there are no direct benefits to me from participating in this study*. I also understand that this research may benefit others by: understanding how to consult a corpus for legal translation (translation of web hosting terms of service).
- I understand that, under the General Data Protection Regulation (GDPR) and national legislation, I have the right to access, rectify, and where applicable, ask for the data concerning me to be erased.
- I understand that all data collected will be *erased on completion of the study and following publication of results.*
- I have been provided with a copy of the information letter and understand that I will also be given a copy of this consent form.
- I am aware that my identity and personal information will not be revealed in any publications, reports or presentations arising from this research.

I have read and understood the above statements and agree to participate in this study.

Name of participant: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Patrizia Giampieri patrizia.giampieri.21@um.edu.mt Prof. Sergio Portelli sergio.portelli@um.edu.mt Tel +356 2340 2497

#### **Appendix 5 First Translation Assignment**

This appendix shows the first sets of clauses sent to the students to complete their first translation assignment.

#### FIRST TRANSLATION ASSIGNMENT

INSTRUCTIONS You can use ANY language resources you think useful. Once your translation is over, kindly send it together with the **first questionnaire** and the <u>signed</u> **consent form** to <u>patrizia.giampieri.21@um.edu.mt</u>.

Thank you!

END OF INSTRUCTIONS

\_\_\_\_\_

FIRST CLAUSE

(ITA>ENG) 34 words

Il recesso avrà efficacia entro 30 (trenta) giorni dalla data di ricevimento da parte di XX della predetta comunicazione, legittimando XX a disattivare il Servizio e ad effettuare l'eventuale rimborso del rateo dell'importo pagato.

SECOND CLAUSE

(ENG>ITA) 56 words

XX shall be entitled to charge interest in respect of late payment of any sum due under this Agreement, which shall accrue from the date when payment becomes due until the date of payment at a rate of 8% per annum above the base rate of the Bank of England from time to time in force.

# Appendix 6 Questionnaire on the students' background knowledge and on the language resources consulted for the first translation assignment

This appendix provides the questionnaire submitted to the students to be sent back with their translations and the signed consent form before the first lesson.

#### **QUESTIONNAIRE**

Compile this questionnaire. Kindly send it to <u>patrizia.giampieri.21@um.edu.mt</u> together with your translation and the <u>signed</u> Consent form. If you have any doubts regarding how to compile the questionnaire, please contact me. This questionnaire is as important as your translation!

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#### INSTRUCTIONS

You can highlight in yellow your answers. Example: 1.Habitual language resources: -Monolingual dictionaries (please indicate): Cambridge

<mark>Collins</mark> Oxford

Sometimes, you may be asked to specify and give more details. In these cases, you'll have to write. Example: 1)HABITUAL LANGUAGE TOOLS / RESOURCES -Monolingual dictionaries (please indicate):

Cambridge Collins Oxford MacMillan Merriam Webster

Other (specify): Zanichelli (Il Ragazzini)

#### END of INSTRUCTIONS

-----

NAME AND SURNAME: \_\_\_\_\_\_\_ EMAIL ADDRESS:

#### 1)LEGAL KNOWLEDGE

-Have you ever received any training in the legal field? No Yes (where? Please indicate here below): At university Other public courses Private courses I am a self-learner If yes, for how long? (specify the months or years)

-Have you received any training in legal translation? No Yes: (where? Indicate here below): At university Other public courses I am a self-learner Other (specify) If yes, for how long? (specify the months or years)

-Do you translate legal texts? No Yes

-How often? (specify):

-If Yes was your answer to the question above, which language resources do you consult? -The Eur-Lex platform -The Europarl parallel corpus - English monolingual legal dictionaries -The Black's Law dictionary -The legal-dictionary.thefreedictionary.com -The thelawdictionary.org -Other (specify) -Bilingual legal dictionaries -De Franchis -De Palma -Other (specify) -Academic dissertations on legal matters -Articles on legal matters -Websites on legal matters -Other (specify)

#### 2)CORPUS KNOWLEDGE

-Have you ever consulted a corpus online? No Yes (which ones/platforms? Specify the corpus/platform here below): COCA BNC SKETCH ENGINE BOLC CORIS/CODIS Other (specify)

-Have you ever consulted a corpus offline? No Yes (with which tool? Specify:) with AntConc with TextSTAT with WordSmith with Sketch Engine

<u>3)LANGUAGE TOOLS / LANGUAGE RESOURCES USED TO TRANSLATE THE</u> ENGLISH AND ITALIAN CLAUSES OF THE FIRST TRANSLATION ASSIGNMENT

-<u>Monolingual dictionaries (you can select more options)</u>: Cambridge Collins

with other tools (specify)

Oxford MacMillan Merriam Webster Zingarelli De Agostini Garzanti Other (specify):

-Bilingual dictionaries (you can select more options):

Zanichelli Cambridge Collins Hoepli Sansoni Garzanti Other (specify):

-<u>Online dictionaries (dictionaries that are only found online – no paper format)</u> (you can select more options):

Wordreference (dictionary) The free online dictionary IATE Other (specify):

#### -Online multi-language platforms (you can select more options):

Context Reverso Linguee Wikipedia MyMemory Globse

-<u>Online forums</u> (you can select more options): Proz TranslatorsCafe Wordreference (forum) Other (specify)

-<u>Machine Translation</u> (you can select more options):

Deepl Google Reverso Yandex MateCat Other (specify)

-<u>Other online resources</u> (you can select more options): Sector articles in the source language

Sector articles in the target language

Webpages dealing with the specific topic in the source language

Webpages dealing with the specific topic in the target language

-<u>Google search</u> (you can select more options): Google simple search Google advanced search (what type? Indicate here below): Counting the number of results Use of inverted commas Use of the asterisk Domain restriction File type selection

Other (specify)

\_\_\_\_\_

#### END OF QUESTIONNAIRE – THANK YOU

Please send this questionnaire to <u>patrizia.giampieri.21@um.edu.mt</u> together with your

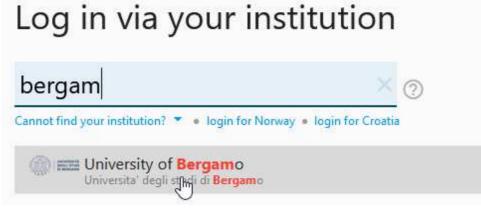
translation and the signed Consent Form! Thank you.

#### Appendix 7 Sketch Engine quick registration guide

This appendix provides a quick registration guide to the Sketch Engine platform. The guide was sent to the students before the first lesson.

SKETCH ENGINE QUI	CK REGISTRATION GUIDE
Please complete the following procedure by Mo	onday 28 <sup>th</sup> February.
1.Go to the Sketch Engine website: <u>https://auth.sketchengine.eu</u> Click on "institutional login"	
ENGINE	
Log in	
Username or email Password	G Sign in with Google
LOG IN Forgot password? Need help logging in?	

2. Write "Bergamo" in the search field and click on your University:



3.Enter by using your standard login details:



# Insert your username and password

To enter this site please login with your username and password

Per accedere al sito

Sign in to the service Sketch Engine

Username		
Password		> Password rec
		> Username rec
	DGIN	In case of error
😑 Entra o	con SPID	
4.If the following box appe	ears, choose "NEW ACCOUNT"	
	Returning user or new u	ser?
	If you have used Sketch Engine before, reactiva	te your

NEW ACCOUNT

CL058

account. If not, create a new account.

REACTIVATE ACCOUNT

5. Then you should be able to access the platform and see something like this:

(j)	Ą	Il accounts at your institution	n will close down on April 1, 2022. Take steps n
59	SELECT CORP	US type to search	Q
	BASIC ADVANCED	MY CORPORA	SHARED WITH ME
	LANGUAGES Select a language and we w	will pick the best corpus for y	QUICK START TUTORIAL
0	ARABIC	CHINESE	
8	DUTCH	ENGLISH	How
•≡	FRENCH	GERMAN	
2•2	ITALIAN	JAPANESE	
::: ::::	KOREAN	POLISH	
-	PORTUGUESE	RUSSIAN	
t≡	SPANISH		in 2

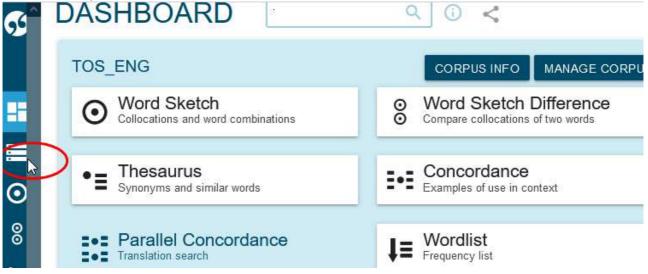
Please complete this procedure by Monday 28<sup>th</sup> February.

IF YOU CAN'T ACCESS, PLEASE LET ME KNOW ASAP (and send me a screen shot of the error message or of the last window/page you see).

From 2<sup>nd</sup> March (not before!), follow these instructions:

1.Enter the Sketch Engine platform with your UNIBG login details (see figures 1-2-3 above).

2.Once inside, move the mouse to the left menu:



3....and choose "select corpus"



Language Name ↑

5. You should be able to see these two corpora:

Language	Name ↓
Italian	ToS_ITA
English	ToS_ENG

If you don't, please let me know immediately. That's all. You are ready for the workshop! Thanks Regards *Patrizia Giampieri* 

# Appendix 8 The students' previous knowledge of and experience in legal language, legal translation and online or offline corpora

This appendix presents figures and data on the students' background knowledge of and experience in legal language, legal translation and online/offline corpora. Students could select more options.

TOPIC	No. of Students	% (out of 46)
1) LEGAL KNOWLEDGE		
-Have you ever received any training in the legal field?		
No	20	43.48%
Yes (where? Please indicate here below – you can select more options):	26	56.52%
At university	18	39.13%
University summer school	4	8.70%
Other public courses	2	4.35%
At work	1	2.17%
I am a self-learner	1	2.17%
Private courses	1	2.17%
-If Yes, for how long? (Specify the months or years)		
One semester	13	28.26%
An academic year	5	10.87%
2 weeks	5	10.87%
2-3 years (at another school or university)	2	4.35%
2 months	1	2.17%
-Have you received any training in legal translation?		
No	31	67.39%
Yes: (where? Indicate here below – you can select more options):	15	32.61%
At university	8	17.39%
University summer school	4	8.70%
Private courses	1	2.17%
At work	1	2.17%
Other public courses	1	2.17%
-If Yes, for how long? (Specify the months or years)		
The current academic year	9	19.57%
2 weeks	5	10.87%
2-3 years (at another school or university)	1	2.17%
-Do you translate legal texts?		

No	44	95.65%
Yes	2	4.35%
If Yes, how often?		
Every two weeks (at university)	1	2.17%
Rarely	1	2.17%
-If Yes was your answer to the question above, which language resources do you consult? (You can select more options)		
The Eur-Lex platform	2	4.35%
Monolingual legal dictionaries	1	2.17%
The Black's Law dictionary	1	2.17%
2) CORPUS KNOWLEDGE		
-Have you ever consulted a corpus online?		
No	35	76.09%
Yes (which ones/platforms? Specify the corpus/platform here below – you can select more options):	11	23.91%
SKETCH ENGINE	8	17.39%
COCA	3	6.52%
BNC	2	4.35%
CORIS/CODIS	2	4.35%
-Have you ever consulted a corpus offline?		
No	27	58.70%
Yes (with which tool? Specify:)	19	41.30%
With AntConc	19	41.30%

# Appendix 9 The students' language resources consulted for the first translation assignment

This appendix lists the language resources consulted by the students to complete the first translation assignment. Each student could select multiple options.

LANGUAGE TOOLS / RESOURCES	No. of students	% (out of 46)
-Monolingual dictionaries (you can select more options)	38	82.61%
Cambridge	17	36.96%
Oxford	14	30.43%
Merriam Webster	8	17.39%
Collins	6	13.04%
Longman	3	6.52%
MacMillan	2	4.35%
Zingarelli	1	2.17%
De Agostini	1	2.17%
-Bilingual dictionaries (you can select more options)	41	89.13%
Zanichelli	24	52.17%
Cambridge	14	30.43%
Collins	7	15.22%
Garzanti	7	15.22%
Hoepli	3	6.52%
Sansoni	1	2.17%
-Online dictionaries (you can select more options)	43	93.48%
Wordreference (dictionary)	40	86.96%
IATE	7	15.22%
The free online dictionary	6	13.04%
<b>-Online multi-language platforms</b> (you can select more options)	44	95.65%
Context Reverso	40	86.96%
Linguee	14	30.43%
Wikipedia	9	19.57%
Globse	5	10.87%

Eur-Lex	2	4.35%
-Online forums (you can select more options)	27	58.70%
Wordreference (forum)	24	52.17%
Proz	3	6.52%
HiNative	1	2.17%
-Machine Translation (you can select more options)	8	17.39%
Reverso	6	13.04%
Deepl	2	4.35%
Google Translate	1	2.17%
-Other online resources (you can select more options)		
Sector articles in the source language	1	2.17%
Sector articles in the target language	3	6.52%
Webpages dealing with the specific topic in the source language	5	10.87%
Webpages dealing with the specific topic in the target language	3	6.52%
-Google simple search	28	60.87%
Counting the number of results	7	15.22%
-Google advanced search (you can select more options)	12	26.09%
Use of inverted commas	6	13.04%
Use of the asterisk	5	10.87%
Domain restriction	2	4.35%
File type selection	1	2.17%

#### Appendix 10 Sketch Engine basic user's manual

This appendix shows the links to a Sketch Engine user's manual in a pdf and video format. The links were sent to the students after the first lesson.

SKETCH ENGINE USER'S MANUAL

Sketch Engine customised user's manual link: https://drive.google.com/drive/u/1/folders/1jOrY-MU3lsd4PVXiYJquqJmmNkgPTgDJ

Sketch Engine customised video instructions link: <u>https://drive.google.com/drive/u/1/folders/1jOrY-MU3lsd4PVXiYJquqJmmNkgPTgDJ</u>

or https://youtu.be/TJOpFru93no

Note: the video is mute

#### **Appendix 11 Second Translation Assignment**

This appendix shows the second sets of clauses sent to the students to complete their second translation assignment.

#### SECOND TRANSLATION ASSIGNMENT

#### INSTRUCTIONS

Please translate the following clauses by consulting the Sketch Engine corpora and online monolingual or bilingual dictionaries, e.g.:

Hoepli: <u>https://dizionari.repubblica.it</u> Sansoni: <u>https://dizionari.corriere.it</u> Cambridge: <u>https://dictionary.cambridge.org</u> Collins: <u>https://www.collinsdictionary.com</u>

Kindly submit this translation to <u>patrizia.giampieri.21@um.edu.mt</u> by 24<sup>th</sup> March at 12:00 (noon).Thank you! END OF INSTRUCTIONS

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FIRST CLAUSE

(ITA>ENG) 32 words

Il contratto si considererà tacitamente rinnovato di ulteriori 12 (dodici) mesi, fatta salva la facoltà di non voler rinnovare alla scadenza, da comunicarsi con apposita comunicazione a mezzo lettera raccomandata all'altra parte.

SECOND CLAUSE

(ENG>ITA) 50 words

Upon the occurrence of a Force Majeure event the contractual obligations shall be suspended for any period during which the Affected Party is unable to perform. The Affected Party shall notify the Non-affected Party regularly in writing of the steps taken to mitigate the effect of the notified Force Majeure.

# Appendix 12 Clause titles of English and Italian Terms of Web Hosting Services

This appendix presents the clause titles (or headings) of the English and Italian terms of web hosting services composing the two sub-corpora. Clauses are in order of appearance in the terms of service. The starred terms are not present in the Italian sub-corpus, although mentioned in Italian contracts and/or in the Italian literature.

Clause Title (English ToS)	Equivalent Clause Title (Italian ToS)	Back-translations	
Definitions; Interpretations; Nomenclature	Definizioni	Definitions	
-	Premesse	Recitals; Premises; Preamble	
Headings	Rubriche Headings; Rubrics		
Supplier'sResponsibilities;Client'sResponsibilitiesObligations / Duties	<i>Obblighi Delle Parti; Obblighi del Cliente; Obblighi di XX</i>	Obligations of the Parties; Customer's Obligations; XX's Obligations	
Provision of the Service	Attivazione ed Erogazione Del Servizio	Service Activation and Provision	
Price; Payment; Money Back Guarantee; Charges	Corrispettivo e Modalità Di Pagamento	Consideration and Payment Method	
Duration; Term; Term and Termination	Durata, Rinnovo e Cessazione del Contratto	Contract Duration, Renewal and Termination	
Termination	Clausola Risolutiva Espressa	Termination Clause	
Cancellation	Recesso	Withdrawal	
Interruption of Service	Sospensione del Servizio; Sospensione della Prestazione	Service Interruption; Interruption of the Provision	
Confidentiality; Confidential Information; Nondisclosure	Riservatezza	Confidentiality	
Privacy Policy; Data Protection	Tutela della Privacy	Privacy Protection	
Intellectual Property Right; Copyright		Copyright, Intellectual Property Rights and Use of the materials; Copyright and Licences	
Limitation of Liability	Limitazione Della Responsabilità	Limitation Of Liability	
· · · · · · · · · · · · · · · · · · ·	Limitazione Della Garanzia; Garanzie e Responsabilità; Dichiarazioni e Assunzioni di Responsabilità; Dichiarazioni e Garanzie	Limitation of Warranties; Warranties and Liabilities; Declarations and Liabilities; Declarations and Warranties	
Indemnification; Client's Indemnity	Manleva	Indemnification	

Amendments; Changes to Terms and Conditions	Modifiche; Modifiche dei Servizi e Variazioni alle Condizioni Contrattuali / alle Condizioni dell'Offerta	Modifications; Service Modification and Contract Amendments / and Amendments to the Offer Conditions
Assignment and Sub-Contracting; Links to Third Parties	Cessione del Contratto	Transfer of Contract
Non Solicitation; Employee Poaching	Patto di Non Distrazione del Personale; Divieto di Storno di Dipendenti*	Covenant of Prohibition of misappropriation of staff; Prohibition of transfer of staff
Force Majeure	Forza Maggiore	Force Majeure
Severability	[Clausola Generale; Disposizioni Generali; Disposizioni Finali]; Clausola Salvatoria; Clausola di Separabilità*; Divisibilità	[General Clause; General Provisions; Final / Ending Provisions; Miscellaneous]; Salvation clause; separation clause; divisibility
Entire Agreement	[Clausola Generale; Disposizioni Generali; Disposizioni Finali]; Clausola di Esaustività*; Clausola di Completezza*	[General Clause; General Provisions; Final / Ending Provisions; Miscellaneous]; Exhaustiveness clause; completeness clause
Survival	Disposizioni Generali; Disposizioni Finali];	[General Clause; General Provisions; Final / Ending Provisions; Miscellaneous]; Survival clause; survival
Notices	Sede delle Comunicazioni; Comunicazioni	Places of Communications; Communications
Waiver	[Clausola Generale; Disposizioni Generali; Disposizioni Finali]; Tolleranza	[General Clause; General Provisions; Final / Ending Provisions; Miscellaneous]; Tolerance
Governing Law and Jurisdiction; Jurisdiction and Disputes	Foro Competente, Legge Applicabile	Jurisdiction, Applicable Law
[Unfair Terms]	Approvazione Specifica delle Clausole Vessatorie; Clausole Vessatorie	

## Appendix 13 English and Italian equivalent clauses of terms of web hosting services with peculiar legal effects in both legal systems

This appendix presents English and Italian equivalent clauses with peculiar (sometimes similar, other times different) legal effects in both legal systems. The clauses are discussed at length in Chapter 3. They are arranged in order of appearance in the English and Italian terms of service (see Appendix 12). This appendix may be used as a reference guide by students in Translation Studies, legal translators and legal practitioners, as well as by anyone interested in the subject-matter. The acronym ToS means Terms Of Service.

Clause title or subject-matter	Clause (English ToS)	Clause (Italian ToS)
Definitions	In these Terms the following definitions apply: *Customer* Means any person to whom XX supplies Goods & Services; *Goods & Services* Refers to both physical Items and also IT services, hosting or design together with web-design and bespoke programming which XX is to supply to the Customer.	CONTRATTUALI 2.1 Lo stipulando contratto viene a concludersi tra la proponente azienda XX, corrente in, P. IVA di seguito denominata semplicemente XX e l'utente sottoscrivente
Headings	Headings. Headings used in the Agreement are inserted for convenience only and are not intended to be part of, nor to affect the meaning or interpretation of any of the terms of, the Agreement.	condizioni contrattuali hanno il solo scopo di facilitare i riferimenti e non hanno per
Parties' responsibilities	Supplier's Responsibilities The Supplier is responsible for providing the client with the following: 1. Webspace capable of hosting their site for reasonable usage as detailed in the Hosting Agreement. 2. Technical support as defined under the Hosting Level document.	l'utilizzo dei Servizi 24/7/365 in conformità a quanto previsto dalle Specifiche tecniche e nel Contratto.
Parties' responsibilities	Customer Responsibilities 15.1 The Customer will: (a) provide XX with all co-operation, information, documentation and assistance reasonably required for the provision of the Services ().	fornire in formato elettronico, a proprie spese, tutto il materiale testuale e
Withdrawal / Termination	<ul> <li>(A) If the Client wishes to terminate, such termination must be provided in the form of a written notice (email) by recorded or registered mail to XX [full address].</li> <li>(B) Termination &amp; Cancellations 27.1 Either party may terminate the Agreement at any time by giving at least 30 days' written notice to the other party expiring at any time after the end of the Minimum Term.</li> </ul>	recedere unilateralmente dal contratto a norma dell'art. 1373 codice civile mediante comunicazione scritta al fornitore inviata a mezzo di lettera raccomandata con avviso di ricevimento.
Withdrawal / Termination	Either Party may terminate this Agreement by written notice to the other Party.	recedere dal contratto con comunicazione scritta.
		(B) Il Cliente () avrà facoltà di recedere dal contratto mediante comunicazione

		scritta.
Withdrawal / Termination	XX may terminate this agreement at any time, for any reason, by providing written or electronic mail notice of termination to your primary Web site's e-mail contact address no less than fifteen days prior to the required service termination date.	dal presente Contratto mediante disdetta scritta da inviarsi con preavviso di almeno trenta giorni, a mezzo lettera
Withdrawal / Termination	Clients that have purchased the Services as Consumers have the right to cancel the Agreement within 14 days at no additional cost.	21/2014 sul 'Diritto di Recesso', l'utente ha
Withdrawal / Termination	When purchasing a service or buying a product as a consumer () the Consumer Contract Regulations 2013 would ordinarily apply, giving you the right to cancel any Contract within 14 working days (starting the day following the Acceptance Confirmation).	'consumatore ' ai sensi dell'art. 3 del D.lgs. 206/2005 (cd. 'Codice del Consumo'), può esercitare il diritto di recesso nelle forme e
Early Termination	<ul> <li>(A) Early Termination. Customer acknowledges that the amount of the fee for Services is based on Customer's agreement to pay the fee for the entire Initial Term, or Renewal Term, as applicable. In the event XX terminates the Agreement for Customer's breach of the Agreement in accordance with Section 9 (Termination), or Customer terminates the service other than in accordance with Section 9 (Termination) for XX's breach, the unpaid fees for each billing cycle remaining in the Initial Term or thencurrent Renewal Term, as applicable, are due seven (7) business days following termination of the Agreement.</li> <li>(B) In the event that the Centre Owner</li> </ul>	unilateralmente dal contratto a norma dell'art. 1373 codice civile mediante comunicazione scritta al fornitore inviata a mezzo di lettera raccomandata con avviso di ricevimento.
	accepts early termination by the Customer of any preliminary work, the Customer shall pay the Centre Owner for the preliminary work if any carried out prior to such termination on a pro rata basis.	
Confidentiality	Confidentiality 7.1 The parties are aware that in the course of the Contract they will each have access to and be entrusted with information in respect of the business and operation of the other and their dealings,	in modo reciproco a trattare come riservato ogni dato od informazione conosciuta o gestita in relazione alle attività per

	transactions and affairs, all of which information is or may be confidential.	
Confidentiality	CONFIDENTIAL INFORMATION *15.1* Your 'Confidential Information' includes information that We should reasonably believe to be confidential. Our 'Confidential Information' includes the source code of any Tools. All material considered confidential by either party shall be designated as confidential. Confidential Information shall not be disclosed to third parties and shall only be used as needed to perform this Agreement.	divulgare a terzi nessuna informazione relativa agli apparati sotto assistenza della quale potrebbe venire a conoscenza durante l'espletamento della propria attività, salvo eventualmente la misura strettamente necessaria alla risoluzione delle problematiche in atto.
Privacy Policy	<ul> <li>(A) Privacy Policy. The Supplier and any third party associates shall use information provided by the Client in relation to this agreement in accordance with the Data Protection Act 1998 and also for the following purposes: 1.To identify the Client in communications with them. 2. To contact the Client from time to time to offer them services or products which may be of interest to or benefit the Client.</li> <li>(B) Data Protection 11.1 Both parties warrant that they will comply at all times with all relevant data protection legislation, including the General Data Protection Regulations ('GDPR').</li> </ul>	personali trattati sono quelli da lei forniti a FORNITORE, per l'espletamento del rapporto contrattuale definito. Il presente articolo è dettagliato nel sito web del FORNITORE sopra specificato. Il consenso fornito da (CLIENTE) all'utilizzo dei propri dati personali si rende necessario ai fini dell'esecuzione del presente contratto anche in relazione alle attività di terzi indispensabili all'espletamento ed all'accertamento delle obbligazioni. <u>Titolare del trattamento dei suoi dati</u> personali, ai sensi del Reg. UE 2016/679
Privacy Policy	For the purposes of any Personal Data processed during the performance of the Services the Company shall be the <u>Data</u> <u>Processor</u> of that Personal Data and the Client shall be the <u>Data Controller</u> .	personali (di seguito definito Reg. UE 2016/679). <u>Titolare e responsabile del</u>
Intellectual Property Rights	Intellectual Property Rights. () 8.2 You retain all Intellectual Property Rights in the software and materials that you provide to us and you grant us a licence to such Intellectual Property Rights to the extent required for us to perform our obligations pursuant to this Contract.	allo scopo, compresi quelli per modificare i dati del titolare del nome a dominio.
Intellectual Property Rights	8.3 All Intellectual Property Rights in any works arising in connection with the performance of the Services by us (the "Works") shall be our property, and we hereby grant to you a non-exclusive licence to such Intellectual Property Rights for the sole	Intellettuale e Utilizzo del materiale 11.1 I diritti d'autore sulle pagine dei social network o del Sito Web e su ciascuna parte di esso realizzati dal Fornitore, incluse

	purpose of receiving the benefit of the Services.	esclusiva pertinenza del Fornitore. () Il Fornitore conferisce al Cliente i pieni diritti di utilizzazione economica sui suddetti materiali. (B) Copyright e licenze 16.1 Il Cliente è tenuto ad utilizzare il Servizio nel rispetto dei diritti di proprietà intellettuale e/o industriale di XX secondo quanto indicato in merito nella Policy di utilizzo dei servizi XX.
Limitation of Liability	You also agree that XX will not be liable for any indirect, special, incidental, or consequential damages of any kind (including lost profits) regardless of the form of action whether in contract, tort (including negligence), or otherwise, even if we have been advised of the possibility of such damages.	poter avanzare nei confronti di XX alcuna richiesta di indennizzo, di risarcimento del danno o pretesa di alcun genere.
Limitation of Liability	LIMITATION OF LIABILITY () XX shall not in any circumstances be liable to the Controller whether in contract, tort (including for negligence and breach of statutory duty howsoever arising), misrepresentation (whether innocent or negligent), restitution or otherwise, for: 3.2.1 any loss (whether direct or indirect) of profits, business, business opportunities, revenue, turnover, reputation or goodwill.	casi sopra elencati, XX non risponderà di alcuna perdita, danno o lesione subiti e/o subendi dal Cliente e/o da terzi, siano essi diretti o indiretti, prevedibili o imprevedibili, tra i quali a titolo esemplificativo e non esaustivo perdite economiche o finanziarie, di affari, di
Limitation of Liability	<ul><li>(A) We will have no liability to you for any loss of profit, loss of business, business interruption, or loss of business opportunity.</li><li>(B) We accept no liability for any resulting loss.</li></ul>	danni diretti o indiretti comunque subiti dal Cliente o da terzi in relazione al presente contratto.
Limitation of Liability	XX () will have no liability in respect of the suspension or loss of a domain name.	Nessuna responsabilità potrà essere imputata ad XX in merito alla perdita di dati.
Limitation of Liability	We shall have no liability for the contents of any communication transmitted.	XX declina qualsiasi responsabilità in relazione ai contenuti e ad ogni altro comportamento illegale posto in essere dal Clienti.
Limitation of Liability	1.3 () in no circumstances shall XX or it's suppliers be liable in contract, tort (including negligence or breach of statutory duty) or otherwise howsoever, and whatever the cause thereof for: () 1.3.8 any special indirect or consequential damage of any nature whatsoever, arising directly or indirectly out of the provision by XX of the Services or the performance by XX of the Contract.	XX di richiedere al Cliente il risarcimento del maggior danno e resta, altresì, inteso che il Cliente non potrà avanzare nei confronti di XX alcuna richiesta di rimborso, indennizzo e/o risarcimento danni per il periodo di tempo in cui non ha

		pretesa, né quale risarcimento, indennizzo o ad altro titolo.
liability ('in	(including negligence), for any indirect or consequential loss or damage, costs, expenses	abbia avuto parte nella creazione, nella produzione o nella fornitura dei servizi di XX potranno essere ritenuti responsabili per qualsivoglia diretto o indiretto, inerente, speciale o conseguente danno di qualsiasi natura, sia contrattuale che extra-contrattuale, derivante dall'attivazione o dall'impiego dei servizi di
		(B) Limitazione della responsabilità. Fermo restando quanto indicato ai precedenti articoli, l'utente riconosce ed accetta che il fornitore non potrà in alcun caso essere considerato responsabile - né a titolo contrattuale, né a titolo extracontrattuale - nei confronti dell'utente (ovvero di terzi) per qualsiasi tipo di danno diretto o indiretto ivi inclusi i danni relativi alla perdita di profitti, dell'avviamento commerciale o perdita di dati.
Limitation of Liability (maximum liability)	<ul><li>(A) Our maximum liability in no circumstances will exceed 100% of the price for the Service you have paid us.</li><li>(B) The Supplier's maximum aggregate liability shall not exceed the greater of () the total amount paid by the Client for the Annual Fee.</li></ul>	corrispettivo pagato per l'acquisto del servizio.
Limitation of Liability (maximum liability)	The total liability of the Provider (whether in contract, tort or otherwise) under or in connection with this Agreement or based on any claim for indemnity or contribution shall not exceed the total Fees (excluding any VAT, duty, sales or similar taxes) paid or payable by the Customer in respect of the provision of this service.	registrazione del nome a dominio per cause da imputare ad XX, la stessa si impegna a versare all'Utente una penale dell'importo pari al doppio di quanto versato dall'Utente per la richiesta di rinnovo del
Liquidated damages	In the event of termination of your use of the Service under this section, XX Web Hosting may at its sole discretion retain any or all amounts you have paid for use of the Service as liquidated damages for your actions.	illegittimi da parte del Cliente, XX è sin d'ora autorizzata a trattenere le somme
Liquidated damages	If you do not wish to continue with the service as a result of the change to the Terms and Conditions, you may terminate the Contract without penalty by giving us written notice to reach us not less than seven (7) days before the date when the alteration to our Terms and Conditions is to take effect.	prezzi in qualsiasi momento, a condizione di informare il Cliente con un avviso on line o via email. In questo caso, il Cliente avrà a disposizione un mese di tempo a

<b>D</b> .		
Representations and warranties	REPRESENTATIONS AND WARRANTIES 16.1 By You: You represent and warrant to Us that: 16.1.1 To the best of Your knowledge, use of the Client Content does not infringe the rights of any third party. 16.1.2 You shall comply with the terms outlined in this Engagement Agreement. 16.1.3 You shall obtain all necessary and appropriate rights and licenses to grant license to Us to use Third Party Materials. 16.2 By Us: We represent and warrant to You that: 16.2.1 We will provide our Services in a professional and workmanlike manner. 16.2.2 We shall secure all necessary rights, title, and interest in and to the Final Deliverables.	<ul> <li>XX. XX garantisce la continuità nell'erogazione del Servizio, fatta salva la possibilità di sospendere temporaneamente il Servizio in occasione delle ordinarie e straordinarie manutenzioni.</li> <li>(B) Dichiarazioni e assunzioni di responsabilità. Il Cliente prende atto ed accetta che: i domini .eu e .it possono essere registrati solo ed esclusivamente da persone fisiche o giuridiche residenti o aventi sede nell'Unione Europea; () di</li> </ul>
Representations and warranties	5.3 You warrant that the use by us of the Materials in connection with the provision of the Services will not infringe the IPR or any other rights of any other person and will not contain any material which () misrepresents your identity or affiliation with any person. 5.4. You indemnify us and hold us fully harmless from and against any and all claims, liabilities, losses, damages and expenses arising out of or based upon any breach of any warranty given by you under this agreement.	dell'identificazione abbia, anche mediante l'utilizzo di documenti personali non veri, celato la propria reale identità o dichiarato falsamente di essere altro soggetto, o comunque, agito in modo tale da compromettere il processo di identificazione Egli prende atto ed accetta che sarà ritenuto, anche penalmente, responsabile per le dichiarazioni mendaci
Representations and warranties	<ul> <li>(A) XX makes no warranty or representation of any kind in relation to the likelihood or otherwise of a particular domain name application being successful.</li> <li>(B) XX makes no representation and give no warranty as to the accuracy or quality of information received by any person via the Server.</li> <li>(C) Nothing in these Terms limit or exclude our liability for: 1. Death or personal injury caused by our negligence; 2. Fraud or fraudulent misrepresentation.</li> </ul>	Informazioni e specifiche tecniche - garanzia 2.1 L'obbligo di XX sarà basato sulle dichiarazioni e garanzie del Cliente relative ai sistemi hardware e/o ai programmi che intende utilizzare e più in generale alle esigenze che hanno indotto il Cliente a chiedere il Servizio a XX. 2.2 Di tali dichiarazioni e garanzie il Cliente assumerà piena ed esclusiva responsabilità.
Indemnification	Client Indemnity. The Client will fully indemnify and keep XX and its Associated Companies, officers, partners, employees and agents fully indemnified from and against all	impegna comunque a manlevare e mantenere integralmente indenne il

	actions, demands, costs (on a full indemnity basis), losses, penalties, damages, liability, claims and expenses (including legal fees) whatsoever incurred by it and arising from any of the following: () the Client's use or misuse of the Services.	dipendenti o ausiliari da qualsiasi responsabilità civile e penale derivante dall'utilizzo illecito, improprio o anormale
Indemnification	Indemnification. The Client agrees to use all the Supplier services and facilities at their own risk and agrees to defend, indemnify, save and hold the Supplier harmless from any and all demands, liabilities, costs, losses and claims, including but not limited to legal fees against the Supplier or its associates that may arise directly or indirectly from any service provided or agreed to be provided.	obbliga a manlevare e, comunque, a tenere indenne XX da qualsiasi azione, istanza, pretesa, costo o spesa, incluse le spese legali eventualmente derivanti dalla stessa a causa del mancato rispetto da parte del Cliente delle obbligazioni assunte e delle
		(B) Obblighi, divieti e responsabilità del Cliente. La responsabilità per l'utilizzo dei predetti apparati e del Servizio è ad esclusivo carico del Cliente il quale concorda, ora per allora, nel tenere indenne XX, ora per allora, da qualsiasi conseguente costo, onere, danno o indennizzo che le medesima dovesse subire per i fatti sopra descritti.
Amendments	Amendments. These Terms and Policies may be amended in any respect at any time by XX upon the posting of the amended Terms and Policies on the terms of use section of the Service. Your continued use of the Service will be deemed consent to any such amended Terms and Policies.	condizioni dell'offerta. 11.1 Il Cliente prende atto e accetta che i Servizi oggetto del presente contratto sono caratterizzati da tecnologia in continua evoluzione, per
Amendments	Amendments 18.1 No variation or amendment to the Agreement (including any Order Confirmation) is effective unless confirmed in writing by an authorised representative of XX.	condizioni indicate nel presente accordo ed
Assignment and Sub- contracting	Assignment and Subcontracting. The Client may not assign the benefit or delegate the burden of the Agreement nor sub-license any of its rights under the Agreement (including to its Associated Company) without the prior	potrà trasferire a Terzi, in tutto o in parte, il contratto, né i diritti e/o gli obblighi da esso scaturenti, se non nel rispetto delle

	written consent of XX. Any consent provided by XX under this clause is given on condition that the assignee or licensee, as the case may be, agrees to comply with the terms of the Agreement as if they were the Client. XX may sub-contract or assign any or all of its rights and obligations under the Agreement.	d'ora, ai sensi dell'art. 1407 c.c., il proprio consenso affinché XX possa cedere a Terzi il Contratto e/o trasferire a Terzi, in tutto o in parte, i propri diritti e/o gli obblighi derivanti dal Contratto.
Assignment and Sub- contracting	Links to third parties. 11.1 The Company may subcontract any of its services to a third party.	Cessione del contratto. Il CLIENTE prende atto e accetta espressamente che il FORNITORE potrà cedere il presente contratto a terzi. In tal caso la cessione sarà efficace nei confronti del CLIENTE dal momento della sua notifica ex art.1407 c.c.
Non solicitation	<ul> <li>(A) EMPLOYEE POACHING 10.1 During the Contract and for six months after its expiry or termination, neither the Company nor the Client shall, without the written consent of the other, solicit or entice (either directly or indirectly) or attempt to solicit or entice (or authorise the taking of such action by any other person) any person who is employed by the other or has been employed by the other during the preceding six months, and who has been involved with the Services provided under this Contract, to terminate his or her employment with the other party.</li> <li>(B) Each of the Host and the Customer hereby undertakes one to the other that for the period of 12 months following completion of the Contract they will not directly or by an agent or otherwise and whether for themselves or for the benefit of any other person induce or endeavour to induce any officer or employee of the other to leave his employment.</li> </ul>	Destinatario rinuncia espressamente, salvo specifico accordo scritto, alla possibilità di assumere alle proprie dipendenze o di far lavorare, direttamente o per interposta persona, il personale (dipendente o non e/o in somministrazione) di una qualunque delle aziende di XX nonché di società in appalto quali S.C. Soc. Coop. a qualsiasi titolo coinvolto nell'esecuzione dei lavori svolti in collaborazione tra le parti. Tale rinuncia, valida anche laddove le suddette richieste di collaborazione siano avanzate direttamente dagli stessi collaboratori di XX, cessa trascorsi 18 (diciotto) mesi dal termine dei Servizi affidati al Destinatario.
Force Majeure		<ul> <li>CATASTROFICI E CASO FORTUITO. 9.1 Nessuna delle due parti è responsabile per guasti imputabili a cause di incendio, esplosione, terremoto, eruzioni vulcaniche, frane, cicloni, tempeste, inondazioni, uragani, valanghe, guerra, insurrezioni popolari, tumulti, scioperi ed a qualsiasi altra causa imprevedibile ed eccezionale che impedisca di fornire il servizio concordato.</li> <li>(B) Forza maggiore. L'utente conviene e concorda che il fornitore non potrà in nessun caso essere considerato</li> </ul>

		caso fortuito o forza maggiore.
Force Majeure	18.2 Each of the parties agrees to give notice immediately to the other upon becoming aware of an event of force majeure such notice to contain details of the circumstances giving rise to it. 18.3 If a default due to force majeure shall continue for more than 6 weeks then the party not in default shall be entitled to terminate this agreement. Neither party shall have any liability to the other in respect of the termination of this agreement as a result of force majeure.	maggiore dovrà tenere l'altra parte costantemente informata per posta elettronica sui tempi previsti per la rimozione o ripristino del suddetto caso di forza maggiore. 3.1.2. Se gli effetti di un caso di forza maggiore si estenderanno per un periodo superiore a 90 giorni – a decorrere della notifica del caso di forza
Force Majeure	The Affected Party shall notify the Non- affected Party regularly in writing of the steps taken to mitigate the effect of the notified Force Majeure with its best estimate as to the period for which such suspension will continue.	maggiore dovrà tenere l'altra parte costantemente informata per posta elettronica sui tempi previsti per la
Severability	Severability: If any provision of this Engagement Agreement is held invalid or unenforceable, the remainder of this Agreement shall remain in full force and effect. Where possible, the invalid or unenforceable provision shall be interpreted in such manner as to be effective and valid under applicable law.	o parziale, di una o più clausole delle presenti Condizioni Generali non comporterà l'invalidità delle altre, le quali dovranno ritenersi pienamente valide ed efficaci.
Severability	If any provision of these terms and conditions is found to be invalid by any Court having competent jurisdiction, the invalidity of such provision shall not affect the validity of the remaining provisions of these terms and conditions, which shall remain in full force and effect.	del contratto di prestazione di servizi sottoscritto con XX, in applicazione in particolare di una legge, di un regolamento o in seguito ad una decisione di un organo
Entire Agreement	ENTIRE AGREEMENT. This Agreement contains the entire Agreement between the parties relating to the subject matter and supersedes any previous agreements, arrangements, undertakings or proposals, oral or written.	annulla e sostituisce ogni altra precedente intesa eventualmente intervenuta tra il FORNITORE ed il CLIENTE in ordine allo
Entire Agreement	-	contratto sostituisce ogni precedente intesa anche verbale tra le parti e costituisce l'unico contratto esistente tra il fornitore e l'utente in relazione alle materie in esso trattate, e comunque, in caso di contrasto fra pattuizioni contenute nel contratto e pattuizioni contenute in eventuali

		<u>.</u>
	and/or rescind this agreement. () 15.4 This Agreement supersedes all prior agreements, arrangements and undertakings between the parties and constitutes the entire agreement between the parties relating to the subject matter of this agreement and can only be modified or waived by a subsequent written agreement signed by both parties	pattuizioni contenute nel presente contratto a prevalere.
Survival	Upon termination all the provisions of the Agreement will cease to have effect, save that the following provisions of the Agreement will survive and continue to have effect (in accordance with their terms or otherwise indefinitely): Clauses 1, 20.8, 22, 23, 25, 28, 30, 31, 33, 34, 37, 38, 39, 40;	clausole delle presenti Condizioni qui di seguito indicate così come le disposizioni previste in documenti cui tali clausole facciano rinvio continueranno ad essere
Survival	Confidentiality and Data Transmission () 2.3 The provisions of this clause shall survive the termination of this agreement but the restrictions contained in clause 2.2 shall cease to apply to any information which may come into the public domain otherwise than through unauthorised disclosure.	() L'utente riconosce che il fornitore non ha la possibilità di esercitare alcun controllo sul contenuto della pagina () Pertanto l'utente conviene e concorda che
		(B) DURATA E CONCLUSIONE 14.1 Lo stipulando contratto avrà la durata di 12 (dodici) mesi, () fatta salva la facoltà di non voler rinnovare alla scadenza (). In questa eventualità, il contratto non verrà più rinnovato e cesseranno gli obblighi contrattuali, con l'unica eccezione dell'impegno di riservatezza all'art. 9.
Notices	Notices. Please note that any notice given by you to us, or by us to you, will be deemed received and properly served 24 hours after an e-mail is sent or 24 hours after posting on our website. In proving the service of any notice, it will be sufficient to prove, in the case of an e-mail, that such e-mail was sent to the specified e-mail address of the addressee.	comunicazioni al Cliente relative al presente rapporto contrattuale potranno essere effettuate da XX indistintamente a mano, sul sito web https://www.XX.com, tramite posta elettronica, certificata e non,
Notices	(A) Any notice to be served on the other party shall be sent by recorded delivery, registered post, e-mail. Notices sent by registered post	presente rapporto contrattuale potranno

	or recorded delivery shall be deemed to be served within 72 hours of posting, and by e- mail within 24 hours if sent to the correct e- mail or address of the addressee. (B) A communication sent by email shall not be effective unless the addressee acknowledges receipt of such communication, such acknowledgement to take the form of a reply email to include the communication being acknowledged.	A.R., posta ordinaria oppure a mezzo telefax agli indirizzi comunicati dal Cliente e, in conseguenza, le medesime si considereranno da questi conosciute.
Notices	Any notice or other documents given under the Contract shall be given in writing and in English and shall be deemed to have been duly given on the date of dispatch if hand delivered or sent by first class post, express, airmail, other fast postal service, registered post or telex, facsimile or other electronic media to the last known address of the party to whom the notice is addressed.	correttamente inviata al fornitore solo se consegnata a mano o inviata tramite raccomandata a/r al seguente indirizzo: ().
Waiver	Waiver. No failure of either party to enforce at any time or for any period any term or condition of the Contract shall constitute a waiver of such term or of that party's right later to enforce all terms and conditions of the Contract.	avvalga in un determinato momento di una qualsiasi delle presenti condizioni generali e/o tolleri un inadempimento dall'altra
Waiver	Waiver - No waiver by either party of any default shall be deemed as a waiver of prior or subsequent default of the same of other provisions of this Agreement.	comportamenti del Cliente difformi alle
	Governing Law: This Agreement shall be governed by the law of England and Wales.	La legge applicabile è esclusivamente quella dello Stato Italiano.
Governing Law and Jurisdiction	The applicable law of this agreement is English Law.	Legge applicabile. Il presente contratto è regolato dalla legge Italiana.
	GOVERNING LAW AND JURISDICTION This Agreement shall be governed by and construed in accordance with the law of England and the parties hereby submit to the exclusive jurisdiction of the English courts.	Il presente contratto è interamente soggetto e regolato dalla Legge Italiana. 22.2. Tutte

Unfair Terms	8. Limitation of Liability. () 8.4. The Customer acknowledges that the provisions of clause 8 satisfy the requirements of reasonableness specified in the Unfair Contract Term Act 1977 and that it shall be estopped from claiming to the contrary at any future date in the event of any dispute with XX concerning XX liability.	gli effetti di cui agli artt. 1341 e 1342 c.c. il Cliente, dopo averne presa attenta e specifica conoscenza e visione, approva e ed accetta espressamente le seguenti clausole: 3. Accettazione, Durata, Rifiuto
Unfair Terms	15.3. These Conditions do not and will not affect the statutory rights of the Customer as a consumer. No provision in these Conditions which would be void by virtue of Section 6 or Section 20 of the Unfair Contract Terms Act 1977 (as amended) shall apply to any consumer transaction governed by these Conditions.	vessatorie. Ai sensi e per gli effetti di cui agli artt. 1341 e 1342 Cod. Civ., il Cliente, dopo averne presa attenta e specifica conoscenza e visione, approva e ed accetta espressamente le seguenti clausole: ().

## Appendix 14 Italian equivalents of 'service(s)' and its collocates (English > Italian)

This appendix presents the corpus-sourced Italian equivalents of the English term 'service(s)' and the related collocates.

No.	related collocates. Phrases and formulae (English sub-corpus)	Equivalent (Italian sub- corpus)	Back-translation
1	A <u>data backup service</u> is available at an extra charge and XX is happy to supply a quote for <u>data backup</u> <u>services</u> .	n <u>servizio ai backup</u> aeve	The backup service must necessarily be associated with the Hosting service.
2	the technical specification of	XX potrà modificare - per sopravvenute e comprovate esigenze tecniche, economiche e gestionali - le <u>specifiche</u> <u>tecniche</u> e i corrispettivi del Servizio.	XX shall for unforeseen and proven technical, economic and operational reasons modify the technical specification and consideration of the service.
3	<ul> <li>(A) The Client agrees to <u>use</u> <u>all Developer services</u> and facilities at their own risk.</li> <li>(B) The <u>use of products or</u> <u>services</u> from XX constitutes an agreement to these Terms.</li> </ul>	<u>utilizzare i Servizi</u> con la	The Customer undertakes to use the Services with the best diligence.
4	We reserve the right to suspend our provision of the <u>Services</u> to you if your use of the Services is having a detrimental impact on our other customers.	accetta che in caso di controversia con Terzi () XX	The Customer acknowledges and agrees that in case of a dispute with Third Parties () XX reserves the right to suspend the service.
5	<ul> <li>(A) We only <u>supply the</u> <u>Services</u> for domestic and private use.</li> <li>(B) XX will <u>provide a</u> reliable and professional <u>service</u> to the client at all times.</li> </ul>	XX si impegna a <u>fornire i</u> <u>prodotti e servizi</u> per tutta la durata del contratto.	XX undertakes to supply products and services for the whole contract duration.
6	that it shall <u>perform the</u> <u>Services</u> : 1. with reasonable skill and care; and 2. in	Il cliente riconosce e prende atto altresì che il servizio si basa su un sistema localizzabile solo dal fornitore il quale si riserva, a proprio insindacabile giudizio, di <u>erogare il servizio</u> sia dall'Italia sia dall'estero.	The customer also acknowledges and agrees that the service is based on a system identifiable only by the supplier who reserves the rights, at his/her own discretion, to provide the service both in Italy and abroad.

# Appendix 15 English verb phrases related to the services provided and their Italian equivalents (English > Italian)

This appendix shows the corpus-based Italian equivalents of the English verb phrases 'incurred', 'borne', 'payable by', '(assume) responsibility for' referring to the web services offered.

No.	Phrases and formulae (English sub-corpus)	Equivalent or near equivalent (Italian sub-corpus)	Back-translation
1	Any secondary costs <u>incurred</u> <u>by</u> the Company when executing the services quoted.	Corrispettivo per il Servizio <u>a</u> <u>carico del</u> Cliente.	Consideration for/Payment of the Service at the expense of the Customer.
2	All charges <u>payable by</u> you for the services.		The costs for the aforementioned activities are therefore entirely incurred by the Customer.
3	the Service described in the	resta <u>esclusivamente a carico</u>	The responsibility for the choice () of the applications () is and remains exclusively assumed by the Customer.
4		Il rinnovo di entrambi i servizi è <u>a completo carico del</u> Cliente.	The renewal of both services is the Customer's full responsibility.
5	<ul><li>(A) Costs <u>incurred</u> by us in connection with registrations.</li><li>(B) Any administration charge <u>paid</u> by you to us.</li></ul>	I costi già <u>sostenuti</u> per la registrazione del nome a dominio.	The costs already incurred for the domain name registration.
6		In riferimento alle obbligazioni poste <u>a carico del</u> Cliente a mente del presente contratto.	With reference to the obligations borne by the Customer by virtue of this contract.
7	It will perform <u>its</u> obligations under these Terms.	È tenuto ad eseguire le eventuali prestazioni poste <u>a</u> <u>suo carico</u> .	It undertakes to carry out the obligations assumed by him/her.

### Appendix 16 Glossary of English service-specific formulae and their Italian equivalents

This appendix contains a glossary of service-specific terminology and formulae sourced from the English and Italian sub-corpus. The words or expressions followed by '\*' are not present in the corpora, although frequently used, as attested by dictionaries or sector-based forum discussions. This appendix could be used as a quick reference guide for translators, legal practitioners and translation students.

Noun Phrases			
Formulae (English)	Equivalent formulae (Italian)		
Detrimental impact; detrimental effect	Conseguenze pregiudizievoli		
Duty/obligation to monitor	Obbligo generale di sorveglianza		
Fee; annual fee; yearly fee	Canone; canone annuale		
Money back guarantee	Garanzia soddisfatti o rimborsati		
One-off charge; one-off payment; one-off fee	Costo una tantum; corrispettivo una tantum		
Pro-rata portion of the fees	Rateo; canoni residui		
Reactivation fee; reactivation charge	<i>Contributo di riattivazione; tariffa di riattivazione; costi di riattivazione</i>		
Standard form; order form	Modulo d'ordine; modulo di adesione al servizio		
Support ticket	Ticket; ticket di assistenza		

#### Prepositional and Adverbial Phrases

Formulae (English)	Equivalent formulae (Italian)	
As a courtesy to you	A (mero) titolo di cortesia; di cortesia	
As is	Nello stato di fatto e di diritto; nei modi e alle condizioni in cui si trova; come si trova*	
For a fee; for a valuable consideration*; for a value*	A titolo oneroso; a pagamento	
For free; free; free of charge; complimentary	Gratuito; gratuitamente; a titolo gratuito	
Monthly; semi-annually; annually; biennially	Mensile; semestrale; annuale; biennale	
With immediate effect	Con effetto immediato	
Without prior notice; without notice	Senza preavviso	

Verb Phrases			
Formulae (English)	Equivalent formulae (Italian)		
Incurred by; borne by (costs/fees); paid by; payable by	Sostenuti; a carico di (costi)		

# Appendix 17 English noun phrases related to contracts and their Italian equivalents (English > Italian)

This appendix lists the following English noun phrases and their corresponding corpus-sourced Italian equivalents:

'end', 'expiry', 'expiration', 'completion of term', and 'anniversary' (Part 1);

'contract duration', 'contract term', 'contract period' (Part 2);

'automatic renewal', 'auto renewal', 'automatically renewed' (Part 3), and

'breach/violation of the agreement', and similar verb phrases, such as 'to fail to perform', 'to remedy a breach', 'to cure a breach', 'defaulting/aggrieved party' (Part 4).

	Phases and formulae Equivalent or near equivalent		
No.	(English sub-corpus)	(Italian sub-corpus)	Back-translation
	(A) Contract <u>end date</u> .	(A) <u>Scadenza</u> del contratto.	(A) Contract end.
1	(B) Before the <u>end of the</u> <u>contracted period</u> .	(B) Alla data antecedente la <u>scadenza</u> del contratto.	(B) At a date before the end of the contract.
	(A) After the <u>expiry</u> of the Initial Contract Term you may <b>terminate</b> the service.	(A) Alla <u>scadenza naturale</u> il contratto cesserà la sua efficacia ed il Servizio verrà disattivato.	
2	<ul><li>(B) At the <u>end of the initial</u> <u>contract period</u>.</li><li>(C) At the <u>end of your</u></li></ul>	(B) Alla <u>scadenza naturale</u> del contratto.	(B) At the original/natural contract end.
	contract initial period.		
3	Upon <u>termination</u> or <u>expiration</u> of this Agreement.		Termination/Cancellation or withdrawal of the same.
		(A) Al <u>momento</u> del rinnovo.	(A) At the moment of the renewal.
4	Before the <u>anniversary</u> of your renewal date.	(B) Il Contratto di fornitura del Servizio avrà una durata pari al periodo di tempo selezionato ed indicato dal Cliente in fase di ordine, con decorrenza dalla <u>data</u> di attivazione del Servizio.	Contract shall have a duration equal to the period selected and indicated by the Customer
		(C) Prima della <u>scadenza</u> del servizio.	
5	Starting on the Effective Date or on any <u>anniversary</u> of the Effective Date.	Il Contratto ha durata pari a quella indicata nel Modulo d'ordine e si rinnova con la <u>frequenza</u> iviindicata.	The contract has the same duration as the one indicated in the order Form and it is renewed with the frequency indicated therein.

Part 1. Equivalents of 'end', 'expiry', 'expiration', 'completion of term'

6	The <b>termination</b> or <u>expiry</u> of this agreement.	<u>Cessazione</u> del contratto.	Contract termination/expiry.
7	Until <u>completion of the Term</u> or sooner <b>termination</b> in accordance with the terms of this Agreement.	Il Servizio viene erogato fino	The Service is provided until the end/expiry of the Contract.
8	If XX <u>ends</u> your contract before connection (other than as a result of your own act or omission ()).	Alla <u>scadenza</u> fissata il presente contratto, salvo diverso accordo scritto, si intenderà tacitamente rinnovato, ovvero <u>scaduto</u> e non soggetto ad ulteriore rinnovo.	writing, this contract will be tacitly renewed or ended and

### Part 2. Equivalents of 'contract duration', 'contract term', 'contract period'

	•	Equivalent or near equivalent	•
No.	(English sub-corpus)	(Italian sub-corpus)	Back-translation
	(A) The <u>minimum contract</u> <u>term</u> for hosting and technical support services is twelve months unless otherwise stated.		
1			
	(C) ' <u>Minimum Term</u> ' means the <u>minimum length of the</u> <u>contract</u> and this agreement.		
2	<u>Contract period</u> – the length of the contract you have chosen for your Hosting services.	<u>Durata</u> , rinnovo e recesso del contratto. Il contratto ha durata di dodici mesi, salvo diversa pattuizione fra le parti.	Duration, renewal and withdrawal from the contract. The contract has a duration of 12 months, unless otherwise agreed by the parties.
3		Le parti concordano che alla <u>data di naturale scadenza del</u> <u>contratto</u> lo stesso si rinnoverà tacitamente per la medesima durata.	end of the initial contract period the contract shall
4		(A) XX si impegna a fornire i prodotti e servizi <u>per tutta la</u> <u>durata del contratto</u> .	

	throughout your contract period.	(B) È previsto un supporto di assistenza tecnica al CLIENTE per tutto il periodo contrattuale di erogazione del servizio.	offered for the whole contract
5	Before the <u>end of the</u> <u>contracted period</u> .	All'approssimarsi della <u>data di</u> <u>scadenza</u> .	When the end date approaches.

## Part 3. Equivalents of 'automatic renewal', 'auto renewal', 'automatically renewed'

	Phases and formulae	Equivalent or near equivalent		
No.	(English sub-corpus)	(Italian sub-corpus)	Back-translation	
1	<u>Automatic Renewal</u> . This agreement shall <u>renew</u> <u>automatically</u> on an annual basis, (), unless terminated either by You or by XX in writing.	scadanza nar successivi nariodi	for successive periods of a year, unless notice of	
2	<u>automatically</u> renew for successive terms of the same length as the Initial Term ('Renewal Term') unless XX or Customer provides the other with written notice of non-	(A) Con <u>rinnovo automatico e</u> <u>tacito</u> di <b>periodi successivi di</b> 12 mesi, salvo <b>disdetta</b> da comunicarsi con un preavviso di almeno trenta giorni prima della scadenza a mezzo di lettera raccomandata A/R.	(A) With automatic and silent renewal for successive 12 months, unless terminated by way of written notice to be sent at least 30 days before expiry by registered post, return receipt requested.	
	any bundled products prior to	(B) Il Cliente che non desideri rinnovare il Contratto, (), deve darne <b>comunicazione</b> <b>scritta</b> a XX almeno 30 giorni prima della data di scadenza.	not wish to renew the Contract, (), must send written notice to XX at least 30 days prior to	
3			automatically renewed for further 12 (twelve) months, unless a party wishes not to renew it at its expiry date, and communicates its intention by means of a suitable	
4	This agreement shall be <u>automatically renewed</u> at the end of the Initial Term () unless the Client provides <b>notice of termination</b> .	Il metodo denominato ' <u>Rinnovo</u> <u>Automatico</u> ' permette il rinnovo anticipato dei servizi.	The method called 'Automatic Renew' allows to renew the service ahead.	

Part 4. Equivalents of 'breach/violation of the agreement', 'to fail to perform', 'to remedy a breach', 'to cure a breach', 'defaulting/aggrieved party'

	Phases and formulae	Equivalent or near equivalent	
No.	(English sub-corpus)	(Italian sub-corpus)	Back-translation
1	We shall be entitled to suspend the Services and/or terminate this agreement forthwith without notice to you if you fail to pay any sums due to us as they fall due or you <u>breach</u> any of these terms and conditions.	La Società si riserva la facoltà di non accettare l'ordine del Cliente e quindi di non concludere il contratto (solo a titolo esemplificativo) nei casi in cui: () b) il Cliente risulti <u>essere</u> <u>inadempiente</u> nei confronti di XX per precedenti forniture non pagate.	The Company reserves the right not to accept the Customer's order and not to enter into the contract in case of (including without limitation) () b) the Customer defaulting payment of previous invoices.
2	If XX terminates your account for a <u>violation of this</u> <u>agreement</u> , (), the Company shall not be required to refund to you any amounts.	XX, a sua discrezione e senza che l'esercizio di tale facoltà possa essergli contestata come inadempimento o <u>violazione del</u> <u>Contratto</u> , si riserva la facoltà di sospendere o interrompere il Servizio.	XX, at its own discretion and without being liable for non- performance or violation of the Contract, reserves the right to suspend or interrupt the Service.
3	<u>perform</u> or comply with any of its obligations under this agreement and (if capable of remedy) fails to <u>remedy such</u> <u>failure</u> to the reasonable	<ul> <li>(A) XX potrà non concludere il Contratto () nei confronti del Cliente che risulti essere stato <u>inadempiente</u> in passato verso la stessa XX fintantoché non venga <u>sanato l'inadempimento</u>.</li> <li>(B) A condizione che la <u>parte</u> <u>inadempiente</u> cerchi in tutti i modi di evitare o rendere note le cause di mancata esecuzione alla <u>parte lesa</u>.</li> </ul>	<ul><li>Contract () with the Customer who was in breach of past contracts until it has remedied the breach.</li><li>(B) On condition that the defaulting party tries in every way to avoid or communicate the causes of failure of</li></ul>
4	XX will not be liable in any circumstances for the consequences of any <u>delay in</u> delivery or <u>performance</u> or failure to deliver or perform save where the same is as a result of the negligence of XX.	Resta parimenti inteso che XX, qualora sia lesa per inadempimento o per <u>ritardato</u> <u>adempimento</u> , è comunque ammessa a provare il maggior danno patito, richiedendone al Cliente il <u>ristoro</u> .	It is understood that XX, in the event that it is aggrieved/injured by non- performance or late performance, must in any case prove the additional damage suffered by asking the Customer to remedy it.
5	accordance with the terms of the Agreement and does not <u>cure the failure</u> within ten	In tutti gli altri casi di inadempimento di una delle parti delle proprie obbligazioni in forza del presente contratto cui non venga <u>posto rimedio</u> entro 7 giorni a partire dall'invio di un	obligations by a party by virtue of this contract which are not remedied/cured within 7 days

	written notice describing the failure in reasonable detail.	messaggio di posta elettronica.	was first sent.
	(B) And such breach is <u>not</u> remediable or is not remedied within 15 days of written notice to do so.		
6	this information to us.	Il fornitore non potrà in nessun caso essere considerato responsabile nei confronti dell'utente ovvero di terzi per il ritardo o il <u>mancato</u> <u>adempimento</u> dei propri obblighi.	The Supplier shall under no circumstance be considered liable toward the user or third parties in case of late or non- performance of its obligations.

### Appendix 18 Glossary of English contract-specific formulae and their Italian equivalents

This appendix contains a glossary of the contract-specific formulae sourced from the English subcorpus and their Italian equivalents retrieved from the Italian sub-corpus. Verbs are followed by '[to]'. The words or expressions followed by '\*' are not present in the corpora, although frequently used, as attested by dictionaries, sector-based forum discussions or the literature. This appendix could be used as a quick reference guide for legal translators and practitioners.

Noun Phrases		
Formulae (English)	Equivalent formulae (Italian)	
Acts of God	Caso fortuito	
Affected party (by a force majeure event)	Parte colpita (da forza maggiore)	
Aggrieved party; injured party	Parte lesa	
Anniversary of the (renewal/effective) date	Data/Momento/Frequenza di (rinnovo/scadenza)	
Automatic renewal; auto renewal	Rinnovo tacito; rinnovo automatico	
Breach; default	Inadempimento	
Breach; violation	Violazione	
Contract end date; completion of the term	Scadenza del contratto	
Contract term; contract period	Durata del contratto	
Damage suffered; loss sustained or incurred	Danni subiti; danno o lesione subiti	
Defaulting party	Parte inadempiente	
End of contract initial period	Naturale scadenza del contratto; scadenza naturale del contratto	
Expiry of a contract; expiration of a contract; contract end	Cessazione del contratto; termine	
Fixed-term contract	Contratto a tempo determinato*; contratto a termine*	
Force majeure	Forza maggiore	
Loss of profit; lost profits	Mancati profitti; mancati introiti previsti; perdita di profitti; lucro cessante*	
Minimum contract term; minimum contract period; minimum length of the contract	Durata minima del contratto	
Other rights or remedies; all other remedies; any other right or remedy	Ulteriori rimedi; altri strumenti di tutela; ogni azione di rivalsa e/o risarcitoria	
Reasonable attorney's fees	Ragionevoli costi e spese legali; spese legali e onorari	
Successive terms (of the same length); further periods (of 12 months)	Ulteriori (12 mesi); successivi periodi (di un anno)	
Written notice of non-renewal; notice of termination	Disdetta; comunicazione scritta; apposita comunicazione	

Prepositional Phrases		
Formulae (English)	Equivalent formulae (Italian)	
During your contract period; throughout your contract period	Per tutta la durata del contratto; per tutto il periodo contrattuale	
In a workmanlike manner	Secondo la regola d'arte; a regola d'arte	
In accordance with good trade/industry practice; good trade practice; custom, practice or course of dealing	Secondo quanto comunemente invalso; secondo gli usi e le consuetudini	
With reasonable care and skill; with duty of care; to have a duty of care	Con la massima diligenza; con la migliore diligenza; con normale diligenza; con la massima cura e diligenza	
Without (prior) notice	Senza preavviso	

Verb Phrases		
Formulae (English)	Equivalent formulae (Italian)	
[A party shall] use its reasonable endeavours; use best endeavour; make (our) best efforts [to]	Fare quanto possibile; fare ogni ragionevole sforzo; (erogare un servizio) secondo la modalità best effort	
Acknowledge and agree that; acknowledge and understand [to]	Prende atto ed accetta; riconosce e prende atto; dà atto ed accetta	
Be incorporated into (the agreement); be incorporated by reference in this agreement [to]	Formare parte integrante e sostanziale (del presente contratto); essere parte integrante; a cui si rinvia integralmente	
Enter into (a contract) [to]	Stipulare	
Have no liability; accept no liability [to]	Non assumere alcuna responsabilità; declinare qualsiasi responsabilità; nessuna responsabilità potrà essere imputata a	
Mitigate (the force majeure event) [to]	Rimozione; ripristino (del caso di forza maggiore)	
Perform (obligations; a contract) [to]	Adempiere (ad obbligazioni); eseguire (un contratto)	
Remedy (a breach) [to]; cure (a failure) [to]	Sanare (un inadempimento); porre rimedio (a un inadempimento)	
Save and hold (someone) harmless from (claims / liabilities) [to]	Manlevare e tenere (qualcuno) indenne da (responsabilità)	
Stipulate [to]; agree [to]	Concordare	
The Customer engages the Provider and the Provider agrees to provide the Services	Il Cliente conferisce, ora per allora, mandato senza rappresentanza ad XX, che accetta, di ()	
You are responsible for; you assume all responsibility for	La responsabilità per resta a carico di	

Formulae (English)	Equivalent formulae (Italian)
Commencing on; starting from	A decorrere dalla data; con decorrenza dalla data; a partire dalla data; a far data dal
Fixed-term	A tempo determinato
Free; free of charge; complimentary	Gratuito; gratuitamente; a titolo gratuito
(Costs/fees) Incurred by; borne by; paid by; payable by	Sostenuti; a carico di (costi)
Indefinitely; for an indefinite period of time	A tempo indeterminato

Adjectives and Participle Phrases

### Appendix 19 Glossary of Italian contract-specific formulae and their English equivalents

This appendix provides a glossary of the contract-specific formulae sourced from the Italian subcorpus and their English equivalents retrieved from the English sub-corpus. Infinite verbs are followed by '[to]'. The words or expressions followed by '\*' are not present in the corpora, although frequently used, as attested by dictionaries or sector-based forum discussions. This appendix could be used as a quick reference guide for legal translators, students in Translation Studies and practitioners.

Formulae (Italian)	Equivalent formulae (English)
(Obbligazioni) in capo a	(Obligations) of
Al netto dell'IVA; oltre IVA	Exclusive of VAT; excluding VAT
Al netto di; dedotte le (spese)	Less (the costs/fees)
vigore al momento del/di; alle tariffe applicate	According to the then current price applicable to the Services; at the then current XX prices; based on prices applicable at the time of purchase; at the rate in force at the time that such payment falls due; our standard scale of charges in force on the date of your Order.
Fino al momento in cui persisterà la situazione di morosità	Until payment of all outstanding charges and interest, if applicable, is made; until full payment is received and cleared in our bank
Nulla avrà da pretendere a titolo di; nulla sarà dovuto	You shall have no claim for; you shall not be entitled to
Senza (con ciò) assumere alcuna obbligazione nei confronti di	[A circumstance] shall not create any contractual obligation; [a party] shall not assume or create any obligation of any nature whatsoever

Prenositional	and Adverbial	nhraces
Prepositional	and Adverbiar	phrases

Verb phrases		
Formulae (Italian)	Equivalent formulae (English)	
(non) Essere opponibile a	It is (someone)'s responsibility to; failure to may mean that	
Andare a buon fine (richiesta)	Be successful (application); be successfully (+past participle) [to]	
Assumere obbligazioni	Create (contractual) obligations [to]; assume obligations [to]	
Assumere obbligazioni di mezzo e non di risultato; non garantire l'idoneità (del servizio)	Disclaim any warranty or merchantability or fitness for a particular purpose [to]; give no warranty, guarantee or other term relating to quality or fitness for purpose [to]	
Assumersi ogni responsabilità; assumersi la piena responsabilità	Accept full liability [to]	
Avere motivo di (ritenere; dubitare)	May deem [to]; feel that [to]	
Conservare diritti in capo a	Retain the right to [to]	

Costituire in mora; mettere in mora	Charge (default) interest in respect of late payments [to]
· · · · ·	(Default) interest shall accrue; (default) interest shall be added; (we reserve the right) to charge interest
Invocare (la risoluzione del contratto)	Be entitled to [to]; have the right to [to]; may (terminate the contract)
Non poter avanzare alcuna richiesta; non poter avanzare alcuna pretesa	Have no right to bring any claim (against us) [to];waive any claim for; have no claim for [to]
Non rispondere di; declinare; sollevare da; esonerare da; dispensare da; non assumersi (alcuna/qualsiasi responsabilità)	Have / accept / incur / undertake / hold no liability [to]; exclude any liability [to]
Onorare (contratti)	Perform [to]; execute [to]; carry out [to] (agreements)
Opporsi a (trattamento dati personali)	Not consent to [to]; shall not give consent
Prendere visione ed accettare; prendere visione ed approvare (espressamente)	Have read and understood [to]; have read and understand(s) [to]
Resta inteso (che)	It is understood (that)
Si fa presente che	Please note that
Sorgere obblighi in capo a	Assume obligations (of) [to]
Trasferire diritti in capo a	Transfer rights to [to]

Nouns and noun phrases		
Formulae (Italian)	Equivalent formulae (English)	
Corrispettivo	Consideration	
Fruibilità (del servizio)	Access (to a service); (a service) being uninterrupted	
Fruizione (del servizio)	Use / provision (of the service)	
Interessi di mora; interessi moratori	Interest; default interest	
Maggior danno	Any other damage whatsoever; any other loss or damage; any other right or remedy	
Morosità (essere in condizione/situazione di)	(Customer) who does not pay any amount properly due; who does not pay any amount in full or on time	
Pagamento del corrispettivo	Payment of the price; payment of the fee	
Piena responsabilità	Full responsibility	
Spese di recupero del credito	Collection fees; debt collection fees; costs of collection of overdue amounts	
Transazione (accordo stragiudiziale)*	Settlement (out-of-court agreement)	

Formulae (Italian)	Equivalent formulae (English)
Adducibile a	Caused by; due to
Adducibili a	Caused by
Corretto e puntuale (ricevimento di modulo; di ordine)	Receipt (of an order acknowledgement)
Esatto (adempimento); corretta (esecuzione)	Proper performance; strict performance; good performance
Imputabile a	Attributable to; by
Libero da (obbligazioni)	Free of (obligations); to be released from (obligations)
Libero da (oneri)	Free from (encumbrance)
Subiti e/o subendi; patiti e patiendi (perdite/danni)	Sustained and incurred; (howsoever) suffered or incurred; whatsoever suffered and howsoever incurred; whatsoever incurred or suffered

## Adjectives and adjectival phrases

## Gerund and present participle phrases

Formulae (Italian)	Equivalent formulae (English)
Costituente oggetto (di)	Being the subject of
Gli effettuandi servizi	The provided services
Le vigenti leggi; la vigente normativa	The laws in force
Lo stipulando contratto	The Agreement being entered into

## Appendix 20 English and Italian equivalent clauses

This appendix presents equivalent clauses of English and Italian terms and conditions of web hosting services. The clauses are listed according to the alphabetical order of their subject-matter. This appendix could be used as a quick reference guide for students in Translation Studies, legal translators and legal practitioners.

Subject-matter	English	Italian
Automatic renewal	shall renew automatically on an annual	Il/i Servizio/i si rinnova/no tacitamente alla sua/loro scadenza per successivi periodi di un anno, salvo disdetta inviata da una parte all'altra.
	(B) This agreement shall be automatically renewed at the end of the Initial Term () unless the Client provides notice of termination.	
Automatic renewal	automatically for further periods of 12 months at the end of the term unless	Il contratto si considererà tacitamente rinnovato di ulteriori 12 (dodici) mesi, fatta salva la facoltà di non voler rinnovare alla scadenza, da comunicarsi con apposita comunicazione a mezzo lettera raccomandata all'altra parte.
Backup		Avendo cura di eseguire, in via preventiva e a proprie spese, apposita copia dei dati e del materiale.
Backup	Our backup service is provided as a courtesy to you.	La presenza di un backup di cortesia è subordinata alla verifica da parte del personale tecnico.
Backup	· · ·	Il Cliente, pertanto, dovrà provvedere, autonomamente a propria cura e spese, ad eseguire una copia di backup, da conservare in separata sede.
_	The Client will promptly notify XX of any change to such details.	Il Cliente si obbliga a comunicare senza indugio ad XX () ogni cambiamento dei propri dati rilevanti ai fini della fatturazione.
-	0	L'utente si impegna altresì a comunicare tempestivamente eventuali variazioni dei propri dati.
Changes to the services		Il Cliente prende atto ed accetta che () XX si riserva il diritto di modificare in meglio le caratteristiche tecniche ed economiche del Servizio.
0	Agreement (including any Order	Nessuna modifica o postilla non espressamente contenuta nelle presenti condizioni generali a meno che non sia specificatamente approvata per iscritto dalle parti, avrà efficacia.
Changes to the	If Customer does not give a notice of non-	(A) In caso di mancata comunicazione da

terms	and	renewal as provided in Section 2 above, the	parte del Cliente, le modifiche apportate si
conditions		-	intendono accettate ed entreranno in vigore
			(B) In mancanza di comunicazione di recesso si considererà che il Cliente abbia accettato le nuove tariffe.
Changes to terms conditions		accepted such changes if they have not notified any objections to such changes	
Changes to terms conditions		any of the terms and conditions contained in this agreement () at any time and from time to time in its sole discretion (). Any such changes or modifications will be	XX si riserva il diritto di modificare le caratteristiche tecniche del Servizio e di variare le condizioni dell'offerta in qualsiasi momento e senza preavviso. () Le predette modifiche avranno effetto decorsi 30 (trenta) giorni dalla data della loro comunicazione.
Changes to terms conditions		Conditions a notice shall be placed in our email newsletter. The Customer shall be deemed to have accepted such changes if they have not notified any objections to	Il fornitore si riserva altresì la facoltà di apportare modifiche alle presenti condizioni generali di contratto, dandone notizia al cliente stesso a mezzo e-mail e provvedendo, altresì, ad aggiornare il nuovo testo contrattuale sulle proprie pagine web: () e relative sottosezioni. Le parti convengono che tali modifiche siano applicate al momento dell'eventuale rinnovo del contratto, fatta salva la facoltà di disdetta da parte del cliente ai sensi del precedente articolo 18.2.; in difetto il cliente dichiara, ora per allora, l'accettazione delle nuove condizioni generali di contratto.
Changes to fees	the	and / or the fees it charges for Services by giving at least fourteen (14) days notice to Customer, and if Customer does not give a notice of non-renewal as provided in	<ul> <li>(A) Il cliente riconosce e prende atto che il fornitore si riserva la facoltà di modificare e aggiornare il corrispettivo del servizio, dandone notizia al cliente stesso a mezzo e- mail almeno 30 giorni prima della data di scadenza del contratto. Pertanto le parti convengono che tali modifiche dei corrispettivi siano applicate al momento dell'eventuale rinnovo del contratto, fatta salva la facoltà di disdetta da parte del cliente ai sensi del precedente articolo 18.2.; in difetto il cliente dichiara, ora per allora, l'accettazione delle nuove tariffe.</li> <li>(B) XX si riserva il diritto di variare in qualsiasi momento le condizioni indicate nel presente accordo ed i corrispettivi applicabili al presente contratto, dandone comunicazione via posta elettronica. È fatto salvo il diritto del Cliente di recedere entro 15 giorni tramite comunicazione</li> </ul>

		scritta, da inviare via fax o a mezzo posta elettronica. In caso di mancata comunicazione da parte del Cliente, le modifiche apportate si intendono accettate ed entreranno in vigore al primo rinnovo contrattuale.
Changes to the fees		Correzioni e modifiche richieste dal Cliente al di fuori delle specifiche concordate potranno essere eseguite dietro corresponsione di un compenso aggiuntivo.
	(B) Additional changes shall be charged.	
Contract Duration	You pay and receive for your services during your contract period.	XX si impegna a fornire i prodotti e servizi per tutta la durata del contratto.
Contract Duration	The minimum contract term for hosting and technical support services is twelve months.	Il Contratto di servizio di XX ha durata minima di 12 mesi a decorrere dalla data di attivazione.
Contract signing / being entered into	(A) When the Agreement comes into force.	All'atto della sottoscrizione del contratto.
being entered into	(B) When this contract was entered into.	
Customer's competence and knowledge	The Customer warrants that it has appropriate knowledge of how the Internet functions, the nature and technical nature of the Services and what types of use and material are and are not acceptable.	assicurare la corretta utilizzazione,
Customer's competence and knowledge	You must have the necessary knowledge to create and maintain a Web site.	L'utente dichiara () di avere le conoscenze tecniche di base per utilizzare il servizio richiesto.
Customer's complaints		Reclami - Il Cliente potrà inviare i reclami relativi alla erogazione del Servizio agli indirizzi sopra riportati, oppure potrà aprire un ticket (vedi art.7).
Customer's prohibited actions	Company that none of the Materials shall contain material which is in any way defamatory, offensive, harmful, illegal which shall include (but shall not be limited to) adult or pornographic material, racist material, material which does or may incite religious hate, illegal downloads (mp3 etc.) and strong political views. (B) The client is responsible for ensuring	

	5. Are discriminatory based on gender, race or age, or that promote hate.	
Customer's prohibited actions	distribute or disseminate defamatory, obscene, indecent or other unlawful material or information, or any material or information which infringes any intellectual property rights (for the avoidance of doubt this includes licensed software distributed as), via the Services or on the Website; 8.1.4 threaten, abuse, disrupt or otherwise violate the rights (including rights of privacy and publicity)	Il CLIENTE assume la piena responsabilità circa l'esattezza e veridicità del Materiale immesso, in nome e/o per conto proprio o di terzi, e assicura che lo stesso è nella sua legittima disponibilità, non è contrario a norme imperative e non viola alcun segno distintivo, diritto di proprietà intellettuale, industriale o altro diritto di terzi derivante dalle norme giuridiche vigenti o dalle consuetudini o usi. In ogni caso il Materiale immesso non deve presentare forme e/o contenuti di carattere pedo- pornografico, pornografico, soft-core, osceno, blasfemo o diffamatorio.
Customer's prohibited actions	comply with all applicable legal requirements in using the Services.	<ul> <li>(A) Il Cliente si impegna ad utilizzare il Servizio in conformità a quanto indicato nel Contratto e nel sito istituzionale, nel rispetto della legge, della normativa vigente della morale e dell'ordine pubblico.</li> <li>(B) Il cliente si impegna a () non utilizzare i servizi di XX per contravvenire o far contravvenire (in modo diretto o indiretto) alla vigente normativa italiana.</li> </ul>
Default interest	accordance with the terms and conditions, we reserve the right to charge interest at the rate of 8% (eight per cent) per month.	In caso di ritardo nel pagamento degli importi dovuti, (), decorreranno a carico del Cliente interessi moratori nella misura del saggio di interesse del principale strumento di finanziamento della Banca Centrale Europea maggiorato di 7 (sette) punti percentuali.
Default interest	on the overdue amount at the rate of 4% per	Il mancato pagamento nei termini avrà l'effetto di costituire automaticamente in mora il Cliente ai sensi di quanto previsto all'art. 1219, comma 2, n. 3, del Codice Civile.
Default interest	respect of late payment of any sum due	
Default interest	XX under this Agreement on the relevant due date, default interest at the rate specified by the Late Payment of	Il Cliente sarà, inoltre, tenuto a versare gli interessi di mora di cui al decreto legislativo 231/2002, che verranno calcolati e addebitati automaticamente, oltre alle spese sostenute per l'eventuale recupero stragiudiziale del credito.

Deposit	An agreed initial deposit will be paid before the commencement of the work.	Egli si impegna a versare, su richiesta scritta o verbale di XX, un deposito cauzionale infruttifero.
Deposit	of the Services the Company shall return	Il deposito cauzionale infruttifero verrà restituito da XX entro 60 (sessanta) giorni dalla cessazione del contratto al netto di eventuali partite contabili aperte.
Detrimental impacts	provision of the Services to you if your use	L'utente è l'unico e personale responsabile dell'utilizzo del servizio, nonché delle eventuali conseguenze pregiudizievoli che dovessero ricadere sul fornitore e sui terzi.
Duty of care	We will provide our Services in a professional and workmanlike manner.	XX si impegna a garantire un livello di professionalità adeguato alla prestazione delle attività richieste, secondo la regola d'arte e comunque con la prescritta diligenza.
Duty of care	We have a duty of care to ensure that all WHOIS data is correct.	XX () può soltanto assicurare che impiegherà tutta la sua diligenza affinché il nome a dominio sia validamente registrato.
Duty of care	The Company shall perform all activities with reasonable care and skill.	XX si impegna da parte sua a fare quanto possibile secondo diligenza professionale.
Failure to pay	If you fail to pay any sums due to us as they become due, we may suspend the Services and/or terminate this Agreement.	(A) Il Contratto dovrà intendersi automaticamente risolto in difetto del pagamento di quanto dovuto per il rinnovo del Servizio.
		(B) In caso di mancato pagamento del canone il Fornitore potrà disporre della sospensione del servizio.
Failure to provide notice	If you fail to give notice () we reserve the right to suspend our Service immediately.	In difetto della sopra citata comunicazione XX si riserva il diritto di sospendere il Servizio con effetto immediato.
Failure to provide the service	If XX fails in a material way to provide the service in accordance with the terms of the Agreement.	A difetto di messa a disposizione del servizio da XX.
contract /	execution of this agreement for 1 year ()	anno () si intende perfezionato e
contract / Acceptance of the	(A) Acceptance of the quote indicates the client's acceptance of these Terms and Conditions in full.	effettuata dal Cliente costituiscono integrale accettazione delle condizioni
terms	(B) When ordering and purchasing our Services, you are deemed as accepting these terms and conditions and will be bound by them.	generali di cui al presente contratto.
Formation of the	You indicate acceptance of these terms and	La trasmissione online a XX del Modulo

contract / Acceptance of the terms		d'Ordine comporta l'integrale accettazione delle presenti Condizioni Generali () e delle disposizioni e procedure da essi richiamate, rendendole vincolanti nei confronti del Cliente anche prima della conclusione del contratto.
contract /	governs the provision of services by XX	Il Contratto si perfeziona alla data del corretto e puntuale ricevimento da parte di XX del Modulo d'ordine, compilato ed accettato dal Cliente in ogni sua parte.
No Monitoring		Essa pertanto non controlla né sorveglia i comportamenti o gli atti posti in essere dal Cliente.
No Monitoring	÷	XX non è soggetta ad alcun obbligo generale di sorveglianza, essa pertanto non controlla né sorveglia i comportamenti o gli atti posti in essere dal Cliente mediante il Servizio ovvero non controlla né sorveglia le informazioni e/o i dati e/o i contenuti ad ogni modo trattati dal Cliente.
No Monitoring	do not obligate XX to monitor or exert	XX, nell'erogazione dei Servizi, non è responsabile delle informazioni memorizzate a richiesta del Titolare né è assoggettata ad un obbligo generale di sorveglianza sulle informazioni che trasmette o memorizza.
Non- Retrievability of data		
	The Customer engages the Provider and the Provider agrees to provide the Services.	Il Cliente conferisce, ora per allora, mandato senza rappresentanza ad XX, che accetta, di ().
Other rights or remedies	due date then without prejudice to any	(A) Resta parimenti inteso che XX, qualora sia lesa per inadempimento o per ritardato adempimento, è comunque ammessa a provare il maggior danno patito, richiedendone al Cliente il ristoro.
		(B) Fatto salvo in ogni caso il risarcimento del maggior danno, senza che il Cliente possa avanzare alcuna richiesta di rimborso, indennizzo e/o risarcimento danni per il periodo di tempo in cui non ha usufruito del Servizio.
Other rights or remedies		Resta inteso che la risoluzione di diritto sopra indicata opera senza pregiudizio per le altre ipotesi di risoluzione, e in generale

	rights or remedies available in law.	per gli altri strumenti di tutela previsti dalla legge.
Other rights or remedies	Without prejudice to any other right or remedy that it may have, if the Customer fails to pay XX on the due date, XX may () suspend all Services without prior notice until payment has been made in full.	comunque prevista dalla legge sul
Payment (advanced)	(A) Payment shall be required in advance at the start of the Contract.	(A) Il pagamento di detto corrispettivo sarà effettuato in un'unica soluzione anticipata.
	<ul><li>(B) You agree to pay XX in advance.</li><li>(C) All charges payable by you for Services</li><li>() shall be due and payable in advance of the provision of such Services.</li></ul>	(B) Il pagamento di ogni servizio va effettuato in anticipo.
Payment (full)		(A) L'Utente è obbligato a pagare, per intero, l'importo indicato nella fattura entro il termine previsto.
		(B) Ricevimento da parte di XX del pagamento per intero della somma richiesta.
Payment (separate)	Any additional work will be invoiced and payable separately.	In caso di richieste extra di qualsiasi tipo non incluse nel preventivo/contratto, queste verranno conteggiate separatamente.
Payment (within days)	(A) Unless otherwise stated in the quotation, payment is due strictly within fourteen days of the date of the invoice.	Il pagamento dovrà essere effettuato entro 10 (dieci) giorni data fattura.
	(B) Any invoices for renewal of Services will be sent to you via email, and will be due for payment 30 days hence.	
Personal Data Management	sure that the information submitted with a domain registration is correct, and that any errors are your responsibility.	Il Cliente è tenuto a controllare entro 15 (quindici) giorni dalla data di attivazione dei Servizi l'esattezza dei suoi dati presso il database dell'Authority competente per l'estensione scelta, nel caso in cui entro tale periodo il Cliente non sollevi alcuna eccezione in merito alla correttezza dei propri dati, questi saranno ritenuti corretti.
Personal Data Management	information (whether Material, contact details or otherwise) which is accurate and	Nel caso in cui entro tale periodo non venga sollevata alcuna eccezione dell'Utente in merito alla correttezza dei propri dati, XX considererà come esatti i dati inseriti nel database dell'Authority di riferimento.
Management	Should we deem that the information provided is inaccurate, false or misleading, you agreed to us blocking your access to the account and associated Services.	

		· · · · · · · · · · · · · · · · · · ·
		incompleti () XX si riserva il diritto di: a) rifiutare la richiesta inoltrata dal Cliente; b) sospendere, senza preavviso, i servizi; c) risolvere il contratto.
Pro-rata portion of the fees	XX shall refund to the Client the pro-rata portion of the Pre-paid fees.	XX potrà in qualsiasi momento disattivare il Servizio senza ulteriore avviso e rimborsare al Cliente il rateo dell'importo pagato.
Refund	You may () receive a refund for any products or services paid for but not received.	Il cliente () ha diritto di richiedere il imborso di quanto versato e non goduto.
	cancelled at the request of the Client, ()	Il mancato pagamento da parte dell'Utente del corrispettivo pattuito al rinnovo autorizza XX alla sospensione del servizio trascorsi 15 giorni dalla data in cui il pagamento doveva essere effettuato; eventuali somme corrisposte a titolo di anticipo o cauzione saranno trattenute da XX a copertura delle spese sostenute.
Refund (pro-rata)	price on a pro rata basis.	In conseguenza dell'esercizio del recesso, XX sarà tenuta a restituire al Cliente esclusivamente il rateo del prezzo del Saminio comispondente el numero di giorni
	(b) XX shall refund to the Cheff the pro- rata portion of the Pre-paid fees attributable to Services not yet rendered as of the Termination Date.	
Refund (no refund)	The Customer shall not be entitled to any refund of Fees.	Perdere qualsiasi diritto al rimborso di quanto pagato.
Refund (no refund)	<ul><li>(A) Refunds are not available.</li><li>(B) No refund can be made.</li></ul>	Restando esplicitamente escluso ogni e qualsiasi rimborso o indennizzo o responsabilità del FORNITORE.
	(C) The Customer is not entitled to a refund of any ().	-
	(D) The Customer shall not be entitled to any refund of fees.	
Refund (no refund)	•	Qualora il CLIENTE receda dal presente accordo prima dello scadere dello stesso non ha diritto ad alcun rimborso per il periodo di servizio non goduto.
	(B) We can not refund any payments received before cancellation.	
	(C) XX shall not refund to the Client any fees paid in advance of such termination, and the client shall be required to pay 100% of any remaining charges which fall due under this agreement.	
Refund (no refund)	that failure to pay your renewal invoice for	Il fornitore non sarà tenuto a restituire alcunché ove lo stesso abbia riscontrato un inadempimento dell'utente agli obblighi di

	may be lost and accept full liability of failure to pay.	cui al presente contratto.
Relationship between the parties	performance under this Agreement, shall be deemed an independent contractor and	L'eventuale esistenza di altri rapporti contrattuali tra XX e il Cliente non determina alcuna colleganza con gli stessi che rimangono, pertanto, separati ed autonomi.
Service end	Services will terminate at the end of the contractual period [contract end date].	Alla scadenza fissata per il servizio prescelto, il presente contratto cesserà la sua efficacia salvo rinnovo.
Service fitness for purpose	The Company does not give any warranty, guarantee or other term as to their quality, fitness for purpose or otherwise.	XX assume obbligazione di mezzi e non di risultato.
Service fitness for purpose	No warranty, guarantee or other term relating to quality or fitness for purpose is given in respect of the goods supplied by us.	
Service misuse	Any violators of this TOS may have their services cancelled without refund and/or, if deemed appropriate, be legally prosecuted.	Ogni eventuale abuso sarà perseguito a norma di legge.
Service misuse	The Customer understands that any such violation is unlawful in many jurisdictions and that any contravention of law may result in criminal prosecution.	responsabilità circa qualsiasi uso
Service suspension	(A) We may without liability or further notice suspend Services or in certain circumstances terminate your contract.	XX si riserva il diritto di: () sospendere i servizi con effetto immediato, senza preavviso e a tempo indeterminato.
	(B) We shall be entitled at anytime on giving notice to you to suspend the provision of the Services with immediate effect.	
Service suspension	If an invoice is overdue, a warning of suspension notice will be sent to you.	In caso di insoluto totale o parziale delle scadenze concordate, XY ha facoltà di sospendere qualsiasi servizio.
Service suspension	Services on any account (or related	In caso di mancato pagamento del canone il Fornitore potrà disporre della sospensione del servizio, che sarà riattivato solo ad avvenuto pagamento (previo pagamento di eventuali penali).
Service suspension		XX si riserva la facoltà di sospendere immediatamente l'erogazione del Servizio in caso di insolvenza da parte del Cliente.
Service suspension	XX may terminate this Agreement and / or suspend Services without notice if payment for Services is overdue.	XX ha facoltà di sospendere, senza preavviso, l'erogazione del servizio qualora il Cliente sia in una condizione di morosità per il mancato pagamento dei canoni.
Service	(A) If payment is not received on the due	Nel caso in cui, per qualsiasi motivo, il

suspension	date, XX reserve the right to suspend your account and can delete all remaining data.	pagamento del prezzo non risulti valido o venga revocato o annullato dal Cliente, oppure non sia eseguito, confermato o
	(B) If payment is not made in full within 14 days all technical support will be revoked.	accreditato a beneficio della stessa XX, quest'ultima si riserva la facoltà di sospendere e/o interrompere con effetto
	(C) If payment is not made in the following 7 day period your account will be deleted.	immediato l'attivazione e/o la fornitura del Servizio.
Service suspension	service will automatically lapse for 21 days	Trascorsi inutilmente 10 (dieci) giorni dalla comunicazione stessa, XX si riserva il diritto di sospendere i servizi oggetto del presente contratto senza necessità di ulteriore comunicazione al Cliente.
Services: characteristics		Il Cliente prende atto ed accetta che il servizio oggetto del presente documento è caratterizzato da tecnologia in continua evoluzione, per questi motivi XX si riserva il diritto di modificare in meglio le caratteristiche tecniche ed economiche del Servizio, degli strumenti ad esso correlati e di variare le condizioni del Contratto in qualsiasi momento
conditions	In case of any conflict between this clause 6 and any other clause of this agreement, the provisions of this clause 6 shall prevail.	In caso di difformità fra i contenuti dei documenti sopra indicati, è data prevalenza all'Offerta Commerciale ed, in subordine, alle presenti Condizioni Generali.
Terms and conditions (general scope)		<ul> <li>(A) Le presenti condizioni generali di Contratto () hanno una portata di carattere generale.</li> <li>(B) Le presenti Condizioni Generali hanno valenza di carattere generale.</li> </ul>
VAT	The Purchase Price is exclusive of VAT. VAT shall be charged at the prescribed rate at the date of invoicing.	A tutti gli importi fatturati sarà applicata l'Iva.
VAT	are exclusive of VAT and any other duty or	Ai fini della conclusione del contratto, il Cliente è tenuto a corrispondere a XX l'importo fissato per il servizio richiesto oltre IVA e altri eventuali oneri di legge.
VAT	<ul><li>(A) The Price does not include VAT.</li><li>(B) The price of the Services exclude VAT.</li></ul>	A tutti i corrispettivi dovrà essere aggiunta l' IVA.
VAT	Excluding VAT and expenses.	Oltre IVA e altri eventuali oneri di legge.

# Appendix 21 The students' first translation (Italian>English) with marks

This appendix provides the students' target phrases proposed in the first translation assignment from Italian into English. For reasons of completeness, it also shows the corpus-based translations of the source phrases. It presents the number of students proposing each translation option and the corresponding mark given. The target phrases are listed from the most frequent to the least.

Source phrase	No. of target phrases	Translations proposed by the students (the first line is the corpus-based translation)	No. of students (out of 46)	% of students	S/I/U
1. Il recesso		<i>Corpus-based</i> : withdrawal; termination; cancellation [UK]			
	1	The withdrawal	29	63.04%	S
	2	(The) termination	11	23.91%	S
	3 Contract termination		3	6.52%	S
	4	The cancellation	1	2.17%	S/I
	5	Revocation	1	2.17%	U
	6	The recission [ <i>sic</i> ]	1	2.17%	U
		Total 'S'	43	93.48%	
		Total 'S/I'	1	2.17%	
		Total 'U'	2	4.35%	
2. avrà efficacia		<i>Corpus-based</i> : this agreement may/shall be terminated			
	7	Will be effective; is effective	15	32.61%	S
	8	Shall be effective; shall become effective	10	21.74%	S
	9	Will take effect; will have effect	4	8.70%	S
	10	Shall take effect	4	8.70%	S
	11	Will come into effect	4	8.70%	Ι
	12	Shall be in force; shall come into force	2	4.35%	U
	13	Will have validity	2	4.35%	U
	14	Will be in place	1	2.17%	U
	15	's effectiveness	1	2.17%	U
	16	Shall expire	1	2.17%	U
	17	Will be operative	1	2.17%	U
	18	Will take legal effect	1	2.17%	U
		Total 'S'	33	71.74%	
		Total 'U'	9	19.57%	
		Total 'I'	4	8.70%	

3. entro 30 (trenta) giorni dalla		<i>Corpus-based</i> : within 30 (thirty) (starting) days from; within 30 days of the date of			
	19	Within 30 (thirty) days from	30	65.22%	S
	20	Within 30 days of	5	10.87%	S
	21	Within 30 days starting from / following	3	6.52%	S
	22	Within/in 30 days since	2	4.35%	S
	23	Within 30 days after	2	4.35%	S
	24	By 30 days from	2	4.35%	U
	25	Within a period of 30 days following	1	2.17%	Ι
	26	In 30 days from	1	2.17%	Ι
		Total 'S'	42	92.30%	
		Total T	2	4.35%	
		Total 'U'	2	4.35%	
4. data di ricevimento da parte di XX		<i>Corpus-based</i> : the date of (XX's) receipt; (within days) of our receipt / of the receipt of / from receipt of; on which XX receives; starting from the date after the customer receives; days of receipt by the other party of; days of receiving the			
	27	The date of receipt (by XX) of (by XX)	16	34.78%	S
	28	The date on which XX receives the	9	19.57%	S
	29	The reception (date) from XX of; the date of reception of XX	8	17.39%	U
	30	The date of delivery (by XX) of (by XX)	3	6.52%	U
	31	The (date of the) receipt of from XX	2	4.35%	S
	32	The receipt by XX of	2	4.35%	S
	33	The receiving of from XX	2	4.35%	Ι
	34	Receipt of	1	2.17%	S
	35	(after) Receiving the on behalf of XX	1	2.17%	Ι
	36	Receipt on the part of XX of	1	2.17%	Ι
	37	The date of XX's receival [sic] of	1	2.17%	U
		Total 'S'	30	65.22%	
		Total 'U'	12	26.09%	
		Total 'I'	4	8.70%	
5. della predetta		Corpus-based: of such (written) notice;			

comunicazione		of this notification; of such communication			
	38	Of the aforementioned / above- mentioned / aforesaid communication	25	54.35%	S
	39	Of the abovementioned / aforementined notification	7	15.22%	S
	40	Of the aforementioned notice	5	10.87%	S
	41	Of the aforesaid notice	2	4.35%	S
	42	Of this / that notice	2	4.35%	U
	43	This / the communication	2	4.35%	U
	44	Of said notification	1	2.17%	S
	45	The foretold communication	1	2.17%	U
	46	The present notice	1	2.17%	U
		Total 'S'	40	86.96%	
		Total 'U'	6	13.04%	
6. legittimando XX		<i>Corpus-based</i> : thereafter XX shall have the right/reserves the right / shall be entitled; allowing you to cancel the contract			
	47	Thus/thereby legitimising XX; which shall legitimate XX; so that to legitimate XX; will be legitimated to	33	71.74%	U
	48	XX shall be entitled; entitling XX	6	13.04%	S
	49	Allowing XX; and shall allow XX	3	6.52%	S
	50	Giving XX the authority to; authorizing XX to	2	4.35%	Ι
	51	Validating XX	1	2.17%	U
	52	Giving XX the grounds for	1	2.17%	U
		Total 'S'	9	19.57%	
		Total 'U'	35	76.09%	
		Total T	2	4.35%	
7. a disattivare il Servizio		<i>Corpus-based</i> : to cancel / suspend / terminate the service			
	53	To deactivate / deactivating the service; the deactivation of the service	24	52.17%	Ι
	54	To cancel the service	9	19.57%	S
	55	To disable the service	8	17.39%	S
	56	To disactivate [ <i>sic</i> ] the service	2	4.35%	U

	57	To terminate the service	1	2.17%	S
	58	To disconnect the service	1	2.17%	S
	59	To interrupt the service	1	2.17%	S
		Total 'I'	24	52.17%	
		Total 'S'	20	43.48%	
		Total 'U'	2	4.35%	
8. e ad effettuare l'eventuale rimborso		<i>Corpus-based</i> : and refund; offer / provide / entitle you to a (full) refund; refunds will be issued; make any refunds			
	60	And to make / issue / pay any refund	10	21.74%	S
	61	To proceed with / make / ask for the eventual refund / and eventually refund	6	13.04%	U
	62	To make / issue a potential refund; and potentially refund	5	10.87%	Ι
	63	And make any reimbursement; make the possible reimbursement; and reimburse	5	10.87%	U
	64	Offer / provide / entitle you to a (full) refund	4	8.70%	S
	65	Implement any possible refund	4	8.70%	U
	66	And refund where applicable	2	4.35%	S
	67	To make the contingent reimbursement	2	4.35%	U
	68	And potentially reimburse; make the potential reimbursement	2	4.35%	U
	69	To effect the possible / and make any repayment	2	4.35%	U
	70	And repay	1	2.17%	U
	71	To execute the contingent refund	1	2.17%	U
	72	Carry out a potential refund	1	2.17%	U
	73	And to proceed to any refund	1	2.17%	U
		Total 'U'	25	54.35%	
		Total 'S'	16	34.78%	
		Total 'I'	5	10.87%	
9. del rateo		<i>Corpus-based</i> : any pro-rated payment; any proportion of the fees incurred; pro-rata refund			
	74	Of the / any accrual	15	32.61%	U
	75	Omission	14	30.43%	U

	76	Of the instalment	13	28.26%	U
	77	Of the rate	2	4.35%	U
	78	Of the pro-rated amount		2.17%	S
	79	The possible amount	1	2.17%	U
		Total 'U'	45	97.83%	
		Total 'S'	1	2.17%	
10. dell'importo pagato.		<i>Corpus-based</i> : of the price / fees paid; of the amount actually paid			
	80	Of the amount paid / paid amount	36	78.26%	S
	81	Of the paid sum	3	6.52%	Ι
	82	Of the accrued amount paid	2	4.35%	Ι
	83	Of the payment	1	2.17%	S
	84	Of the paid price	1	2.17%	S
	85	Of the instalment paid	1	2.17%	U
	86	Of the paid payment's amount	1	2.17%	U
	87*	Of the payment done before	1	2.17%	U
		Total 'S'	38	82.61%	
		Total 'I'	5	10.87%	
		Total 'U'	3	6.52%	

\*Total number of phrases (and omissions) proposed by the students: 87

#### Legend:

S = Satisfactory (correct and frequent)

I = In need of improvement (there are minor issues or the terminology is generally correct but not frequent) S/I = Satisfactory or In need of improvement (the term is satisfactory or in need of improvement depending on the target legal system, i.e., it is satisfactory in some circumstances but not completely satisfactory in others) U = Unsatisfactory (the term/word does not make any sense; it is incomprehensible in the context; it is a mistranslation; it shows no frequency in any contract database, or there are major grammatical issues)

# Appendix 22 Sketch Engine corpus-based analyses for the first translation assignment (Italian>English)

This appendix shows the SE searches carried out during the first lesson to show how to consult the corpora for the translation of the Italian clause and how to address the students' shortcomings. The online Hoepli bilingual Dictionary (<u>https://dizionari.repubblica.it</u>) was also consulted. In this case, the phrase 'Hoepli Dictionary' is reported in the table below. The content of this appendix was sent to the students as a reference guide. At the bottom of the table, it is possibile to find corpus-based translations of the source clause.

Source text	I look for in SE	I find
Il recesso avrà	Termination *ll	<i>Unrelated</i> : termination shall be without prejudice to; termination shall include the removal; termination will continue to be enforceable
	Termination withdrawal	Same as above (and no hits with 'withdrawal')
	W/lemma <b>shall will</b> 2 r	
	Cancellation *ll	<i>Unrelated</i> : your cancellation will be ineffective and we will continue to provide services; Any outstanding fees which are paid in advance of cancellation will be pro-rated and refunded by XX
Avrà efficacia	Be effective	No sentences starting with 'termination' or 'withdrawal'. However, it is possible to notice the following phrases: Term and termination - this agreement shall be effective as of the time frame the customer signs up for or agrees to the supply of 'seo services'; <u>This agreement may be terminated</u> (i) by either party <u>upon written notice to the other</u> giving (30) days notice from the end of; This Agreement shall be terminated
	Effect	<i>Unrelated</i> : this agreement shall be in effect from the date specified on the quote and has a minimum term of 6 months unless otherwise indicated in writing; shall remain in full force and effect
Entro trenta giorni da (ricevimento)	* <b>in * days</b> W/lemma <b>day date</b> 5 r	Within 14 days starting from the day after the customer receives the; within 14 days of the date of issue of
	_	Within 5 days of its receipt; within fourteen days <u>of</u> receipt of a notice; within 30 days of our receipt of this notification; within 30 days <u>from</u> receipt of the acceptance confirmation
Ricevimento	Receipt of	Receipt of such notice; receipt of a notice; receipt of this / such notification; receipt of such communication
Ricevimento da	Receipt	'notice' prevails:

parte di XX della predetta comunicazione	W/lemma notice notification communication XX 5 r	Within 30 days of receipt of a written notice; within 30 days of <u>our</u> receipt of this notification; the date of (XX's) receipt; (within days) of our receipt / of the receipt of / from receipt of; on which XX receives; starting from the date after the Customer receives; days of receipt by the other party of
	<b>Recei*</b> W/lemma <b>day date</b>	(in addition to the results above): Days of receiving the
	Day* date	(within days) of our receipt / of the receipt of / from receipt of; on which XX receives; starting from the date after the customer receives; days of receipt by the other party of; days of receiving the
Predetta comunicazione	Notice communication n otification	Such notice; such written notice; prior communication; this / such notification
	The * notice	Unrelated: the client notice; the date notice
	The * communication	0 hits
	The * notification	Unrelated: the respective notification
	Of * notice	Of such notice (nothing referred to XX or company)
	Of * * notice	Of such written notice
	Of * communication	Of such communication (nothing referred to XX or company)
	Of * * communication	Of any prior communication
	Of * notification	Within 30 days of <u>our</u> receipt Of this notification; on receipt of such notification
	Of * * notification	0 hits
	Receipt of	Unrelated: receipt of this by contacting you
	W/lemma <b>by</b> 5/r	
<i>Legittimando</i> [see 'disattivare' first]		
Disattivare	Deactivat*	We reserve the right to deactivate any website; deactivate your account => <i>it does not collocate</i> <i>with 'service'</i>
	*activat* W/lemma service services 5 r/l	<i>Unrelated to 'deactivate'</i> : service activation and continuance; we will reactivate your service
	Service*	<i>Mostly: cancel, terminate:</i> To <u>cancel</u> this service; suspending or <u>terminating</u>
	W/lemma cancel disable	the service; <u>interrupt</u> the service (1 hit).

	terminate interrupt deactivate 10 r/l	
Legittimando	Legitima*	Unrelated: legitimate reason; legitimate (postal) address
	<b>Right</b> W/lemma service services cancel terminate 10 r	XX reserves the right forthwith to withdraw, suspend or cancel the services; we shall have the right to cancel the account and terminate the services; we reserve the right to remove or modify services
	Entitle* W/lemma service services cancel terminate 10 r	XX is <u>entitled to suspend</u> services; XX <u>shall be</u> <u>entitled</u> to suspend or terminate the service
Rimborso	Hoepli Dictionary	Refund; reimbursement
	Reimburs*	Unrelated (different meanings): The customer shall reimburse the host his reasonable <u>costs incurred</u> ; the client agrees to reimburse the developer for any client <u>requested</u> <u>expenses</u>
	Refund	Refund you the full amount; <u>refund any pro rated</u> <u>payments</u> ; when we deem it necessary to cancel or terminate services, our refund process is to refund on the unexpired minimum term <u>pro-rata basis for</u> <u>the price you paid</u> ; <u>to refund any proportion</u> of the software and/or licensing fees incurred; and refund; offer / provide / entitle you to a (full) refund; refunds will be issued; make any refunds
Rateo	Pro rat*	They will be entitled to a pro rata refund at the time of cancellation; on a pro rata basis
	Pro-rat* W/lemma refund 5 r/l	XX shall refund to the client the pro-rata portion of the pre-paid fees; we will offer an appropriate pro-rata refund
	Accru*	Such interest shall accrue on a daily basis; interest accruing on a daily basis; shall not affect the accrued rights
Dell'importo pagato	Of the * paid	Of the price paid; of the fees paid
	Of the	Of the price paid; of the fees paid; of the amount actually paid
	W/lemma <b>pay</b> 5 r	

## **Corpus-based translation proposals**

This Agreement may be terminated within 30 (thirty) days...

... upon written notice to the other. ... from the date of receipt of such notice.

... of (XX's) receipt of such / this notification.

Thereafter XX shall have the right... XX reserves the right... Thereafter XX shall be entitled to cancel / to terminate (interrupt / suspend) the Service...

... and refund any pro rated payments.

... and refund the fees paid on a pro rata basis.

... and refund any proportion of the fees incurred.

... and shall refund the / any pro-rata portion of the pre-paid fees.

## Appendix 23 Web-based searches in support of the marks (first Italian>English translations)

This appendix shows the online searches carried out in the Onecle and LawInsider contract databases to explain and justify the marks given to the students in their first translation assignment (Italian > English). The target phrases are listed in alphabetical order.

Not all the translations proposed by the students are verified online. For instance, phrases with evident grammar issues do not need to be confirmed via online searches, as well as correct renderings or translations already discussed in the chapters of this research project.

Please note that the .onecle.com and .lawinsider.com domains were searched interchangeably during the corrections of the students' assignments. The table below may report only one domain for simplification purposes.

Source text	Translations proposed by students	S/I/U	Google syntax	Results
1-2. Il recesso avrà efficacia	Shall be effective; shall become effective	S	"termination withdrawal shall be effective" site:.onecle.com	Many hits
	Shall be in force; shall come into force	U	"termination shall come into force" site:.onecle.com	0 hits
	Shall take effect	S	"termination shall take effect" site:.onecle.com	Many hits
	Will come into effect	Ι	"termination withdrawal will come into effect" site:.lawinsider.com; "termination withdrawal will come into effect" site:.onecle.com	1 hit only in the Lawinsider platform
	Will have validity	U	"termination will have validity" site:.onecle.com	0 hits
	Will take effect; will have effect	S	"termination withdrawal will take have effect" site:.onecle.com	Many hits
3. entro trenta (30) giorni dalla	By 30 days from	U	"by * days from * date of receipt" -within site:.onecle.com	0 hits
	In 30 days from	I	"in * days from * date of receipt" site:.onecle.com	The expression 'in (no.) days from the date of receipt' refers to governmental approvals or premises / housing repairs
	Within / in 30 days since	S	"within * days since" site:.onecle.com	Many hits
	Within 30 days after	S	"within * days after" site:.onecle.com	Many hits
	Within a period of 30 days	Ι	"within a period of * days	1 hit

	following		following * date of receipt" site:.onecle.com	
4. data di ricevimento da parte di XX	(after) Receiving the on behalf of XX	Ι	"after receiving * on behalf of" site:.lawinsider.com "after receiving * on behalf of" site:.onecle.com	1 hit
		Ι	"receipt on the part of * of" site:.onecle.com; "receipt on the part of * of" site:.lawinsider.com	0 hits in the Onecle database; 1 hit in the LawInsider
	The (date of the) receipt of from XX	S	"the date of receipt of * from" site:.onecle.com	Many hits
	The date of receipt (by XX) of (by XX)	S	"the date of receipt by * of" site:.onecle.com; "the date of receipt of * by" site:.onecle.com	Many hits
	The date on which XX receives the	S	"the date on which * receives the" site:.onecle.com	Many hits
	The receiving of from XX	Ι	"the receiving of * from" site:.onecle.com	Very few hits
5. della predetta comunicazione	Of the abovementioned / aforementined notification	S	"the above-mentioned notification" site:.lawinsider.com; "the aforementioned notification" site:.onecle.com	Many hits
	Of the aforementioned / above- mentioned / aforesaid communication	S	"the above-mentioned communication" site:.lawinsider.com; "the aforesaid communication" site:.lawinsider.com; "the aforementioned communication" site:.lawinsider.com	Some hits
	Of the aforementioned notice	S	"the aforementioned notice" site:.onecle.com	Many hits
	The foretold communication	U	"the foretold communication" site:.onecle.com; "the foretold communication" site:.lawinsider.com	0 hits
6. legittimando XX	Giving XX the authority to; authorizing XX to	U	"authorizing authorized author ize" "suspend interrupt * service services" site:.onecle.com	'authorize' has a different meaning in context
	Legitimising XX to	U	"legitimize legitimise * to *	0 hits; results

			the service" site:.onecle.com; "legitimise legitimize * to" site:.onecle.com; "legitimate * to" site:.lawinsider.com	with 'legitimate' show phrases such as 'legitimate rights'; 'legitimate interest', etc.
7. a disattivare il Servizio	To deactivate / deactivating the service; the deactivation of the service	Ι	"deactivate interrupt suspend t erminate * service services" site:.onecle.com; "deactivate interrupt suspend t erminate * service services" site:.lawinsider.com	Mostly 'terminate' or 'suspend'; not 'deactivate'
	To disable the service	S	"disable * service services" site:.onecle.com	Some hits
8. e ad effettuare l'eventuale rimborso	And to make / issue / pay any refund	S	"to * any refund" site:.onecle.com	Many hits
	To make / issue a potential refund; and potentially refund	Ι	"eventual potential possible refund" site:.onecle.com; "to * a potential refund" site:.lawinsider.com	'possible' prevails; only a few hits with 'potential'. Also, the second search generates only 1 hit
9. del rateo	Of the / any accrual	U	"the accrual of the payment" site:.onecle.com; "the accrual of the sum amount paid" site:.onecle.com	0 hits
10. dell'importo pagato.	Of the amount paid / paid amount	S	"of the paid amount" site:.onecle.com; "of the paid amount" site:.lawinsider.com;	Some hits in the Onecle database; many hits in the LawInsider
	Of the paid sum	Ι	"of the paid sum" site:.lawinsider.com	1 hit

# Appendix 24 Overall marks of the first Italian>English translations

This appendix lists the percentage values of the marks (i.e., Satisfactory, In need of improvement,
Satisfactory / In need of improvement, and Unsatisfactory) of the students' first translations (Italian
> English).

	5	5	S/	T	]	[	I	U
Source phrase	No. (out of 46)	%	No. (out of 46)	%	No. (out of 46)	%	No. (out of 46)	%
1. Il recesso	43	93.48%	1	2.17%	-	-	2	4.35%
2. Avrà efficacia	33	71.74%	-	-	4	8.70%	9	19.57%
3. Entro 30 (trenta) giorni dalla	42	91.30%	-	-	2	4.35%	2	4.35%
4. Data di ricevimento da parte di XX	30	65.22%	-	-	4	8.70%	12	26.09%
5. Della predetta comunicazione	40	86.96%	-	-	-	-	6	13.04%
6. Legittimando XX	9	19.57%	-	-	2	4.35%	35	76.09%
7. A disattivare il Servizio	20	43.48%	-	-	24	52.17%	2	4.35%
8. E ad effettuare l'eventuale rimborso	16	34.78%	-	-	5	10.87%	25	54.35%
9. Del rateo	1	2.17%	-	-	-	-	45	97.83%
10. Dell'importo pagato	38	82.61%	-	-	5	10.87%	3	6.52%

## **Overall marks**

The following table considers all the phrases proposed (or omitted) by the students (i.e., 87) to translate the clause of the first translation assignment from Italian into English. In practice, out of the 10 source phrases, the students proposed 87 target phrases overall, 41% of which were marked 'S', 45% 'U', 13% 'I', and 1% 'S/I'. See Appendix 21 to understand how number 87 is obtained.

Marks	Overall number of phrases proposed by the students	% (out of 87)
S	36	41.38%
S/I	1	1.15%
Ι	11	12.64%
U	39	44.83%
Total target phrases / translations	87	

## Appendix 25 The students' first translation (English>Italian) with marks

This appendix provides the students' target phrases proposed in the first translation assignment from English into Italian. For reasons of completeness, it also shows the corpus-based translations of each source phrase. It presents the number of students proposing each translation option and the corresponding mark given. The target phrases are listed from the most frequent to the least.

Source phrase	No. of target phrases	Translations proposed by the students (the first line is the corpus-based translation)	No. of students (out of 46)	% of students	S/I/U
1. XX shall be entitled to		Corpus-based: XX avrà diritto a; XX si riserva il diritto di			
	1	XX ha (il) diritto di	29	63.04%	S
	2	XX avrà diritto a	9	19.57%	S
	3	XX sarà / è autorizzato a	3	6.52%	Ι
	4	XX deve essere / sarà legittimato a	2	4.35%	U
	5	XX avrà la facoltà di	1	2.17%	S
	6	XX avrà a carico	1	2.17%	U
	7	XX sarà tenuto a	1	2.17%	U
		Total 'S'	39	84.78%	
		Total 'U'	4	8.70%	
		Total 'I'	3	6.52%	
2. charge interest		Corpus-based: mettere / costituire in mora il cliente; versare interessi di mora; saranno dovuti gli interessi di mora; decorreranno a carico del cliente interessi moratori			
	8	Addebitare / addebitamento di interessi / un interesse	26	56.52%	Ι
	9	Addebitare interessi di mora	5	10.87%	S
	10	Applicare interessi di mora	3	6.52%	S
	11	Addebitare interessi moratori / un interesse moratorio	3	6.52%	S
	12	Chiedere un interesse / richiedere interessi	2	4.35%	Ι
	13	Far pagare gli interessi	2	4.35%	Ι
	14	Imporre una penale	1	2.17%	U
	15	Imputare gli interessi	1	2.17%	U
	16	Riscuotere gli interessi	1	2.17%	U
	17	Pagare gli interessi	1	2.17%	U

	18	Una corresponsione degli interessi moratori	1	2.17%	U
		Total 'I'	30	65.22%	
		Total 'S'	11	23.91%	
		Total 'U'	5	10.87%	
3. in respect of late payment		Corpus-based: in caso di ritardato pagamento; in caso di ritardo nel pagamento			
	19	Nel caso in cui ci fossero / in caso di / relativi a / in base a ritardi / sul ritardo nel pagamento	12	26.09%	S
	20	Sui / in rapporto a / in merito a / in caso di / in relazione a pagamenti tardivi / un pagamento tardivo	11	23.91%	S
	21	In caso di ritardato pagamento	6	13.04%	S
	22	Omission	10	21.74%	U
	23	<i>Relativamente / rispetto al pagamento ritardato</i>	4	8.70%	S
	24	Sui pagamenti in ritardo	1	2.17%	S
	25	Nel rispetto di un tardato pagamento	1	2.17%	Ι
	26	In merito alla mora	1	2.17%	U
		Total 'S'	34	73.91%	
		Total 'U'	11	23.91%	
		Total 'I'	1	2.17%	
4. of any sum due		Corpus-based: <i>di qualunque somma dovuta; qualunque importo; eventuali importi pattuiti / previsti</i>			
	27	Per / di qualsiasi somma dovuta	25	54.35%	S
	28	Della somma (di denaro)	7	15.22%	Ι
	29	Per / di qualunque somma dovuta	4	8.70%	S
	30	Per ogni / una somma dovuta	4	8.70%	Ι
	31	Qualunque / qualsiasi importo / ammontare dovuto	3	6.52%	s
	32	Di qualsiasi somma sottoscritta / inclusa	3	6.52%	U
		Total 'S'	32	69.57%	
		Total 'I'	11	23.91%	
		Total 'U'	3	6.52%	

5. under this Agreement		Corpus-based: in forza / in virtù del presente contratto; ai sensi del contratto			
	33	Ai sensi del presente accordo	22	47.83%	S
	34	Ai sensi di / secondo questo contratto	8	17.39%	Ι
	35	Ai sensi del presente contratto	4	8.70%	S
	36	Come previsto dal contratto	2	4.35%	S
	37	Stabilita / prevista da questo accordo	2	4.35%	Ι
	38	In virtù di detto accordo	2	4.35%	U
	39	In virtù del presente accordo	1	2.17%	S
	40	In virtù del presente contratto	1	2.17%	S
	41	In virtù di questo contratto	1	2.17%	S
	42	Nell'ambito di questo accordo	1	2.17%	Ι
	43	Il suddetto accordo	1	2.17%	U
	44	Dall'accordo	1	2.17%	U
		Total 'S'	31	67.39%	
		Total 'I'	11	23.91%	
		Total 'U'	4	8.70%	
6. which shall accrue		Corpus-based: gli interessi di mora saranno calcolati; da calcolarsi; decorreranno a carico del cliente			
	45	Che / i quali matureranno / che maturerà	30	65.22%	S
	46	Che decorrono / avrà decorrenza da	8	17.39%	S
	47	Che si accumulerà	3	6.52%	U
	48	La quale aumenta / aumenterà il proprio importo	2	4.35%	U
	49	Calcolato	1	2.17%	S
	50	Che verrà maturato	1	2.17%	Ι
	51	Il quale diritto decorrerà	1	2.17%	U
		Total 'S'	39	84.78%	
		Total T	1	2.17%	
		Total 'U'	6	13.04%	
7. from the date when payment becomes due		Corpus-based: dal giorno del primo insoluto; dalla data in cui il pagamento doveva essere effettuato; dal giorno di sua scadenza; dalla data di scadenza della fattura			

				-	-
	52	Dalla data / dal momento in cui il pagamento diventa / diventerà esigibile	16	34.78%	Ι
	53	Dalla data / a partire dal giorno di scadenza del pagamento	14	30.43%	S
	54	A partire / cominciare dalla data del dovuto pagamento / in cui il pagamento è / sarà / diventa dovuto		19.57%	Ι
	55	A partire dalla data in cui il pagamento dovrà essere effettuato	1	2.17%	Ι
	56	A partire dalla data in cui il pagamento diventa obbligatorio	1	2.17%	Ι
	57	Dalla data in cui è previsto il pagamento	1	2.17%	Ι
	58	A partire dalla data in cui il pagamento è stato eseguito	1	2.17%	U
	59	Dal giorno della mora	1	2.17%	U
	60	Dalla data ultima di pagamento	1	2.17%	U
	61	Dal momento in cui il pagamento diventa debito	1	2.17%	U
		Total T	28	60.80%	
		Total 'S'	14	30.43%	
		Total 'U'	4	8.70%	
8. until the date of payment		Corpus-based: fino al pervenimento di idoneo pagamento / effettivo pagamento			
	62	Fino alla data del pagamento	26	56.52%	Ι
	63	Fino alla data dell'effettivo pagamento	7	15.22%	S
	64	Fino al giorno / alla data del pagamento stesso	4	8.70%	s
	65	Omission	3	6.52%	U
	66	Al giorno / alla data dell'avvenuto pagamento	2	4.35%	s
	67	Fino alla data del versamento	2	4.35%	Ι
	68	Sino alla data della sua reale esecuzione	1	2.17%	S
	69	Fino al suo estinguimento	1	2.17%	U
		Total 'I'	28	60.87%	
		Total 'S'	14	30.43%	
		Total 'U'	4	8.70%	

r					
9. at a rate of 8% per annum above the base rate of the Bank of England		Corpus-based: nella misura del saggio di interesse della Bank of England maggiorato di 8 (otto) punti percentuali.			
	70	A un tasso dell'8% annuo superiore al tasso base della Banca d'Inghilterra	19	41.30%	S
	71	Ad un tasso dell'8% annuo al di sopra del / sopra il tasso di riferimento / di base della Banca di Inghilterra	5	10.87%	Ι
	72	A un tasso annuale dell'8% rispetto al / secondo il tasso di riferimento della Banca di Inghilterra	5	10.87%	U
	73	Pari al tasso d'interesse di base della Banca di Inghilterra, maggiorato di 8 punti percentuali	4	8.70%	s
	74	Ad un tasso annuo dell'8% sul tasso base; con un tasso dell'8% sui tassi di base	3	6.52%	U
	75	Con una maggiorazione del 8% annuo al di sopra del tasso base della bank of England in base alle normative		4.35%	Ι
	76	Tasso annuale dell'8% oltre il / in aggiunta al tasso base vigente stabilito presso la Banca di Inghilterra	2	4.35%	Ι
	77	Un tasso annuo pari; con un tasso del	2	4.35%	U
	78	Fino all'8%	1	2.17%	U
	79	Con un rateo annuo dell'8% superiore al tasso di interesse di base della banca di Inghilterra	1	2.17%	U
	80	Seguendo un tasso minimo	1	2.17%	U
	81	Un'aliquota annua dell'8% al di sopra del tasso di base	1	2.17%	U
		Total 'S'	23	50.00%	
		Total 'U'	14	30.43%	
		Total T'	9	19.57%	
10. from time to time in force		Corpus-based: in vigore al momento; di volta in volta applicabile			
	82	Di volta in volta in vigore	21	45.65%	S
	83	Di volta in volta vigente	12	26.09%	S
	84	In vigore / vigente in un dato momento	3	6.52%	Ι
	85	Di tanto in tanto in vigore	3	6.52%	U

86	Vigente nell'intervallo di tempo considerato	3	6.52%	U
87	In vigore in quel momento	1	2.17%	S
88	Di volta in volta maggiorato dell'8%	1	2.17%	U
89	In vigore periodicamente	1	2.17%	U
90*	Omission	1	2.17%	U
	Total 'S'	34	73.91%	
	Total 'U'	9	19.57%	
	Total 'I'	3	6.52%	

\*Total number of phrases (and omissions) proposed by the students: 90

#### Legend:

S = Satisfactory (correct and frequent)

I = In need of improvement (there are minor issues or the terminology is generally correct but not frequent) S/I = Satisfactory or In need of improvement (the term is satisfactory or in need of improvement depending on the target legal system, i.e., it is satisfactory in some circumstances but not completely satisfactory in others) U = Unsatisfactory (the term/word does not make any sense; it is incomprehensible in the context; it is a mistranslation; it shows no frequency in any contract database, or there are major grammatical issues)

# Appendix 26 Sketch Engine corpus-based analyses for the first translation assignment (English>Italian)

This appendix shows the SE searches carried out during the first lesson to show how to consult the corpora for the translation of the English clause and how to address the students' shortcomings. The online Hoepli bilingual Dictionary (<u>https://dizionari.repubblica.it</u>) was also consulted. In this case, the phrase 'Hoepli Dictionary' is reported in the table below. The content of this appendix was sent to the students as a reference guide. At the bottom of the table, it is possibile to find corpus-based translations of the source clause.

Word to translate	I look for in SE	I obtain
Entitled	Hoepli Dictionary	Avere diritto
	Diritto	Si riserva il diritto di; XX avrà il diritto di
	<b>Diritto</b> W/lemma <b>interesse</b> <b>interessi mora</b> 15 r/l	Unrelated but interesting for the next translations: In caso di ritardato pagamento decorreranno a favore di XX, senza necessità di preventiva messa in mora e senza pregiudizio di ogni altro diverso diritto della stessa, gli interessi di mora sulle somme non puntualmente corrisposte
	Legittim*	Unrelated: Legittimando XX a disattivare il servizio; legittimo titolare
	Legittim*	0 hits
	W/lemma interesse interessi mora 15 r/l	
	Facoltà	XX si riserva (fin da ora) la facoltà di recedere / sospendere / rinnovare
	Facoltà W/lemma interesse interessi mora 15 r/l	XY ha la <u>facoltà di mettere in mora il cliente</u> a cui saranno calcolati tutti gli interessi
	Tenuto tenuta	0 hits
	W/lemma interesse interessi mora 15 r/l	
Charge interest	Interess* mora* W/lemma addebitare pagare imporre imputare corresponsione r/l	Interessi che XX potrà <u>pretendere</u> ; Il ritardato pagamento darà luogo alla <u>corresponsione</u> di un interesse di mora; Il <u>cliente</u> sarà, inoltre, tenuto a <u>versare</u> gli interessi di mora; Mettere / costituire in mora il cliente; Versare interessi di mora; Saranno dovuti gli interessi di mora; Decorreranno a carico del cliente interessi moratori [see also results below]
Late payment	Ritard*	In caso di <u>ritardato pagamento</u> decorreranno a favore di XX, senza necessità di preventiva <u>messa in</u>

	Or ritardato pagamento *tard*	<u>mora</u> e senza pregiudizio di ogni altro diverso diritto della stessa, gli interessi di mora sulle somme non puntualmente corrisposte da calcolarsi secondo la normativa vigente; In caso di <u>ritardato pagamento</u> / <u>di ritardo</u> nel pagamento In caso di <u>ritardo nel pagamento</u> degli importi dovuti,
	W/lemma pagamento pagamenti 10 r/l	senza necessità di preventiva diffida, <u>decorreranno</u> a carico del cliente <u>interessi moratori</u> nella misura del saggio di interesse del principale strumento di finanziamento della banca centrale europea maggiorato di 7 (sette) punti percentuali dalla data di scadenza della fattura alla data di <u>effettivo</u> pagamento.
	Tardivo	0 hits
	In mora	Il mancato pagamento nei termini avrà l'effetto di <u>costituire automaticamente in mora il cliente</u> ai sensi di quanto previsto all'art.
Any sum due	<i>Import*</i>  somm* W/POS verb adjective 1 r	-le somme pagate -le somme dovute -corrispondere l'importo dovuto -importo pattuito -importi dovuti
	Import* somm* W/lemma eventuale qualunque qualsiasi 5 r/l	-qualunque somma dovuta -eventuali ulteriori importi -eventuali somme corrisposte -qualunque importo derivante
	Qual* * dovut*	Mancato pagamento totale o parziale alla scadenza di <u>qualunque somma dovuta</u> <u>in forza del presente</u> <u>contratto</u> determinerà di pieno diritto e senza necessità di previa costituzione in mora
	Importo dovuto	In caso di ritardo nel pagamento degli <u>importi dovuti</u> , senza necessità di preventiva diffida, <u>decorreranno a</u> <u>carico del cliente interessi moratori</u> nella misura del saggio di interesse del principale strumento di finanziamento della banca centrale europea maggiorato di 7 (sette) punti percentuali dalla data di scadenza della fattura alla data di effettivo pagamento
Under this agreement	Ai sensi del presente	See results of 'qual* * dovut*' above. Unrelated: ai sensi del presente articolo / comma
	Ai sensi	Ai sensi del contratto
	W/lemma <b>contratto</b> 3 r	
	Secondo il	Unrelated: secondo gli standard europei
	Di questo	2 hits only and unrelated: che fanno parte integrante

		di questo contratto / accordo
	Come previsto da*	Unrelated: come previsto dall'articolo
	Del presente	<i>Del presente <u>contratto</u></i> (left context function): <u>in</u> <u>forza; ai fini, in virtù del presente contratto</u>
Accrue	Hoepli Dictionary	Decorrere, maturare (referred to 'interessi')
	<b>Decorr*</b> W/lemma <b>interesse</b> 15 l/r	(see also results of 'sum due') <u>Decorreranno</u> a carico del cliente interessi moratori <u>nella misura del saggio di interesse</u> del principale strumento di finanziamento della banca centrale europea <u>maggiorato di</u> 7 (sette) punti percentuali <u>dalla data di scadenza della fattura alla data di</u> <u>effettivo pagamento;</u> Decorrono a carico del cliente; In caso di ritardato pagamento <u>decorreranno a</u> favore di XX, senza necessità di preventiva messa in mora e senza pregiudizio di ogni altro diverso diritto della stessa, <u>gli interessi di mora</u>
	<b>Calcolare</b> W/lemma <b>interesse</b> 10 r	XY ha la facoltà di mettere in mora il cliente <u>a cui</u> saranno calcolati tutti gli interessi sugli importi dal giorno del primo insoluto
	Matur*	Unrelated: <i>quote di canone maturate</i>
	Accum*	0 hits
	W/lemma interesse interessi mora 10 r/l	
From the date when payment becomes due	<b>Dalla data</b> W/lemma <b>pagamento</b> 15 r	(see also results of ' <i>decorr</i> *') dalla data di scadenza della fattura <u>alla data di</u> <u>effettivo pagamento</u>
	<b>Da*</b> W/lemma <b>pagamento</b> 5 r	Dalla data in cui il <u>pagamento doveva essere</u> <u>effettuato</u> ; Dalla data di <u>scadenza della fattura</u> alla data di effettivo pagamento
	Dal giorno	Dal <u>giorno del primo insoluto</u> ; Con decorrenza dal giorno di sua / loro scadenza
	Esigib*	(it does not collocate with 'payment'): L'esigibilità immediata di tutte le somme ancora dovute
Until the date of payment	Fino a* Fino al	-fino al momento in cui persisterà la situazione di morosità -fino al pervenimento di <u>idoneo pagamento</u> -fino al saldo (see results above for da*): -alla data di effettivo pagamento
At a rate of 8% per annum above the base rate of	Superiore	Unrelated: <i>importo; periodo di tempo</i>

the bank of england		
	Maggiorato	(also noticed above; see results for 'decorr*'): Nella misura del saggio di interesse del principale strumento di finanziamento della Banca Centrale Europea maggiorato di 7 (sette) punti percentuali dalla data di scadenza della fattura alla data di effettivo pagamento.
	Tasso saggio W/lemma sopra oltre maggiorazione aggiunta 10 r/l	0 hits
(From time to time) in force	In vigore	In vigore al momento
	Di volta	Di volta in volta applicabili

## **Corpus-based translation proposals**

XX avrà diritto [XX si riserva la facoltà] di mettere / costituire in mora il Cliente in caso di ritardato pagamento (alla scadenza) di qualunque somma dovuta in forza del presente contratto. Gli interessi di mora saranno calcolati dal giorno del primo insoluto fino al pervenimento di idoneo pagamento nella misura del saggio di interesse della Bank of England in vigore al momento maggiorato di 8 (otto) punti percentuali.

OR

In caso di ritardato pagamento / di ritardo nel pagamento degli importi dovuti (ai sensi del presente contratto), decorreranno a favore di XX / a carico del Cliente gli interessi di mora / gli interessi moratori, che saranno calcolati dal giorno del primo insoluto fino al momento in cui persisterà la situazione di morosità, nella misura del saggio di interesse della Bank of England di volta in volta applicabile maggiorato di 8 (otto) punti percentuali.

## Appendix 27 Web-based searches in support of the marks (first English>Italian translations)

This appendix lists the online searches carried out in the .gov.it, .cnel.it and/or .it domains to explain and justify the marks given to the students in their first translation assignment (English > Italian). The target phrases are listed in alphabetical order.

Not all the translations proposed by the students are verified online. For instance, phrases with evident grammar issues do not need to be confirmed via online searches, as well as correct renderings or translations already discussed in the chapters of this research project.

Please note that the .gov.it, cnel.it and .it domains were searched interchangeably during the corrections of the students' assignments. The table below may report only one domain for simplification purposes.

Source text	Translations proposed by students	S/I/U	Google syntax	Results
1. XX shall be entitled to	XX avrà diritto a	S	"società cliente consumatore avrà * diritto facoltà" site:.gov.it	Many hits with ' <i>diritto</i> ' and ' <i>facoltà</i> '
	XX avrà la facoltà di	S	"società cliente consumatore avrà * diritto facoltà" site:.gov.it	Many hits with ' <i>diritto</i> ' and ' <i>facoltà</i> '
	XX deve essere / sarà legittimato a	U	"legittimato legittimare * interessi di mora" site:.gov.it	0 hits
2. charge interest	Addebitare / addebitamento di interessi / un interesse	Ι	"ritardato pagamento * interesse" site:.gov.it	The results always show the modifiers ' <i>moratorio</i> ', ' <i>di mora</i> ', or ' <i>legale</i> ' after ' <i>interesse</i> '
Addebitare interessi mora		S	"addebitare interessi di mora" site:.gov.it	Many hits
	Applicare interessi di mora	S	"applicare * interessi di mora" site:.gov.it	Many hits
	Chiedere un interesse / richiedere interessi	Ι	"chiedere richiedere interessi di mora" site:.gov.it	Very few hits with 'chiedere' and in the students' translations, 'di mora' is missing
	Imputare gli interessi	U	"imputare * interessi di mora" site:.gov.it	0 hits
3. in respect of late payment	Nel rispetto di un tardato pagamento	Ι	"un tardato pagamento" site:.gov.it; "nel rispetto di un tardato pagamento" site:.it	Results suggest 'tardivo' or 'ritardato'
	Sui / in rapporto a / in merito a / in caso di / in relazione a pagamenti tardivi / un pagamento tardivo		"pagamento tardivo" "interessi * mora moratori" site:.gov.it; "pagamento tardivo * interesse interessi" site:.gov.it	Many hits
4. of any sum due	Per / di qualsiasi somma dovuta	S	"qualunque qualsiasi somma dovuta" site:.gov.it	Many hits with both ' <i>qualunque</i> ' and

				'qualsiasi'
	Per / di qualunque somma dovuta	S	"qualunque qualsiasi somma dovuta" site:.gov.it	Many hits with both ' <i>qualunque</i> ' and ' <i>qualsiasi</i> '
	Per ogni / una somma dovuta	Ι	"per ogni una somma dovuta" site:.gov.it; "per ogni una somma dovuta" site:.cnel.it; "interesse interessi * per ogni una somma dovuta" site:.it	No related hits (there are results with 'su ogni somma' or 'pagare la somma dovuta'). One hit only in the .it domain
5. under this Agreement	Ai sensi del presente accordo	S	"ai sensi del presente accordo" site:.gov.it	Many hits
	Ai sensi del presente contratto	S	"ai sensi del presente contratto" site:.gov.it	Many hits
	Ai sensi di / secondo questo contratto	I	contratto" site:.cnel.it; "secondo questo contratto" site:.cnel.it; "secondo questo contratto" site:.it	The CNEL domain generates no results. If the .it domain is searched for, unrelated contexts are obtained (the phrase 'secondo questo contratto' means 'by interpreting this contract')
	Come previsto dal contratto	S	"come previsto * contratto" site:.gov.it	Many hits
	In virtù di questo contratto S "in virtù * questo site:.gov.it; "in virtù di contratto" site:.it	"in virtù di questo	Many hits in the .it domain	
6. which shall accrue	Che / i quali matureranno / che maturerà	S	"interessi * mora moratori legali * matureranno maturano" site:.gov.it	Many hits
	Che verrà maturato	Ι	"interesse * che verrà maturato" site:.gov.it; "interesse * che verrà maturato" site:.cnel.it "interesse * che verrà maturato" site:.it	the .it domain
	A partire / cominciare dalla data del dovuto	Ι	"pagamento * dovuto" site:.gov.it;	The expression 'pagamento dovuto' is not in use. Among the

becomes due	pagamento / in cui il pagamento è / sarà / diventa dovuto		"pagamento * dovuto" site:.cnel.it	results, there are phrases with 'pagamento del dovuto' or 'pagamento dell'importo dovuto'. The CNEL domain produces 'versamento dell'acconto dovuto', which is unrelated
	A partire dalla data in cui il pagamento diventa obbligatorio	Ι	"interesse interessi" "da quando * pagamento * obbligatorio" site:.it	Unrelated hits
	A partire dalla data in cui il pagamento dovrà essere effettuato		"interesse interessi di mora" "pagamento * effettuato" site:.gov.it; "interesse interessi di mora" "pagamento * effettuato" site:.it	The two phrases are not strictly connected
	Dalla data / a partire dal giorno di scadenza del pagamento		"interessi moratori" "dalla scadenza del pagamento" site:.gov.it	Many hits
	Dalla data / dal momento in cui il pagamento diventa / diventerà esigibile	1	"interessi * mora moratori legali" "pagamento * esigibile" site:.gov.it; "interessi * mora moratori legali" "pagamento * esigibile" site:.it; "interessi * mora moratori legali" "pagamento * esigibile" site:.cnel.it	Unrelated hits; no results in the CNEL domain
8. until the date of payment	Al giorno / alla data dell'avvenuto pagamento	S	"fino a * avvenuto pagamento" site:.gov.it	Many hits
	Fino al giorno / alla data del pagamento stesso	S	"interessi interesse di mora" "data * pagamento stesso" site:.gov.it	Many hits
	Fino al suo estinguimento	U	"interessi interesse di mora" "estinzione * pagamento" site:.gov.it; "estinzione * pagamento" site:.it	The right word is 'estinzione', not 'estinguimento'. Even so, 'estinzione' refers to a procedure or a debt, not a payment
9. at a rate of 8% per annum above the base rate of the Bank of England	dell'8% rispetto al /		"interessi interesse di mora" "tasso saggio * rispetto a" site:.gov.it	0 hits
	A un tasso dell'8% annuo	S	"interessi interesse di mora"	Many hits

	superiore al tasso base della Banca d'Inghilterra		"tasso saggio superiore a al" site:.gov.it	
	Ad un tasso dell'8% annuo al di sopra del / sopra il tasso di riferimento / di base della Banca di Inghilterra	Ι	"interessi interesse di mora" "tasso saggio * sopra" site:.gov.it; "interessi interesse di mora" "tasso saggio * sopra" site:.it "interessi interesse di mora" "tasso saggio * sopra" site:.cnel.it	Unrelated hits, e.g., 'sopra' is followed by 'menzionato' ('mentioned') or 'soglia' ('standards'); the CNEL domain produces no hits
	Tasso annuale dell'8% oltre il / in aggiunta al tasso base vigente stabilito presso la Banca di Inghilterra	Ι	"interessi interesse di mora" "tasso saggio * oltre" site:.gov.it.; "interessi interesse di mora" "tasso saggio * in aggiunta" site:.gov.it	Unrelated hits
10. from time to time in force	Di volta in volta in vigore	S	"di volta in volta in vigore" site:.gov.it; "tasso interesse * di volta in volta in vigore" site:.it	Many hits
	Di volta in volta vigente	S	"tasso interesse * di volta in volta vigente" site:.gov.it	Many hits
	In vigore / vigente in un dato momento	Ι	"vigore vigente in un dato momento" site:.gov.it; "vigore vigente in un dato momento" site:.it; "vigore vigente in un dato momento" site:.cnel.it	In these contexts, the phrase ' <i>in vigore</i> / <i>vigente</i> ' clearly refers to laws or law decrees, not interest rates
	In vigore in quel momento	S	"vigore vigente in quel momento" site:.gov.it; "tasso interesse * vigore vigente in quel momento" site:.it	Many hits

## Appendix 28 Overall marks of the first English>Italian translations

This appendix lists the percentage values of the marks (i.e., Satisfactory, In need of improvement, Satisfactory / In need of improvement, and Unsatisfactory) of the students' first translations (English > Italian).

	5	5	]	[		U
Source phrase	No. (out of 46)	%	No. (out of 46)	%	No. (out of 46)	%
1. XX shall be entitled to	39	84.78%	3	6.52%	4	8.70%
2. Charge interest	30	23.91%	11	65.22%	5	10.87%
3. In respect of late payment	34	73.91%	1	2.17%	11	23.91%
4. Of any sum due	32	69.57%	11	23.91%	3	6.52%
5. Under this Agreement	31	67.39%	11	23.91%	4	8.70%
6. Which shall accrue	39	84.78%	1	2.17%	6	13.04%
7. From the date when payment becomes due	14	30.43%	28	60.87%	4	8.70%
8. Until the date of payment	14	30.43%	28	60.87%	4	8.70%
9. At a rate of 8% per annum above the base rate of the Bank of England	23	50.00%	9	19.57%	14	30.43%
10. From time to time in force	34	73.91%	3	6.52%	9	19.57%

## **Overall marks**

The following table considers all the phrases proposed (or omitted) by the students (i.e., 90) to translate the clause of the first translation assignment from English into Italian. In practice, out of the 10 source phrases, the students proposed 90 target phrases overall, 37% of which were marked 'S', 39% 'U', and 24% 'T. See Appendix 25 to understand how number 90 is obtained.

Marks	Overall number of phrases proposed by the students	% (out of 90)
S	33	36.67%
Ι	22	24.44%
U	35	38.89%
Total target phrases / translations	90	

# Appendix 29 The students' second translation (Italian>English) with marks

This appendix provides the students' target phrases proposed in the second translation assignment from Italian into English. For reasons of completeness, it also shows the corpus-based translations of the source phrases. It presents the number of students proposing each translation option and the corresponding mark given. The target phrases are listed from the most frequent to the least.

Source phrase	No. of target phrases	Translations proposed by the students (the first line is the corpus-based translation)	No. of students (out of 46)	% of students	<b>S/I/</b> U
1. Il contratto si considererà tacitamente rinnovato		<i>Corpus-based</i> : the contract shall / will be renewed automatically / automatically renewed			
	1	The contract / the agreement shall / will be considered automatically renewed	9	19.57%	S
	2	The contract will be (automatically) renewed (automatically)	6	13.04%	S
	3	This / the agreement shall be automatically renewed	6	13.04%	S
	4	The agreement / contract will be / is considered tacitly renewed	6	13.04%	S
	5	The agreement / contract will / shall automatically renew	4	8.70%	S
	6	This agreement will be automatically renewed / renewed automatically	3	6.52%	S
	7	This agreement shall be deemed automatically renewed / to be automatically renewed	2	2 4.35%	S
	8	The agreement will be considered renewed; the contract shall be renewed	2	4.35%	Ι
	9	The contract shall be considered impliedly / silently renewed	2	4.35%	U
	10	The agreement shall continue in force and effect	1	2.17%	S
	11	The contract shall be automatically renewed	1	2.17%	S
	12	The contract / agreement shall be tacitly renewed	1	2.17%	S
	13	The contract should be considered tacitly renewed	1	2.17%	I
	14	The agreement shall be considered tacitly prolonged	1	2.17%	Ι

	15	The contract should be considered implicitly renewed	1	2.17%	U
		Total 'S'	39	84.78%	
		Total 'I'	4	8.70%	
		Total 'U'	3	6.52%	
2. di ulteriori 12 (dodici) mesi		<i>Corpus-based</i> : for further periods of 12 (twelve) months; for further 3 month terms			
	16	For further 12 (twelve) months	19	41.30%	S
	17	For further periods of 12 months	10	21.74%	S
	18	By a further 12 (twelve) months	7	15.22%	Ι
	19	For 12 additional months	3	6.52%	S
	20	For a period of 12 (twelve) months	2	4.35%	S
	21	For an additional period of 12 (twelve) months	1	2.17%	S
	22	For additional 12 months	1	2.17%	S
	23	For a further period of 12 months	1	2.17%	S
	24	For an additional 12 months	1	2.17%	Ι
	25	Of 12 months further	1	2.17%	U
		Total 'S'	37	80.43%	
		Total 'I'	8	17.39%	
		Total 'U'	1	2.17%	
3. fatta salva		<i>Corpus-based</i> : unless; without prejudice to; except (for)			
	26	Without prejudice to	21	45.65%	S
	27	Unless	8	17.39%	S
	28	Except for	7	15.22%	S
	29	Except	3	6.52%	S
	30	And subject to	2	4.35%	S
	31	The client reserves (the right)	1	2.17%	S
	32	Notwithstanding	1	2.17%	S
	33	With (the right)	1	2.17%	S
	34	Except to	1	2.17%	Ι

	35	Without	1	2.17%	U
		Total 'S'	44	95.65%	
		Total 'I'	1	2.17%	
		Total 'U'	1	2.17%	
4. la facoltà		<i>Corpus-based</i> : right to terminate; intention to terminate; unless the client provides notice of termination; unless you give written notice (to XX) that you do not wish to renew			
	36	The right	27	58.70%	S
	37	There is an intention; an intention	3	6.52%	S
	38	Omission	3	6.52%	S
	39	(except for) The wish / (unless) there is the wish	3	6.52%	Ι
	40	The clients provides / either party gives	2	4.35%	S
	41	Is given (notice of termination is given); you give (notice)	2	4.35%	S
	42	The authority; the power	2	4.35%	S
	43	The willingness	1	2.17%	S
	44	The ability	1	2.17%	S
	45	Any rights of XX's	1	2.17%	Ι
	46	The faculty	1	2.17%	U
		Total 'S'	41	89.13%	
		Total 'I'	4	8.70%	
		Total 'U'	1	2.17%	
5. di non voler rinnovare		<i>Corpus-based</i> : that you do not wish to renew; prior written notice of termination / non-renewal; if you want to end a contract before it is completed; if you wish to terminate the agreement; you wish to cancel the contract; you may cancel the contract; either party may terminate the contract			
	47	Not to renew (it)	15	19.57%	S
	48	To not wish the renewal / to not wish to renew	5	10.87%	U
	49	(customer / client sends a) Written notice	4	8.70%	S

		of termination; written notice of non renewal; notice of termination			
	50	To terminate the agreement / contract; to terminate it	3	6.52%	S
	51	To cancel	3	6.52%	S/I
	52	Of not to renew	3	6.52%	Ι
	53	Of not wanting to renew; of not want to renew	2	4.35%	U
	54	To not renew (it)	2	4.35%	S
	55	(you give notice) that you do not wish to renew; if the client wishes not to renew it	2	4.35%	S
	56	Not to want to renew	2	4.35%	Ι
	57	Does not want to renew it	1	2.17%	S
	58	To refuse to renew it	1	2.17%	S
	59	Not wishing to renew	1	2.17%	Ι
60	60	To decline the renewal	1	2.17%	Ι
	61	Do not want to renew it [wrong agreement with subject]	1	2.17%	U
		Total 'S'	28	60.87%	
		Total 'S/I'	3	6.52%	
		Total 'I'	7	15.21%	
		Total 'U'	8	17.39%	
6. alla scadenza		<i>Corpus-based</i> : at the end of the term; before it is completed; upon / on expiration; before the expiry date; by / before the renewal date; before or on the renewal date	8 17.39%		
	62	At the expiry date; upon expiry	10	21.74%	S
	63	Prior to expiry; before the expiry date; prior to the expiry date; by the expiry date		15.22%	S
	64	Before or on the renewal date; by / before the renewal date	4	8.70%.	S
	65	On expiration; upon expiration	3	6.52%	S
	66	At / within the / its deadline	3	6.52%	Ι
	67	At the expiration date	2	4.35%	S

	68	Upon the termination date	2	4.35%	S
	69	On the due date	2	4.35%	Ι
	70	Upon the expiration	2	4.35%	Ι
	71	At the end of the term	1	2.17%	S
	72	Before it is completed	1	2.17%	S
	73	On the expiring date	1	2.17%	S
	74	On the renewal date	1	2.17%	S
	75	Prior to the renewal date	1	2.17%	S
	76	At the end	1	2.17%	Ι
	77	By the expiry	1	2.17%	Ι
	78	Within the renewal date	1	2.17%	Ι
	79	By the expire date	1	2.17%	U
	80	On due time	1	2.17%	U
	81	At the date of termination	1	2.17%	U
		Total 'S'	33	71.74%	
		Total T	10	21.74%	
		Total 'U'	3	6.52%	
7. da comunicarsi		<i>Corpus-based</i> : be notified; to notify; be communicated; such termination must be provided in the form of; notices will be sent			
	82	To be notified; to notify; is notified; by notifying; which shall be notified	21	45.65%	S
	83	To be communicated	11	23.91%	S
	84	Omission	5	10.87%	S
	85	Which must be provided; shall be provided	2	4.35%	S
	86	That / which shall be sent	2	4.35%	Ι
87	T	And communicate it	1	2.17%	S
	87				
	87 88	Such notice shall be sent	1	2.17%	S
			1		
	88	Such notice shall be sent		2.17%	Ι

		Total 'S'	41	89.13%	
		Total 'I'	3	6.52%	
		Total 'U'	2	4.35%	
8.       con       apposita         comunicazione		<i>Corpus-based</i> : with written notice; formal notification (of the cancellation); by notice in writing; upon prior notice; by sending notice; upon written notice			
	92	Omission	17	36.96%	S
	93	With / by express / specific notification	5	10.87%	Ι
	94	In the form of a written notice; by written notice; with written notice	3	6.52%	S
	95	Through proper / formal notice	3	6.52%	S
	96	Through specific / relevant notice	3	6.52%	Ι
	97	With a notice; by a notice	2	4.35%	S
	98	With a written specific notice	2	4.35%	Ι
	99	With specific / proper message	2	4.35%	U
	100	With proper notification	1	2.17%	S
	101	(unless there is a) notice (that shall be sent)	1	2.17%	S
	102	By prior notice	1	2.17%	Ι
	103	With a suitable communication	1	2.17%	U
	104	In the appropriate form	1	2.17%	U
	105	In written	1	2.17%	U
	106	Regularly	1	2.17%	U
	107	Through correspondence	1	2.17%	U
	108	Through specific communication	1	2.17%	U
		Total 'S'	27	58.70%	
		Total 'I'	11	23.91%	
		Total 'U'	8	17.39%	
9. a mezzo lettera raccomandata		<i>Corpus-based</i> : to be sent by registered post; certified, registered or royal mail; recorded delivery			
	109	By (means of) registered post / mail	24	52.17%	S
	110	By means of a / by recorded delivery	5	10.87%	S

		letter			
	111	By recorded delivery	4	8.70%	S
	112	Via certified / registered letter	3	6.52%	S
	113	By a registered letter; by first class registered post	2	4.35%	S
	114	By means of (a) registered letter	2	4.35%	S
	115	Via registered mail	2	4.35%	S
	116	By certified letter	1	2.17%	S
	117	By first class recorded delivery	1	2.17%	S
	118	With registered letter	1	2.17%	S
	119	Omission	1	2.17%	U
		Total 'S'	45	97.83%	
		Total 'U'	1	2.17%	
10. all'altra parte		<i>Corpus-based</i> : to the other party; to XX; to the other; to you			
	120	To the other party	39	84.78%	S
	121	To the other part	2	4.35%	S
	122	(By notifying) the other party	1	2.17%	S
	123	To the other	1	2.17%	S
	124	The other party [preposition 'to' missing]	1	2.17%	Ι
	125	For the opposite part	1	2.17%	U
	126*	To other	1	2.17%	U
		Total 'S'	43	93.48%	
		Total 'I'	1	2.17%	
		Total 'U'	2	4.35%	

\*Total number of phrases (and omissions) proposed by the students: 126

#### Legend:

S = Satisfactory (correct and frequent)

I = In need of improvement (there are minor issues or the terminology is generally correct but not frequent) S/I = Satisfactory or In need of improvement (the term is satisfactory or in need of improvement depending on the target legal system, i.e., it is satisfactory in some circumstances but not completely satisfactory in others) U = Unsatisfactory (the term/word does not make any sense; it is incomprehensible in the context; it is a mistranslation; it shows no frequency in any contract database, or there are major grammatical issues)

# Appendix 30 Sketch Engine corpus-based analyses for the second translation assignment (Italian>English)

This appendix shows the SE searches carried out after the second lesson to assess the students' translations into English and address their shortcomings. The online Hoepli bilingual Dictionary (<u>https://dizionari.repubblica.it</u>) was also consulted. In this case, the phrase 'Hoepli Dictionary' is reported in the table below. The content of this appendix was sent to the students as a reference guide. At the bottom of the table, it is possibile to find the corpus-based translations of the source clause and an equivalent target clause sourced from the English sub-corpus.

Source text	I look for in SE	I find
Rinnovato	Renewed (right context) (left context)	-will be <u>renewed automatically</u> for further periods of 12 months at the end of the term -this agreement shall be <u>automatically renewed</u> at the end of the initial term as the renewed term <u>unless the client provides notice of</u> <u>termination</u> at least thirty (30) days prior to the end of the initial term or renewed term
	Force and effectW/lemmacontractagreement10 r/l	-this agreement and all of its terms shall remain in full force and effect until it is terminated
(Rinnovato) tacitamente	Impliedly tacitly	Unrelated: -The clauses of the Agreement which expressly or impliedly have effect after termination -XX, its agents, affiliates, licensors or the like, do not represent or warrant, expressly or impliedly , that XX's services will not be interrupted or error free
Ulteriori 12 mesi	<b>Further</b> W/POS preposition 1 1	( <i>see also results above</i> ) -for further periods of 12 (twelve) months -for further 3 month terms
	Additional W/lemma period month 5 r/l	-for one additional month
Fatta salva	Hoepli Dictionary Salvo	Unless, except (for)
	Unless W/lemma withdraw terminate renew right faculty 15 r	(see also the results for 'renewed') -for further periods of 12 months at the end of the term <u>unless terminated</u> in accordance with these terms and conditions -unless you have terminated the service in accordance with the Contract -unless terminated either by You or by XX in writing -(unrelated): unless otherwise stated. 6.4. XX reserves the right to

	Except W/lemma right faculty terminate withdraw cancel renew 15 r	-except for the rights of XX's suppliers -except for any rights expressly granted herein
		-without prejudice to any rights that have accrued under a Contract or any of its rights or remedies, either party <u>may terminate</u> a Contract on giving not less than 30 days written notice to the other party -this condition 18.1 is <u>without prejudice to the</u> Centre Owner's <u>right to terminate</u> the Contract with immediate effect
Facoltà	The right to	<ul> <li>-the right to terminate this Agreement</li> <li>-the right to terminate the Contract</li> <li>-XX reserves the right to terminate</li> <li>-XX shall have the right to terminate this Agreement</li> </ul>
	Intention	-this Agreement will become effective on the date the service is ordered and shall continue until terminated by either party in writing of its <u>intention to terminate the Agreement</u> -termination of the Agreement. 10.1. The Customer shall furnish on XX Written notice of <u>intention to cancel</u>
(Facoltà di) non voler rinnovare	Renew* W/lemma no not 5 r/l	(see also the results for 'renewed': 'unless the client provides notice of termination') - <u>unless you give written notice</u> to XX sixty (60) days before the renewal date <u>that you do not</u> wish to renew -you <u>do not wish to renew</u> or make changes to such term of this agreement
	<b>Renew*</b> W/lemma <b>terminate</b> 15 r/l	If you wish to terminate the agreement we require thirty days written notice prior to the renewal date
	Want wish W/lemma terminate cancel renew renewal end 5 r/l	-if the client wishes to terminate, such termination must be <u>provided in the form of a</u> <u>written notice</u> (email) by recorded or registered mail to XX -if you <u>wish to terminate the agreement</u> we require thirty days written notice prior to the renewal date -you <u>may want to end</u> the Contract
	<b>May</b> W/lemma <b>terminate</b> 10 r/l	-either party <u>may terminate</u> the hosting facility contract by giving the other party at least one- month's notice -either party may terminate the contract with immediate effect

		-you may cancel the Contract after its formation
Alla scadenza	<b>Renew*</b> W/lemma <b>date day</b> 5 r/l	-before or on the renewal date -prior to the renewal date
	<b>Expir*</b> W/lemma <b>date day</b> 5 r/l	-3 days prior to expiry -(before) the expiry date -the expiration date -the date of expiry -upon / on expiration
Da comunicarsi	Communicate notify	<ul> <li>-to notify us as soon as possible</li> <li>-will be notified</li> <li>-you must notify us</li> <li>-will be communicated to the Customer</li> </ul>
	Communicat* notif* W/lemma cancel cancellation terminate termination 10 r/l	Not translating to the source phrase literally, but useful: -shall require formal notification of the cancellation -written notice of intention to cancel within the respective notification period -we will treat the order as cancelled and notify you in writing
Con apposita comunicazione	Written notice	-to be sent <u>by written notice to the other party</u> -one party <u>gives</u> the other party <u>written notice to</u> <u>terminate</u> -can be terminated at any time <u>with written</u> <u>notice</u> -may terminate this Agreement <u>by written</u> <u>notice</u> -either party may change its address to which notice or payment is <u>to be sent by written notice</u> to the other ( <i>see also results for</i> want wish <i>and for</i>
	By means of	communicat* notif*) Unrelated: -by means of XX services
	Notice communication	No hits
	W/lemma proper relevant formal specific express suitable 2 1	
	Notice notification commu nication	-with a termination notice -by giving written notice
	W/lemma with through by 31	-by sending notice of your cancellation -with formal notification of cancellation

	particle 31	<ul> <li>-prior written notice</li> <li>-by notice in writing</li> <li>-upon prior notice</li> <li>-with written notice</li> <li>-by sending notice</li> <li>-upon written notice</li> <li>-formal notification (1 hit only)</li> </ul>
A mezzo lettera raccomandata	Hoepli Dictionary <i>Raccomandata</i>	Registered letter / post
	Registered	-shall be in writing and sent <u>by first class</u> registered post -in proving the giving of notice it shall be sufficient to prove that the notice was left or that the envelope containing such notice was properly addressed and posted <u>by first class</u> registered post -by pre-paid first-class post, recorded delivery or registered post
	Certified	-mailed by certified; registered or royal mail
	First class	-first class letter post; first class post / mail
All'altra parte	Other part*	-written notice to the other party -written notice of such termination to the other party
	Notice to	-any notice to be given by either party to the other -giving notice to you -written notice to XX

## **Corpus-based translation proposals**

The contract shall be renewed automatically for further periods of 12 (twelve) months at the end of the term, unless terminated with written notice to be sent to the other party by registered post. OR

This agreement shall be renewed automatically for further periods of 12 (twelve) months, unless you do not wish to renew (it) and give written notice to be sent by registered post to XX that you do not wish to renew.

## Partly equivalent clause in the English sub-corpus

Fixed term contracts will be renewed automatically for further periods of 12 months at the end of the term unless terminated in accordance with these terms and conditions.

# Appendix 31 Web-based searches in support of the marks (second Italian>English translations)

This appendix provides the online searches carried out in the Onecle and LawInsider contract databases to explain and justify the marks given to the students in their second translation assignment (Italian > English). The target phrases are listed in alphabetical order.

Not all the translations proposed by the students are verified online. For instance, phrases with evident grammar issues do not need to be confirmed via online searches, as well as correct renderings or translations already discussed in the chapters of this research project.

Please note that the .onecle.com and .lawinsider.com domains were searched interchangeably during the corrections of the students' assignments. The table below may show only one domain for simplification purposes.

Source text	Translations proposed by students		Google syntax	Results	
1. Il contratto si considererà tacitamente rinnovato	The Agreement / contract will be / is considered tacitly renewed	S	"contract agreement" "tacitly renewed" site:.lawinsider.com	Many hits	
	The Agreement shall be considered tacitly prolonged	Ι	"contract agreement * prolonged" site:.onecle.com; "contract agreement * tacitly prolonged" site:.lawinsider.com	Few hits from the first query but no instances of 'tacitly'. The second search string generates results with 'tacitly extended'	
	The agreement shall continue in force and effect	S	"contract agreement shall continue in force and effect" site:.onecle.com; "contract agreement * force and effect" site:.onecle.com	Many hits	
	The contract / the agreement shall / will be considered automatically renewed	S	"contract agreement * considered * renewed" site:.onecle.com; "contract agreement * considered * renewed" site:.lawinsider.com	Many hits in the lawinsider domain; in the onecle database, instead, 'considered' is replaced by 'deemed'	
	The contract shall be considered impliedly / silently renewed	U	"contract agreement * silently impliedly renewed" site:.onecle.com; "contract agreement * silently impliedly renewed" site:.lawinsider.com	0 hits	
	The contract should be considered tacitly renewed	1	"The contract should be considered tacitly renewed" site:.onecle.com	The modal verb 'should' is replaced automatically by 'shall'	
	This Agreement shall be deemed automatically	S	"contract agreement * deemed * renewed"	Many hits	

	renewed / to be automatically renewed		site:.onecle.com	
2. di ulteriori 12 (dodici) mesi	For 12 additional months	S	"renewed renewal for * additional months" site:.lawinsider.com	Many hits
	Of 12 months further	U	"renewal renewed of * months further" site:.onecle.com	0 hits
3. fatta salva	Except	S	"except the right" site:.onecle.com	Many hits
	Except for	S	"except for the right" site:.onecle.com	Many hits
	Except to	Ι	"except to the right" site:.onecle.com	1 hit
	Notwithstanding	S	"notwithstanding the any right" site:.onecle.com	Many hits
	With (the right to)	S	"with the right * terminate cancel" site:.onecle.com	Many hits
	Without prejudice to		"without prejudice to the any right" site:.onecle.com	Many hits
4. la facoltà	(except for) The wish / (unless) there is the wish	Ι	"the wish to terminate withdraw" site:.onecle.com	Results show that 'wish' is used as a verb
	The ability	S	"ability to terminate the this contract agreement" site:.onecle.com; "ability to terminate the this contract agreement" site:.lawinsider.com	Many hits
	The authority; the power	S	"power authority to terminate the this contract agreement" site:.onecle.com	Many hits
	The faculty		"faculty to terminate the this contract agreement" site:.onecle.com	0 hits
	The right	S	"the right to terminate the contract" site:.onecle.com	Many hits
	The willingness	s	"willingness * terminate withdraw" site:.lawinsider.com	Some hits
	There is an intention; an intention		"an intention to terminate the this contract agreement" site:.onecle.com;	Some hits; there are many hits without 'the/this' before 'contract/agreement'

				(second and third query)
			"an intention to terminate * contract agreement" site:.onecle.com;	
			"intention to terminate * contract agreement" site:.onecle.com	
5. di non voler rinnovare	Not to renew (it)	S	"desire intention power aut hority not to renew" site:.onecle.com	Many hits
	Not to want to renew	Ι	"not to want to renew" site:.onecle.com	1 hit
	Not wishing to renew	Ι	"not wishing to renew" site:.onecle.com	1 hit
	Of not to renew Of not wanting to renew		"of not to renew" site:.lawinsider.com	The preposition 'of' is mostly not present in the results, e.g. 'election not to renew'; 'intent not to renew'
			"of not wanting to renew" site:.onecle.com	0 hits; 'does not want / desire' is suggested
	To decline the renewal	S	"decline the renewal" site:.lawinsider.com	Many hits
	To not renew (it)	S	"desire intention to not renew" site:.onecle.com	Many hits
	To not wish the renewal / to not wish to renew	U	"to not wish to renew" site:.onecle.com; "to not wish to renew" site:.lawinsider.com	0 hits
6. alla scadenza	At / within the / its deadline	Ι	"the contract agreement deadline" site:.lawinsider.com	Adverbs such as 'before' and 'prior to' prevail before the 'the contract / agreement deadline'
	At the expiry date	S	"at the expiry date" site:.onecle.com; "at the expiry date" site:.lawinsider.com	Many hits
	Before the expiry date		"before the expiry date" site:.onecle.com; "before by on the expiry date" site:.onecle.com	Many hits
	By the expire date	U	"by the expire date" site:.onecle.com	0 hits: 'expire' is replaced by 'expiration' or 'expiry'
	By the expiry	Ι	"by the expiry" site:.onecle.com	After 'expiry' there is generally a prepositional phrase (e.g., 'of the period')
384	By the expiry date	S	"by the expiry date"	Many hits

			site:.lawinsider.com	
	On the expiring date	S	"on the expiring date" site:.onecle.com	Some hits
	Upon the expiration	Ι	"upon the expiration" site:.onecle.com	After 'expiration' there is generally a prepositional phrase (e.g., 'of the contract'), or there is no 'the' ('upon expiration')
	Upon the termination date	S	"upon the termination date" site:.lawinsider.com	Many hits
	Within the renewal date	Ι	"within the renewal date" site:.lawinsider.com	1 hit
	On the due date	Ι	"contract * due date" site:.onecle.com	From the results, it is clear that 'due date' refers to payments, not to the contract
7. da comunicarsi	That shall be noticed	Ι	"that shall be noticed" site:.onecle.com	Often used in trial contexts, e.g. 'shall be noticed to be heard in the judicial district'
8. con apposita comunicazione	Through proper / formal notice	S	"through proper formal notice" site:.onecle.com; "through proper formal notice" site:.lawinsider.com	Some hits
	Through specific / relevant notice	Ι	"through specific relevant notice" site:.onecle.com; "specific relevant notice" site:.onecle.com	'specific notice' and 'relevant notice' appear, but not in the context of the source text (e.g., 'specific notice procedures'; 'relevant notice periods')
	With / by express / specific notification	Ι	"with by express specific notification" site:.onecle.com; "express specific notification" site:.onecle.com	'specific notification' and 'express notification' appear, but not in the context of the source text (e.g., 'specific notification procedures'; 'express notification method', etc.)
	With a suitable communication	U	"with a suitable communication" site:.onecle.com	'communication' does not refer to 'notice' in the results
		-	communication"	refer to 'notice' in the
	communication With a written specific	-	communication" site:.onecle.com "with a written specific	refer to 'notice' in the results 'specific' is redundant in
9. a mezzo lettera raccomandata	communication With a written specific notice	I S	communication" site:.onecle.com "with a written specific notice" site:.onecle.com "with proper notification"	refer to 'notice' in the results 'specific' is redundant in the results

parte				phrase is replaced automatically with 'to the opposite party'
	To the other part	S	"to the other part" site:.onecle.com	Some hits

# Appendix 32 Overall marks of the second Italian>English translations

This appendix lists the percentage values of the marks (i.e., Satisfactory, In need of improvement, Satisfactory / In need of improvement, and Unsatisfactory) of the students' second translations (Italian > English).

	S		S/.	S/I		I		U	
Source phrase	No. (out of 46)	%	No. (out of 46)	%	No. (out of 46)	%	No. (out of 46)	%	
1. Il contratto si considererà tacitamente rinnovato	39	84.78%	-	-	4	8.70%	3	6.52%	
2. di ulteriori 12 (dodici) mesi	37	80.43%	-	-	8	17.39%	1	2.17%	
3. fatta salva	44	95.65%	-	-	1	2.17%	1	2.17%	
4. la facoltà	41	89.13%	-	-	4	8.70%	1	2.17%	
5. di non voler rinnovare	28	60.87%	3	6.52%	7	15.21%	8	17.39%	
6. alla scadenza	33	71.74%	-	-	10	21.74%	3	6.52%	
7. da comunicarsi	41	89.13%	-	-	3	6.52%	2	4.35%	
8. con apposita comunicazione	27	58.70%	-	-	11	23.91%	8	17.39%	
9. a mezzo lettera raccomandata	45	97.83%	-	-	-	-	1	2.17%	
10. all'altra parte	43	93.48%	-	-	1	2.17%	2	4.35%	

# **Overall marks**

The following table considers all the phrases proposed (or omitted) by the students (i.e., 126) to translate the clause of the second translation assignment from Italian into English. In practice, out of the 10 source phrases, the students proposed 126 target phrases overall, 61% of which were marked 'S', 18% 'U', 20% 'I' and 1% 'S/I'. See Appendix 29 to understand how number 126 is obtained.

Marks	Overall number of phrases proposed by the students	% (out of 126)
S	77	61.11%
S/I	1	0.79%
Ι	25	19.84%
U	23	18.25%
Total target phrases / translations	126	

# Appendix 33 The students' second translation (English>Italian) with marks

This appendix provides the students' target phrases proposed in the second translation assignment from English into Italian. For reasons of completeness, it also shows the corpus-based translation of each source phrase. It presents the number of students proposing each translation option and the corresponding mark given. The target phrases are listed from the most frequent to the least.

Source phrase	No. of target phrases	Translations proposed by the students (the first line is the corpus-based translation)	No. of students (out of 46)	% of students	<b>S/I/</b> U
1. Upon the occurrence of a Force Majeure event		Corpus-based: (se) si verificano casi di Forza Maggiore			
	1	Al verificarsi di un evento di forza maggiore	21	45.65%	S
	2	Se si verificano / qualora si verifichino casi di forza maggiore	4	8.70%	S
	3	Si verifichino casi di Forza Maggiore	4	8.70%	Ι
	4	Nel / in caso di un evento / eventi di Forza Maggiore	5	10.87%	S
	5	Nel / in caso di eventi determinati da cause di forza maggiore	2	4.35%	S
	6	Per cause di forza maggiore; a causa di eventi di forza maggiore	2	4.35%	S
	7	Nel caso in cui sopraggiungano eventi di forza maggiore	2	4.35%	S
	8	Nell'eventualità che si verifichi un evento di forza maggiore	1	2.17%	S
	9	In presenza di casi di forza maggiore	1	2.17%	S
	10	A seguito di cause di forza maggiore	1	2.17%	S
	11	Al verificarsi di un avvenimento di Forza Maggiore	1	2.17%	Ι
	12	Al ricorrere di cause di Forza Maggiore	1	2.17%	U
	13	In vista del verificarsi di eventi di Forza Maggiore	1	2.17%	U
		Total 'S'	39	84.78%	
		Total 'I'	5	10.87%	
		Total 'U'	2	4.35%	
2. the contractual obligations shall be suspended		Corpus-based: (la parte colpita) sarà dispensata dall'esecuzione delle sue obbligazioni; XX non potrà essere ritenuta responsabile per inadempimenti alle			

		proprie obbligazioni che derivino da			
		cause di forza maggiore			
	14	Gli obblighi / le obbligazioni contrattuali verranno / saranno / sono / (devono essere) sospesi/e	31	67.39%	S
	15	Cesseranno gli obblighi contrattuali	3	6.52%	S
	16	Gli obblighi previsti nel / sanciti dal presente contratto saranno sospesi	2	4.35%	S
	17	L'obbligazione derivante dal rapporto contrattuale si considererà sospesa	2	4.35%	S
	18	Le condizioni contrattuali saranno sospese	2	4.35%	U
	19	I rapporti contrattuali saranno sospesi	1	2.17%	S
	20	L'obbligo contrattuale sarà sospeso	1	2.17%	S
21 ritenuta responsa alle proprie obb		La parte colpita non potrà essere ritenuta responsabile per inadempimenti alle proprie obbligazioni derivanti dal contratto	1	2.17%	S
	22	La parte colpita sarà dispensata dall'esecuzione delle sue obbligazioni	1	2.17%	S
	23	Gli obblighi contrattuali cadranno	1	2.17%	U
	24	XX si riserva il diritto di recedere dal presente contratto	1	2.17%	U
		Total 'S'	42	91.30%	
		Total 'U'	4	8.70%	
3. for any period during which		Corpus-based: nel limite di detti impedimenti; per il periodo di tempo in cui; per tutta la durata di; per l'eventuale periodo di cui; per il tempo in cui			
	25	Nel / per il periodo (di tempo)	13	28.26%	S
	26	Per tutto il periodo	10	21.74%	S
	27	Per qualsiasi / qualunque periodo	10	21.74%	S
	28	Per l'intero periodo	5	10.87%	S
	29	Per l'eventuale periodo	3	6.52%	S
	30	Per ogni periodo	2	4.35%	Ι
	31	Per tutta la durata	1	2.17%	S
	32	Per un periodo di tempo (pari a)	1	2.17%	S
	33	Con effetto immediato	1	2.17%	U
		Total 'S'	43	93.48%	

		Total T	2	4.35%	
		Total 'U'	1	2.17%	
4. the Affected Party		Corpus-based: la parte colpita da un caso di forza maggiore; la parte inadempiente			
	34	La parte colpita	17	36.96%	S
	35	La parte interessata	15	32.61%	S
	36	La parte lesa	7	15.22%	Ι
	37	Il contraente / la parte contraente	2	4.35%	S
	38	XX	2	4.35%	Ι
	39	La parte danneggiata	1	2.17%	Ι
	40	La parte coinvolta	1	2.17%	Ι
	41	La parte condizionata	1	2.17%	U
		Total 'S'	34	73.91%	
		Total 'I'	11	23.91%	
		Total 'U'	1	2.17%	
5. is unable to perform.		Corpus-based: non adempie; non è in grado di			
	42	Non sarà / è in grado / è incapace di adempiere agli stessi / di adempiervi / di adempierle	19	41.30%	S
	43	Sia impossibilitata ad adempiere alla prestazione	5	10.87%	S
	44	Sia nell'impossibilità / sarà impossibilitata a / di svolgere l'attività	5	10.87%	Ι
	45	Non potrà adempiervi / adempiere alla prestazione	4	8.70%	S
	46	In cui non potrà eseguire le proprie obbligazioni	2	4.35%	S
	47	Non è nelle condizioni di adempiere alla prestazione	2	4.35%	S
	48	Sia impossibilitata all'esecuzione delle sue obbligazioni	1	2.17%	S
	49	Non sarà in grado di garantirne l'adempimento	1	2.17%	S
	50	Non è in grado di garantire il servizio	1	2.17%	Ι
	51	Non è in grado di eseguire. [no object specified]	1	2.17%	Ι
	52	Non possa espletare le proprie prestazioni	1	2.17%	Ι

	53	Non sia in grado di portarli a termine	1	2.17%	T
		~ ·			
	54	Non sia in grado di esercitare	1	2.17%	
	55	Risulti inadempiente	1	2.17%	U
	56	Siano state effettivamente rimosse o eliminate le cause che avevano determinato la sua sospensione	1	2.17%	U
		Total 'S'	34	73.91%	
		Total T	9	19.56%	
		Total 'U'	3	6.52%	
6. The Affected Party shall notify () regularly in writing		Corpus-based: la parte colpita da un caso di forza maggiore dovrà tenere (l'altra parte) costantemente informata per iscritto			
	57	La parte interessata dovrà comunicare regolarmente e per iscritto	10	21.74%	S
	58	La parte colpita dovrà tenere () regolarmente informata per iscritto	6	13.04%	S
	59	La parte colpita comunicherà regolarmente per iscritto	5	10.87%	S
	60 <i>La parte interessata notificherà</i> <i>regolarmente e per iscritto</i>	4	8.70%	S	
	61	61 <i>La parte lesa dovrà notificare</i> regolarmente per iscritto	4	8.70%	Ι
	62	La parte lesa dovrà tenere informata regolarmente per iscritto	3	6.52%	Ι
	63	La parte colpita avrà l'obbligo di notificare / notificherà regolarmente () per iscritto		4.35%	S
	64	La parte colpita dovrà informare regolarmente per iscritto	2	4.35%	S
	65	Il contraente / la parte contraente comunicherà regolarmente per iscritto	2	4.35%	S
	66	La parte interessata deve notificare regolarmente	2	4.35%	S
	67	La parte colpita da un caso di forza maggiore dovrà tenere () costantemente informata per posta	2	4.35%	Ι
	68	La parte colpita dovrà costantemente notificare per iscritto	1	2.17%	S
	69	La parte colpita dovrà tenere () costantemente informata per iscritto	1	2.17%	S
	70	La parte danneggiata deve notificare	1	2.17%	Ι

		() per iscritto			
	71	XX notificherà regolarmente per iscritto	1	2.17%	Ι
		Total 'S'	35	76.09%	
		Total T	11	23.91%	
7. (the Non-affected Party)		Corpus-based: (l'altra parte; la parte lesa)			
	72	(Al)l'altra parte	17	36.96%	S
	73	La parte non colpita	7	15.22%	S
	74	Alla parte non interessata	13	28.26%	Ι
	75	Alla parte danneggiata	2	4.35%	Ι
	76	Alla (propria) controparte	2	4.35%	S
	77	Al cliente	1	2.17%	Ι
	78	La parte non lesa	1	2.17%	U
	79	Al beneficiario	1	2.17%	U
	80	Alla parte non condizionata	1	2.17%	U
	81	La parte non contraente	1	2.17%	U
		Total 'S'	26	56.52%	
		Total T	16	34.78%	
		Total 'U'	4	8.70%	
8. of the steps taken		Corpus-based: le modalità previste; le azioni intraprese; i tempi previsti			
	82	(riguardo a) Le misure adottate	15	32.61%	S
	83	(indicando) Le misure prese / intraprese	8	17.39%	S
	84	Le azioni intraprese	6	13.04%	S
	85	Circa i / sui provvedimenti adottati / presi	6	13.04%	Ι
	86	Sugli interventi attuati	3	6.52%	Ι
	87	Dei passaggi portati avanti / effettuati	2	4.35%	U
	88	Gli step compiuti	2	4.35%	U
	89	Sui tempi e le modalità previsti	1	2.17%	S
	90	Le azioni prese	1	2.17%	S
	91	Scrivendo l'azione scelta	1	2.17%	Ι
	92	Le istruzioni da seguire	1	2.17%	U
		Total 'S'	31	67.39%	
		Total T	10	21.74%	
		Total 'U'	5	10.87%	
9. to mitigate the		Corpus-based: per la rimozione o			

effect		ripristino del suddetto caso di forza maggiore			
	93	Per mitigare l'effetto / gli effetti	22	47.83%	S
	94	Per attenuare l'effetto / gli effetti	8	17.39%	S
	95	Per limitare gli effetti della già segnalata (causa di) forza maggiore	4	8.70%	S
	96	Per ridurre l'effetto	4	8.70%	S
	97	Per la rimozione	2	4.35%	S
	98	Per ridurre qualunque / le conseguenza/e	2	4.35%	S
	99	Per limitare i danni	1	2.17%	S
	100	Per ridurre il disagio causato	2	4.35%	Ι
	101	Per moderare gli effetti	1	2.17%	Ι
		Total 'S'	43	93.48%	
		Total 'I'	3	6.52%	
10. of the notified Force Majeure		Corpus-based: <i>del suddetto caso di</i> Forza Maggiore; <i>del caso di forza</i> maggiore occorso			
	102	Del già segnalato evento di forza maggiore	10	21.74%	S
	103	Della / dalla notificata forza maggiore	9	19.57%	S
	104	Dovuti alla causa di forza maggiore notificata	6	13.04%	S
	105	Della forza maggiore segnalata; della già segnalata forza maggiore	5	10.87%	S
	106	Del suddetto caso di forza maggiore	5	10.87%	S
	107	Della già segnalata causa di forza maggiore	4	8.70%	S
	108	Della suddetta causa di forza maggiore notificatagli	3	6.52%	S
	109	Della forza maggiore resa nota / invocata	2	4.35%	S
	110	I danni di forza maggiore	1	2.17%	Ι
	111*	Derivante dalla notificata force majeure	1	2.17%	Ι
		Total 'S'	44	95.65%	
		Total 'I'	2	4.35%	

\*Total number of phrases proposed by the students: 111

**Legend**: S = Satisfactory (correct and frequent)

I = In need of improvement (there are minor issues or the terminology is generally correct but not frequent) S/I = Satisfactory or In need of improvement (the term is satisfactory or in need of improvement depending on the target legal system, i.e., it is satisfactory in some circumstances but not completely satisfactory in others) U = Unsatisfactory (the term/word does not make any sense; it is incomprehensible in the context; it is a mistranslation; it shows no frequency in any contract database, or there are major grammatical issues)

# Appendix 34 Sketch Engine corpus-based analyses for the second translation assignment (English>Italian)

This appendix shows the SE searches carried out after the second lesson to assess the students' translations into Italian and address their shortcomings. The online Hoepli bilingual Dictionary (<u>https://dizionari.repubblica.it</u>) was also consulted. In this case, the phrase 'Hoepli Dictionary' is repoted in the table below. The content of this appendix was sent to the students as a reference guide. At the bottom of the table, it is possibile to find corpus-based translations of the source clause.

Source text	I look for in SE	I find
Force majeure event	Forza maggiore	-Caso di forza maggiore -XX () si riserva la facoltà di sospendere o interrompere il Servizio, anche senza alcun preavviso nel caso in cui () d) <u>si verifichino casi di</u> <u>forza maggiore</u>
Upon the occurrence of a Force Majeure event	Forza maggiore W/POS verb 5 l	-causati da forza maggiore -si verifichino casi di forza maggiore o circostanze -inadempimenti sui servizi offerti che derivino da cause di forza maggiore -salvo il caso di eventi determinati da cause di forza maggiore
Obligations () suspended	<b>Obbligazioni</b> W/lemma <b>forza</b> <b>causa</b> 15 r/l	-('Casi di Forza Maggiore') allora XX () sarà dispensata dall'esecuzione delle sue obbligazioni -XX non potrà essere <u>ritenuta responsabile</u> per inadempimenti alle proprie obbligazioni che derivino da cause di forza maggiore -Il cliente sarà, di conseguenza, dispensato dall'esecuzione delle sue obbligazioni
	Dispensare	-dispensata dall'esecuzione delle proprie obbligazioni <u>nel limite di detti impedimenti</u> -dispensata dall'esecuzione delle sue obbligazioni nel limite di questo impedimento, limitazione o <u>difficoltà</u>
For any period	Per W/lemma periodo durata tempo 5 r	-per il periodo di tempo in cui -per tutta la durata di -per l'eventuale periodo di cui -per il tempo in cui (see also results for 'dispensare')
Affected party	<b>Forza maggiore</b> W/lemma <b>parte</b> 15 r/l	La parte <u>colpita</u> da un caso di forza maggiore dovrà tenere l' <u>altra parte</u> costantemente informata per posta elettronica sui tempi previsti per la <u>rimozione</u> o <u>ripristino</u> del suddetto caso di forza maggiore.
	<b>Parte</b> W/POS adjective 1r	('Casi di Forza Maggiore') () la <u>parte</u> <u>inadempiente</u> cerchi in tutti i modi di evitare o rendere note le cause di mancata esecuzione alla <u>parte lesa</u>

	Parte colpita	[same results as the ones of the search for 'forza maggiore']
Unable to perform	Hoepli Dictionary <b>Perform</b>	Adempiere, svolgere, eseguire, compiere
	Non W/lemma adempiere svolgere eseguire compiere 10 r	0 10 1
	Non è	Non è in grado di
	W/lemma grado condizione 5 r	
	Svolgere	-il Cliente sarà il solo responsabile delle <u>attività</u> <u>svolte</u> tramite i servizi -per scopi non riferibili all'attività professionale eventualmente svolta -propria attività imprenditoriale o professionale eventualmente svolta
Notify regularly in writing		See results for 'Affected Party'
	*mente W/lemma scritto scritta iscritto posta 10 r/l	1 1
Of the steps taken	Hoepli Dictionary Step	Misura, provvedimento, azione
	Misura	Unrelated: misure richieste
	W/POS verb 1 r	
	<b>Provvedimento</b> W/POS verb 1 r	<i>Provvedimenti adottati; provvedimenti adottabili</i> (context: disputes in court; failure to pay for the services, NOT force majeure events)
	Azione	Azioni intraprese
	W/POS verb 1 r	
	Modalità	-modalità previste -modalità descritte -modalità indicate
To mitigate the effect		See results for 'Affected party'
	<b>Ripristino</b> W/lemma <b>forza</b> 15 r/l	-tempi previsti per il ripristino; -tempi previsti per la rimozione o ripristino del suddetto caso di forza maggiore

	Mitigare	0 hits
	Disagio	(results show clauses related to service interruptions for technical reasons): -il Cliente prende atto ed accetta che XX possa sospendere e/o interrompere la fornitura del Servizio per eseguire gli interventi di manutenzione ordinaria o straordinaria (). In tali casi, XX si impegna ad eseguire i predetti interventi nel minor tempo possibile e a ripristinare il Servizio quanto prima al fine di <u>ridurre il disagio creato al Cliente</u>
Of the notified Force Majeure	Forza maggiore	-di un caso di forza maggiore -del suddetto caso di forza maggiore
	<b>Del</b> * W/lemma <b>forza</b> <b>maggiore</b> 5 r	-del suddetto caso di forza maggiore -del caso di forza maggiore occorso

## **Corpus-based translation proposals**

Al verificarsi di un caso di Forza Maggiore,... Se si verifica un caso di Forza Maggiore,...

...la parte colpita sarà dispensata dall'esecuzione delle sue obbligazioni... ...la parte inadempiente non potrà essere ritenuta responsabile per inadempimenti alle proprie obbligazioni...

...nel limite di detti impedimenti. ...per la durata di detti impedimenti.

La parte colpita da un caso di forza maggiore dovrà tenere...

...l'altra parte... ...la parte lesa...

...costantemente informata per iscritto...

...sulle modalità previste... ...sulle azioni intraprese... ...sui provvedimenti adottati...

per la rimozione (e ripristino) del suddetto caso di Forza Maggiore.

# Appendix 35 Web-based searches in support of the marks (second English>Italian translations)

This appendix shows the online searches carried out in the .gov.it, .cnel.it and/or in the .it domains to explain and justify the marks given to the students in their second translation assignment (English > Italian). The target phrases are listed in alphabetical order.

Not all the translations proposed by the students are verified online. For instance, phrases with evident grammar issues do not need to be confirmed via online searches, as well as correct renderings or translations already discussed in the chapters of this research project.

Please note that the .gov.it, cnel.it and .it domains were searched interchangeably during the corrections of the students' assignments. The table below may show only one domain for simplification purposes.

Source phrase	Translations proposed by students	S/I/ U	Google syntax	Results
1. Upon the occurrence of a Force Majeure event	A seguito di cause di forza maggiore	S	"a seguito * forza maggiore" site:.gov.it	Many hits
	Al ricorrere di cause di Forza Maggiore	U	"al ricorrere * forza maggiore" site:.gov.it; "al ricorrere * forza maggiore" site:.cnel.it	0 hits in either domain
	Al verificarsi di un avvenimento di Forza Maggiore	Ι	"avvenimento * forza maggiore" site:.gov.it; "verificarsi di un avvenimento * forza maggiore" site:.it	1 hit
	Al verificarsi di un evento di forza maggiore	S	"al verificarsi * evento eventi * forza maggiore" site:.gov.it; "al verificarsi di un evento * forza maggiore" site:.it	Many hits
	In presenza di casi di forza maggiore	S	"in presenza * forza maggiore" site:.gov.it	Many hits
	In vista del verificarsi di eventi di Forza Maggiore	U	"in vista del verificarsi * forza maggiore" site:.gov.it; "in vista del verificarsi * forza maggiore" site:.it; "in vista del verificarsi * forza maggiore" site:.cnel.it	0 hits
	Nel / In caso di eventi determinati da cause di forza maggiore		"eventi determinati da * forza maggiore" site:.gov.it; "eventi determinati da * forza maggiore" site:.it	Some hits in the .gov.it domain; many hits in the .it domain
	Nel caso di un evento /	S	"evento eventi di forza	Many hits

	eventi di forza maggiore		maggiore" site:.gov.it	
	Nell'eventualità che si verifichi un evento di forza maggiore		"nell'eventualità * di forza maggiore" site:.gov.it	Some hits
2. the contractual obligations shall be suspended	Cesseranno gli obblighi contrattuali	S	"forza maggiore" "obbligazioni obblighi * cessano cesseranno" site:.gov.it	Many hits
	Gli obblighi / le obbligazioni contrattuali verranno / saranno / sono / (devono essere) sospesi		"obbligazioni obblighi * sospesi" "forza maggiore" site:.gov.it	Many hits
	Gli obblighi contrattuali cadranno	U	"forza maggiore" "obblighi obbligazioni contrattuali cadranno cadono" site:.gov.it; "obbligazioni obblighi * cadono cadranno" site:.gov.it	0 hits
	I rapporti contrattuali saranno sospesi	S	"sospensione sospesi * rapporti contrattuali" "forza maggiore" site:.gov.it	Some hits
	Le condizioni contrattuali saranno sospese	U	"condizioni contrattuali * sospese" "forza maggiore" site:.gov.it; "condizioni contrattuali * sospese" "forza maggiore" site:.cnel.it; "sospensione * condizioni contrattuali" "forza maggiore" site:.gov.it; "sospensione * condizioni contrattuali" "forza maggiore" site:.cnel.it	0 hits. As a matter of fact, 'obbligazioni contrattuali' ('contract obligations') can be 'suspended', not 'condizioni contrattuali' ('contract conditions')
	XX si riserva il diritto di recedere dal presente contratto		"forza maggiore * recedere" site:.gov.it	0 hits. The verb 'risolvere' should be used. However, the corpus shows incorrect evidence of 'recedere' collocating with 'forza maggiore'
3. for any period during which	Per l'intero periodo	S	"forza maggiore" "per * intero periodo" site:.gov.it	Many hits
	Per ogni periodo	Ι	"forza maggiore" "per ogni periodo" site:.gov.it	The phrase ' <i>per ogni</i> <i>periodo</i> ' is used, but not in force majeure

				clauses, e.g., 'per ogni periodo rilevante'; 'per ogni periodo di fatturazione'
	Per qualsiasi / qualunque periodo	S	"forza maggiore" "per qualsiasi qualunque periodo" site:.gov.it	Some hits
	Per un periodo di tempo pari a	S	"forza maggiore" "per un periodo di tempo pari a" site:.gov.it	Many hits
			"contraente * forza maggiore" site:.gov.it;	
4. the Affected Party	Il contraente / la parte contraente	S	"il contraente * forza maggiore" site:.it;	Many hits in the .gov.it domain; some hits in the .it domain
			"parte contraente * forza maggiore" site:.it	
	La parte coinvolta	Ι	"forza maggiore * parte coinvolta" site:.it	1 hit
	La parte condizionata	U	"forza maggiore * parte condizionata" site:.it	0 hits
	La parte danneggiata	Ι	"parte danneggiata * forza maggiore" site:.it	1 hit
	La parte interessata	S	"forza maggiore * parte interessata" site:.gov.it; "forza maggiore * parte interessata" site:.it	Some hits in the .gov.it domain; many hits in the .it domain
	La parte lesa	Ι	"parte lesa * forza maggiore" site:.it	1 hit; according to corpus evidence the ' <i>parte lesa</i> ' is the non- affected party
5. is unable to perform.	In cui non potrà eseguire le proprie obbligazioni	S	"eseguire le proprie obbligazioni" "forza maggiore" site:.gov.it	Some hits
	Non possa espletare le proprie prestazioni	Ι	"espletare * prestazioni * forza maggiore" site:.gov.it; "espletare * prestazioni" site:.gov.it	0 hits for ' <i>espletare</i> <i>prestazioni</i> ' together with ' <i>forza maggiore</i> '; however, ' <i>espletare</i> ( <i>le</i> <i>proprie</i> ) <i>prestazioni</i> ' is used in contracts
	Non sia in grado di esercitare	U	"non * in grado di esercitare" "forza maggiore" site:.gov.it; "non * in grado di esercitare" "forza maggiore" site:.cnel.it "non in grado di esercitare" "forza maggiore" site:.gov.it	The word ' <i>esercitare</i> ' only collocates with ' <i>diritti</i> ' ('rights') in the .gov.it domain; no hits in the CNEL domain
400	Sia nell'impossibilità / sarà	Ι	"forza maggiore"	In the results, 'svolgere

	impossibilitata a / di svolgere l'attività		"impossibilitata a svolgere * attività" site:.gov.it	attività' always collocates with ' <i>lavorativa</i> ' (i.e., working activities)
notify ()	Il contraente / la parte contraente comunicherà regolarmente per iscritto		"contraente * forza maggiore" site:.gov.it; "contraente * forza maggiore" site:.gov.it	Many hits
	La parte interessata dovrà comunicare regolarmente e per iscritto		"comunicare regolarmente" site:.gov.it	Many hits
7. (the Non- affected Party)	La parte non colpita	S	maggiore" site:.gov.it; "parte non colpita *	Some hits in the .gov.it domain; several hits in the .it domain, also proposed by legal firms' websites
	La parte non interessata	Ι	"parte non interessata * forza maggiore" site:.gov.it	Unrelated hits
	La parte non lesa	U	"parte non lesa" "forza maggiore" site:.it	0 hits
8. of the steps taken	(indicando) Le misure prese / intraprese	S	"misure prese intraprese" "forza maggiore" site:.gov.it; "misure prese intraprese" "forza maggiore" site:.it	Many hits
	(riguardo a) Le misure adottate	S	"misure adottate * forza maggiore" site:.gov.it	Many hits
	Circa i / sui provvedimenti adottati / presi	Ι	"forza maggiore * provvedimenti adottati presi" site:.it	The phrase 'provvedimenti adottati' refers to government's or trade associations' decisions
	Gli step compiuti	U	"step compiuti" "forza maggiore" site:.gov.it; "step compiuti" "forza maggiore" site:.it	0 hits
	Le azioni intraprese	S	"azioni intraprese" "forza maggiore" site:.gov.it	Many hits
	Le azioni prese	S	"azioni prese" "forza maggiore" site:.gov.it; "azioni prese" "forza maggiore" site:.it	Some hits; many hits in the .it domain
	Sugli interventi attuati	Ι	"forza maggiore" "interventi attuati" site:.gov.it; "forza maggiore" "interventi	<i>attuati</i> ' refers to government's or trade

			attuati" site:.it		
9. to mitigate the effect	Per attenuare l'effetto / gli effetti	s	"attenuare * effetto effetti" "forza maggiore" site:.gov.it	Many hits	
	Per limitare gli effetti della già segnalata (causa di) forza maggiore		"limitare * effetto effetti" "forza maggiore" site:.gov.it	Many hits	
10. of the notified Force Majeure	Per limitare i danni	S	"limitare i danni * forza maggiore" site:.gov.it; "limitare i danni" "forza maggiore" site:.it	Many hits	
	Per mitigare l'effetto / gli effetti	S	"mitigare * effetto effetti * forza maggiore" site:.gov.it; "mitigare * effetto effetti" "forza maggiore" site:.cnel.it	Many hits	
	Per moderare gli effetti	Ι	"moderare * effetto effetti" "forza maggiore" site:.gov.it; "moderare * effetto effetti" "forza maggiore" site:.it	' <i>moderare</i> ' and ' <i>effetti</i> ' are not related to force majeure events	
	Per ridurre il disagio	Ι	"ridurre * disagio" "forza maggiore" site:.gov.it	The word ' <i>disagio</i> ' is used to describe emotional or school problems	
	Per ridurre l'effetto	S	"per ridurre l'effetto" "forza maggiore" site:.gov.it	Some hits	
	Danni di forza maggiore	Ι	"danni di forza maggiore" site:.gov.it	The phrase mostly appears at the beginning of clauses or as clause titles	
	Del già segnalato evento di forza maggiore	S	"forza maggiore * segnalato segnalata" site:.gov.it	Some hits	
	Del suddetto caso di forza maggiore	S	"suddetto caso di forza maggiore" site:.it	Some hits	
	Della / dalla notificata forza maggiore	S	"forza maggiore * notificata notificato" site:.gov.it	Many hits	
	Della forza maggiore resa nota/invocata	S	"forza maggiore * invocata" site:.gov.it; "forza maggiore * resa nota" site:.it	Many hits	
	Derivante dalla notificata force majeure	Ι	"dalla la force majeure" site:.gov.it; "dalla force majeure" site:.it	Some hits in the .gov.it domain (but in documents written in French); a few hits in the .it domain	

## Appendix 36 Overall marks of the second English>Italian translations

This appendix lists the percentage values of the marks (i.e., Satisfactory, In need of improvement, Satisfactory / In need of improvement, and Unsatisfactory) of the students' second translations (English > Italian).

	S		Ι		U	
Source phrase	No. (out of 46)	%	No. (out of 46)	%	No. (out of 46)	%
1. Upon the occurrence of a Force Majeure event	39	84.78%	5	10.87%	2	4.35%
2. the contractual obligations shall be suspended	42	91.30%	-	-	4	8.70%
3. for any period during which	43	93.48%	2	4.35%	1	2.17%
4. the Affected Party	34	73.91%	11	23.91%	1	2.17%
5. is unable to perform.	34	73.91%	9	19.56%	3	6.52%
6. The Affected Party shall notify () regularly in writing	35	76.09%	11	23.91%	-	-
7. (the Non-affected Party)	26	56.52%	16	34.78%	4	8.70%
8. of the steps taken	31	67.39%	10	21.74%	5	10.87%
9. to mitigate the effect	43	93.48%	3	6.52%	-	-
10. of the notified Force Majeure	44	95.65%	2	4.35%	-	-

## **Overall marks**

The following table considers all the phrases proposed (or omitted) by the students (i.e., 111) to translate the clause of the second translation assignment from English into Italian. In practice, out of the 10 source phrases, the students proposed 111 target phrases overall, 60% of which were marked 'S', 24% 'I', and 15% 'U'. See Appendix 33 to understand how number 111 is obtained.

Marks	Overall number of phrases proposed by the students	% (out of 111)	
S	67	60.36%	
Ι	27	24.32%	
U	17	15.32%	
Total target phrases / translations	111		